

SCOPE and REQUIREMENT

Sno	Part Code	Description	Qty	Vendor Compliance(Yes/No)	Vendor Remarks
Renewal of licenses					
1	D5D5LLL	IBM Lotus Domino Web Access Messaging User SW Maintenance Reinstatement 12 Months	1400		
2	D5CS7LL	IBM Lotus Notes with Collaboration User SW Maintenance Reinstatement 12 Months	50		
3	D5CPLLL	IBM Lotus Notes with Messaging User SW Maintenance Reinstatement 12 Months	50		
4	D5CSGLL	IBM Lotus Domino Designer User SW Maintenance Reinstatement 12 Months	1		
5	D55JFLL	IBM Lotus Domino Enterprise Server Value Unit from Domino Messaging Server Value Unit Trade Up License + SW Maintenance 12 Months	200		
6	D55JELL	IBM Lotus Domino Enterprise Server Value Unit SW Maintenance Reinstatement 12 Months	200		
New Licenses					
7	D5CPILL	IBM Lotus Notes with Messaging User License + SW Maintenance 12 Months	400		
8	D55JDLL	IBM Lotus Domino Enterprise Server Value Unit License + SW Maintenance 12 Months	200		
9	D5CT2LL	IBM Lotus Sametime Authorized User License + SW Maintenance 12 Months	50		
10	D5CSULL	IBM Lotus QuickPlace User License + SW Maintenance 12 Months	50		
11		Migration of 1700 mailboxes (pop3/imap) from Iplanet to Lotus Domino and Training on Lotus Domino Administration ,which includes the following (Details are as listed below)			
		Implementation of Lotus clustering and Replication			
		Migration from existing ipplanet messaging system(Mailboxes and Address Books) to Lotus Domino			
		Backup strategy			
		Archiving of mails to Central Server/ Local PC			
		Clients will be a combination of Notes/inotes/webmail/outlook express			
		Directory integration with Oracle/SAP/other LDAP database			
		Creation of Dynamic Groups			
		Integration with SAP			
		Implementation of Digital Signatures using Notes/inotes/webmail/outlook express with and without using smartcards			
		Implementation of Sametime and quickplace			
12		ATS for			
		1st year (after warranty)			
		2nd year			
		3th year			
		4th year			
		5th year			

Signature of Tenderer

GENERAL TERMS & CONDITIONS

Sno	BHEL Standard Terms	Supplier Confirmation	Deviation
1	Offer should be submitted in 'Two Bid' format as follows: Part I TECHNICAL & COMMERCIAL BID - Consisting of a)complete technical details b)commercial terms (Money values shall not be indicated in Techno-Commercial Bid) Part II PRICE BID - a)Prices to be indicated in a separate cover b) Preconditions for price will not be accepted and the tender will be rejected c) Prices shall be quoted in Indian Rupees Only d) Price bid should not contain any technical details and/or Commercial Terms. The Technical & Commercial Bid will be opened first. Technically suitable offers will then be finalised. Only the Price Bid of the technically suitable offers shall be opened.		
2	Quotation shall be valid at least for 90 days		
3	The sealed covers superscribing "Tender Enquiry Number" and Due Date shall be addresses to Manager /Purchase(CG)		
4	Terms Of Delivery : 2 weeks from the date of PO. Penalty will be levied in case of delays @ ½ % per week of delay, of total outright value of all items ordered , subject to a maximum of 10%.		
5	The rate quoted in Price bid shall be firm during the contract period and no price variation clause is acceptable to BHEL		
6	Payment Terms : No advance payment shall be made under any circumstances. Payment will be 100% against successfull installation of software licenses.Offer with Advance payment clause are liable for rejection.		
7	Performance Bank Guarantee : PBG to be submitted for 10% of Order value valid for guarantee period		
8	Please specify the taxes & duties in percentage wherever applicable. In case no taxes and duties are mentioned, the tender will be finalised as all Taxes and Duties are inclusive in the price quoted and it shall be binding on the supplier.		
9	BHEL reserves the right to reject any offer which is having deviations to BHEL standard terms and conditions other than penalty clause. In case of penalty clause loading shall be done upto 10% for non-acceptance of penalty clause as above and offer shall be evaluated accordingly		
10	Tenders received after 14.00 hrs on the due date will not be considered		
11	Vendor should have implemented at least 3 sites of 'Lotus Domino' with minimum 500 licenses at each site.(Details of orders to be furnished)		
12	Vendor should have 'Lotus Domino' support infrastructure locally at Hyderabad to provide support as and when required		
13	Vendor should provide Authorisation letter from OEM for this tender.		
14	Vendor should produce solvency certificate from Reputed Banks		
15	Vendor should provide Technical Support, Upgrades & Updates during the support contract period of 1 year		
16	BHEL reserves the right to go for "REVERSE AUCTION PROCEDURE" i.e., ON LINE BIDDING ON INTERNET		
17	Details of Migration activity ,which includes the following (Details are as listed below)		
	Implementation of Lotus clustering and Replication		
	Migration from existing iplanet messaging system(mailboxes and address books) to Lotus Domino		
	Backup strategy		
	Archiving of mails to Central server/Local PC		
	Clients will be a combination of Notes/inotes/webmail/outlook express		
	Directory integration with Oracle/SAP/other LDAP database		
	creation of Dynamic Groups		
	Integration with SAP		
	Implementation of Digital Signatures using Notes/inotes/webmail/outlook express with and without using smartcards		
	Implementation of Sametime and quickplace		
18	ATS : ATS for 5 years after warranty period shall be mentioned by supplier as a percentage on total Outright Purchase Price. These rates are not considered for Tender evaluation purpose, but BHEL reserves the right to negotiate these rates. These finalised ATS rates shall be binding upon the tenderer in case of order on him. Vendor should provide Technical Support during ATS which includes Upgrades & Updates during the support period.		
	1st year (after warranty)		
	2nd year		
	3rd year		
	4th year		
	5th year		
19	Tender will be finalised on the basis of lowest cost to BHEL.		
20	Prices are to be quoted under 'IBM-Passport Advantage' with one-year software maintenance.		

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GENERAL TERMS AND CONDITIONS OF REVERSE AUCTION

	Against this enquiry for the subject item/system with detailed scope of supply as per enquiry specifications, BHEL may resort to “REVERSE AUCTION PROCEDURE” i.e., ON LINE BIDDING ON INTERNET.
1	For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
2	BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
3	BHEL will inform the vendor in writing in case of reverse auction, the details of Service Provider to enable them to contact & get trained
4	Business rules like event date, time, Start price, bid decrement, extensions etc. also will be communicated through service provider for compliance.
5	Vendors have to fax the Compliance form in the prescribed format (provided by Service provider) before start of Reverse auction. Without this, the vendor will not be eligible to Participate in the event
6	BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at “Total Cost to BHEL” like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the vendor to enable them to fill-in the price and keep it ready for keying in during the Auction.
7	Reverse auction will be conducted on scheduled date & time.
8	At the end of Reverse Auction event, the lowest bidder value will be known on the network.
9	The lowest bidder has to Fax the duly signed Filled-in prescribed format as provided on case-to-case basis to BHEL through Service provider within 24 hours of Auction without fail.
10	Any variation between the on-line bid value and the signed document will be considered as sabotaging the tender process and will invite disqualification of vendor to conduct business with BHEL as per prevailing procedure.
11	In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL’s standard practice.

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PRICE BID

S No	Part Code	Description	Qty(a)	Unit Rate (INR) (b)	Total (INR)(c=a*b)
1	D5D5LLL	IBM Lotus Domino Web Access Messaging User SW Maintenance Reinstatement 12 Months	1400		
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		Migration of existing iplanet messaging system to Lotus Domino			
		Backup strategy			
		Archiving of mails			
		Clients will be a combination of Notes/inotes/webmail/outlook express			
		Directory Integration with Oracle/SAP/other LDAP database			
		Creation of Dynamic Groups			
		Integration with SAP			
		Implementation of Digital Signatures using Notes/inotes/webmail/outlook express with and without using smartcards			
Implementation of Sametime and quickplace					
TOTAL					
12		ATS: ATS for 5 years after warranty period shall be mentioned by supplier as a percentage on total Outright Purchase Price. These rates are not considered for Tender evaluation purpose, but BHEL reserves the right to negotiate these rates. These finalised ATS rates shall be binding upon the tenderer in case of order on him. Vendor should provide Technical Support during ATS which includes Upgrades & Updates during the support period.			
		1st year (after warranty)	1		
		2rd year	1		
		3th year	1		
		4th year	1		
		5th year	1		

Signature of Tenderer