



ISO 9001-2000, ISO 14001
and OHSAS 18001 certified
company
SubContract and Purchase
Deptt.

Bharat Heavy Electricals Limited
(A Govt. of India Undertaking)
Power Sector – Northern Region,
Plot No. 25, Sector - 16A, Distt. Gautam Budh Nagar,
NOIDA – 201301 (INDIA)
Phone: 91-120-2515476 / 2515464 / 2515479
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TENDER NOTICE

BHEL Power Sector, Northern Region invites bids for the following item required at BHEL site office, Thermal Power Project, Dadri (U.P) India.

ENQUIRY NO.	STORES DESCRIPTION	QUANTITY (IN NOS.)	LAST DATE OF TENDER SUBMISSION	DATE OF TENDER OPENING
BHEL/PSNR/SCP/OPR/E-1400	SUPPLY AND SUPERVISION OF COMMISSIONING OF 20 MT DIESEL HYDRAULIC ROUGH TERRAIN MOBILE CRANE AS PER DETAILED SPECIFICATIONS FURNISHED IN TENDER ENQUIRY.	02	10.08.2007 15:00 Hrs.	10.08.2007 15:30 Hrs.

Note:

- For detailed tender enquiry, please visit **BHEL web site www.bhel.com**
- Tenders to be accompanied with full Earnest Money Deposit (EMD) of Rs. 2,00,000/- (Rupees Two Lacs only) from Indian bidders 'OR' US dollar 5000/- (US Dollar Five Thousand only) from foreign bidders. Tenders not accompanied with full EMD will not be considered.
- Purchase Preference will be given to CPSUs as per Indian Govt. Guidelines.

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PRE QUALIFYING REQUIREMENTS / PAST EXPERIENCE:-

- (i) BIDDER SHOULD HAVE BEEN MANUFACTURING THE OFFERED OR HIGHER CAPACITY DIESEL HYDRAULIC ROUGH TERRAIN MOBILE CRANE FOR AT LEAST LAST FIVE YEARS.
- (ii) BIDDER SHOULD HAVE SUPPLIED MINIMUM 5 UNITS OF THE OFFERED OR HIGHER CAPACITY CRANE DURING LAST 5 YEARS.
- (iii) THE OFFERED MODEL SHOULD BE FROM CURRENT MANUFACTURING RANGE.

NOTE:

1. The bidder must either be manufacturer of the offered crane or their authorized dealer. In case the bidder is an authorized dealer, they must submit authorization from the manufacturer along with technical bid. **The bidders must enclose details/documents with technical bid (Part-I) in support of qualifying requirements.**

2. The Tender Documents comprise of following;

- (a) Tender Notice
- (b) Tender Enquiry
- (c) Technical Specifications Annexure-I.
- (d) Special Terms & Conditions.
- (e) General Terms & Conditions.
- (f) Rate Schedule Annexure-II
- (g) General Terms & Conditions for Reverse Auction (RA)
- (h) Format for Reverse Auction (RA)

3. Tender Documents with complete details are hosted in this web page. Bidder(s) intending to participate may download the tender document from the **web site (www.bhel.com)**.

4. Bidder(s) can also collect hard copy of tender documents from this office. Tender documents (non transferable) will be issued **free of cost up to 09.08.2007**, on all working days between 09:30 Hrs. to 12:30 Hrs. Tender No. and Works/ Stores description should be clearly indicated for issue of tender document
5. Tenders must be submitted to the undersigned **latest by 15.00 Hrs. on 10.08.2007**. Technical bids shall **be opened at 15.30 Hrs. on 10.08.2007**.
6. **Earnest Money Deposit (EMD)**: Refundable, Non-interest bearing **EMD of Rs. 2,00,000/-** (Rupees Two Lacs only) from Indian bidders or US dollar 5000/- (US Dollar Five Thousand only) from foreign bidders shall be deposited by Account Payee Pay Order 'OR' Demand Draft in favour of " Bharat Heavy Electricals Limited" payable at Delhi/NOIDA.
7. Tenders not accompanied with Full Earnest Money Deposit, as indicated above, will not be considered.
8. The present destination for supply of crane is BHEL site office, Thermal Power Project, Dadri (U.P) India. However, the destination is subject to change as per deployment plan at the time of delivery
9. The port of delivery for these cranes shall be Kolkata/Haldia and Mumbai in India. However, the port of deliveries is subject to change as per deployment plan at the time of delivery.
10. All corrigenda, addenda, amendments and clarifications to this Tender will be hosted in this web page and not in the newspaper. Bidders shall keep themselves updated with all such amendments.
11. BHEL reserves the right to accept or reject any or all tenders without assigning any reason what so ever.
12. **BHEL shall process this tender on 'Reverse Auction' basis with the technically & commercially accepted bidders.**
13. BHEL takes no responsibility for any delay/loss of documents or correspondences sent by courier/post.
14. Purchase Preference will be given to CPSUs as per Govt. Guidelines.

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TECHNICAL SPECIFICATIONS/PARTICULARS
20 MT DIESEL HYDRAULIC ROUGH TERRAIN MOBILE CRANE

CRANE TYPE	DIESEL HYDRAULIC ROUGH TERRAIN MOBILE CRANE. ALL EXPOSED BOLTS AND NUTS ARE TO BE GALVANIZED / NICKLE COATED.
LIFTING CAPACITY	20 MT. AT 3 MTS. RADIUS ON OUTRIGGERS, BOOM FULLY RETRACTED .THE CRANE SHOULD BE ABLE TO ROTATE 360 DEGREE WITH THIS LOAD.
DRIVE	4 X 4 WHEEL DRIVE, 4-WHEEL STEER.
ENGINES	SUITABLE WATER COOLED DIESEL ENGINES OF REPUTED MAKE.
TRANSMISSION	ENGINE MOUNTED FULL POWER SHIFT TRANSMISSION WITH ATLEAST 4 FORWARD AND 2 REVERSE SPEEDS.
BOOM	HYDRAULIC TELESCOPIC FULLY POWERED BOOM WITH MINIMUM LENGTH OF 9.00 MTRS. AND EXTENDING UPTO APPROX. 20.00 MTRS.
SLEW SYSTEM	360 DEGREES CONTINUOUS ROTATION ON EITHER SIDE, POWERED BY HYDRAULIC MOTOR AND FOOT APPLIED MULTI DISC BREAK. A MECH. LOCK SHOULD BE PROVIDED IN THE CABIN TO LOCK SUPER STRUCTURE.
OPERATOR CABIN	THE STEEL CABIN SHOULD BE TOTALLY ENCLOSED TYPE, 360 DEGREE ROTATING ALONGWITH THE BOOM. IT SHOULD BE FITTED WITH ALL CONTROLS FOR OPERATING THE CRANE.
HOOK BLOCKS	1 NO HAVING LIFTING CAPACITY OF APPROXIMATE 20 MT TO BE SUPPLIED WITH THE CRANE.
OUTRIGGERS	CRANE SHOULD BE PROVIDED WITH 4 NOS. TELESCOPIC BOOM AND JACK TYPE HYDRAULIC OUTRIGGERS. THE SYSTEM SHOULD BE FITTED WITH HOLDING VALVES. OUTRIGGER CONTROLS SHOULD BE LOCATED IN OPERATORS CABIN. A LEVEL INDICATOR SHOULD BE PROVIDED IN THE CABIN.
AXLES	BOTH FRONT AND REAR AXLES SHOULD BE DRIVE AND SYNCHRONISED STEERABLE.
STEERING	POWERSTEERING IS TO BE PROVIDED.
BRAKES	FULLY AIR / HYDRAULIC OPERATING SERVICE BREAKS ON ALL WHEELS AND SPRING APPLIED AIR / HYDRAULIC RELEASED PARKING BRAKE OPERATING ON ALL THE WHEELS.

SAFETY SYSTEM	<p>1) ELECTRONIC LOAD MOMENT INDICATOR, ANTI TWO BLOCK AND BOOM OVER HOIST CUT OFF SHOULD BE PROVIDED WHICH SHOULD GIVE DIGITAL DISPLAY OF BOOM LENGTH, BOOM ANGLE, MAXIMUM ALLOWABLE LOAD, LOAD MOMENT, RADIUS ETC. IT SHOULD GIVE AUDIO-VISUAL WARNING OF OVERLOAD AND STOP THE FOLLOWING CRANE MOTIONS AUTOMATICALLY IN CASE OF OVERLOAD.</p> <p>A) BOOM LOWERING B) LOAD RAISING</p>
	2) PIPE/ HOSE RUPTURE SAFETY VALVE. (PREFERABLY)
TOOL KIT	A TOOL KIT FOR NORMAL MAINTENANCE OF THE CRANE AND AIR INFLATER WITH PRESSURE GAUGE SHOULD BE PROVIDED ALONGWITH THE CRANE IN A TOOL BOX. A LIST OF TOOL KIT SHOULD BE FURNISHED IN THE OFFER.
HOIST SYSTEM	HYDRAULIC WINCH WITH PLANETARY REDUCTION AND AUTOMATIC BREAK. HOIST DRUM ROTATION INDICATOR AND CABLE FOLLOWER.
TRAVEL SPEED	MINIMUM UNLADEN—APPROXIMATE 25 KMS/ HRS WITH FULL COUNTER WEIGHT.
PAST EXPERIENCE& PRE QUALIFICATION REQUIREMENTS	<p>(i) BIDDER SHOULD HAVE BEEN MANUFACTURING THE OFFERED OR HIGHER CAPACITY DIESEL HYDRAULIC ROUGH TERRAIN MOBILE CRANE FOR AT LEAST LAST FIVE YEARS.</p> <p>(ii) BIDDER SHOULD HAVE SUPPLIED MINIMUM 5 UNITS OF THE OFFERED OR HIGHER CAPACITY CRANE DURING LAST 5 YEARS.</p> <p>(iii) THE OFFERED MODEL SHOULD BE FROM CURRENT MANUFACTURING RANGE.</p>
TYRE	14.00 X 25, 24 PR EARTH MOOVER TYPE TUBELESS TYRES.
DOCUMENTS	3 SETS OF CRANE MANUALS WITH EACH CRANE.
WOODEN PACKERS	<p>12 NOS OF SAL WOODEN PACKERS (TO BE KEPT UNDER THE OUTRIGGERS) ARE ALSO TO BE SUPPLIED WITH EACH CRANE.</p> <p>SIZE: 24" X 12" X 8" (EDGES OF PACKERS TO BE PROTECTED BY METALLIC SHEET).</p>
SPARES	3 SETS OF HYDRAULIC & ENGINE FILTERS WITH EACH CRANE.

SPECIAL TERMS AND CONDITIONS

Sealed tenders in Duplicate in two part bid system i.e. Part-I – Techno-Commercial bid and Part-II - Price bid are invited for supply of 02 (TWO) NUMBER 20 MT DIESEL HYDRAULIC ROUGH TERRAIN MOBILE CRANES as per detailed specifications attached as Annexure-I

1. Offer should be submitted in two part bid system as under;

1.1 Part - I Techno-Commercial bid along with EMD. It should include the following: -

- i) Complete Technical Specifications along with relevant catalogues/literatures, drawings, load charts etc. and **details/make of main components/drives.**
- ii) **Details of engine e.g. make, model, bhp, rpm, max. torque & specific fuel consumption etc.**
- iii) List of spares for two years normal operation.
- iv) Documentary evidence in support of the **Pre Qualifying Requirement.**
- v) Authorization from the manufacturer, in case bidder is a dealer.
- vi) Shipping list/details for road transportation along with physical dimension & weight of largest and heaviest single consignment.
- vii) Rate Schedule (Un-Priced), to ensure completeness of Rate Schedule.
- viii) Details of safety devices / controls to be provided in the crane as standard and as optional.
- ix) Details of 'After Sales Service' facilities available in India.
- x) Acceptance to commercial terms and conditions.
- xi) Deviation statement from tender conditions.

1.2 Part II (Price bid) :-

- i) As per Rate Schedule format enclosed (**Annexure-II**).
- ii) The bidders should fully understand scope of supply and their responsibilities under the tender specifications before quoting. **The bidders are required to quote the rates as per rate schedule only, in part-II price bid. Conditional price bid or price bid with any deviation are liable to be rejected.** No cutting / erasing /overwriting shall be done in the price bid.

2. Following should be super scribed on the envelopes of the two parts of the Bid.

Part I: Techno-Commercial Bid along with EMD:-

Tender for:
Tender No.:

Due on:

Part II (Price bid)

Tender for:
Tender No.:

- 3 **Both Part I and Part II should be individually sealed and super scribed as indicated above and shall be enclosed in one main envelope duly sealed and super scribed as:**

Tender for:

Tender No.: **Due on:**

Containing Part I and Part II of the offer.

- 4 The tenders should be sent sufficiently in advance so as to reach before the due date and time. BHEL shall not be responsible in case of delay in receipt of tenders.

5. **Inspection, Supervision of Commissioning: -**

The supplier shall offer the crane for inspection and for load test at manufacturer's works as per international norms. Inspection shall be carried out in presence of BHEL engineers or its nominated representative.

Commissioning of cranes at site will be under supervision of competent engineer of the manufacturer without any additional charges. The Load test and Acceptance Test shall be carried out on commissioning of crane at site in presence of engineers from manufacturer and equipment will be taken over on successful completion of such tests. At site, load test shall be carried out with available load.

6. The **delivery** required is within **four months** from date of P.O. However, tenderers may indicate the best possible delivery period.
7. Offers should be valid for a period of 180 days from the date of Techno-Commercial bid (Part-I) opening.
8. Service support of the equipment under purchase is of utmost concern. Tenderers shall elaborate on the service network and spare parts availability, which are to be ensured to maintain the equipment after initial commissioning and completion of warranty period. In case service/spare parts facilities are not available in India, tenderers shall indicate the maximum possible time in making the services available from places outside India.
9. The equipment being offered should be of robust design and suitable for operations in Indian climatic conditions such as saline atmosphere, ambient temperature up to 50° C. The electrical and controls should be tropicalised to withstand such climatic conditions.
10. In case the equipment is offered from outside India, the tenderers shall also submit following information along with techno-commercial bid: -
- Gross / Net weight of Equipment along with accessories.
 - Volume of cargo in packed condition in Cubic Meter.
 - Number of packages and their individual weight/volume in MKS system, along with tentative shipping list.
 - Name of the nearest load port and its distance from works.
 - Approx. Voyage time from load port to the port in India.
 - Ocean freight from load port to the port in India. To be furnished in Rate Schedule format – Annexure- II
 - Name and address of the firm on which Order is proposed to be placed.
 - In case of payment through Letter of Credit, names of Beneficiary and Banker.

11. **Payment Terms:** Tenderer shall adhere to the following payment terms:-

11.1 **For Indian Bidders**

- a. 90% of ex-works price along with 100% taxes & duties against dispatch documents.

The set of despatch documents for 90% payment shall be as follows

- Three Original of tax Invoices(Invoice)
- Lorry Receipt.
- One original and one copy of Packing List
- Load Test Certificate of the Crane at Manufacturer's Works, duly certified by BHEL or its Authorised Agency or its waiver
- Warranty Certificate for the goods
- Catalogue of crane model supplied
- Certificate confirming, "Goods supplied are new".

- b. 10% of ex-works price with freight & insurance charges within 30 days of successful commissioning of cranes.

11.2 **For Foreign Bidders:**

L.C shall be opened for 100% but payment shall be released in parts as below:

- (i) 90% of FOB price against dispatch documents.

The set of despatch documents for 90% payment shall be as follows

- Three Original of tax Invoices(Invoice)
- Full set of Clean on Board Ocean Bill of Lading- In-Original (In case of foreign supplier)
- One original and one copy of Packing List
- Certificate on Country Of Origin.
- Load Test Certificate of the Crane at Manufacturer Works, duly certified by BHEL or its Authorised Agency or its waiver.
- Warranty Certificate for the goods
- Catalogue of crane model supplied
- Certificate confirming, "Goods supplied are new".

- (ii) 100% payment of custom duty, CVD, custom clearance charges, taxes etc. as applicable, after custom clearance against submission of documentary proof.
- (iii) 100% Ocean freight and Insurance charges, custom duty, counter veiling duty, custom clearance, port handling, documentation & other applicable charges, on receipt and custom clearance of the total consignment.
- (iv) 100% inland freight in India and transit cum storage Insurance charges up to destination site, as applicable, on receipt of the total consignment at site.
- (v) 10% of FOB price within 30 days of successful commissioning of cranes at site.

Note:

1. Letter of Credit can be opened only in the name of the original foreign supplier and it should be same on whom Purchase order is also to be issued. **Indian suppliers shall not be paid through L/C.**
2. **For evaluation of bids total INR value shall be considered, since the bids are expected to be in different currencies, the exchange rate shall be considered as 'T.T. selling rate', as per State Bank of India on the date of Price bid opening or date of RA. In case of Holiday, rates for previous day shall be considered.**
3. All LC processing charges, except opening charges with our Bankers, shall be borne by the beneficiary/supplier
4. **Tenderers are required to specifically confirm acceptance of these payment terms in their techno-commercial offer.**
5. **No advance shall be paid.**

12 **Warranty:-**

The crane offered shall carry a warranty for a period of 12 months from the date of commissioning or 2000 hours of operation, whichever occurs earlier.

Rectification / replacement required during the warranty period will be arranged by the supplier free of cost including to and fro transport charges and import duty/excise duty/other taxes/insurance etc payable on replacement items.

13. **The tenderers shall also provide free visits of their service engineer from manufacturer's works/ service centers to attend any complaint of defective performance of the crane at site during the warranty period.**
14. **No separate Indian agents commission will be payable. The bidder to confirm this specifically in their techno-commercial bid.**
15. On acceptance of techno-commercial and price bids, **BHEL reserves the right to conclude the contract either on FOT works / FAS load port / FOB /C&F / CIF or FOR site basis at its sole discretion.**
16. In case of any contradiction between General Terms & Conditions and Special Terms & Conditions, the latter shall prevail.
17. All sheets of the offer should be duly signed and stamped by the tenderers.
18. **Unsolicited rebate/discount shall not be accepted after bid opening.**
19. All lubricants / consumables (except fuel) required for successful commissioning of the crane shall be supplied along with the crane without any extra cost.

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GENERAL TERMS & CONDITIONS

1. Manufacturer's name, their trade mark and brand, if any should invariably be mentioned in the tender and illustrative leaflets in duplicate giving technical particulars etc. should be attached to the tender, to facilitate consideration of the offer.
2. Materials should be of best quality and correct to specifications, relevant DIN/ISO/ANSI standard or any other equivalent INTERNATIONAL standard specification.
3. Correct date of affecting supplies in the event of an order from this office should be recorded in the tender.
4. Please note that our terms of payment are as per **clause 11** of "**SPECIAL TERMS AND CONDITIONS**" (enclosed). **No advance shall be paid.**
In case of payment through LC, Bank charges other than LC opening charges will be to the Beneficiary's account.
5. Bharat Heavy Electricals Limited does not bind itself to accept the lowest tender, but reserves to itself the right to accept or reject all or part of any tender at its discretion.
6. **No enhancement of rate, whatsoever the cause, will be allowed once the offer is accepted and the order is placed.** Withdrawal of the offer after it is accepted or failure to make the supply within the schedule period will entail cancellation of purchase order and purchase at the risk and cost of supplier.
7. The quantities of each item to be purchased may vary according to actual requirement at the time of placement of order.
8. Where Sales Tax is payable extra it will only be paid if registration numbers both under local sales tax/VAT and Central Sales Tax are specifically mentioned on the invoice. Tenderers should invariably quote their sales tax Registration No. in the offer.
9. **Liquidated Damages:** It is clearly understood between the parties to the contract that the delivery of the goods specified in the purchase order should be made within the time limit prescribed. Where the seller supplies or dispatches the goods beyond the delivery period specified, the purchaser will have no obligation to accept the goods. If accepted, liquidated damages at the rate of ½% (half percent) of the value of goods in arrears per week subject to a maximum of 10% (ten percent) of order value, will be levied at the discretion of the purchaser, without prejudice to any other relief or compensation due to the purchaser under any other condition to the contract.
10. **Risk Purchase:-** Alternatively, the purchaser at his option, will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole or any part of the goods which the supplier fails to deliver or dispatch within the time stipulated as aforesaid, or if the same were not available, the best and the nearest available substitute thereof. The seller shall be liable for any loss which the purchaser may sustain by reason of such risk purchase in addition to L.D. at the rate mentioned in clause 10 above.
11. **Inspection:** All goods and work are subject to our inspection either at manufacture's works or after delivery as may be agreed. The decision of BHEL shall be final. Rejected goods will be returned to the supplier at his cost including freight on original shipment. The tenderers shall also offer load test/over load test of the crane at manufacturer's works in presence of engineers from BHEL. Load test shall also be carried out with available load at site as per load chart of the crane.

12. **Guarantee**: - Goods will be guaranteed by the tenderer against any manufacturing defect, bad workmanship, bad material used etc., for a period of 12 months from the date of commissioning of cranes at site or 2000 hrs of operation whichever is earlier. Any material found defective or fails within the guarantee period due to any of the above reasons within this period will have to be replaced by the supplier free of cost, and any other charges including to and fro transportation charges etc. will also be borne by the supplier.
13. **Insurance**: - Wherever specifically agreed to, the supplier will insure at his cost the goods for all transit cum 120 days storage risk from the date of delivery of the goods at the final destination.

In all other cases, supplier must furnish particulars of dispatch i.e. station of dispatch and destination, name of the goods, number of cases and their weights, value of the goods including all taxes, duties, levies and freight etc. for each consignment immediately after the dispatch of goods. Failure to do this will make the supplier responsible for making good any loss which might have otherwise been recovered from insurers.

Note: However, the supplier shall still remain responsible for defective parts or short supply and defective packing.

14. **Metric System**:- Suppliers are requested to give metric measurements while quoting.
15. **Arbitration** : All disputes between the parties to the contract arising out of or in relation to the contract, other than those for which the decision of the Engineer or any other person is by the contract expressed to be final and conclusive, shall after written notice by either party to the contract to the other party, be referred to sole arbitration of the General Manager or his nominee. The arbitration shall be conducted in accordance with the provisions of the Arbitration and Reconciliation Act, 1996/the Rules of Conciliation and Arbitration of the International Chamber of Commerce, Paris. The place of Arbitration shall be New Delhi (India).
16. Any suites in respect of this contract shall have the jurisdiction of the courts of New Delhi (India) only.

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RATE SCHEDULE

SL. NO.	DESCRIPTION OF ITEM	AMOUNT
01	<p>SUPPLY AND SUPERVISION OF COMMISSIONING OF 02 (TWO) NUMBER 20 MT DIESEL HYDRAULIC ROUGH TERRAIN MOBILE CRANE ALONG WITH SPARES AND OTHER ITEMS AS PER ENCLOSED SPECIFICATIONS (ANNEXURE-I).</p> <p><u>A]. INDEGENOUS EQUIPMENT SUPPLIERS</u></p> <p>i) TOTAL EX-WORKS PRICE. ii) PACKING & FORWARDING CHARGES. iii) EXCISE DUTY, CST AND OTHER APPLICABLE CHARGES. (FORM C SHALL BE PROVIDED BY BHEL) iv) FREIGHT CHARGES FOR F.O.R. DESTINATION DELIVERY. v) INSURANCE CHARGES (TRANSIT CUM 30 DAYS STORAGE AT SITE) vi) SUPERVISION OF COMMISSIONING CHARGES. vii) OTHER CHARGES (NOT SPECIFIED ABOVE) vii) CENVAT BENEFIT AVAILABLE TO BHEL</p> <p style="text-align: center;">TOTAL F.O.R.DESTINATION PRICE (AFTER TAKING CENVAT BENEFIT IN TO CONSIDERATION)</p> <p><u>B]. FOREIGN EQUIPMENT SUPPLIERS</u></p> <p>i) TOTAL FOB PRICE (INCLUDING SEA WORTHY EXPORT PACKING, DELIVERY AT PORT, EXPORT DOCUMENTATION CHARGES AND CUSTOM CLEARANCE IN SELLER'S COUNTRY) ii) SHIPPING (OCEAN) FREIGHT UPTO THE PORT IN INDIA. (PLEASE SPECIFY PORT). iii) INSURANCE (MARINE) CHARGES FROM MANUFACTURING WORKS UPTO PORT IN INDIA iv) CUSTOM DUTY, COUNTER VEILING DUTY, CUSTOM CLEARANCE, PORT HANDLING, DOCUMENTATION & OTHER APPLICABLE CHARGES. v) INLAND TRANSPORTATION CHARGES FROM PORT IN INDIA TO BHEL SITE OFFICES vi) INSURANCE (MARINE) CHARGES FOR INLAND TRANSPORTATION FROM PORT IN INDIA TO BHEL SITE OFFICES & 30 DAYS STORAGE AT SITE. vi) SUPERVISION OF COMMISSIONING CHARGES. vii) OTHER CHARGES (NOT SPECIFIED ABOVE)</p> <p style="text-align: center;">TOTAL F.O.R.DESTINATION PRICE</p>	

NOTES:

- Bidders are required to quote all the applicable charges and clearly mention **N.A.** against point which is not applicable.
- Incomplete offer received may not be considered.
- The Rate shall be entered in figures as well as in words. In case of difference in rates between words and figures THE LESSER OF THE TWO will be treated as valid rate.
- The Rate Schedule (unpriced) shall be enclosed by the bidders in their technical bid (Part-I) to ensure completeness of Rate Schedule.
- CENVAT/MODVAT credit: The quotation must indicate Tariff item number and rate of Excise Duty applicable and CENVAT benefit available to BHEL. In such case, party should raise Cenvatable Invoice as per Excise Laws/Rules. The amount of CENVAT benefit available to BHEL will be considered while evaluating the bids.

(Signature and Seal of Tenderer)

GENERAL TERMS AND CONDITIONS OF REVERSE AUCTION

1. **The tender shall be processed on 'Reverse Auction' basis.**
2. Only **technically & commercially accepted bidders** shall be eligible to participate.
3. Bidders will be required to furnish the following details in respect for their authorized representative who will participate in the on line Reverse Auction Process;
 - (a) Name of Designation of official
 - (b) Postal Address (Complete)
 - (c) Telephone Nos. (Land line & Mobile both)
 - (d) FAX No.
 - (e) E-mail address
 - (f) Name of Place/State/Country, wherefrom he will participate in the RA.

Bidders are also required to furnish above details in their techno-commercial bid, for this purpose.
4. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
5. BHEL will provide all the relevant details to vendors to facilitate their participation in reverse auctioning.
6. Business rules like event date, time, and Start price, bid decrement, extensions etc. will be explained through service provider for the purpose of clarity.
7. Vendors will have to fax the Compliance form, duly filled in, on the prescribed format (provided by Service provider) before start of Reverse auction. This is essential for participation in reverse auctioning.
8. BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Ser reverse auctioning vices and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the vendor to enable them to fill-in the price and keep it ready for keying in during the Auction.
9. Reverse auction will be conducted on a scheduled date & time.
10. At the end of Reverse Auction event, the lowest bidder value will be known on the network
11. The lowest bidder has to Fax the duly signed Filled-in prescribed format as provided on case-to-case basis to BHEL through Service provider within 24 hours of Auction without fail.
12. During Reverse Auction, if no bid is received within the specified time, BHEL at its discretion, may decide to revise opening price/scrap the reverse auction process/proceed with conventional mode of tendering.
13. Any variation between the on-line bid value and the signed document will be considered as sabotaging the tender process and will invite disqualification of vendor to conduct business with BHEL as per prevailing procedure.
14. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice.
15. Bids given by the bidders during the Reverse Auction process will be taken as an offer to execute the work. Bids once made by the bidder, can not be cancelled/withdrawn and bidders shall be bound to execute the work as mentioned above at the final bid price. Should be bidder (Lowest) back out and not execute the contract as per the rates quoted, BHEL shall take action as appropriate.

Bidders will be required to furnish the following details in respect for their authorized representative who will participate in the on line Reverse Auction Process;

- (g) Name of Designation of official
- (h) Postal Address (Complete)
- (i) Telephone Nos. (Land line & Mobile both)
- (j) FAX No.
- (k) E-mail address
- (l) Name of Place/State/Country, wherefrom he will participate in the RA.