

**No. Cent/OT/04**

**Date: 03-11-2009**

**OPEN TENDER**

**Subject: Open tender as detailed below:**

1. Sealed tenders with the Tender No. and opening date clearly super scribed on the cover are invited from the manufacturers for the supply of the following items.
2. Last date for taking tender documents and opening of tenders is indicated against each tender. Tenders will be received up to 1.45 P.M. on opening date and opened on the same day at 2.00 P.M. in the Tender Room.
3. Intending indigenous vendors must remit the tender fee of Rs.2,000.00 for indigenous supplies and foreign vendors of equivalent foreign currency \$ 50.00 / € 40.00 against each tender along with the requisite Earnest Money Deposit (EMD) in the form of bank draft only (Cheque / Bank Guarantee are not acceptable) while submitting the tender documents as detailed in "Instruction to Bidders", after down loading from this web site.
4. BHEL will not be responsible for any type of postal delay / incomplete information from vendor.
5. Other terms and conditions will be as per tender documents.

Sl. No.	Tender No.	Description of Item	Qty. (Nos.)	Last date to get from BHEL	Opening date
1.	C/7169/2009/4934B/1	CI Fittings ( Refer Annexure VI for details of items & Pre Qualifying Requirement refer Annexure-VII )	Refer Annexure VI ( CI Fittings )	22.11.2009	23.11.2009

- Guarantee certificate required
- Test certificate required
- MODVAT NOT applicable

**(Surendra Kumar)**  
**Manager (Purchase-Central)**



**BHARAT HEAVY ELECTRICALS LIMITED**  
**HEEP HARIDWAR INDIA-PIN 249403**  
**FAX NO: 0091 1334 226462**  
**PHONE NO: 0091 1334 285520**

Enq. No.:C/7169/2009/4934B/1

Date of issue : 03-11-2009

Due Date : 23-11-2009

M/S.....

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**Sub: Tender Enquiry No. C/7169/2009/4934B/1**

Dear Sir,

We are pleased to invite your offer in TWO PARTS strictly as per enclosed terms and conditions and instruction to bidders, in sealed covers for the under mentioned items :

Sl. No.	Description of Item	Qty. (Nos.)	Delivery Required	EMD (Earnest Money Deposit)
1.	CI Fittings ( Refer Annexure VI for details of items & Pre Qualifying Requirement refer Annexure-VII )	Refer Annexure VI ( CI Fittings )	Indicated As per Annexure-VI	Rs.50000.00 (Rupees Fifty Thousand only or equivalent foreign currency in the form of DD only)

Please submit your lowest quotation / offer for the above requirement subject to our terms and conditions. Your offer should reach us on or before the due date by 1.45 PM.

**NOTE : The vendor should submit their best price at this stage itself and they will not be allowed to revise the price unless there is change in specification or terms and conditions or specifically asked by BHEL. In case of any uncalled revision / discount submitted by vendor subsequently will be ignored & the bid is likely to be rejected.**

Part-1 bids shall be opened of those vendors **ONLY AFTER ENSURING AVAILABILITY OF EMD AND TENDER FEE (PLEASE SUBMIT SEPARATE DRAFTS FOR EMD AND TENDER FEE {drawn in favour of BHEL Hardwar} IN ANOTHER ENVELOPE SUPERSCRIBED WITH BOLD LETTERS "EMD & TENDER FEE")** at 2 PM on the due date in the presence of authorized representatives of the bidders who may like to be present. The authorized representative should bring authority letter from their principals (if any) for attending the bid opening. **All Govt. of India / PSU / State Govt. entities NSIC registered vendors (only if registered for tendered item) are exempted from submission of EMD. NSIC registered vendors (only if registered for tendered item) are exempted from submission of tender fee also.**

KINDLY READ "INSTRUCTIONS TO BIDDERS" **THOROUGHLY**. QUOTATIONS NOT IN ACCORDANCE WITH THE ABOVE INSTRUCTIONS ARE LIABLE TO BE DISQUALIFIED AND IGNORED.

Thanking You,  
Yours Faithfully,  
For & on behalf of BHEL, Hardwar

**(Surendra Kumar)**  
**Manager ( Purchase-Central )**

## **INSTRUCTIONS TO BIDDERS FOR OPEN TENDER**

1. The tenders to be submitted in three parts (part I Techno -Commercial Bid, part II price Bid & part III vendor evaluation form) as described below on or before the due date.

- 1.1 PART-I (TECHNO-COMMERCIAL BID) shall comprise of following documents:

- a) Complete Technical offer in TWO sets (one original + one copy).
- b) Catalogue of the Items, if applicable.
- c) Acceptance of commercial terms by vendor as per **Annexure I**.
- d) Deviation with reference to specification to be laid down on separate sheet.
- e) Copy / replica of price Bid (without prices).
- f) If any additional documents (please specify).

- 1.2 PART-II (PRICE BID)

The price Bid (with price) to be submitted along with part I, **strictly** as specified in the price schedule attached at **Annexure-II**.

Prices are to be indicated in both figures and words.

- a) **Foreign Suppliers:**

**General Instruction for Foreign Suppliers.**

\* The prices are to be quoted on C&F Mumbai basis. The bids will be evaluated on C&F basis. The bidder who quotes on other than C&F Mumbai basis then his offer will be loaded by the maximum freight, packing & forwarding charges quoted by any other bidder from the same or nearby port against the enquiry /freight rate available with BHEL. Further non-availability of ship will not be accepted for rescheduling the delivery or waiver of penalties.

\* Please quote your rates in your currency or Indian Rupees.

\* Indian Agents commission if payable shall be converted to Indian Rupees at TT buying rates of exchange ruling on tender opening date which shall not be subjected to any further exchange rate variation.

\* The vendor must indicate the name of port of loading in their offer.

\* While submitting your bids please clearly indicate:

(a) Expected Weight of goods (lots wise) .

(b) The size of packed goods.

(c) Whether the goods can be despatched in containers ?

\*- Please quote your rates with both the options (a)C&F Landing Port & (b) FOB despatching port. In case of FOB despatching port,BHEL will add sea freight, insurance and administrative charges for comparison purpose.

- No representation about the freight amount taken by BHEL will be entertained.

\* Please inform Approximate Shipping Weight and the Shipping Volume of the Consignment in your quotation.

\*- As per the Indian Law, all consignments being imported into India by air/sea require a phytosanitary certificate from the country of origin-if articles have been packed with packaging materials. This is mandatory.

- Packaging material means any kind of material of plant origin used for packing which include hay, straw wood shavings, wood chips, saw dust,wood waste, wooden pallets, dunnage mats, wooden packages, coir pith, peat or sphagnum moss etc.

- Please confirm in your offer/despatch documents that the required phytosanitary certificate will be submitted.

\* Comparison of prices will be made in Indian Rupees & the foreign currency conversion rate will be applicable as on the date of price bid opening.

\* The Trans-shipment condition in BHEL purchase orders / Letter of Credit will be governed by Uniform Customs and Practices for Documentary Credits, UCP 500 of International Standard Bank Procedures issued by the International Chamber of Commerce ( ICC ). Please refer to our web site [www.bhelhwr.co.in](http://www.bhelhwr.co.in) under the heading " TRANS-SHIPMENT".

\* Specifically confirm your agreement to air freight the material at your cost in case the delivery is delayed beyond 4 weeks. It is in addition to the penalty for delayed delivery as per the printed clause overleaf.

\* The offer should be accompanied with relevant copies of catalogues, drawings or specification. If these documents are not furnished the offer is liable to be rejected.

\* BHEL will deal directly with the manufacturers and no correspondence with the agents will be entertained. The agents will not be permitted to visit/ interact with BHEL on behalf of their principals. Subsequently also no correspondence of any type will be made with any agent. All individuals/ companies representing/ Advisor/retainer ship basis or claimed to be part time employee for many OEMs/claiming to be channel/business partner for BHEL work/stockist not registered specifically etc etc are Agents

\* The bidders (original registered suppliers) will have to submit the ink signed offer/bid in original directly to BHEL. In case the bid is submitted by FAX/email, the bidders shall simultaneously ensure submission of ink signed original bid to BHEL also in the manner prescribed in this tender.

\* However, the suppliers or their authorised representatives may be allowed to attend tender opening if duly authorised by their principals, through a specific letter for a particular enquiry, for price bid opening on that particular day. General authorization letter is not acceptable.

\* The hard copy of this enquiry is being sent through post.

\* As per directives of CENTRAL VIGILANCE COMMISSION, GOVERNMENT OF INDIA, One Agent can not represent two or more suppliers or quote on their behalf in a particular tender. If so found at any stage, BHEL-Hardwar is likely to cancel Enquiries/P.O.s to such suppliers. Further such Indian Agents are likely to be de-listed (Black listed for business from BHEL).

\* Vendor should quote price and delivery details as per commercial terms & conditions enclosed.

\* BHEL may load maximum penalty under LD Clause, to the extent the same is not agreed by the vendor, for the purpose of comparative statement. Where deliveries quoted by Vendors are not suiting, BHEL may also ignore the offer of the vendor.

\* **RISK PURCHASE:** In case of delays in supplies / defective supplies or non-fulfillment of any other terms and conditions given in Purchase Order the purchaser may cancel the Purchase Order in full or part thereof, and may also make the purchase of such material from elsewhere / alternative source at the risk and cost of the supplier.

Vendors do not agree to the above RISK PURCHASE CLAUSE and in eventuality of RISK PURCHASE, may be banned for business with BHEL.

\* **Loading on prices-**In case of deviation in payment terms from standard terms & conditions, the loading pattern for comparison of price bids is mentioned below:

- 1.25% per month for the amount exceeding 90% of the contract value. The period of loading shall be 1 month for indigenous items and 2 months for imported items. The loading will be done for each case more than Rs. 1 lac & is for comparison purpose only to determine L1 status.

\* Any document if identified as “AWAITED” against any of the item above, has to be submitted by the vendor in 4 sets along with their offer, for one-time approval by BHEL. Each document must be identified with a unique document no. and its revision no.

\* -All bank guarantees for Security Deposit as well as Performance Bank Guarantee should be from one of the BHEL consortium banks and the bank guarantee should be in the proforma as prescribed by BHEL. The proforma of bank guarantee and the list of consortium banks is displayed at BHEL website [www.bhelhwr.co.in](http://www.bhelhwr.co.in)

-However, in case the bank guarantee is not from BHEL consortium banks, then the vendor has to get the bank guarantee confirmed from one of the BHEL consortium banks and the bank charges are to be borne by the bidder.

-If any vendor does not accept this condition, their offer is likely to be ignored.

\* BHEL reserves rights to place order for tendered quantity on more than one vendor.

\* In case you are not quoting, please send your regret letter positively for our reference.

\* Intimate your email address or changes, if any, by email to [asanyal@bhelhwr.co.in](mailto:asanyal@bhelhwr.co.in) giving your Vendor Code.

\* The vendor shall have to pay 5% incidental charges while taking back supplied material if it is found rejected on receipt. The rejected material shall be sent back only after receipt of replacement.

\* As per Govt. of India guidelines, Policies of purchase preference to products & services of central PSEs will be applicable for order value > Rs 5 Crores.

\* The above terms and conditions supercede the same or similar terms and conditions, if appearing elsewhere in the enquiry or PO.

\* Following information is available on Business-to-Business Portal on website [www.bhelhwr.co.in](http://www.bhelhwr.co.in) : 1 Tender Submission, 2 Comparative Statement of Rates, 3 Status of tender enquiries, 4 Negotiations, 5 Status of purchase orders, 6 Pink Memos, 7 Rejection 8 Payment Status and 9 Vendor Registration.

The user ID & password can be obtained from website itself or please contact Sri SC Kandeyang DGM (PPX-Admin) email - [candy@bhelhwr.co.in](mailto:candy@bhelhwr.co.in).

\* The enquiries and purchase orders are being sent through email. If you are not receiving the same please inform or contact [candy@bhelhwr.co.in](mailto:candy@bhelhwr.co.in).

\* Please resolve your rejections and unexecuted overdue purchase orders immediately which are posted at website.

\* Please confirm that prices quoted are not more than the prices quoted any other BHEL unit.

\* Where ever national/international(N/IN) standards are referred, the latest N/IN standard & are to be followed. Mention year & date of standard revision that shall be followed for the supply.

\* Kindly quote your prices in figures and words both. In case of any discrepancy in value, the prices quoted in words shall be considered for evaluation, in the event of tenderer and establishing L1 status

\* TENDERS RECEIVED AFTER THE SPECIFIED TIME OF THEIR 'SUBMISSION' WILL BE TREATED AS LATE TENDERS AND SHALL NOT BE CONSIDERED UNDER ANY CIRCUMSTANCES

#### **b) Indigenous suppliers:**

##### **\*The General Instructions for Indigenous Suppliers**

\*Rate of Excise & Sales Tax must be indicated in your offer even if it is inclusive

\* Where ever the material is being offered in imported & the prices quoted are Inclusive or exclusive of CVD, the rate & value of CVD as on date of the offer for each item must be indicated. The offer is liable to be ignored in Absence of this information.

\* Please quote your rates on FOB destination basis. However, the insurance will

be arranged by BHEL. You can despatch goods through any Indian Bank Association approved transporters having their branch at Hardwar/destination. For your convenience the names and addresses of transporters approved by IBA & BHEL are posted at our website <http://www.bhelhwr.co.in>. If any bidder still quotes on other than FOR destination basis then his offer will be loaded by the maximum freight, packing & forwarding charges quoted by any other bidder from the same or nearby station, against the enquiry/freight rate available BHEL. Further non-availability of BHEL approved transporter will not be Accepted for rescheduling the delivery or waiver of penalties.

**\* NEGOTIATION OF DOCUMENTS THROUGH BANK:**

- Where the payment is through bank, the documents may be presented for negotiation through any of the following bankers:

- a. CANARA Bank: Branch Code 2225, Railway Road, Haridwar. 249401 (U.A.)
- b. PNB Br. Code 1074 PNB House BHEL Ranipur Haridwar 249403 (U.A.)
- c. SBI Br.Code 0586, BHEL Ranipur Haridwar 249403 (U.A.)

\* Clearly state your status regarding Micro, Small and Medium Enterprises as per the Micro, Small and Medium Enterprises Development Act-2006 by producing relevant certificate.

\* BHEL will deal directly with the manufacturers and no correspondence with the agent will be entertained. The agents will not be permitted to visit or interact with BHEL on behalf of their principals. Subsequently also no correspondence of any type will be made with any agent. All individuals, companies, representatives / Advisor / retainer ship basis or claimed to be part time employee for many /OEMS/ claiming to be channel/ business partner for BHEL work/ stockiest not registered specifically etc etc are Agents.

\* The bidders (original registered suppliers) will have to submit the ink signed offer/ bid in original. Directly to BHEL. In case the bid is submitted by FAX/ email, the bidders shall simultaneously ensure submission of ink signed original bid to BHEL also in the manner prescribed in this tender.

\* However, the suppliers or their authorized representatives may be allowed to attend tender opening. If duly authorized by their principals through a specific letter for a particular enquiry for price bid. Opening on that particular day. General authorization letter is not acceptable.

\* The hard copy of this enquiry is being sent through post.

\* As per directives of CENTRAL VIGILANCE COMMISSION, GOVERNMENT OF INDIA, One Agent can not represent two or more suppliers or quote on their behalf in a particular tender. If so found at any stage, BHEL-Hardwar is likely to cancel Enquiries/P.O.s to such suppliers. Further such Indian Agents are likely to be de-listed (Black listed for business from BHEL).

\* Vendor should quote price and delivery details as per commercial terms & conditions enclosed.

\* BHEL may load maximum penalty under LD Clause, to the extent the same is not agreed by the vendor, for the purpose of comparative statement. Where deliveries quoted by Vendors are not suiting, BHEL may also ignore the offer of the vendor.

\* **RISK PURCHASE:** In case of delays in supplies / defective supplies or non-fulfillment of any other terms and conditions given in Purchase Order the purchaser may cancel the Purchase Order in full or part thereof, and may also make the purchase of such material from elsewhere / alternative source at the risk and cost of the supplier.

Vendors do not agree to the above RISK PURCHASE CLAUSE and in eventuality of RISK PURCHASE, may be banned for business with BHEL.

\* **Loading on prices-**In case of deviation in payment terms from standard terms & conditions, the loading pattern for comparison of price bids is mentioned below:

- 1.25% per month for the amount exceeding 90% of the contract value. The period of loading shall be 1 month for indigenous items and 2 months for

imported items. The loading will be done for each case more than Rs. 1 lac & is for comparison purpose only to determine L1 status.

\* Any document if identified as "AWAITED" against any of the items above has to be submitted by the vendor in 4 sets along their offer, for one time approval by BHEL. Each document must be identified with a unique document no. and its revision no.

\* -All bank guarantees for Security Deposit as well as Performance Bank Guarantee should be from one of the BHEL consortium banks and the bank guarantee should be in the proforma as prescribed by BHEL. The proforma of bank guarantee and the list of consortium banks is displayed at BHEL website [www.bhelhwr.co.in](http://www.bhelhwr.co.in)

-However, in case the bank guarantee is not from BHEL consortium banks, then the vendor has to get the bank guarantee confirmed from one of the BHEL consortium banks and the bank charges are to be borne by the bidder.

-If any vendor does not accept this condition, their offer is likely to be Ignored.

\* BHEL reserves rights to place order for tendered quantity on more than one vendor.

\* In case you are not quoting, please send your regret letter positively for our reference.

\* Intimate your email address or changes, if any, by email to [asanyal@bhelhwr.co.in](mailto:asanyal@bhelhwr.co.in) giving your Vendor Code.

\* The vendor shall have to pay 5% incidental charges while taking back supplied material if it is found rejected on receipt. The rejected material shall be sent back only after receipt of replacement.

\* As per Govt. of India guidelines, Policies of purchase preference to products & services of central PSEs will be applicable for order value > Rs 5 Crores.

\* The above terms and conditions supercede the same or similar terms and conditions, if appearing elsewhere in the enquiry or PO.

\* Following information is available on Business-to-Business Portal on website [www.bhelhwr.co.in](http://www.bhelhwr.co.in) : 1 Tender Submission, 2 Comparative Statement of Rates, 3 Status of tender enquiries, 4 Negotiations, 5 Status of purchase orders, 6 Pink Memos, 7 Rejection 8 Payment Status and 9 Vendor Registration.

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\* The enquiries and purchase orders are being sent through email. If you are not receiving the same please inform or contact [candy@bhelhwr.co.in](mailto:candy@bhelhwr.co.in).

\* Please resolve your rejections and unexecuted overdue purchase orders immediately which are posted at website.

\* Please confirm that prices quoted are not more than the prices quoted any other BHEL unit.

\* Where ever national/international(N/IN) standards are referred, the latest N/IN standard & are to be followed. Mention year & date of standard revision that shall be followed for the supply.

\* Kindly quote your prices in figures and words both. In case of any discrepancy in value, the higher of the same shall be considered for evaluation. In the event of tenderer becoming L1, the lower value shall be considered for order.

\* TENDERS RECEIVED AFTER THE SPECIFIED TIME OF THEIR 'SUBMISSION' WILL BE TREATED AS LATE TENDERS AND SHALL NOT BE CONSIDERED UNDER ANY CIRCUMSTANCES

1.3 Part-III (Vendor Registration / evaluation form)

The VREF duly filled up will be assessed for manufacturing capability, quality systems being followed, organizational soundness and financial worthiness. Vendor evaluation form can be downloaded from [www.bhel.com](http://www.bhel.com)

2. PART-I containing techno-commercial part and part-III containing vendor Registration/ evaluation form will be opened on the date and time specified in the covering letter, in the presence of those vendors, who wish to attend the tender opening.
3. Offer should be completed in all respect i.e. Part-I, Part-II, Part-III and Part-IV.
4. BHEL reserves the right to open the price bid (part-II) along with the opening of techno-commercial offer at its option and in that case vendor will be informed accordingly.
5. The part-II price Bid along with supplementary priced bid (if necessary) will be opened at a later date of only those bidders whose techno-commercial bid and financial health has been found acceptable.

6.0 MARKING OF ENVELOPE :

- 6.1 The part-I, part-II & part-III and part-IV (the envelope containing drafts for EMD and tender fee) shall be individually sealed and super scribed as indicated below and shall be enclosed further in the envelop duly sealed and super scribed as "TENDER FOR (ITEM NAME) AGAINST TENDER NO. \_\_\_\_\_ DUE ON \_\_\_\_\_ CONTAINING PART-I, PART-II, PART-III& PART-IV OF THIS OFFER.

- 6.2 The following shall be subscribed on the envelopes:

- |             |   |
|-------------|---|
| 1. PART-I   | 1. TENDER NO. AND ITEMS DESCRIPTION<br>2. DUE DATE FOR OPENING.<br>3. "TECHNO-COMMERCIAL BID PART-I"        |
| 2. PART-II  | 1. TENDER NO. AND ITEMS DESCRIPTION<br>2. DUE DATE FOR OPENING OF PART-I<br>3. "PRICE BID PART-II"          |
| 3. PART-III | 1. TENDER NO. AND ITEMS DESCRIPTION<br>2. DUE DATE FOR OPENING.<br>3. VENDOR EVALUATION / REGISTRATION FORM |
| 4. PART-IV  | 1. TENDER NO. AND ITEMS DESCRIPTION<br>2. DUE DATE FOR OPENING<br>3. EMD AND TENDER FEE                     |

- 6.3 Envelopes not marked as above are liable to be ignored and will not be opened.

7. Tenders when finalized shall be in the name of the bidder only and change of name during tender evaluation (without certificate from registrar of company) and after submission of the tender is liable to make the offer ineligible for participation.

IN CASE VENDORS ARE NOT MAKING AN OFFER AGAINST THIS ENQUIRY, THEN A LETTER OF REGRET MUST BE SENT IF THEY HAVE COLLECTED THE TENDER DOCUMENTS FROM BHEL.

**(Surendra Kumar)**

**Manager ( Purchase-Central )**



DESCRIPTION	VENDOR'S CONFIRMATION
<b>1. Payment terms:</b> <b>100% on Receipt and Acceptance of the Material at BHEL Stores.</b>	
<b>2. Currency of payment ( For Foreign Supplier ) :</b> Euro / Dollar / CHF etc.	
<b>3. Currency of payment ( For Indigenous Supplier ) :</b> Indian Rupees	
<b>4. Security Deposit :</b> Vendor has to submit security equal to the amount of 5% of the total order value in the currency of order within one month of receipt of order in the form of Bank Guarantee in BHEL format from BHEL consortium bank and valid up to two months beyond shipment date.  SSI units registered with NSIC for the tendered items are exempted from submission of security deposit up to the monetary limit. However, copy of NSIC certificate for the tendered item must be included in the technical offer.	
<b>5. Order Acceptance :</b> Order Acceptance (ink-signed) must be submitted within 30 days from the date of PO. Bank guarantee towards security deposit must be submitted along with the order acceptance.	
<b>6. Late delivery penalty clause (LD) :</b> Refer General Instructions as above.	
<b>7. Settlement of Disputes:</b> <ul style="list-style-type: none"> <li>Settlement of disputes through arbitration shall be in accordance with Arbitration Rules of Conciliation and Arbitration of the ICC, Paris. The venue of arbitration shall be New Delhi. The courts of New Delhi shall have exclusive jurisdiction.</li> <li>For Indigenous Source. The venue of arbitration shall be Haridwar Courts, which will have exclusive jurisdiction.</li> </ul>	
<b>8. Details of Contact person :</b> Name, Designation, Department, complete postal address, E-mail address, Fax No., phone No., Mobile No. to be mentioned.	
<b>9. Validity:</b> Validity of the offer should be 90 days from tender opening date.	
<b>10. Bank Charges:</b> Bank Charges on either side.	
<b>11. Participation in Reverse Auction :</b> BHEL may decide to process the case through RA ( <b>As per Annexure-V attached</b> ). Vendors to give their confirmation for participation in Reverse Auction process.	
<b>12. Foreign Suppliers :</b> Dispatching port & Country to be mentioned essentially	
<b>13. Total weight :</b> Gross / Net in Kg. Also package size essentially should be indicated, if not exact then approximate value.	

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## **ANNEXURE-II**

<b>Material Code as mentioned in Annexure-VI</b>	<b>Description</b>	<b>Quantity</b>	<b>Unit ( NO )</b>	<b>Rate per NO</b>

[illegible]

- a) Un-priced copy of the above price schedule must be submitted along with Techno-Commercial bid.
- b) Bidder to note that total price indicated above shall be considered for evaluation and hence should be complete in all respects.
- c) Prices quoted in this calculation sheet shall be covering the total scope of supply as per and no change in price after submission of tender shall be allowed unless there is change in specification or terms and conditions or specifically asked by BHEL
- d) Total weight - Gross / Net in Kg.  
Also package size essentially should be indicated (if not exact then approximate).

**NOTE:**

1. BHEL will evaluate the technical bids against essential criteria / requirements. BHEL may seek clarifications on technical bid, if required, from the qualified bidders only. These clarifications will be communicated to the eligible vendors and they will be asked to attend techno-commercial discussions on specified dates. The bidders will be given 15 days notice to come prepared with the required documents/ clarifications. No extension will be given.  
**The offers of those bidders, who are unable to respond in this time frame, are likely to be ignored.**  
  
**It is clarified that no correspondence, technical or commercial, other than the above bids is permissible. In case any uncalled for correspondence, technical or commercial, is received, the same will be ignored and entire bid also may be ignored. It is also clarified that no commercial discount will be acceptable.**
2. All the bidders whose offers have been accepted by BHEL will be given prior notice regarding opening of their original price bid.

**Date** :

**Signature** :

**Name** :

**Designation** :

**Department** :

**M/s**

**LIST OF CONSORTIUM BANK\***

1. State Bank of India
2. ABN Amro Bank N.V.
3. Bank of Baroda
4. Canara Bank
5. CITI Bank N. A.
6. Corporation Bank
7. Deutsche Bank
8. HDFC Bank Ltd.
9. The Hongkong and Shanghai Banking Corporation Ltd.
10. ICICI Bank Ltd.
11. IDBI Ltd.
12. Punjab National Bank
13. Standard Chartered Bank
14. State Bank of Travancore
15. State Bank of Hyderabad
16. Syndicate Bank

\* **Please check the list of consortium banks on the following web site [www.bhelhwr.co.in](http://www.bhelhwr.co.in) every time a bank guarantee is executed.**



ANNEXURE-IV

WAM-28

## Proforma for Bank Guarantee

In consideration of the Bharat Heavy Electrical Limited Siri fort N. Delhi through Division HEEP Hardwar (hereinafter called the Company') having agreed to exempt----- (hereinafter called 'the said Contractor' which term includes 'Suppliers' for the purpose of this Bond) from the demand under the terms and conditions of an Agreement date. ----- Made between -----and ----- for (hereinafter called 'the said Agreement') of Security Deposit for the due fulfillment by the said Contractor of the terms and conditions contained in the said Agreement, on production of a Bank Guarantee for Rs. ----- (Rupees-----only).

1. We, \_\_\_\_\_ (Indicate the name of the Bank) \_\_\_\_\_ (hereinafter referred to as 'the Bank') at the request \_\_\_\_\_ (Contractor (s) do hereby undertake to pay to the Company an amount not exceeding Rs. \_\_\_\_\_ against any loss or damage caused to or suffered or would be caused to or suffered by the Company by reason of any breach by the said Contractor (s) of any of the terms and conditions contained in the said Agreement.
2. We, \_\_\_\_\_ (indicate the name of the Bank) \_\_\_\_\_ do hereby undertake to pay the amounts due and payable under this guarantee without any demur, merely on a demand from the Company stating that the amount claimed is due by way of loss or damage caused to or would be caused to or suffered by the Company by reason of breach by the said Contractor(s), of any of the terms of conditions contained in the said Agreement or by reason of the contractor(s), failure to perform the said Agreement. Any such demand made on the Bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee. However, our liability under this guarantee shall be restricted to an amount not exceeding Rs. \_\_\_\_\_.
3. We undertake to pay to the Company any money so demanded notwithstanding any dispute or disputes raised by the Contractor(s) in any suit or proceeding pending before any court or Tribunal relating thereto our liability under this present being absolute and unequivocal.

The payment so made by us under this bond shall be a valid discharge of our liability for payment there under and the Contractor(s) shall have no claim against us for making such payment.

4. We, \_\_\_\_\_ (indicate the name of the Bank) \_\_\_\_\_ further agree that the Guarantee herein contained shall remain in full force and effect during the period that would be taken for the performance of the said Agreement and that it shall continue to be enforceable till all the dues of the Company under or by virtue of the said Agreement have been fully paid and its claims satisfied or discharged or till \_\_\_\_\_ Office / Department / Division of Bharat

Heavy Electrical Limited certifies that the terms and conditions of the said Agreement have been fully and properly carried out by the said contractor(s) and accordingly discharged this guarantee. Unless a demand or claim under this guarantee is made on us in writing on or before the \_\_\_\_\_ we shall be discharged from all the liability under this guarantee thereafter.

5. We, \_\_\_\_\_ (indicate the name of the Bank) \_\_\_\_\_ further agree with the Company that the Company shall have the fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the said Agreement or to extend time of performance by the said contractor(s) from time to time or to postpone for any time or from time to time any of the power exercisable by the company against the said contractor(s) and to forbear or enforce any of the terms and conditions relating to the said Agreement and we shall not be relieved from our liability by any reason of any such variation or extension being granted to the said contractor(s) or for any forbearance, act or omission on the part of the company or any indulgence by the company to the said contractor(s) or by any such matter or thing whatsoever which under the law relating to sureties would but for this provision have effect of so relieving us.
6. This guarantee will not be discharged due to the change in the constitution of the Bank or the contractor(s).
7. We, \_\_\_\_\_ (indicate the name of the bank) \_\_\_\_\_ lastly undertake not to revoke this guarantee during its currency except with the previous consent of the Company in writing.

Dated the \_\_\_\_\_ day of \_\_\_\_\_

For \_\_\_\_\_ (indicate the name of the bank) \_\_\_\_\_

**GENERAL TERMS AND CONDITIONS OF REVERSE AUCTIONING**

Against this enquiry for the subject item /system with detailed scope of supply as per enquiry specifications, BHEL may resort to “REVERSE AUCTION PROCEDURE” i.e., ON LINE BIDDING ON INTERNET.

1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
2. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
3. BHEL will inform the vendor in writing in case of reverse auction, the details of Service Provider to enable them to contact & get trained.
4. Business rules like event date, time, start price, bid decrement, extensions etc. also will be communicated through service provider for compliance.
5. Vendors have to fax the Compliance form in the prescribed format (provided by Service provider) before start of Reverse auction. Without this, the vendor will not be eligible to participate in the event.
6. BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at “Total Cost to BHEL” like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the vendor to enable them to fill-in the price and keep it ready for keying in during the Auction.
7. Reverse auction will be conducted on scheduled date & time.
8. At the end of Reverse Auction event, the lowest bidder value will be known on the network.
9. The lowest bidder has to Fax the duly signed Filled-in prescribed format as provided on case-to-case basis to BHEL through Service provider within 24 hours of Auction without fail.
10. Any variation between the on-line bid value and the signed document will be considered as sabotaging the tender process and will invite disqualification of vendor to conduct business with BHEL as per prevailing procedure.
10. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL’s standard practice.

**Annexure - VI of Tender No.  
C/7169/2009/4934/B/1**

Item S.no	Material code	DESCRIPTION	Description in short	unit	Quantity	Lot No.	Lot Qty.	Delivery Schedule
1	ZGMF26700530	C.I 90 DEGREE BEND BOTH END SOCKETED AS PER IS:1538/1976 OR LATAST REV.	C.I BEND 300MM	NO	3	1	3	19/12/2009
2	ZGMF26700549	C.I 90 DEGREE BEND BOTH END SOCKETED AS PER IS:1538/1976 OR LATAST REV.	C.I BEND 150MM	NO	3	1	3	19/12/2009
3	ZGMF26700557	PIG LEAD FOR CAULKING IN JOINTS OF WATER SUPPLY PIPE LINE IN 24KG/26KG INGOTS CONFORMING TO IS:782/1978 OF GRADE 99.80 OF IS 3717/1977 OR LATEST REV.	PIG LEAD	KG	2000	1	2000	19/12/2009
4	ZGMF26700581	C.I TAIL PIECE ONE END SOCKET AND ONE END FLANGED DRILLED AS PER IS:1538/1976 OR LATEST REV.	C.I TAIL PIECE(S&F) 300 MM	NO	2	1	2	19/12/2009
5	ZGMF26700573	C.I TAIL PIECE ONE END SOCKET AND ONE END FLANGED DRILLED AS PER IS:1538/1976 OR LATEST REV.	C.I TAIL PIECE(S&F) 150 MM	NO	2	1	2	19/12/2009
6	ZGMF26700565	C.I TAIL PIECE ONE END PLAIN AND ONE END FLANGED DRILLED AS PER IS:1538/1976 OR LATEST REV.	C.I TAIL PIECE(P&F) 150 MM	NO	2	1	2	19/12/2009
7	ZGMF26700590	C.I TAIL PIECE ONE END PLAIN AND ONE END FLANGED DRILLED AS PER IS:1538/1976 OR LATEST REV.	C.I TAIL PIECE(P&F) 300 MM	NO	2	1	2	19/12/2009
8	ZGMF26700603	C.I TEE ALL END SOCKETED AS PER IS:1538/1976 OR LATEST REV.	C.I TEE 300X300X80 MM	NO	2	1	2	19/12/2009
9	ZNBT27533042	PIG LEAD FOR CAULKING IN JOINTS OF WATER SUPPLY PIPE LINE IN 24KG/26KG INGOTS CONFORMING TO IS:782/1978 OF GRADE 99.80 OF IS 3717/1977OR LATEST REV.	PIG LEAD	KG	610	1	610	19/12/2009
10	ZNBT27533050	C.I TAIL PIECE ONE END PLAIN AND ONE END FLANGED DRILLED AS PER IS:1538/1976 OR LATEST REV.	C.I TAIL PIECE(P&F) 150 MM	NO	11	1	11	19/12/2009
11	ZNBT27533069	C.I TAIL PIECE ONE END PLAIN AND ONE END FLANGED DRILLED AS PER IS:1538/1976 OR LATEST REV.	C.I TAIL PIECE(P&F) 300MM	NO	16	1	16	19/12/2009
12	ZNBT27533077	C.I TAIL PIECE ONE END PLAIN AND ONE END FLANGED DRILLED AS PER IS:1538/1976 OR LATEST REV.	C.I TAIL PIECE(P&F) 200MM	NO	16	1	16	19/12/2009
13	ZNBT27533085	C.I TAIL PIECE ONE END PLAIN AND ONE END FLANGED DRILLED AS PER IS:1538/1976 OR LATEST REV.	C.I TAIL PIECE(P&F) 100MM	NO	18	1	18	19/12/2009
14	ZNBT27533093	C.I TAIL PIECE ONE END SOCKET AND ONE END FLANGED DRILLED AS PER IS:1538/1976 OR LATEST REV.	C.I TAIL PIECE(S&F) 100 MM	NO	18	1	18	19/12/2009
15	TCXW00902322	C.I.90 DEGREE BEND BOTH ENDS SOCKETED AS PER IS:1538/1976	C.I BEND 300MM	NO	7	1	7	19/12/2009
16	TCXW00902306	C.I.90 DEGREE BEND BOTH ENDS SOCKETED AS PER IS:1538/1976	C.I BEND 150MM	NO	7	1	7	19/12/2009
17	TCXW00901083	PIG LEAD FOR CAULKING IN JOINTS OF WATER SUPPLY PIPE LINE IN 24 KG TO 26 KG INGOTS CONFORMING TO IS:782/1978 OF GRADE 99.80 OF IS:3717/1977	PIG LEAD	KG	147	1	147	19/12/2009



18	TCXW00902403	CAST IRON TAIL PIECE ONE END SOCKETED AND ONE END FLANGED DRILLED AS PER IS:1538/1976.	C.I TAIL PIECE(S&F) 300 MM	NO	4	1	4	19/12/2009
19	TCXW00902381	CAST IRON TAIL PIECE ONE END SOCKETED AND ONE END FLANGED DRILLED AS PER IS:1538/1976.	C.I TAIL PIECE(S&F) 150 MM	NO	12	1	12	19/12/2009
20	TCXW00902349	CAST IRON TAIL PIECE ONE END PLAIN ,ONE END FLANGED DRILLED AS PER IS:1538/1976.	C.I TAIL PIECE(P&F) 150MM	NO	9	1	9	19/12/2009
21	TCXW00902365	CAST IRON TAIL PIECE ONE END PLAIN ,ONE END FLANGED DRILLED AS PER IS:1538/1976.	C.I TAIL PIECE(P&F) 300MM	NO	11	1	11	19/12/2009
22	TCXW00902497	CAST IRON REDUCER AS PER IS :1538/1976	C.I.REDUCER 300X200 MM	NO	10	1	10	19/12/2009
23	TCXW00902390	CAST IRON TAIL PIECE ONE END SOCKETED AND ONE END FLANGED DRILLED AS PER IS:1538/1976.	C.I TAIL PIECE(S&F) 200 MM	NO	10	1	10	19/12/2009
24	TCXW00902330	CAST IRON TAIL PIECE ONE END PLAIN ,ONE END FLANGED DRILLED AS PER IS:1538/1976.	C.I TAIL PIECE(P&F) 100MM	NO	15	1	15	19/12/2009
25	TCXW00902373	CAST IRON TAIL PIECE ONE END SOCKETED AND ONE END FLANGED DRILLED AS PER IS:1538/1976.	C.I TAIL PIECE(S&F) 100 MM	NO	15	1	15	19/12/2009
26	ZTTH29113407	C.I 90 DEGREE BEND BOTH END SOCKETED AS PER IS:1538/1976 OR LATAST REV.	C.I BEND 150 MM	NO	5	1	5	19/12/2009
27	ZTTH29113415	C.I 90 DEGREE BEND BOTH END SOCKETED AS PER IS:1538/1976 OR LATAST REV.	C.I BEND 100 MM	NO	5	1	5	19/12/2009
28	ZTTH29113423	C.I. TEE ALL ENDS SOCKETED AS PER IS:1538/1976 OR LATAST REV	C.I TEE 150X150X150 MM	NO	5	1	5	19/12/2009
29	ZTTH29113431	C.I. TEE ALL ENDS SOCKETED AS PER IS:1538/1976 OR LATAST REV	C.I TEE 150X150X100 MM	NO	20	1	20	19/12/2009
30	ZTTH29113440	C.I. TEE ALL ENDS SOCKETED AS PER IS:1538/1976 OR LATAST REV	C.I TEE 100X100X100 MM	NO	5	1	5	19/12/2009
31	ZTTH29113458	C.I. LOOSE COLLER AS PER IS:1538/1976 OR LATAST REV.	C.I LOOSE COLLAR 150 MM	NO	10	1	10	19/12/2009
32	ZTTH29113466	C.I. LOOSE COLLER AS PER IS:1538/1976 OR LATAST REV.	C.I LOOSE COLLAR 100 MM	NO	10	1	10	19/12/2009
33	ZTTH29113474	C.I. TAIL PIECE ONE END PLAIN AND ONE END FLANGED DRILLED AS PER IS:1538/1976 OR LATAST REV.	C.I TAIL PIECE(P&F) 150MM	NO	4	1	4	19/12/2009
34	ZTTH29113482	C.I. TAIL PIECE ONE END SOCKETAND ONE END FLANGED DRILLED AS PER IS:1538/1976 OR LATAST REV.	C.I TAIL PIECE(S&F) 150MM	NO	4	1	4	19/12/2009
35	ZTTH29113490	C.I. TAIL PIECE ONE END PLAIN AND ONE END FLANGED DRILLED AS PER IS:1538/1976 OR LATAST REV.	C.I TAIL PIECE(P&F) 100MM	NO	22	1	22	19/12/2009
36	ZTTH29113504	C.I. TAIL PIECE ONE END SOCKETAND ONE END FLANGED DRILLED AS PER IS:1538/1976 OR LATAST REV.	C.I TAIL PIECE(S&F) 100MM	NO	22	1	22	19/12/2009
37	ZTTH29113512	PIG LEAD FOR CAULKING IN JOINTS OF WATER SUPPLY PIPE LINE IN 24KG/26KG INGOTS CONFORMING TO IS:782/1978 OF GRADE 99.80 OF IS 3717/1977OR LATAST REV.	PIG LEAD	KG	1600	1	1600	19/12/2009
38	ZTTH29113520	SPURN YARN OF BEST QUALITY TO BE USED FOR PACKING IN C.I. WATER PIPE LINE JOINTS OF 20MM DIA HAVING 20 THREADS	SPUN YARN	KG	1860	1	1860	19/12/2009
39	ZTTH29113628	C.I 90 DEGREE BEND BOTH END SOCKETED AS PER IS:1538/1976 OR LATAST REV.	C.I BEND 300MM	NO	4	1	4	19/12/2009
40	ZTTH29113636	C.I. TEE ALL ENDS SOCKETED AS PER IS:1538/1976 OR LATAST REV	C.I TEE 300X300X300 MM	NO	2	1	2	19/12/2009

41	ZETH29322421	C.I 90 DEGREE BEND BOTH END SOCKETED AS PER IS:1538/1976 OR LATAST REV.	C.I BEND 150 MM	NO	6	1	6	19/12/2009
42	ZETH29322413	C.I 90 DEGREE BEND BOTH END SOCKETED AS PER IS:1538/1976 OR LATAST REV.	C.I BEND 300 MM	NO	14	1	14	19/12/2009
43	ZETH29322430	C.I 90 DEGREE BEND BOTH END SOCKETED AS PER IS:1538/1976 OR LATAST REV.	C.I BEND100 MM	NO	5	1	5	19/12/2009
44	ZETH29322448	C.I. TEE ALL ENDS SOCKETED AS PER IS:1538/1976 OR LATAST REV	C.I TEE 300X300X150 MM	NO	4	1	4	19/12/2009
45	ZETH29322456	C.I. TEE ALL ENDS SOCKETED AS PER IS:1538/1976 OR LATAST REV	C.I TEE 300X300X100 MM	NO	15	1	15	19/12/2009
46	ZETH29322464	C.I. TEE ALL ENDS SOCKETED AS PER IS:1538/1976 OR LATAST REV	C.I TEE 300X300X200 MM	NO	1	1	1	19/12/2009
47	ZETH29322472	C.I. TEE ALL ENDS SOCKETED AS PER IS:1538/1976 OR LATAST REV	C.I TEE 150X150X150 MM	NO	1	1	1	19/12/2009
48	ZETH29322480	C.I. TEE ALL ENDS SOCKETED AS PER IS:1538/1976 OR LATAST REV	C.I TEE 150X150X100 MM	NO	1	1	1	19/12/2009
49	ZETH29322499	C.I. TEE ALL ENDS SOCKETED AS PER IS:1538/1976 OR LATAST REV	C.I TEE 100X100X100 MM	NO	5	1	5	19/12/2009
50	ZETH29322502	C.I. LOOSE COLLAR AS PER IS:1538/1976 OR LATAST REV.	C.I LOOSE COLLAR 300 MM	NO	25	1	25	19/12/2009
51	ZETH29322510	C.I. LOOSE COLLAR AS PER IS:1538/1976 OR LATAST REV.	C.I LOOSE COLLAR 150 MM	NO	24	1	24	19/12/2009
52	ZETH29322529	C.I. LOOSE COLLAR AS PER IS:1538/1976 OR LATAST REV.	C.I LOOSE COLLAR 100 MM	NO	6	1	6	19/12/2009
53	ZETH29322537	C.I. TAIL PIECE ONE END PLAIN AND ONE END FLANGED DRILLED AS PER IS:1538/1976 OR LATAST REV.	C.I TAIL PIECE(P&F) 150MM	NO	6	1	6	19/12/2009
54	ZETH29322545	C.I. TAIL PIECE ONE END SOCKETAND ONE END FLANGED DRILLED AS PER IS:1538/1976 OR LATAST REV.	C.I TAIL PIECE(S&F) 150MM	NO	6	1	6	19/12/2009
55	ZETH29322553	C.I. TAIL PIECE ONE END PLAIN AND ONE END FLANGED DRILLED AS PER IS:1538/1976 OR LATAST REV.	C.I TAIL PIECE(P&F) 100MM	NO	12	1	12	19/12/2009
56	ZETH29322561	C.I. TAIL PIECE ONE END SOCKETAND ONE END FLANGED DRILLED AS PER IS:1538/1976 OR LATAST REV.	C.I TAIL PIECE(S&F) 100MM	NO	15	1	15	19/12/2009
57	ZETH29322570	PIG LEAD FOR CAULKING IN JOINTS OF WATER SUPPLY PIPE LINE IN 24KG/26KG INGOTS CONFORMING TO IS:782/1978 OF GRADE 99.80 OF IS 3717/1977OR LATAST REV.	PIG LEAD	KG	3570	1	3570	19/12/2009
58	ZETH29322588	SPURN YARN OF BEST QUALITY TO BE USED FOR PACKING IN C.I. WATER PIPE LINE JOINTS OF 20MM DIA HAVING 20 THREADS	SPUN YARN	KG	1900	1	1900	19/12/2009
59	ZETH29322596	C.I. REDUCER AS PER IS:1538/1976 OR LATAST REV.	C.I REDUCER 150X100 MM	NO	1	1	1	19/12/2009
60	ZETH29322600	C.I. REDUCER AS PER IS:1538/1976 OR LATAST REV.	C.I REDUCER 300X150 MM	NO	1	1	1	19/12/2009
61	ZETH29322707	C.I. TAIL PIECE ONE END PLAIN AND ONE END FLANGED DRILLED AS PER IS:1538/1976 OR LATAST REV.	C.I TAIL PIECE(P&F) 300MM	NO	6	1	6	19/12/2009
62	ZETH29322715	C.I. TAIL PIECE ONE END SOCKETAND ONE END FLANGED DRILLED AS PER IS:1538/1976 OR LATAST REV.	C.I TAIL PIECE(S&F) 300MM	NO	6	1	6	19/12/2009
63	ZETH29322731	C.I. TEE ALL ENDS SOCKETED AS PER IS:1538/1976 OR LATAST REV	C.I TEE 300X300X300 MM	NO	4	1	4	19/12/2009

**Pre Qualifying Requirement for C.I.Fitting ( C/7169/2009/4934B/1 )**

- 1- The party should have executed orders of at least Rs. 7 Lacs for supply of C.I.Fittings at least in any one year during last three financial years ( 2006-07,07-08 & 08-09 ). Copy of P.O. & payment details should be enclosed as proof.
- 2- Purchase order of material supplied in Government / Semi Government / PSU / State Govt. Jal Nigams / State Govt. Jal Boards / Municipalities / Municipal Corporation will only be considered.