



RFP Ref no.: BHEL/AA/CSM/72 dt. 13 August 2021

Name of Work: Appointment of a Consultancy Firm for "Formulation of Corporate Strategy Plan 2022-27"
Corrigendum No.: 01 dt. 18 August 2021

The terms & conditions of the RFP reference cited above are modified/ clarified to the extent indicated below under column " BHEL's response".
All other terms & conditions of the RFP read in conjunction with this corrigendum shall remain unaltered.

N	Query reference	BHEL's response
1	Clause 2.3.2/Scope of work/Phase 1/Part A (a)	To be read as: a. Operations review i. Assess the internal processes at select manufacturing units (maximum 7 nos.) including, (but not limited to) engineering, procurement, manufacturing & contract management based on relevant maturity model to identify gap areas and recommend action items for improvement ii. Review of the company's operations at select manufacturing units (maximum 7 nos.), & divisions to identify bottlenecks, asset utilisation, supply chain processes and systems
2	Clause 2.3.2/Scope of work/Phase 1/Outcome (c)	To be read as: Online implementation review platform (with populated implementation roadmaps) cascaded to various internal stakeholders, back up worksheets and all other supporting documents. The subject online implementation review platform shall be leveraging BHEL's existing IT hardware infrastructure.
3	Clause 2.1 (m) regarding 'similar work'	For greater clarity, it may be noted that the 'Global Industry Classification Standard (GICS) 2018, S&P Global, MSCI' applies to all the three areas mentioned- energy, industrials, materials, and/or utilities. 

4	Tables for Annexure- 8, 9, regarding the detail of project references for credentials as per Clause 3.1 (b)	'Name of the customer/s' and 'Work order ref.' may be sanitized if bound by confidentiality agreement. However, it shall be responsibility of the bidder to arrange interaction with such sanitized customers and/or deploy any other mechanisms to establish the facts, as desired by BHEL, to satisfy the credentials.
5	Clause 4.23/ Liabilities	<i>Revised as</i> 'The selected bidder shall be responsible for any financial losses, damages, liabilities arising out of any breach of contract or any other event attributable to the bidder's management of the contract. BHEL can recover all such losses but limited to the total contract value.'



Sr. Manager (Corp. Strategic Management)