

## FINANCIAL PRE-QUALIFICATION

A) The bidder needs to score minimum qualifying marks of 15 ( total of all the parameters) based on the financial data as per the below Table :

| SL NO. | PARAMETER   | CRITERIA  | MARKS                      | Maximum Marks | PARAMETER ACHIEVED | MARKS AWARDED |
|--------|---|---|----------------------------|---------------|--------------------|---------------|
| 1      | Growth of Net Worth over previous year (%)<br>Average of three years to be worked out | >20%<br>10-20%<br>5-10%<br>>0 & < 5%<br>0 or below                        | 5<br>4<br>3<br>2<br>0      | 5             |                    |               |
| 2      | Debt Equity Ratio<br>Long term Debt / (share capital+free reserves)                   | 1:1<br>1.1 upto 1.5:1<br>1.6 upto 2.0:1<br>2.0 & above                    | 5<br>4<br>3<br>2           | 5             |                    |               |
| 3      | Quick Ratio<br>(Current Assets- Inventories) / Current Liabilities                    | 1:1<br>1:1 upto 1.5<br>1:1.5 upto 1.75<br>1:1.75 upto 2.5<br>1:>2.5       | 5<br>4<br>3<br>2<br>0      | 5             |                    |               |
| 4      | Growth in Sales over previous year %<br>Average of three years to be worked out       | More than 35%<br>20-35%<br>10-20%<br>5-10%<br>>0 & < 5%<br><0 ( negative) | 5<br>4<br>3<br>2<br>1<br>0 | 5             |                    |               |
| 5      | PROFIT BEFORE TAX<br>Growth over previous year  | More than 20%<br>10-20%<br>5-10%<br>>0 & < 5%<br>0 or below               | 5<br>4<br>3<br>2<br>0      | 5             |                    |               |
| 6      | Whether the bidder has been referred to BIFR/NCLT/any other similar Govt. Agency      | Yes<br>No   | -5<br>0                    | 0             |                    |               |
| 7      | Whether the bidder is a potentially sick company                                      | Yes<br>No   | -3<br>0                    | 0             |                    |               |
|        | <b>TOTAL SCORE</b>  |   |                            | 25            |                    |               |

- a) The bidder has to submit audited financial accounts for last four years to review the above data.
- b) Net worth means the sum total of the paid up share capital and Free Reserves. Free reserve means all reserves credited out of the profits and share premium account but *does not include reserves credited out of the revaluation of the assets, write back of depreciation provision and amalgamation*. Further any debit balance of Profit and Loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from reserves and surplus.
- c) Other Income shall not be considered for arriving at Annual Turnover/Sales.

B) The bidder also needs to qualify the following criterion :

- (i) The net worth of the bidder as per the latest audited financial results shall not be less than Rs 17,00,000/- (Rupees seventeen lacs only).
- (ii) Average annual financial turnover during the last three years, as per the audited accounts, should not be less than, Rs 25,00,000/- ( Rupees twenty five lacs only).
- (iii) The bidder should have completed similar work during last seven years with a minimum executed value as given below :
  - a) Three similar completed works each costing not less than Rs. 33,00,000/- ( Rupees thirty three lacs only).

OR

- b) Two similar completed works each costing not less than Rs. 41,00,000/- ( Rupees forty one lacs only).

OR

- c) One completed work costing not less than Rs. 66,00,000/- ( Rupees sixty six lacs only).

(The bidders have to submit the performance certificate for the completed works as per (iii) above.

C) In addition to the parameter at A and B above, the financial pre-qualification of the foreign bidder (other than Indian Bidders) will be subject to the review of the report from a reputed third party business rating agency like Dun & Bradstreet, Credit reform etc.