

#### Annexure-III

#### GUIDELINES TO FOREIGN SUPPLIERS FOR FILLING UP SUPPLIER REGISTRATION FORM

Document No.	AA:MM:SR:01
Revision No.	01
Page No.	I of II

- 1. Registration Form no. SRF(F)01 may be obtained from BHEL website www.bhel.com.
- 2. Any clarification with respect to procedure for registration may be obtained from the Supplier Development Cell of respective BHEL unit.
- 3. All columns are to be filled up properly in the space provided for. Wherever it is not applicable, mention it as "Not Applicable". The form is to be signed by the authorised signatory and submitted in original.
- 4. Please attach separate sheet if the space provided is insufficient. For any other information also, separate sheet may be attached.
- 5. Any information / clarification required by BHEL during processing of registration must be given expeditiously.
- 6. Please ensure that all required enclosures are attached with the filled up Supplier Registration Form and list of enclosures is given as required.
- 7. Please fill up the check- list given on next page and send along with the Supplier Registration Forms to BHEL.
- 8. Please note that if you are registered and participate in Tender process and qualify to get purchase order from BHEL, your performance based on Quality of your product, delivery performance and service rendered will be evaluated annually and will be informed to you.



# Annexure-III CHECK-LIST FOR FOREIGN SUPPLIERS REGISTRATION FORM

Document No.	AA:MM:SR:01
Revision No.	01
Page No.	II of II

S.N.	Check-Point	Yes/No
1.0	Information against all points in the Supplier Registration Form has been given.	
2.0	Authoristion letter has been enclosed ( in case of Indian representative)	
3.0	Banker's certificate has been enclosed	
4.0	Are you an ISO: 9001-2000 accredited supplier?	
4.1	If yes, have you enclosed copy of ISO 9001-2000 accreditation certificate & "Table of Contents" of your Quality Manual?	
4.2	If no , have you enclosed written down procedure / manual of Quality Management System ?	
5.0	Have you enclosed experience list/ performance certificate ( as per sl. 3.0 of the form SRF(F) 01 )	
6.0	List of enclosures has been furnished (as per S1 5.0 of the form SRF(F) 01)	
7.0	All the parts of the form & enclosures have been signed by Authorised Signatory.	
8.0	D&B Report has been attached.	

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Date:

(Authorised Signatory)

Note: This check list is to be attached with the filled up Supplier Registration Form.

#### BHARAT HEAVY ELECTRICALS LIMITED, INDIA

ANNEXURE- III

#### **FORM NO. SRF(F)01:** (FOREIGN SUPPLIER)

Page 1 of 2

ALL THE PAGES OF THE FORM ARE TO BE SIGNED ALONGWITH SEAL BY THE AUTHORISED SIGNATORY

	SUPPLIER REGISTRATION FORM			
1.0	GENERAL INFORMATION:			
1.1	NAME OF SUPPLIER: (TO BE REGISTERED)			
1.2	SUPPLIER ADDRESS: (TO BE REGISTERED)			
	E - Mail :			
	TELEPHONE : (Landline)-	Mobile		
	WEB SITE :			
1.3	DETAILS OF FACTORY / WORKS :			
	ADDRESS :			
	E - Mail :			
	TELEPHONE : (Landline)-	Mobile		
1.4	DETAILS OF MARKETING REPRESENTATIVE	(OUT SIDE INDIA, IF ANY)		
	ADDRESS :			
	E - Mail :			
	TELEPHONE : (Landline)-	Mobile		
1.5	DETAILS OF INDIAN REPRESENTATIVE, IF AN	NY: ( Attach authorisation letter )		
	NAME:			
	ADDRESS :			
	E - Mail :			
	TELEPHONE : (Landline)-	Mobile		
1.6	CHIEF EXECUTIVE :			
1.7	YEAR OF ESTABLISHMENT :			

#### **BHARAT HEAVY ELECTRICALS LIMITED, INDIA**

ANNEXURE-III

#### **FORM NO. SRF(F)01:** (FOREIGN SUPPLIER)

Page 2 of 2

1.8 YEAR OF COMMENCEMENT	OF BUSINE	SS:			
1.9 PRODUCTION CAPACITY PER	R ANNUM:				
1.10 PARTICULARS OF PRODUCT FOR REGISTRATION : ( ATT.				IGE OFFERED	
1.11 NAME (S) OF BANKERS :					
1.12 BANKER'S CERTIFICATE AS (Enclose Certificate ):	S TO CREDI	TWORTHINES	S OF THE CLIEN	NT	
1.13 PORT OF LOADING :					
1.14 NEAREST AIRPORT :					
1.15 Report from D&B/ Credit Reform or agency (MANDATORY):	n/ Indian Mis	sions/ Local Cha	amber of Comme	rce or Industry/ re	puted bank
2.0 FINANCIAL INFORMATION	: (FOR LAS	T 3 YEARS)			
PARAMETER	YEAR -1	YEAR -2	YEAR -3	1	
ANNUAL TURN OVER	1 Li III I	I El III 2	TEATR 3	†	
PROFIT AFTER TAX				j	
( COPY OF AUDITED ANNUAL .	ACCOUNTS	FOR LAST 3 Y	YEARS TO BE EN	NCLOSED)	
2.0 QUALITY MANAGEMENT S	SYSTEM:				
3.1 IS THE COMPANY ISO:9001 ::	2000 CERTII	FIED: YES/NO	)		
<ul> <li>3.1.1 IF YES, ENCLOSE COPY OF CERTIFICATE &amp; TABLE OF CONTENTS OF QUALITY MANUAL.</li> <li>3.1.2 IF NO, ENCLOSE QUALITY MANANGEMENT SYSTEM OR WRITTEN DOWN PROCEDURE</li> </ul>					
3.0 EXPERIENCE LIST/ PERFORMANCE CERTIFICATE FOR OFFERED / SIMILAR ITEMS :					
(ATTACH LIST OF PRESENT CUSTOMERS WITH NAME & ADDRESS FOR OFFERED / SIMILAR TYPE & SIZE OF ITEM / EQUIPMENT FOR WHICH REGISTRATION HAS BEEN SOUGHT AND WITH WHOM YOU HAVE CONTINUOUS BUSINESS SINCE LAST THREE YEARS)					
4.0 ANY OTHER INFORMATION:					
5.0 LIST OF ENCLOSURES: (BROCHURES, CATALOGUES, TECHNICAL LITERATURE ETC.)					
			Signature &	Seal	
AUTHORISED SIGNATORY					
E – Mail NAME :					
TELEPHONE : (Landline):  Mobile :			DESIGNATI	ON	:
DATE :					



# Annexure-II <u>GUIDELINES TO INDIAN SUPPLIERS</u> <u>FOR FILLING-UP</u> SUPPLIER REGISTRATION FORM

Document No.	AA:MM:SR:01
Revision No.	01
Page No.	I of II

- 1. Registration Form may be obtained from BHEL website <u>www.bhel.com</u>.
- 2. Any clarification with respect to procedure for registration may be obtained from the Supplier Development Cell of respective BHEL unit.
- 3. The Supplier Registration Form has four parts:

Part A Organisational Information
Part B Quality System Form no. SRF(I)01 – page 1 to 10
Part C Technical Competence Form no. SRF(I)01 – page 11 to 12
Form no. SRF(I)01 page 13
(if sent by BHEL)

Part D Score Sheet Form no. SRF(I)01 page 14 to 17
(to be filled by BHEL)

The set of formats to be filled by different category of suppliers is as follows:

Sl.No	Supplier Category	Formats
1.	Indian Suppliers ( manufacturers )	- Organisational Information
		- Quality System
		- Technical Competence
2.	Stockist/trader/ Distributor / Dealer / Authorised agent / Channel partner / Indian Sales Office or Subsidiary of registered foreign principal	- Organisational Information SRF(I)01- Part A (page 1 to 10 except Sl. No. 5.1,
		5.2, 6.6, 6.7, 7 & 8)

- 4. All columns are to be filled up properly in the space provided for. Wherever it is not applicable, please mention "Not Applicable". The form is to be signed by the authorised signatory.
- 5. A separate sheet may be attached if the space provided is insufficient or additional information is to be given. Please put proper identification tag on the separately attached sheet.
- 6. Any information / clarification required by BHEL during evaluation must be given expeditiously.
- 7. Please ensure that all required enclosures are attached with the filled up Supplier Registration Form and list of enclosures is given as required.
- 8. Incomplete forms will be rejected.
- 9. Please note that if you are registered and participate in Tender process and qualify to get purchase order from BHEL, your performance based on Quality of your product, delivery performance and service rendered will be evaluated annually and will be informed to you.
- 10. Please fill up the check- list given below and send along with the Supplier Registration Forms to BHEL.



# Annexure-II Check List for Indian Supplier Registration Form

Document No.	AA:MM:SR:01
Revision No.	01
Page No.	II of II

Sl.No.	Check-Point	Yes/No
1.	Information against all points under "Organi ational Information" (Part-A) has been given.	
2.	All enclosures and supporting documents have been enclosed.	
3.	Summary list of enclosures has been furnished as per S.N.10 of Organisational Information form no. SRF (I) 01 & S.N 12 of Quality system form no. SRF (I) 01.	
4.	Are you an ISO 9001-2000 accredited supplier?	
5.	If yes, ha e you enclosed "Table of Contents" of your uality anual and copy of ISO 9001 -2000 accreditation certificate?	
6.	Have you filled up Quality System format given in Part B?	
7.	Technical requirements, specifications, drawings, standards have been received from BHEL before filling up Technical Competence, Part C.	
8.	All the parts of the form & enclosures have been signed by Authorised Signatory.	
9.	Have you attached EFT details.	

	Signature & seal
Date:	
	(Authorised Signatory)

Note: This check list is to be attached with the filled up Supplier Registration Form.

FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

**ANNEXURE-II** 

Page 1 of 17

#### **PART- A: ORGANISATIONAL SOUNDNESS**

ALL COLUMNS SHOULD BE PROPERLY FILLED IN THE SPACE PROVIDED FOR, WHEREVER IT IS NOT A LICABLE, LEASE WRITE "NOT A LICABLE". INCO LETE OR INCORRECT FOR S A NOT BE CONSIDERED. PLEASE ATTACH SEPARATE SHEET, IF SPACE AVAILABLE IS INADEQUATE. INFORMATION WITH \* MARKS IS SCOREABLE.

ALL THE PAGES OF THE FORM ARE TO BE SIGNED ALONGWITH SEAL BY THE AUTHORISED SIGNATORY

	ORGANISATIONAL INFORMATION				
NAME OF THE SUPPLIER SEEKING REGISTRATION:-					
	PRODUCTS / SYSTEMS / SEI LIED FOR :	RVICES FOR WHICH	REGISTRATION IS		
SL. NO.	DESCRIPTION	SIZE & RANGE	MFG. STD/ IS / DIN /BS ETC.		
C					
2	S LIER'S A THORISED SI NATORY BHEL CERTIFIED ASSESSOR				

#### FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

**ANNEXURE-II** 

Page 2 of 17

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	ORGANISATIO	ONAL INFORMATION
2.0	GENERAL INFORMATION:	
2.1	NAME OF THE WORKS/DIVISION	:
	ADDRESS	:
	E - Mail	:
	TELEPHONE	: Landline
		Mobile
	FAX	:
2.2	NAME OF CHIEF EXECUTIVE / PROPRIETOR / PARTNER & ADDR	EESS:
2.3	DETAILS OF AUTHORISED SIGNA	TORY FOR SEEKING CLARIFICATION:
	NAME	:
	DESIGNATION	:
	E - Mail	:
	TELEPHONE	: Landline
		Mobile
	FAX	:
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#### FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

**ANNEXURE-II** 

Page 3 of 17

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**3.0 OWNERSHIP INFORMATION**: DOCUMENTS TO BE FURNISHED

3.1 GOVT. OF INDIA UNDERTAKING:

OR

STATE GOVT. UNDERTAKING :

OR

LIMITED COMPANY, : MEMORANDUM AND

ARTICLES OF ASSOCIATION

OR

PRIVATE COMPANY : MEMORANDUM AND

ARTICLES OF ASSOCIATION

OR

CO-OPERATIVE SOCIETY, : SOCIETY RULES AND

**BYE LAWS** 

OR

PARTNERSHIP FIRM, : PARTNERSHIP DEED

OR

PROPRIETORSHIP, : PROFESSION TAX REGN.

AND MUNICIPAL REGN.

ANY OTHER (SPECIFY) :

\* 3.2 NATURE OF BUSINESS

(MANUFACTURING UNIT/

ENGG CONSULTANT/ EPC CONTRACTOR)

(AGENTS/ DISTRIBUTORS/STOCKISTS/DEALERS/

 $TRADERS/\ INDIAN\ SUBSIDIARY/\ CHANNEL\ PARTNER-\ attach\ authorization$ 

certificate of principal)

3.3 YEAR OF ESTABLISHMENT :

\* 3.4 YEAR OF COMMENCEMENT OF BUSINESS:

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#### FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

**ANNEXURE-II** 

### Page 4 of 17 **ORGANISATIONAL INFORMATION** 4.0 REGISTRATION PARTICULARS (FURNISH DETAILS AND ENCLOSE COPY OF CERTIFICATE FOR THE FOLLOWING) 4.1 PERMANENT ACCOUNT NO 4.2 CENTRAL SALES TAX REGN NUMBER 4.3 STATE SALES TAX / TIN NUMBER 4.4 EXCISE DUTY REGN NUMBER 4.5 EXCISE CONTROL CODE NUMBER 4.6 SERVICE TAX REGN NUMBER 4.7 CATEGORY AS PER MSMED ACT : MICRO/ SMALL/ MEDIUM REGN NO. VALID UPTO (Attach Certificate) **5.0 TOTAL ORGANISATIONAL STRENGTH**: (ATTACH ORGANISATION CHART) GRADUATE DIPLOMA SKILLED NON-SKILLED ENGINEERING : MANUFACTURING : QUALITY COMMERCIAL / SERVICE AFTER SALES: OTHERS TOTAL \* 5.1 POWER BACKUP : YES/NO (GIVE DETAILS) \* 5.2 DOES THE COMPANY SELL ITS PRODUCT DIRECTLY: YES/NO

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#### FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

**ANNEXURE-II** 

Page 5 of 17

#### ORGANISATIONAL INFORMATION

#### 6.0 OTHER PARTICULARS:

(FURNISH DETAILS AND ENCLOSE DOCUMENTARY EVIDENCE/COPY OF CERTIFICATE FOR THE FOLLOWING)

- \* 6.1 IF THE COMPANY IS ALREADY REGISTERED WITH ANY OF BHEL UNITS. GIVE:
  - 6.1.1. BHEL NIT'S NA E
  - 6.1.2. SUPPLIER REGN. CODE NO. :
  - 6.1.3. ITEMS FOR WHICH REGISTERED & THEIR SPECIFICATION (ENCLOSE PROOF OF SUCCESSFUL EXECUTION OF ONE OR MORE PURCHASE ORDERS ):
- \* 6.2 IS THE COMPANY APPROVED BY

ASME / NTPC / NPC / EIL / DGS&D / RAILWAYS /

IBR / LLOYDS ETC FOR INTENDED

MATERIAL CATEGORY ?: YES / NO

(ENCLOSE DOCUMENTARY EVIDENCE)

\* 6.3 IS THE COMPANY ISO 9001-2000 APPROVED?: YES / NO

(ENCLOSE CERTIFICATE & TOC OF QUALITY SYSTEM):

\* 6.4 IS THE COMPANY AN ISO 14000 APPROVED?: YES / NO

(ENCLOSE CERTIFICATE):

\* 6.5 IS THE COMPANY OHSAS - 18000 APPROVED?: YES / NO

(ENCLOSE CERTIFICATE)

\* 6.6 TECHNICAL COLLABORATOR:

(FOREIGN OR INDIGENOUS)

(ENCLOSE DOCUMENTARY EVIDENCE)

- \* 6.7 R&D SET UP
- DIRECTORS / PARTNERS, IF RELATED TO ANY 6.8

BHEL EMPLOYEE.

NAME

STAFE NO.

**DESIGNATION**:

Unit & DEPARTMENT :

RELATIONSHIP:

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#### FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

**ANNEXURE-II** 

Page 6 of 17

#### ORGANISATIONAL INFORMATION

6.9 IF ANY EX-BHEL PERSONNEL IS EMPLOYED BY THE COMPANY, MENTION HIS / HER DETAILS OF LAST POSTING.

NAME :

STAFF NO. :

DESIGNATION

UNIT & DEPARTMENT

DATE OF LEAVING SERVICE:

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WORKS OFFICE

**6.11 EXPERIENCE LIST:** 

(ATTACH LIST OF PRESENT CUSTOMERS WITH NAME & ADDRESS FOR OFFERED / SIMILAR TYPE & SIZE OF ITEM / EQUIPMENT FOR WHICH REGISTRATION HAS BEEN SOUGHT AND WITH WHOM YOU HAVE CONTINUOUS BUSINESS SINCE LAST THREE YEARS. ALSO ATTACH PERFORMANCE CERTIFICATES ISSUED BY ANY TWO CLIENTS FOR SUCCESSFUL EXECUTION OF THE CONTRACTS FOR LAST TWO YEARS- FOR PEM)

- \*6.12 DETAILS OF PENDING LEGAL ISSUES ON CONTRACTUAL ASPECTS WITH CUSTOMER , IF ANY
- 6.13 The following information of Bank Account of the Company, duly endorsed by the Bank (required for Electronic Fund Transfer –EFT/RTGS) is to be submitted
  - 1. Name of the Company
  - 2. Name of Bank
  - 3. Name of Bank Branch
  - 4. City/Place
  - 5. Account Number
  - 6. Account type
  - 7. IFSC code of the Bank Branch
  - 8. MICR Code of the Bank Branch
  - 9. Details of other Bankers (for reference purpose only)

#### NOTE:

(i) Suppliers who have already submitted the above information are requested to submit a copy of the same.

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**ANNEXURE-II** 

Page 7 of 17

ORGANISATIONAL INFORMATION
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#### 7.0 MANUFACTURING FACILITIES:

### \*7.1 LIST OF MANUFACTURING FACILITIES/EQUIPMENTS (INCLUDING MATERIAL HANDLING FACILITY)

SL. NO	DESCRIPTION OF MACHINE/EQUIPMENT	QUANTITY	MAKE & YEAR OF INSTALLATION	REMARKS			
	IN CASE OF SPACE LIMITATION, PLEASE ENCLOSE ANNEXURE / CATALOGUE WITH TAG						

### \* 7.2 IF IN-HOUSE MFG FACILITIES NOT AVAILABLE, INFORM SOURCE OF MFG. DETAILS ALONGWITH THEIR FACILITIES & EXPERIENCE

SL. NO	PROCESS OUTSOURCED	NAME OF THE	DESCRIPTION OF MACHINE / EQUIPMENT	REMARKS
		COMPANY		

IN CASE OF SPACE LIMITATION ENCLOSE ANNEXURE / CATALOGUE WITH TAG

* = 3	DATE OF	OTHEODID OFF	DDODLIGHTON VALUE
T / 1	KAIIIII	OHISOHRURD	PRODUCTION VALUE:

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FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

**ANNEXURE-II** 

Page 8 of 17

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#### 8.0 INSPECTION & TESTING FACILITIES:

#### \* 8.1 LIST OF INSPECTION & TESTING FACILITIES / EQUIPMENT

SL.	DESCRIPTION OF	NOS.	MAKE & YEAR OF	LAST DATE OF
NO	FACILITY/ EQUIPMENT		MANUFACTURING	CALIBERATION
	& CAPACITY			

IN CASE OF SPACE LIMITATION ENCLOSE ANNEXURE / CATALOGUE WITH TAG

### \* 8.2 IF IN-HOUSE TESTING FACILITIES NOT AVAILABLE, INDICATE SOURCE OF TESTING ALONGWITH THEIR FACILITIES & EXPERIENCE

SL.	TEST	SOURCE	DESCRIPTION OF	APPROVAL OF EQUIPMENT/
NO		OF	FACILITY/ EQUIPMENT	PROCESS/PERSONNEL
		<b>TESTING</b>	& CAPACITY	QUALIFICATION

IN CASE OF SPACE LIMITATION ENCLOSE ANNEXURE / CATALOGUE WITH TAG

#### Note:

In case of outsourcing of major testing such as NDT, Electrical & Mechanical Testing, no marks will be awarded. However, material composition testing by chemical method from recognized laboratory shall not attract negative marking

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#### FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

#### **ANNEXURE-II**

Page 9 of 17

	ORGANISATIO				
	FINANCIAL INFORMATION			1 1	
9.0	Parameter	Year 1	Year 2	Year 3	Year 4
	NET WORTH (Share Capital	(Years in asc	cending order, I	Money value ir	n Rs. Lakhs )
* 9.1	NET WORTH (Share Capital +Reserves)				
	Growth over previous year (%)				
9.2	LONG TERM DEBT / LOAN				
* 9.3	DEBT EQUITY RATIO  Long term Debt (4.2)  Net worth (4.1)				
	INVESTMENT IN: Land & Building				
9.4	Plant & Machinery				
	Other Fixed Assets				
	NET CURRENT ASSETS  a) Cash on hand				
	1 b) Account receivable				
	c) Inventories				
9.5*	Total				
9.5	CURRENT LIABILITY a) Sundry creditors				
	b) Interest accrued but not due				
	c) Other liabilities				
	Total				
	* QUICK RATIO				
	3 CA - INVENT. {9.5(1)-9.5(1)c} Current liability {9.5 (2)}				
* 9.6	SALES				
0.0	Growth over previous year (%)	*********			
* 9.7	PROFIT BEFORE TAX				
	Growth over previous year (%)				
* 9.8	Whether the supplier has been referred to BIFR / NCLT / any other Govt agency ( If YES , enclose details)				YES / NO
* 9.9	Whether the supplier is a potential sick company.( If YES , enclose details)				

NOTE: 1. Copies of annual accounts (Balance Sheet) for the last four years (or from date of incorporation which ever is less) along with audit report are to be submitted. The above details shall be highlighted in the Balance Sheet.

 Status of Tax assessments done under various laws (Income Tax, VAT/Sales Tax, Excise & Service Tax, Custom) and details of disputes pending, if any, with these authorities to be submitted.

S LIER'S A THORISED SI NATOR

#### FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

**ANNEXURE-II** 

Page 10 of 17

#### ORGANISATIONAL INFORMATION

10	LIST OF ENCLOSURES	(Tags to be put on enclosures):

(i) MEMORANDUM AND ARTICLES OF ASSOCIATION / SOCIETY RULES AND BYE LAWS / PARTNERSHIP DEED/ : YES / NO PROFESSION TAX REGN & MUNICIPAL REGN.

(ii) Copy of certificate of following:-

PERMANENT ACCOUNT NO : YES / NO
 CENTRAL SALES TAX REGN NUMBER : YES / NO
 STATE SALES TAX / TIN NUMBER : YES / NO
 EXCISE DUTY REGN NUMBER : YES / NO
 EXCISE CONTROL CODE NUMBER : YES / NO
 SERVICE TAX REGN NUMBER : YES / NO
 REGN NUMBER OF CATEGORY AS PER MSMED ACT : YES / NO

(iii) ORGANISATION CHART : YES / NO

(iv) If registered with any other BHEL Unit,

• LETTER OF REGISTRATION WITH BHEL UNIT : YES / NO

• PROOF OF SUCCESSFUL EXECUTION OF ONE OR

MORE PURCHASE ORDERS : YES / NO

(v) Letter of approval from ASME / NTPC / NPC / EIL / DGS&D

/ RAILWAYS /IBR / LLOYDS ETC : YES / NO

(vi) Accreditation certificate for

• ISO: 9001-2000 : YES / NO

TOC of Quality System Manual
 YES / NO

• ISO: 14000 : YES / NO

• OHSAS, ISO 18000 : YES / NO

(vii) Letter regarding technical collaboration : YES / NO

(viii) Experience List / Performance certificate : YES / NO

(ix) Balance Sheet for the last four years along with audit Report : YES / NO

(x) rincipal's authori ation in case of dealers agents : YES / NO

(xi) EFT Ban 's certificate : YES / NO

I/ WE GIVE THE UNDERTAKING THAT BHEL DRAWINGS & SPECIFICATIONS SHALL NOT BE USED IN ANY WAY DETRIMENTAL TO THE INTEREST OF BHEL AND / OR FOR SUPPLY OF ANY MATERIAL, PRODUCT OR SERVICES DIRECTLY OR INDIRECTLY TO ANY OTHER CUSTOMER.

Maximum Marks = 50 Negative Marks = -13

Minimum Qualifying marks = 30

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#### FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

**ANNEXURE-II** 

Page 11 of 17

# FORM NO. SRF(I) 01 Part B (QUALITY SYSTEM):

S1. No	PARAMETERS	( Tick if exists & provide evidences if ticked in		RECORDS (Tick if available & submit	REMARKS	
		Written Procedure	Practice	evidences)		
1*	Incoming Material Control System				Furnish a copy of system and organization.	
2*	In process control				Furnish at least one work instruction & record of process control parameter	
3*	Manufacturing / Testing Procedure Qualification				Procedure Qualification specification may be submitted	
4*	Personnel qualification for 3 above.				Record of Personnel qualification (PQR) to be submitted	
5*	Calibration system				Submit list of instrument & their calibration status	
6*	System of Identification & Traceability of materials, tools, jigs, fixtures & processed components, etc.				Copy of procedure to be submitted	
7*	System of Storage, Preservation, Painting & packing				Copy of procedure to be submitted	
8*	System of NCR disposition & corrective preventive action				Two copies of NCR & CAPA	
9*	Customer complaints handling system				Submit list of customer complaints & status for the last three years	
10*	Safety measures				Submit copy of safety system & Record of accidents for last three years	
11	Any other quality initiative					
S	LIER'S A THORISED SI	NATOR		BHEL CERT	IFIED ASSESSOR	

#### FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

**ANNEXURE-II** 

Page 12 of 17

# FORM NO. SRF(I) 01 Part B (QUALITY SYSTEM):

#### 12. LIST OF ENCLOSURES

- (i) Copy of system of ontrol incoming materials and organization chart
- (ii) Copy of at least one process control work instruction
- (iii) Record of process control parameter
- (iv) Copy of at least one Procedure Qualification specification
- (v) Record of Personnel qualification (POR)
- (vi) List of instrument & their calibration status
- (vii) Copy of procedure for Identification & Traceability of materials, tools, jigs, fixtures & processed components, etc.
- (viii) Copy of procedure for Storage/ preservation/ painting & packing
- (ix) Copies of two NCRs and their CAPA.
- (x) List of customer complaints & status for the last three years
- (xi) Copy of safety system
- (xii) Record of accidents for last three years

Maximum Marks = 25 Minimum Qualifying marks = 15

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FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

**ANNEXURE-II** 

Page 13 of 17

#### FORM NO. SRF(I)01

#### Part C: TECHNICAL COMPETENCE

Technical competence shall be evaluated in two parts viz. common competence and product/material category specific competence.

(i) COMMON TECHNICAL COMPETENCE (Max Marks: 10)

TECHNICAL COMPETENCE ( where design specification is given by BHEL )	MARKING RANGE	SUPPLIER RESPONSE (ALONG WITH SUPPORTING DOCUMENTS)	MARKS BY BHEL
1. Supplier understands the product specification.	(0-3)		
2. Supplier understands the inspection requirements.	(0-2)		
3. Supplier has process capability to achieve the product specification/dimensional requirement.	(0-3)		
4.Supplier has experienced manpower to carry out	(0-2)		
the job.			
TOTAL MARKS OUT OF POSSIBLE (10) =			

OR PROCEDURE RECORDS SYSTEM IN EFFECT SUPPLIER RESPONSE (ALONG WITH SUPPORTING DOCUMENTS) SUPPLIER
RESPONSE (ALONG PAITH SUPPORTING DOCUMENTS) ESPONSE (ALONG VITH SUPPORTING OCUMENTS) MARKING BYBY ΒY RANGE MARKS E BHEL MARKS I BHEL TECHNICAL COMPETENCE ( where **performance specification** is given by BHEL) (0-3)1. Design capability 2. Adequacy of quality assurance plan (0-2)3. Process capability for components (0-3)4. Adequate of testing (0-2)**TOTAL MARKS OUT OF POSSIBLE (10) Average of Total (Total/3) = -----**

### (ii) PROUCT/ MATERIAL CATEGORY SPECIFIC TECHNICAL COMPETENCE (Max Marks: 15)

Unit MISCC to structure the parameters to be considered for the technical competence depending on material category. The score of individual parameter selected is to be decided by MISCC. MISCC shall identify the requirement of enclosures to be furnished by supplier Product:

Sl.	Material	Tech Parameter	Supplier's	Remarks
No	category		response	

ENCLOSE DOCUMENTARY EVIDENCE WHERE EVER REQUIRED LIST OF ENCLOSURES:

Maximum Marks = 25

Minimum Qualifying marks = 15

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#### FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

**ANNEXURE-II** 

Page 14 of 17

#### FORM NO. SRF(I)01 Part D : SCORE SHEET

#### 1. ORGANISATIONAL SOUNDNESS:

S.N.	PARAMETER	CRITERIA	Maxm. Marks	Marks Awarded
1.	3.2 NATURE OF BUSINESS (MANUFACTURING UNIT/ Indian stockist / trader/distributor/ dealer /Authorised agent / Channel partner / Indian Sales Office or Subsidiary of registered foreign principal)	Manufacturing Unit/ Engg Consultant/ EPC contractor: 2 Others: 1	2	
2.	3.4 YEAR OF COMMENCEMENT OF BUSINESS	More than 5 years: 2 1-5 years: 1 Less than 1 year: 0	2	
3.	5.1 POWER BACKUP @	Yes : 1 No : 0	1	
4.	5.2 DOES THE COMPANY SELL ITS PRODUCT DIRECTLY @	Yes : 1 No : 0	1	
5.	6.1 REGISTERED WITH ANY OF BHEL UNITS	Yes (same item) : 2 Yes (another item) : 1 No : 0	2	
6.	6.2 APPROVAL BY ASME / NTPC / NPC / EIL / DGS&D /RAILWAYS / IBR / LLOYDS ETC	Yes : 2 No : 0	2	
7.	6.3 ISO 9001-2000 ACCREDITATION	Yes : 3 No : 0	3	
8.	6.4 ISO 14000 ACCREDITATION	Yes : 1 No : 0	1	
9.	6.5 OHSAS - 18000 ACCREDITATION	Yes : 1 No : 0	1	
10.	6.6 TECHNICAL COLLABORATOR : (FOREIGN OR INDIGENOUS) @	Yes : 1 No : 0	1	
11.	6.7 R & D SET UP @	Yes : 1 No : 0	1	
12.	6.12 PENDING LEGAL ISSUES ON TECHNO -COMMERCIAL ASPECTS WITH CUSTOMER	Yes : -5 No : 0	0	
13.	7.1 & 7.2 MANUFACTURING FACILITIES INCLUDING OUTSOURCING @	Adequate : 3 Substantial : 2 Inadequate : 0	3	
14.	7.3 RATIO OF OUTSOURCED COST TO TOTAL PRODUCTION VALUE @	Less than 10% : 2 10 to 30 % : 1 More than 30% : 0	2	
15.	8.1 INSPECTION & TESTING FACILITIES @	Adequate : 2 Substantial : 1 Inadequate : 0	2	
16.	8.2 OUTSOURCING OF MAJOR TESTING FACIILTY (Refer Note) @	Yes : 0 No : 1	1	
	TOTAL		25	

<sup>@</sup> Not applicable for Indian stockist / trader/distributor/ dealer /Authorised agent / Channel partner / Indian Sales Office or Subsidiary. To be scored on prorata basis.

S LIER'S A THORISED SI NATOR

#### FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

**ANNEXURE-II** 

Page 15 of 17

# **Part D**: SCORE SHEET 2. FINANCIAL INFORMATION:

S.N.	PARAMETER	CRITERIA	Maximum Marks	Marks Awarded
1.	9.1 Growth of Net Worth over previous year (%) Average of three years to be worked out	More than 20 %: 5 10 - 20 %: 4 5 - 10 %: 3 > 0 & < 5 %: 2	5	
2.	9.3 DEBT EQUITY RATIO  Long term Debt (9.2)  Net worth (9.1)	0 or below : 0 1:1 : 5 1.1 upto 1.5:1 : 4 1.6 upto 2.0:1 : 3 2.0 & above:1 : 2	5	
3.	9.5 QUICK RATIO  CA - INVENTORIES {9.5(1)-9.5(1)c}  Current liability {9.5 (2)}	1:1 : 5 1:1 upto 1.5 : 4 1:1.5 upto 1.75 : 3 1:1.75 upto 2.5 : 2 1:>2.5 : 0	5	
4.	9.6 Growth in Sales over previous year (%) Average of three years to be worked out	More than 35% : 5 20 -35 % : 4 10 - 20 % : 3 5 - 10 % : 2 > 0 & < 5 % : 1 < 0 ( negative)	5	
5.	9.7 PROFIT BEFORE TAX  Growth over previous year (%)	More than 20 % : 5 10 - 20 % : 4 5 - 10 % : 3 > 0 & < 5 % : 2 0 or below : 0	5	
6.	9.8 Whether the supplier has been referred to BIFR / NCLT/ any other similar Govt agency	Yes: -5 No: 0	0	
7.	9.9 Whether the supplier is a potentially sick company  TOTAL	Yes: -3 No: 0	0	
	IUIAL		25	

Note: If the supplier is new in business and does not have past data, then the evaluation will be done on the basis of information provided by him and will be decided by MISCC.

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#### FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

**ANNEXURE-II** 

Page 16 of 17

# <u>Part D</u>: SCORE SHEET 3. <u>QUALITY SYSTEM:</u>

S.N.	PARAMETER	CRITERIA	Maxm. Marks	Marks Awarded
1.	Incoming Material control System	System availability: Yes: 1 No:0	1	
		Availability of Organisation chart Yes: 1 No: 0	1	
2.	Process control	Work instruction available: Yes: 1 No : 0	1	
		Record of process Control: Available: 2 Partial record: 1 Not available: 0	2	
3.	Manufacturing / Testing Procedure Qualification	Procedure Qualification Specification : Adequate : 3 In adequate: 1 Not available : 0	3	
4.	Personnel qualification	Record of PQR:  Adequate: 3  In adequate: 1  Not available: 0	3	
5.	Calibration system	Adequate : 3 In adequate: 1 Not available : 0	3	
6.	System of Identification & Traceability of materials, tools, jigs, fixtures & processed components, etc.	Procedure available :  Adequate : 2  In adequate: 1  Not available : 0	2	
7.	System of Storage/ preservation/ painting & packing	Procedure available :  Adequate : 2  In adequate: 1  Not available : 0	2	
8.	System of NCR disposition & corrective preventive action	Two copies of NCR & CAPA Available :2 Not available : 0	2	
9.	Customer complaints handling system	System available : Yes: 1 No : 0	1	
		Complaints registered & resolved : 2 Complaints registered & partially resolved : 1 Complaints not registered or not resolved : 0	2	
10.	Safety measures	System available: Yes: 1 No: 0  Record available: Yes: 1 No: 0	1	
	TOTAL	140.0	25	

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#### FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

**ANNEXURE-II** 

Page 17 of 17

#### <u>Part D</u>: SCORE SHEET 4. <u>TECHNICAL COMPETENCE</u>

Column no. 1 to 4 to be filled by MISCC before sending to supplier. Column no. 5 to be filled by BHEL certified Assessor after evaluation of supplier response.

Sl. No (1)	Parameter (2)	Scoring criteria (3)	Maximum Marks (4)	Marks obtained (5)
	TOTAL		25	

#### **SUMMARY:**

Sl. No	Criteria	Maxm Marks	Qualifying marks *	Marks obtained	Recommendation for registration
1.	Organisational Soundness	50	30		Recommended:
	Financial Information				
2.	Quality System	25	15		Permanent code /Trial
3.	Technical Competence	25	15		code/ Development
	TOTAL	100	60		code
					Not recommended

<sup>\*</sup>Minimum Qualifying Score in Each category shall be 60%.

SUPPLIER'S AUTHORISED SIGNATORY

#### **REGISTRATION CRITERIA:**

Sl. No	Score	Recommendation
1.	More than 90	Supplier is to be registered and given Permanent code, Normally no visit is called for.
2.	76 - 90	Supplier may be visited if recommended by MISCC or to be registered and given permanent code.
3.	60 - 75	Supplier may carry out suggested improvements if advised by MISCC Supplier's visit is mandatory. Trial code may be given.
4.	Less than 60	Not to be registered

			esac may so givem	
4.		Less than 60	Not to be registered	
1	Signatures:	MISCC (in case of no v	visit) / Suppler Evaluation	n Team (in case of visit)
	1)		2)	3)
	4)		5)	6)