



भारत हेवी इलेक्ट्रिकल्स लिमिटेड

(भारत सरकार का उपक्रम)

**BHARAT HEAVY ELECTRICALS LIMITED**

(A Govt. of India Undertaking)

**TCN – 08**

Ref: PSER:SCT:KLN-E2095:TCN-08

Date: 10-03-2021

Sub	<b>Tender Change Notice (TCN) – 08.</b>	
Job	Erection, Testing & Commissioning of cable trays, cabling, lighting and earthing protection, HT/LT Transformer, HT/LT Bus duct, HT/LT Switchgears, HT/LT Motors, various Panels, DG Set, other misc electrical equipment for Main Plant Area-U#2, FGD U#2 and CHP/AHP/Limestone & Gypsum Handling System Area at 2x660 MW Maitree STPP, Bangladesh.	
Ref	1.0	Tender no PSER:SCT:KLN-E2095:21.
	2.0	BHEL's NIT, vide reference no PSER:SCT:KLN-E2095:8426, Date: 27-01-2021
	3.0	BHEL's TCN-01, vide reference no PSER:SCT:KLN-E2095:TCN-01, Date: 06-02-2021.
	4.0	BHEL's TCN-02, vide reference no PSER:SCT:KLN-E2095:TCN-02, Date: 17-02-2021.
	5.0	BHEL's TCN-03, vide reference no PSER:SCT:KLN-E2095:TCN-03, Date: 23-02-2021.
	6.0	BHEL's TCN-04, vide reference no PSER:SCT:KLN-E2095:TCN-04, Date: 24-02-2021.
	7.0	BHEL's TCN-05, vide reference no PSER:SCT:KLN-E2095:TCN-05, Date: 01-03-2021.
	8.0	BHEL's TCN-06, vide reference no PSER:SCT:KLN-E2095:TCN-06, Date: 03-03-2021.
	9.0	BHEL's TCN-07, vide reference no PSER:SCT:KLN-E2095:TCN-07, Date: 05-03-2021.
	10.0	All other pertinent issues till date.

With reference to above, following points/documents, relevant to tender, may please be noted and complied with while submitting the offer.

1. Modification/Revision of NIT clauses as per attached **Annexure-A to this TCN-08**.
2. Revised **Annexure-B-Terms & conditions of Reverse Auction, Rev-01** is attached superseding previous Annexure-B issued along with NIT.
3. Revised 'No deviation certificate' as per enclosed Annexure-2. Bidder shall submit no deviation certificate as per enclosed format only.
4. All other terms & conditions shall remain unchanged.

Thanking you,

Yours faithfully,  
for BHARAT HEAVY ELECTRICALS LTD

SR. ENGR (SCT)

Encl : As above.

पावर सेक्टर पूर्वी क्षेत्र (मुख्यालय)

POWER SECTOR EASTERN REGION, DJ-9/1, SECTOR-II, SALT LAKE CITY, KOLKATA - 700 091

फैक्स/Fax : (033) 23211960

फोन/Phone : बोर्ड/EPABX : (033) 2339-8000/ 2339 8231

ANNEXURE – AMODIFICATION/ REVISION OF CLAUSES OF NIT

(i)	<p>Clause no. 8.0 (IV), Explanatory Note, SI No (iv), of NIT, is revised as below:</p> <p>iv). Consequent upon applying the criteria of 'Assessment of Capacity of Bidders' detailed above on all the bidders qualified against Technical and Financial Qualification criteria, if the number of qualified bidders reduces to less than minimum no. of bidders required for conducting RA as per extant RA Guidelines, then for further processing of the Tender, BHEL at its discretion reserves the right to also consider the bidders who are "not qualified" as per criteria of 'Assessment of Capacity of Bidders' and for this, procedure described in following three options shall be followed::</p> <ol style="list-style-type: none"> <li>All the bidders having Overall Performance Rating ('RBHEL') <math>\geq 60</math> shall be considered qualified against criteria of 'Assessment of Capacity of Bidders'.</li> <li>If even after using option "a", the number of qualified bidders remains less than three, then in addition to bidders considered as per option "a", "First timer" bidders having average of available performance scores <math>\geq 60</math> upto and including the Cut Off month shall also be considered qualified against criteria of 'Assessment of Capacity of Bidders'.</li> <li>If even after using option "a" and "b", the number of qualified bidders remains less than three, then in addition to bidders considered as per option "a" and "b", "First timer" bidders for whom no performance score is available in the system upto and including the Cut Off month, shall also be considered qualified against criteria of 'Assessment of Capacity of Bidders'.</li> </ol> <p><b>Note:-</b> In case, the number of bidders qualified against Technical and Financial Qualification criteria itself is less than minimum no. of bidders required for conducting RA as per extant RA Guidelines, then all bidders (a)- having Overall Performance Rating ('RBHEL') <math>\geq 60</math>, (b)- First timer" bidders having average of available performance scores <math>\geq 60</math> upto and including the Cut Off month, (c)- "First timer" bidders for whom no performance score is available in the system upto and including the Cut Off month, shall be considered qualified against criteria of 'Assessment of Capacity of Bidders' for further processing of tender.</p>
(ii)	<p>Clause No 18.0 of NIT stands revised as below:</p> <p><u>Clause No 18.0-</u> BHEL shall be resorting to Reverse Auction (RA) (Guidelines as available on <a href="http://www.bhel.com">www.bhel.com</a>) for this tender. RA shall be conducted among the techno-commercially qualified bidders.</p> <p>Price bids of all techno-commercially qualified bidders shall be opened and same shall be considered for RA. In case any bidder(s) do(es) not participate in online Reverse Auction, their sealed envelope price bid along with applicable loading, if any, shall be considered for ranking.</p>

**ANNEXURE – B (R-01)****Terms & Conditions of Reverse Auction**

Against this enquiry for the subject item/ system with detailed scope of supply/service as per tender specifications, BHEL *shall be resorting* to “REVERSE AUCTION PROCEDURE” i.e., ON LINE BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).

1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
2. Price bids of all techno-commercially qualified bidders shall be opened and same shall be considered for RA.
3. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
4. In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained for participation in the reverse auction.
5. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
6. Bidders have to fax /e-mail the Compliance form (annexure III) before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
7. In line with the NIT terms, BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at “Total Cost to BHEL” which is inclusive of all cost elements in line with terms & conditions of the tender for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
8. Reverse auction will be conducted on scheduled date & time.
9. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.
10. The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, (Annexure IV) as provided on case-to-case basis to Service provider within two working days of Auction without fail.
11. Bidders shall be required to read the “Terms and Conditions” section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the “Business Rules of Reverse Auction”, which will be communicated before the Reverse Auction.
12. Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action as per extant BHEL guidelines for suspension of business dealings (as available on www.bhel.com), shall be initiated by BHEL and the results of the RA will be scrapped/ aborted.
13. Reverse Auction will be conducted if two or more bidders are techno-commercially qualified. However, in case of six or more qualified bidders are available, RA would be conducted amongst first 50% of the bidders arranged in the order of prices from lowest to highest. Number of bidders eligible for participating in RA would be rounded off to next higher integer value if number of qualified bidders is odd (e.g. if 7 bids are qualified, then RA will be conducted amongst lowest four bidders). However, there will be no elimination of bidders who are MSE or qualifying under PPP-MII Order, 2017.

**FORMAT FOR NO DEVIATION CERTIFICATE**  
**(To be submitted in the bidder's letter head)**

BHARAT HEAVY ELECTRICALS LIMITED,  
 Power Sector - Eastern Region,  
 Plot no 9/1, DJ Block, Sector – II, Salt Lake City,  
Kolkata – 700 091

Sub	No Deviation Certificate.	
Job	Erection, Testing & Commissioning of cable trays, cabling, lighting and earthing protection, HT/LT Transformer, HT/LT Bus duct, HT/LT Switchgears, HT/LT Motors, various Panels, DG Set, other misc electrical equipment for Main Plant Area-U#2, FGD U#2 and CHP/AHP/Limestone & Gypsum Handling System Area at 2x660 MW Maitree STPP, Bangladesh.	
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	11.0	All other pertinent issues till date.

Dear Sirs,

With reference to above, this is to confirm that as per tender conditions, we have visited site before submission of our offer and noted the job content & site conditions etc. We also confirm that we have not changed/ modified the tender documents as appeared in the website/ issued by you and in case of such observance at any stage, it shall be treated as null and void.

We hereby confirm that we have not taken any deviation from tender clauses together with other references as enumerated in the above referred NIT. We hereby confirm our unqualified acceptance to all terms & conditions, unqualified compliance to technical specification, integrity pact (if applicable) and acceptance to reverse auctioning process.

In the event of observance of any deviation in any part of our offer at a later date whether implicit or explicit, the deviations shall stand null & void.

We confirm to have submitted/uploaded offer/documents in accordance with tender instructions with acceptance of the terms & conditions of the tender by us and as per aforesaid references.

Thanking you,

Yours faithfully,

(Signature, date & seal of authorized  
representative of the bidder)

पावर सेक्टर पूर्वी क्षेत्र (मुख्यालय)

POWER SECTOR EASTERN REGION DJ-9/1, SECTOR-II, SALT LAKE CITY, KOLKATA - 700 091

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