

Scope of Supply

| SI No | Material code | Description | Qty Estimation in numbers for two years |
|--------|---------------|--|---|
| 1 | TC9755802134 | SMART TEMP TRANSMITTER,W.P,DUAL SENSOR | 200 |
| 2 | TC9755802142 | SMART TEMP TX DUAL SENSOR SIL 1/2"NPT | 340 |
| 3 | TC9755813071 | FF TEMP TRANX DUAL SENSOR IP 1/2"NPT | 220 |
| Total* | | | 760 |

*The quantities mentioned in the enquiry are indicative for the entire Rate Contract (RC) period



**Pre-Qualification Requirements (PQR) of Bidders
for Field instruments/items.**

Ref.: TCEI-FIELD ITEMS-PQR-TT-2021
Rev.No.: 00

Pre-Qualification Requirements (PQR) of Bidders for Field instruments/items(TT):

- 1.0 Bidder shall be Original Equipment Manufacturer having offices in India.
- 2.0 Bidder to confirm that they will provide spares and services support for the offered items for at least ten years from the date of supply.
- 3.0 Bidder shall have an established facility in India for engineering documentation, after sale service for the offered items.
- 4.0 OEM shall offer a proven type design supplied for in any power plant / refinery application.

Bidder shall submit a certificate of satisfactory performance of the offered items from their clients in India (client details to be provided), working satisfactorily at least 2 similar separate executed in last 10 years and out of that at least one shall be in successful operation for 1 year.

Note: If BHEL is unable to verify the PTR furnished, with end user contact details provided above, the offer will be rejected.

- 5.0 The Bidder shall be registered vendor of any BHEL units.

Bidder must submit the documentary evidence/proof in support of vendor registration by submitting the valid vendor registration letter from the respective agency.

Note: Submitting PO copy of supply against particular project is not acceptable.

- 6.0 All correspondence, Documentation, catalogues and Manuals shall be in English language.
- 7.0 Bidder shall furnish the necessary documentary evidence/proof in support of claim for meeting the above Prequalification requirements, failing which their offer will be liable for rejection.

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PRE-QUALIFICATION REQUIREMENTS - FINANCE

PRODUCT: **Temperature Transmitters**

CRITERIA FOR EVALUATION - FINANCIAL

Average annual financial turnover during the last Three Financial Years

Notes:-

- a. **Case 1:** If bidder is quoting for only material code TC9755802134.
The Average Annual Financial turnover during last 03 (three) years, ending of the previous financial year, should be at least Rs 9,70,000/- (Nine Lakhs and Seventy Thousand only) and positive net worth as per latest balance sheet. The bidder has to submit financial accounts comprising of Audit report, Balance Sheet, Profit & Loss A/c Statement and Notes/Schedules pertaining to Turnover/Sales/Revenue, certified by Chartered Accountant for the last three years as on tender due date to review the above criteria.
- b. **Case 2:** If bidder is quoting for only material codes TC9755802142 and TC9755813071.
The Average Annual Financial turnover during last 03 (three) years, ending of the previous financial year, should be at least Rs 31,30,000/- (Thirty-One Lakhs and Thirty thousand only) and positive net worth as per latest balance sheet. The bidder has to submit financial accounts comprising of Audit report, Balance Sheet, Profit & Loss A/c Statement and Notes/Schedules pertaining to Turnover/Sales/Revenue, certified by Chartered Accountant for the last three years as on tender due date to review the above criteria.
- c. **Case 3:** If bidder is quoting for all the material codes TC9755802134, TC9755802142 and TC9755813071.
The Average Annual Financial turnover during last 03 (three) years, ending of the previous financial year, should be at least Rs 41,00,000/- (Forty-One Lakhs only) and positive net worth as per latest balance sheet. The bidder has to submit financial accounts comprising of Audit report, Balance Sheet, Profit & Loss A/c Statement and Notes/Schedules pertaining to Turnover/Sales/Revenue, certified by Chartered Accountant for the last three years as on tender due date to review the above criteria.
- d. Foreign bidder is to submit a latest certificate from reputed third party business rating agency like Dun & Bradstreet, Credit reform etc. in addition to the documents mentioned at point (a) above for review of above criteria. The certificate thus produced will explicitly mention the turnover in terms of equivalent Indian Rupees.
- e. Other Income shall not be considered for arriving at Annual Turnover/Sales. For evaluation purpose, only revenue from operations shall be considered.

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| <u>TERMS & CONDITIONS</u> | <u>VENDOR CONFIRMATION</u> |
|---|---------------------------------------|
| a. Vendor Quotation Ref No and Date | |
| b. Rate Contract: This is an enquiry for the finalization of a Rate Contract (RC) for a period as mentioned in 'Validity of offer' below. The quantities mentioned in the enquiry are indicative for the entire RC period. Purchase Orders will NOT be issued for the entire quantum in one lot, whereas POs will be released on a time to time basis during the RC period, based on actual requirement. | |
| c. Vendor should give confirmation to BHEL's Technical Specification. Any deviations from the specification are to be furnished separately as "Schedule of Deviation". If there is no deviation vendor should indicate " No Deviation ". | |
| d) Offer needs to be submitted in Two Part Bid. (i) Techno commercial bid (ii) Price bid | Non Deviatable |
| e. Evaluation criteria for this enquiry is (i) Evaluation shall be done on individual item wise basis for Material code (TC9755802134). (ii) Evaluation shall be done on overall item wise basis for Material codes (TC9755802142 & TC9755813071). (iii) Reverse Auction shall be conducted for this Rate Contract. (iv) Load distribution: 60% of the total quantity will be ordered on L1 and balance 40% will be ordered on L2, if L2 vendor accepts the L1 rate. If the same is not agreed by the L2 vendor, L1 rate will be counter offered to L3 and so on. If none of the other vendors agree to match L1 rate, rate contract will be considered for the total quantity on L1 vendor. (v) In case any Class 1 / MSE bidder falling within the margin of 20% / 15%, Guidelines for MSE / MII purchase preferences issued by CMM dt 27.10.2021 will be followed for load distribution (Refer attachment) and it will supersede over the load distribution as mentioned above in clause e (iv). | Non Deviatable |
| f. Terms of Payment: As per ITB Rev 10. | Non Deviatable |
| g. Liquidated Damage: As Per ITB Rev 10. | Non Deviatable |

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| h. Delivery Terms: Prices shall be quoted on “ FIRM PRICE ” basis only. <u>For Indigenous Supplies:</u> FOR DESTINATION. Destination shall be anywhere in India. | Non Deviatable |
| i. Validity of Offer: 2 years from the date of entering into rate contract rounded off the last working day (of BHEL) of the expiring month as the validity for placement of order. | |
| j. Delivery period: Please quote minimum possible delivery period from date of PO / manufacturing clearance. Annexure 1 has to be duly filled and Signed Vendor to note that dispatch of goods shall be done only after obtaining Dispatch Clearance from BHEL, Hyderabad. | |
| k. Risk Purchase: As per ITB Rev 10 | Non Deviatable |
| l. Guarantee Clause: 24 months from the date of supply or 18 months from the date of commissioning whichever is earlier. Any warranty replacement during warranty period shall be supplied free of charge on FOR Site basis/destination specified by BHEL. Non deviatable. Deviations to the above clause will lead to rejection of your offer. | Non Deviatable |
| m. Performance Bank Guarantee: Performance Bank Guarantee is not applicable for this enquiry | |
| n. Counter-offering Counter-offering is not applicable for this enquiry | |
| o. Integrity Pact Integrity pact is not applicable for this enquiry | |
| P Inspection: ITP and sampling plan are attached. Deviation to the sampling plan will lead to rejection of your bid. Joint Inspection will be held with BHEL appointed TPI for all BHEL Orders. Wherever applicable, End Customer Appointed TPI will also participated in Inspection. | Non Deviatable |
| Following Duly Signed & Stamped Documents has to submitted along with your Technical Offer 1. Annexure 1 – Delivery Mile Stones agreement 2. Annexure 3 – Local Content 3. Annexure 4 – Restriction of procurement from Countries sharing land with India | Non Deviatable |

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Contact Details:

Mr. P. VINEEL, vineelp@bhel.in , 04023182437

Ms. S V Satyaveni, satyaveni@bhel.in , 04023182248

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1. QUOTATIONS:

- a. **BID system:** The no. of bids to be submitted is mentioned in “Confirmation to the Terms and Conditions” attached.
 - i. **Two part bid:** The offers are invited in Two part bid system (Part I will be Techno-commercial bid and part II will be Price Bid). Techno-commercially suitable vendors alone will be intimated for price bid opening.
 - b. **Submission of offer:**
 - i. **Offer called through e-Procurement mode:** The bidder shall submit the bid online in BHEL e-Procurement portal at <https://eprocurebhel.co.in/>
- The bidder would be required to register on the above e-procurement portal for submitting their bids. Offers through email and hardcopy are not acceptable.
- c. **Regulations:** Offers should be free from correction and erasures. Corrections if any must be attested. All amounts shall be indicated both in words as well as figures. In case of a difference between the amount quoted in words and figures, the amount quoted in words shall prevail.
 - d. **PVC:** Price Variation clause not acceptable. Prices should be firm.
 - e. **Catalogue:** Manufacturer's name, Trade Mark or Patent No. if any should be specified. Illustrative leaflets giving technical particulars are required along with quotation.
 - f. **GST Number:** GST registration number, HSN number (Item wise) with applicable taxes should be mentioned in the offer. If the vendor is not GST registered the offer is liable for rejection.
 - g. **Deviation.** Any deviations from the specification are to be furnished separately as “Schedule of Deviation”. If there is no deviation, vendor should indicate “No Deviation” in the offer.
 - h. **Confirmation:** Confirmation for compliance is to be given in the offer for all the techno commercial conditions specified in the tender.

2. COMMERCIAL TERMS & CONDITIONS: As per ITB Rev 10

3. GENERAL CONDITIONS

- a. The manner of finalization will be as mentioned in the “Confirmation to the Terms and Conditions” attached. Separate orders will be released for each project and documents should be supplied for each order separately.
- b. BHEL reserves the right to reduce the tender quantity and to NOT to order for some or all material based on the changes in project.
- c. BHEL shall have the right to visit vendor works during the execution of contract along with end customer for verifying status, inspection and testing of the material.
- d. BHEL reserves the right to negotiate or re-float the tender in case the quoted prices are not acceptable.
- e. Supplier shall arrange packing to avoid lose or damages during Road Transport, Site handling & Storage.
- f. BHEL reserves the right to reject the offer of a particular bidder due to unsatisfactory past performance in the execution of a contract at any of BHEL projects / units.
- g. The Drawings and Technical documents given in this enquiry are the sole property of BHEL. This should not be misused in any form.
- h. Purchase Order, PO Item serial number, Material code, Quantity should be clearly marked on the packing
- i. Confirmation for compliance is to be given in the offer for all the conditions specified above and to the respective Purchase Specification.
- j. The bidder along with its associate/collaborators/sub-contractors/sub-vendors/consultants/service providers shall strictly adhere to BHEL fraud prevention policy (refer www.bhel.com) and shall immediately bring to the notice of the BHEL management about any fraud or suspected fraud as soon as it comes to their notice.
- k. For this procurement, Public Procurement (Preference to Make in India), Order 2017 dated 15.06.2017 & 28.05.2018 and subsequent orders issued by the respective Nodal Ministry shall be applicable even if issued after issue of this NIT but before finalization of contract/PO/WO against this NIT. In the event of any Nodal Ministry prescribing higher or lower percentage of preference and/or local content in respect of this procurement, the same shall be applicable.

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4. TENDER EVALUATION:

a. Techno-commercial Bid.

- i. All vendors should submit General arrangement drawing, datasheet and C&I diagram (if any) of the offered product
- ii. Point by point technical confirmation of all pages of our technical specifications and commercial conditions are required with your sign and seal along with techno commercial offer.
- iii. Offers from supplier not having technical capability or not agreed for commercial terms, will be rejected.

b. Price Bid.

- i. Bidders qualified for part I will be intimated for participating in priced bid opening.
- ii. L1 bidder will be decided based on landed cost for the equipment to BHEL.
- iii. This bid is finalized by Reverse auction.

Note:

All clarifications / issues shall be addressed directly to the tender issuing (procurement) department's officials whose contact details are provided below

Mr. P. VINEEL, vineelp@bhel.in , 04023182437

Ms. S V Satyaveni, satyaveni@bhel.in , 04023182248

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| Annexure-I | | | | |
|---|--|---|--|----------------------|
| Major Activity timelines shall be considered for indigenous purchases | | | | |
| S No | Activity | Agency | Timeline | Acceptance / Remarks |
| 1 | PO acknowledgement | Vendor | 04 days from the date of receipt of PO | |
| 2 | First submission of Drawings, Data sheets and QP Rev-00 | Vendor | 15 days from receipt of PO | |
| 3 | commented / approved drawings / data sheets and QP to vendor | BHEL/Customer | 07 days from the receipt of Rev-00 submission. | |
| 4 | Subsequent submission of revised drawings / data sheets and QP | Vendor | 07 days from the receipt of commented drawings / data sheets and QP | |
| 5 | Subsequent Approved /commented Drawings and QP to vendor | BHEL/Customer | 07 days from the date of receipt of revised drawings / data sheets and QAP. | |
| 6 | Raising of Inspection Call | Vendor | 07 days before the proposing inspection date. (BHEL will provide approved QP before raising inspection call) | |
| 7 | Inspection completion | BHEL Third party inspection agency / Customer | 07 days from inspection call date. | |
| 8 | Despatch Instructions | BHEL | 07 days from the date of receipt of final approved inspection report to BHEL. | |

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| | | | | |
|---|---|--------|------------------------------------|--|
| 9 | Receipt of Material at BHEL stores/ site | Vendor | 15 days from Despatch instructions | |
|---|---|--------|------------------------------------|--|

Absence of this annexure in NIT will entail non processing of delivery extension cases in case of delay in supplies of goods owing to reason attributable to BHEL.

Vendor's Signature

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Annexure - III

Proforma for self-certification by Supplier for minimum local content on their letter head for tender value less than Rs 10 Crore

"We _____ (Name of Manufacturer) undertake that we meet the mandatory minimum Local Content (LC) requirement i.e. _____ (to be filled as notified in the policy) for claiming Purchase Preference linked with Local Contents under the Govt. policy against tender no. _____."

Note: As per GOI circular, the bidders offering Imported items falls under the category Non-Local Supplier. They can't claim as Class I Local Supplier/Class II Local Suppliers by claiming the services as transportation, Insurance, Installation, Commissioning & training and after sales service support like AMC/CMC etc as local value addition

Auditor's certification with respect to minimum local content on the letter head of Statutory Auditor for tender value above Rs.10 crore

"We _____ the statutory auditor of M/s _____ (name of the bidder) hereby certify that M/s _____ (name of manufacturer) meet the mandatory Local Content requirements of the Goods and/or Services i.e. _____ (to be filled as notified in the policy) quoted vide offer No. _____ dated _____ against BHEL's tender No. _____ by M/s _____ (Name of the bidder)."

Note: As per GOI circular, the bidders offering Imported items falls under the category Non-Local Supplier. They can't claim as Class I Local Supplier/Class II Local Suppliers by claiming the services as transportation, Insurance, Installation, Commissioning & training and after sales service support like AMC/CMC etc as local value addition

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ANNEXURE IV

Proforma for self-certification by Supplier for Compliance to below Clause

Clause: Any Bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with competent authority. <https://www.mea.gov.in/> to be referred for latest details of competent authority and exemptions.

I have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India and I certify that

M/s _____ **(Name of firm)**

(Tick the Appropriate)

- ☐ **Is not from such a country**
- ☐ **Is from such a country and has been duly registered with the Competent authority.**

I hereby certify M/s _____ **(Name of firm)** fulfills all requirements in this regard and is eligible to be considered (where applicable, valid registration by the competent authority shall be attached)

