



Enquiry No. : PE/PG/YEM/E-3876/2012

Date: 07/02/2013

Due Date: 3 Weeks from date of Publications in news papers.

Time: 14:00 hrs (IST) at BHEL NOIDA OFFICE, INDIA.

Dear Sir,

**Subject:** Tender Enquiry for **"D.G EOT CRANE"** AS PER TECHNICAL SPECIFICATION NO. PE-TS-372-501-A001 FOR 400 MW MARIB GAS TURBINE POWER STATION.

We are pleased to invite your offer in two parts strictly as per Clause-2.0 of the enclosed **"Instructions to Bidders"** in quintuplicate, in sealed covers for the under mentioned equipment/system.

Sl.No.	Description	Quantity
	Design, engineering, manufacturing, inspection and testing at vendor's works, painting, supply/delivery duly packed ( sea worthy packing) at FOB CHA godwon ( Mumbai port)/Mumbai Port including inland freight,for One (1) no. of 60 /16/10T capacity, Double grider EOT crane with 11.50 M lift of main hook, 12.0 M for aux. hook ( 16T Cap.), & 9.60 M for telescopic hoist ( 10t cap.) , span 10.70 M span, Rails & DSLwith all accessories for 154.1M bay length with along with Maintenance tools & tackles, initial fill of lubricants, Commisioning spares, 15 mandays of Supervision of Erection and Commissioning and all other accessories in line with drawings/ documents/ test procedures approved by BHEL/Customer for the total scope defined as per technical specification PE-TS-372-501-A001& PE-TS-STD-501-A001( rev 03)taking into account all clarifications, confirmations and agreements till date.	

1) **D.G EOT CRANE**

As per BOQ given in Tech Spec

Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by **COURIER/REGISTERED POST**, to the official inviting tender(s). It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date by 2 p.m.** Part-I bids shall be opened at **3 p.m.** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

**DELIVERY:** - Delivery shall be within Six(06) months from the date of PO or FOUR (04) months from the date of CAT - 1 drawing approval/manufacturing clearance issued by BHEL/customer whichever is later.

This is subject to following,

"Bidder shall submit the drawing/ doc within two weeks after the date of PO and resubmission within 10 days of comments time, if any. BHEL/customer shall approve/give manufacturing

Please reply to:  
Bharat Heavy Electricals Ltd.  
Project Engineering Management  
PPEI Bldg, HRD & ESI Complex  
Plot no. 25, Sec-16A  
Noida-201301

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BHEL House, Siri Fort  
New Delhi - 110049



clearance within 60 days. In case of resubmission BHEL shall approve/comment the drgs/docs within 15 days. Any deficiency in documents, submitted w.r.t agreed specification/ comments from BHEL, shall be treated as non-submission and delay in the approval process, on account of this, would be reduced from the delivery. The vendor shall be responsible for getting approval from BHEL as early as possible and BHEL will support the process, in full, within above time frame. BHEL shall approve all documents in two months time"

## TERMS AND CONDITIONS

1. Enquiry No., due date etc. must be legibly super scribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders".
2. Offers should be submitted in two parts in two separate sealed covers as follows:

Part-I: **TECHNO-COMMERCIAL BID**

Part-II: **PRICE BID.**

**For detailed instructions, please see clause no. 2.0 of "Instructions to Bidders (Vol.-IA)".**

3. Bidders shall submit their offers meeting the requirements of the following tender documents (enclosed) and other Terms and Conditions of **GCC (REV 04)** included in this Enquiry Letter:
  - **ANNEXURE-I** : Letter to be furnished by the Bidders.
  - **ANNEXURE-II**: Agreed Terms & Conditions (confirmation to be given by Bidder in Part-I bid).
  - **DEFINITION OF TERMS.**
  - **Volume-I** : Comprising i) **Part-A** : Instructions to Bidders , ii) **Part-B** : General Commercial Terms & Conditions and iii) **Special Conditions of Contract enclosed**
  - **Volume-II** : **Part-B**: Technical Specifications.
  - **Volume-III**: Schedules and Data Sheets.

All the above Tender Documents shall automatically become a part of the Order/Contract after its finalizations.

4. Tenders shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately. Technical deviations and Commercial deviations shall be furnished in separate sheets under the headings "**TECHNICAL DEVIATIONS**" and "**COMMERCIAL DEVIATIONS**" respectively, along with reasons for taking such deviations.
5. Standard pre-printed terms & conditions of the tenderers shall not be considered valid.

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6. The bidder to note that in case there is no change in the technical specification or commercial terms the bidder is not allowed to change his price bid within validity of his offer.
7. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
8. Purchaser reserves the right to split up the scope of the tender enquiry and place the orders for different scope/items with different bidders and also increase or decrease the quantity.
9. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
10. Late tenders shall be rejected, on out rightly.
11. Tenders and all correspondence thereof shall be addressed to the undersigned by name & designation and sent at the following address:

**M.C.SWAIN (ENGR/PG1-2) / DEEPAK GUPTA**  
**M/s Bharat Heavy Electricals Ltd., PH NO: +91 120-4368770**  
**POWER SECTOR, PEM**  
**PPEI, PLOT No. 25**  
**SECTOR-16A,**  
**NOIDA 201301 (U.P)**  
**PH NO:+91 120-4213564**

**E-MAIL: mcswain@bhelpem.co.in**

12. In the event of any contradiction in the terms and conditions mentioned in the Special Conditions of the Contract and those mentioned elsewhere, stipulations mentioned in the Special Conditions of the Contract shall prevail.
13. Definition of Terms is also enclosed. These definitions will apply to all the tender documents including this Enquiry Letter.
14. Please submit Compliance certificate as per technical specification.
15. Price and Delivery Terms:
  - 15.1. All vendors (including Indian Vendors) who will supply from outside MARIB by sea to quote on as per Price format AA.
  - 15.2. Sea worthy packing charges to be quoted separately as per price format (if applicable).

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16. All Shipping Bills for Indian Bidders shall be filed in the name of BHEL. Being a physical export job Excise Duty and Sales Tax shall be exempted for INDIAN BIDDERS against CT-1/ARE-1 and H-Forms.
17. All the bidders (including BHEL-PEM registered) are required to submit Technical Pre-Qualification Requirement Criteria along with their offer. Only those bidders, who fulfill these requirements, shall be eligible to participate in this tender.
18. Those bidders which are not registered with BHEL-PEM for any package are required to submit Financial Pre-Qualification Requirement (PQR) Criteria along with their offer. Only those bidders, who fulfill these requirements, shall be eligible to participate in this tender. The bidders, who are already registered with BHEL PEM for the tendered package without any ordering/financial limit, need not submit the Financial PQR. They will be considered qualified on Financial PQR based on their registration with BHEL PEM
19. **Evaluation Criteria: Prices should be quoted in Euros by foreign bidders and in Rupees by Indian Bidders. Conversion rate from Euro to Indian Rupees shall be as per SBI TT selling rate on the date of opening of Techno commercial offer. Evaluation shall be done on the basis of "TOTAL COST TO BHEL", taking into consideration loadings, if any and all available financial advantages, including those available from owner, taxation etc.**
20. All the bidders to quote freight charges in **percentage of ex-works**. Bidder shall be asked to furnish freight percentage in unpriced bid.
21. **Bidders to submit their offers strictly in line with the enclosed price format.**
22. Bidder to note for compliance that this is conditional enquiry, the price bid (Part-II) opening is subjected to
  - 22.1. Approval of bidder by the BHEL-PEM.
  - 22.2. Approval of bidder by Customer. Same shall be taken up by us with customer based on the credentials/reference list.
  - 22.3. The vendors which are not registered with BHEL-PEM have to download the Supplier Registration Form (SRF) from [www.bhel.com](http://www.bhel.com) after viewing PQR requirement on [www.bhelpem.com](http://www.bhelpem.com) and submit the same duly filled in along with credentials – experience list, performance certificates and other statutory data with their bids for vendor registration.
23. All corrigenda, addenda, amendments, time extensions clarifications etc. to the tender will be hosted on BHEL website ([www.bhel.com](http://www.bhel.com)) only. Bidders should regularly visit website(s) to keep themselves updated.

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24. The offers of bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site [www.bhel.com](http://www.bhel.com)

25-Guarantee shall be as per GCC Rev05 or 30 Months from 02/05/2014 whichever is later.

26-Inspection shall be done by BHEL/CUSTOMER/Third party Agency (Finalized by BHEL).

Thanking you,  
Yours faithfully,  
for and on behalf of BHEL

M.C.SWAIN  
ENGR/PG-I  
BHEL/PEM

Encl: (available at [www.bhelpem.com](http://www.bhelpem.com) & [www.bhel.com](http://www.bhel.com))

1. Technical Specifications
2. Price Format
3. SCC, Rev 01 for MARIB Project
4. Seaworthy Packing Instructions
5. GCC, Rev 05 (Download from our website <http://www.bhelpem.com/gcc.html> )
6. Technical Pre-Qualification Requirement (PQR).
7. Financial Pre-Qualification Requirement.

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