

# COMMERCIAL TERMS & CONDITIONS

To be mandatory filled in YES/No or Not applicable (NA)		(YES/No/NA)	Remarks (if, any)
1	<b>Payment terms:</b> (For any deviation Loading factor will be applicable above the quoted rate)		
1.A	<b>For Quote in INR:</b> BHEL standard payment terms is <u>100% within 45 days credit</u> :		
1.B	<b>For Quote in other than INR:</b> BHEL standard payment terms is <u>100% against sight draft with 45 days credit</u>		
2	<b>Delivery Terms:</b>		
2.A	<b>For Quote in INR:</b> Delivery Terms: BHEL Standard delivery is <u>BHEL DDL-EDN BANGALORE</u> :		
2.B	<b>For Quote in other than INR:</b> (CIF BANGALORE AIRPORT, MODE:- CARGO)		
3	<b>Penalty terms for Delayed Delivery:</b> 10% loading factor for not accepting the penalty.		
3.1	BHEL standard Penalty Terms is accepted for delayed delivery		
4	<b>Offer validity: 90 Days</b>		
5	<b>Delivery lead time (In Weeks)</b>		
6	<b>GFR Certificate attached</b>		
7	<b>MII Certificate attached</b>		
8	<b>Other terms &amp; Conditions as per NIT</b>		