

SL. NO.	Reference clause of Tender Document	Item / Clause	Bidder's query	BHEL's clarification
1	Commercial terms enquiry – clause No.2 - Quantity variation	Unit rates shall be valid for item wise variation in quantity to any extent and also for the total variation in value of work (+/-) 30%.	Quantity variation plus or minus 30% is abnormally high. We are requesting you to limit the quantity variation plus or minus 15% only.	No change.
2	Commercial terms enquiry – Annexure - II - Price variation compensation	The total amount of PVC shall be limited 10% of the executed value.	The PVC ceiling of 10% of the contract value is very less. All BHEL power sectors as well as NTPC is providing the PVC up to 20% of the contract value. We are requesting you to change the ceiling to 20% instead of 10%.	No change.
3	Commercial terms enquiry – clause No.-3 - terms of payment - Mobilisation advance & retension money	No mobilisation advance provided. Retension money @ 10% of the contract value.	We are requesting you to provide interest free mobilisation advance @10% of the contract value against bank guarantee. We are also requesting you to reduce the retension money to 5% instead of 10% (i.e., 5% against trail run of the system and 5% against final acceptance certificate) to have better cash flow during execution. Apart from the retension money, you are also obtaining 5% of the contract value in the form of BG towards security deposit.	No change.
4	Commercial terms enquiry – clause No.-10- Insurance		We presume that the CAR policy is not included in contractor's cope	Contractor's scope is already specified in the clause.
5		Overrun compensation	We are requesting you to provide the contract overrun compensation as per the standard clause.	Not accepted.
6		Idling charges	Idling charges: - if contractor's machineries and manpower gets idle during the contract period due to non availability of drawings, work fronts, local problems, natural calamities, force majeure etc, then the contractor shall be suitably compensated on mutually agreed rate on every occurance.	Not accepted.

7		Secured advance	Secured advance:- we are requesting you to release immediately 90% of the landing cost for all non-perishable material brought to site like stone aggregates, fine aggregates, foundations bolts, MS inserts, embedments, water proofing materials , M.S. doors, windows and ventilators, aluminium materials, acid / alkali bricks / tiles, all flooring materials, decking sheets, side cladding sheets, under deck insulation materials, false ceiling materials, bricks, fencing and gates etc.	Not accepted.
8		Cost of bid document	We have downloaded the bid from your website. Request you to kindly let us know, if we are required to submit any tender document cost.	No tender document cost is required to be submitted.
9	Annexure - 1: commercial terms and condition - Sl. 3.0	Terms of payment	Please consider accepting BG @ 10% of CV at the onset of the contract instead of cash retention from the R A bills.	No change.
10		Changes in taxes & duties thru' legislation	Bidder request BHEL to reimburse all new / increase in taxes & duties levied after date of submission	Already covered under 'Price basis' clause.
11		Due date extension	Please extend submission date by atleast 21 days	The due date is extended for submission of offers upto 2.00 PM on 08.08.2011 vide Addendum 1 dt. 26.07.11