



BHEL- ISG - BANGALORE
PRE- QUALIFICATION REQUIREMENT FOR BIDDERS (Rev.00)

Tender/ Enquiry ref: 77/22/6101/LSY dated 20-10-2022
Item/ Work Description: Ash Water Pump Package-I
Project: 5X800MW Yadadri TPS, Nalgonda Dist, Telangana State
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Pre-Qualification Criteria for Ash Water Pump Package-I

A. Pre-Qualification Requirement: (Technical)

- 1.1 The bidder should have designed, manufactured, tested, inspected & supplied the Horizontal centrifugal Water Pumps for water applications with flow equal to or more than **980 m³/hr.** The bidder should have established service facilities (incl. assembly/ testing) in India and the same shall be indicated in the offer.
- 1.2 The Pump(s) to be considered for PQR assessment of Bidder should have been designed & manufactured in line with 'Design & Performance Standards' as 'HIS or equivalent/ superior'.
- 1.3 The bidder shall furnish following documents along with technical offer for assessment of Bidder with reference to PQR indicated at Sl. No. 1.1 and 1.2 above:
 - 1.3.1 Bidder's Experience List for last 10 years in the enclosed format-Annexure-1. Same shall be considered for PQR assessment in line with subsequent sub paras of current point 1.3 i.e. Performance feedback certificate/repeat order contract certificates should not be older than 10 years old as on date of Issue of NIT.
 - 1.3.2 Bidder shall furnish any one of the documents from i, ii, iii mentioned below in support of point 1.3.1.
 - i. Satisfactory Performance feedback certificates from End User (in English) for at least TWO (from different customers) successfully executed contracts which have been successfully in use for at least one year since contract execution/commissioning, indicating salient features like date of contract execution/commissioning of equipment, duty parameters (pump flow, TDH etc.), pump model, project name etc., date of issue of certificate and name/designation of the certificate issuer.

OR

- ii. The bidder who has been awarded repeat contracts for pumps from minimum TWO (from different customers) for same industry/ application. Repeat contract shall be considered when the second contract is given by the same customer after lapse of minimum one year from execution/commissioning of first contract. Supporting documents for execution of the contract viz. dispatch details, MDCC, Inspection report etc. along with the PO Copy, if bidder intends to submit the documents for Repeat Contracts

OR

- iii. Satisfactory Performance feedback certificates from End User (in English) for at least ONE successfully executed contract which have been successfully in use for at least one year since contract execution, indicating salient features like date of contract execution/commissioning



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of equipment, duty parameters (pump flow, TDH etc.), pump model, project name etc., date of issue of certificate and name/designation of the certificate issuer.

(AND)

The bidder has been awarded repeat contracts for pumps from minimum ONE Customer (other than the one for which the bidder has furnished the performance feedback above) for same industry/ application. Repeat contract shall be considered when the second contract is given by the same customer after lapse of minimum one year from execution/commissioning of first contract. Supporting documents for execution of the contract viz. dispatch details, MDCC, Inspection report etc. along with the PO Copy, if bidder intends to submit the documents for Repeat Contracts.

- 1.3.3 One set of approved GA Drawings & Technical Data Sheets of executed projects in accordance with point 1.3.2 above.
- 1.4 The bidder shall be OEM (Original Equipment Manufacturer) or their authorized distributor. In case, the offer is submitted by their authorized distributor on behalf of OEM, the OEM shall furnish undertaking on their letter head stating that "The OEM shall be responsible and stand guarantee for the quality of material, timely execution of the order and submission of drawings/documents for approval for the order placed on their distributors. The OEM must clearly state the role of their distributor regarding their distributor to participate in the technical discussion and price negotiations. The OEM shall also confirm that the equipment and spares supplied through their distributor will be under their standard guarantee/warranty and OEM shall be liable for the services, repairs and replacements of the equipment/spares, if any.

B. Pre-Qualification Requirement: (Financial)

- i) The bidder shall have Rs. 150 Lakhs or more as Average annual financial turnover during last 3 financial years as on 31st March 2022
- ii) Bidder should submit financial accounts (audited, if applicable comprising of Audit report, Balance Sheet, Profit & Loss A/c Statement for FY 2019-2020, 2020-2021 & 2021-2022. If financial statements are not required to be audited statutorily, then instead of audited financial statements, financial statements are required to be certified by registered Chartered Accountant/Statutory Auditor for Companies.
- iii) Other income shall not be considered for arriving Annual Turnover/Sales.



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Important Notes to the Bidder:

1. Bidder to note that the acceptance of the offer is subjected to the “Bidder approval from our customer i.e., TSGENCO”. Also, BHEL reserves the right to reject offer of any bidder based on their poor/non-performance in past/present projects/orders.
2. Bidder has to submit all credentials/details, required by the customer (TSGENCO) for seeking approval of customer. In case customer does not approve the credentials of the bidder, the bidder will be technically rejected.
3. **Bidder shall submit the point wise confirmation to the PQR points, properly indexed along with the offer.**
4. BHEL reserves the right to:
 - a) Accept or reject any bid received at its discretion without assigning any reasons whatsoever and in such case no bidder / intending bidder shall have any claim arising out of such action.
 - b) Postpone the scheduled date without assigning any reason whatsoever.
 - c) May ask for further qualification during techno commercial scrutiny of bids received and bidder will comply.
 - d) Assess the capabilities and capacity of the Bidder to perform the contract, should the circumstances warrant such assessment in the overall interest of the Employer.
5. BHEL shall not be liable for any expenses incurred by bidder in preparation of bid irrespective of whether it is accepted or not.
6. Canvassing i.e. soliciting favor, seeking advantage etc. in any form is strictly prohibited and any bidder found to have engaged in canvassing shall be liable to have his bid rejected summarily.
7. If the bidder deliberately gives any wrong information in his tender to create circumstances for the acceptance to his bid, BHEL reserves the right to reject such offers.
8. If any bidder is black listed or put on hold by any of the BHEL units, such bidder will not be eligible for this tender and their bids shall not be accepted.