



**भारत हेवी इलेक्ट्रिकल्स लिमिटेड**  
**Bharat Heavy Electricals Limited**  
 (A Govt. of India Undertaking)  
 Power Sector, Western Region,  
 345, Kingsway, Nagpur - 440 001  
 Phone : 0712-530641-45, Fax : 0712-530640



**New Tel: 0712- 3048600(5 lines) Fax: 3048605 (Pur) 3048698/699(Gen)**

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**PURCHASE ENQUIRY**

To  ALL BIDDERS	Our E-mail: <a href="mailto:smborkar@bhelpswr.co.in">smborkar@bhelpswr.co.in</a>	
	ENQUIRY No:	07014 E
	ENQ.DATE	16.06.07
	DUE DATE	25.06.07

Dear Sirs,

Kindly submit your sealed quotation by Speed Post / Registered Post / Courier / Air Mail in ~~single (Price) bid/~~  
**two part bid viz.(1) Technical cum Commercial Bid & (2) Price Bid.** for the material indicated below  
 confirming acceptance to the terms and conditions enclosed, so as to reach our office on or before 2.00 PM on the  
 Due Date.

Sl No	Description of Material	Unit	Qty	Delivery Schedule	Material Required at (Destination)
01	<b>SUPPLY OF EPOXY &amp; POLYURETHANE PAINTS AS PER THE DETAILS GIVEN IN ANNEXURE-I</b>	ANNEX-I	ANNE X-I	Ref. Annex-II	Construction Manager BHEL Site Office VINDHYACHAL STPP VINDHYANAGAR (M.P) Dist. SIDHI

**A) GENERAL CONDITIONS OF CONTRACT**

Cl. No.	DESCRIPTION
01	'Technical cum Commercial Bid' and 'Price Bid' shall be sealed in two separate envelopes. Both these sealed envelopes shall bear distinct identification with regard to the type of bid and Enquiry number. These two sealed envelopes shall then be kept in a third envelope and superscripted with correct Enquiry No. and Due Date. The outer cover should be addressed to the issuing authority of this enquiry and shall also bear the name and address of the bidder. Tender should be free from OVERWRITING AND ERASURES. Bidder's authorized signatory must attest corrections, if any. All amounts shall be indicated both in words as well as in figures. Where there is difference between amount in figures and words, amount quoted in words shall prevail.
02	Technical cum Commercial bid will be opened at 3.00 PM on Due Date. The Technical cum Commercial bid should accompany copy of documents like authorized dealership certificate, earlier supply order details of similar equipment and their performance feed back from customers, company profile and present status, product catalogue of the models offered, technical specifications of the product, commercial Terms & Conditions, and other relevant documents etc.
03	Price bid of technically accepted bidders only will be opened. No revision of prices will be entertained after Tenders are opened, unless mentioned in our enquiry / asked so by BHEL.
04	Manufacturer's name, Trade Mark or Patent No. if any, shall be specified in the Technical cum Comm. Bid.
05	Please mention the relevant national / international standard code of the product quoted for in the Technical cum Commercial bid.
06	The purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any tender in part or full without assigning any reason whatsoever.
07	Late tenders (received after Due Date) are liable to be rejected.
08	Price quoted shall be valid for 60 days from the Due Date (of tender submission).
09	<b>Price shall be quoted as per enclosed 'Price Format' only. Quotations not accompanying filled in 'Price Format' are likely to be rejected. Please fill in all the columns of all formats</b>
10	The price quoted should be as applicable to DGS & D (Govt. of India) and other Govt. Organizations. In case DGS & D rate / Running Contract is not existing, but a contract is in vogue with any BHEL Unit, reference of the same shall be furnished and same may be applicable to this contract.

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11	<b>SECURITY DEPOSIT:</b> The supplier shall have to furnish Security Deposit (Cash/DD/Bank Guarantee from a Scheduled Bank) if so specified in the tender under Special Terms & Conditions.
12	<p>DELIVERY FAILURE, TERMINATION &amp; LIQUIDATED DAMAGE: The parties hereto agree that the timely dispatch/delivery and completion of the other schedules as stipulated in order/contract shall be the essence of the Order/Contract. If the seller/contractor fails to complete the dispatch/ delivery and other schedules within the time period stipulated in the order/contract, or within any extension of time granted by the purchaser, it shall be lawful for the purchaser to recover damages for the breach of order/contract without prejudice to any other rights and/or remedies provided for, in order/contract and hereunder.</p> <p>The purchaser reserves the right to recover from the Seller/Contractor, as agreed liquidated damages and <b>not by way of penalty</b>, a sum equivalent to half percent { ½% of the total contract price per week part thereof, subject to a maximum of ten percent @ 10%} of the total contract price excluding elements of taxes, duties and freight, if seller/contractor has failed to deliver any part of the goods within the period stipulated in the Order/Contract.</p> <p>The purchaser reserves the right to purchase from elsewhere on account of and at the risk and cost of the seller /contractor without notice to the seller /contractor of goods not so delivered or their equivalent, without canceling the order/contract in respect of the goods not yet due for delivery.</p> <p>The purchaser reserves the right to cancel the order/contract or a portion thereof for the goods not so delivered at the risk and cost of the seller/contractor and the seller/contractor shall be liable to the purchaser for any excess costs thereof.</p>
13	<b>RISK PURCHASE:</b> In the event the supplier has failed to deliver or dispatch whole of the goods or any part within the time stipulated or if the same were not available in his stock, the best and the nearest available substitute thereof may be purchased/arranged by purchaser from elsewhere at the risk and the cost of the seller. The purchaser at his option will be entitled to terminate the contract and seller shall be liable for any loss, which the purchaser may sustain by reason of such risk purchases in addition to penalty at the rate mentioned in clause 12 above.
14	<b>PREFERENTIAL DELIVERY:</b> It should be noted that if an Order is placed on a higher tenderer as a result of this invitation to tender, in preference to the lowest acceptable offer in consideration of the earlier delivery, the seller will be liable to pay the purchaser the difference between the contract rate and that of the lowest acceptable tender on the basis of final price F.O.R. destination including all elements of freight, sales tax, duties and other incidentals in case of failure to complete supplies in terms of such contract within the date of delivery specified in the tender and contract.
15	<b>GENERAL:</b> The purchaser reserves the right to split up the tender and place orders for individual item on different suppliers and also increase or decrease the quantity.
16	In case of any contradictions between General and Special Conditions, the provisions in Special Conditions shall prevail.

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**B) SPECIAL CONDITIONS OF CONTRACT**

SN	Description
01	<b>Quoted Rates:</b> Bidders shall quote all-inclusive rates on F.O.R. Destination basis, excepting cost of Transit Insurance. Transit Insurance will be covered under Open Marine Insurance policy of BHEL. <b>The quote rates shall remain firm for 60 days from Due Date for placement of Purchase Order and further period of one year for actual delivery of the paints.</b>
02	<b>Delivery Schedule:</b> Supplier shall deliver the First Lot as per schedule specified in the Purchase Order. Consignee will specify the Lot Size and Delivery Schedule for Second Lot onwards by way of written intimation to this effect at least one month ahead of required delivery date.
03	<b>Supply Documentation:</b> Supplier shall deliver the material accompanied with Mfg. Batch Test Certificate (BTC) <b>issued by QA/QC department of the Manufacturer</b> in support of compliance with IS Specification. BTC must record the Volume of Solid. Consignee's acceptance of delivered material will be based on physical inspection/examination of delivered Lot and information recorded on BTC. Lots delivered without BTC will not be accepted by BHEL.
04	<b>Payment Terms:</b> BHEL Nagpur will pay 100% supply value for the accepted Lot within 30 days of delivery at destination and acceptance of the Lot, or within 30 days of receipt of Supply Invoice at BHEL Nagpur Office with supporting documents, whichever is later. Invoice shall contain Excise and Sales Tax registration numbers, shall accompany Excise Gate Pass (Original in case of full gate pass quantity or Authenticated Copy for part quantity) and Stores Receipt Voucher issued by Consignee as acceptance of the Lot. Payments will be made thro bank by EFT/RTGS mode for which bidder has to provide the bank details as mentioned in Clause-16 of this Special Terms and Conditions.
05	Paints and Primer shall have shelf-life of at least six months from the date of receipt at site
06	Bidder shall furnish Technical Specification of offered paints in the format furnished in Annexure-I enclosed herewith.
07	Bidder shall furnish Commercial Conditions in format given at Page-4 of 5 with his Technical Bid. Bidder may specify any additional Commercial Conditions separately with Tech Bid. <b>Some of the Commercial Conditions have been pre-defined by BHEL therein. No deviations in respect of such pre-defined conditions will be accepted by BHEL.</b>
08	Price bid shall be quoted in the Price bid format given here. Bidder shall indicate the item rates in the Price Bid format. Price Bid containing any Terms and Conditions shall be rejected.
09	Required quantities may vary from the quantities indicated in this enquiry. Agreed rates shall remain firm for any variations in individual item quantities.
10	Short Closure: BHEL may short close the contract at any stage without assigning any reasons.
11	<b>Evaluation of offered rates</b> will be made with due consideration of Volume of Solids (VOS) in the offered paints. For this purpose, the following procedure and formula shall be adopted. $\text{Volume of Solid Percentage} = \text{T.C.C.} \times \text{D.F.T} / 10$ , where T.C.C = Theoretical Covering Capacity (in sqm. Per liter of paint) D.F.T = Dry Film Thickness (in microns) corresponding to T.C.C. Paints complying with the range of VOS specified herein will be accepted. For the purpose of offer evaluation, the quoted rates will be extrapolated for mean VOS specified in the enquiry. The following formula will be adopted. $\text{Rate for Mean VOS} = \text{Quoted Rate} \times \text{Mean VOS} / \text{VOS of offered paint.}$ Purchase Order will be released indicating the item-wise Unit Rates for Mean VOS.
12	<b>Evaluation of Total Price:</b> Offers will be evaluated based on total price of all the items together and also <b>by considering the input credit of ED offered by the vendor.(i.e. total landed cost including taxes, duties and freight minus ED paid for the same).</b> Purchase order will be placed for all the required paints on a single bidder.
13	<b>Invoice Rates:</b> Supplier shall raise the Supply Invoice based on the pro-rated item rates corresponding to the VOS as recorded in the BTC. The applicable rates for invoicing shall be = Unit Rate as per P.O. x VOS as recorded in BTC / Mean VOS as in P.O.

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**B) SPECIAL CONDITIONS OF CONTRACT**

14	<b>Deviation in VOS of delivered paint/primer:</b> BHEL will carry out sample checks to confirm Actual VOS for every batch of paint/primer delivered at site. In case any downward deviation in VOS in the delivered paints (Actual VOS) with reference to VOS indicated in BTC is found, pro-rata reduction will be made from the invoice amount while releasing payments. Formula of Rate for Payment shall be as under. Rate for Payment = P.O. Rate x Actual VOS / VOS as billed by Supplier. In addition, there will be a penalty @ 5% levied on the corresponding item value as claimed in the concerned invoice.
15	<b>Bidder to submit “Un Priced Price format” duly filled and signed along with the technical bid. The price should be quoted as specified in the price format with split up details.</b>
<b>16) This is to inform you that BHEL is switching on to payment through Electronic Fund Transfer (EFT)/ RTGS. In order to implement the new system, the following details are to be furnished by you pertaining to your Bank Accounts where proceeds will be transferred through our Banker:</b> <ol style="list-style-type: none"> <li>1. Name of the Company</li> <li>2. Name of Bank</li> <li>3. Name of Bank Branch &amp; Branch Code</li> <li>4. City</li> <li>5. Account Number</li> <li>6. Account type</li> <li>7. IFSC code of the Bank Branch</li> <li>8. MICR Code of the Bank Branch</li> </ol>	
17	Bidder must confirm whether Excise Invoice shall be given or not. In case bidder confirms that excise invoice shall be given, then the evaluation of bid shall be on the basis landed cost to BHEL excluding Excise Duty.
18	In case bidder fail to supply the material as per delivery schedule of this tender, LD shall be levied as per clause no.12 of GGC of this tender specification.
19	BHEL reserves the right to reject or accept the tender without assigning any reasons whatsoever.

Thanking you,

Yours faithfully,  
For Bharat Heavy Electricals Ltd.

SR.MANAGER (PURCHASE)

**BHARAT HEAVY ELECTRICALS LIMITED**

**PSWR: HQ: NAGPUR**

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**TECHNO-COMMERCIAL TERMS & CONDITIONS: (PART OF TECHNICAL CUM COMMERCIAL BID)**

ENQUIRY NO: 07014 E

DATE: 16.06.07

DUE DATE: 25.06.07

SN	DESCRIPTION OF T&C	CONDITIONS AS REQUIRED BY BHEL	CONDITIONS AS OFFERED BY BIDDER
01	DELIVERY TERMS	F.O.R. DESTINATION	F.O.R. DESTINATION
02	PLACE OF DELIVERY	<b>BHEL SITE OFFICE, VINDHYACHAL STPP, VINDHYANAGAR, DIST.SIDHI.(M.P) PIN-486885</b>	<b>BHEL SITE OFFICE, VINDHYACHAL STPP, VINDHYANAGAR, DIST.SIDHI.(M.P) PIN-486885</b>
03	DELIVERY PERIOD FROM THE DATE OF ORDER	PROGRESSIVELY AS PER THE REQUIREMENT TO BE SPECIFIED BY THE CONSIGNEE IN WRITING. TENTATIVE INDICATION IS GIVEN IN ANNEXURE-II (Tentative period from July'07 to Sept'07)	
04	CURRENCY OF PAYMENT	INDIAN RUPEES	INDIAN RUPEES
05	PACKING & FORWARDING CHARGES	<b>BIDDER TO INCLUDE IN QUOTED RATES</b>	<b>INCLUDED IN QUOTED RATE</b>
06	<b>EXCISE DUTY (% RATE) WITH EDUCATRIONAL CESS</b>	EXTRA AS APPLICABLE ON THE DATE OF ED GATE PASS (COPY SHOULD BE PROVIDED). BIDDER TO INDICATE PRESENT RATE.	EXTRA AS APPLICABLE. PRESENT RATE @ .....%
07	EXICSE INVOICE TO AVAIL CENVAT BENEFIT BY BHEL	SHALL BE PROVIDED/ NOT PROVIDED	
08	SALES TAX / VAT INCLUDING SURCHARGE, TURNOVER TAX ETC. <b><u>WITHOUT CONCESSIONAL FORMS LIKE "C" / "D"</u></b>	EXTRA AS APPLICABLE ON THE DATE OF DISPATCH. BIDDER TO INDICATE PRESENT RATE.	EXTRA AS APPLICABLE. PRESENT RATE @ .....%
09	OCTROI / ENTRY TAX AT PLACE OF ORIGIN	<b>BIDDER TO INCLUDE IN QUOTED RATES</b>	<b>INCLUDED IN QUOTED RATE</b>
10	OCTROI / ENTRY TAX AT DESTINATION	EXTRA AS APPLICABLE. PRESENTLY NIL	EXTRA AS APPLICABLE. PRESENTLY NIL
11	FREIGHT CHARGES UP TO DESTINATION	<b>BIDDER TO INCLUDE IN QUOTED RATES</b>	<b>INCLUDED IN QUOTED RATE</b>
12	TRANSIT INSURANCE CHARGES	UNDER BHEL'S OPEN MARINE POLICY. Consignor to intimate dispatch details to BHEL's Underwriter.	UNDER BHEL'S OPEN MARINE POLICY. Consignor will intimate dispatch details to BHEL's Underwriter.
13	ANY OTHER CHARGES	<b>BIDDER TO INCLUDE IN QUOTED RATES</b>	<b>INCLUDED IN QUOTED RATE</b>

**BHARAT HEAVY ELECTRICALS LIMITED****PSWR: HQ: NAGPUR**

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**TECHNO-COMMERCIAL TERMS & CONDITIONS: (PART OF TECHNICAL CUM COMMERCIAL BID)**

ENQUIRY NO: 07014 E

DATE: 16.06.07

DUE DATE: 25.06.07

SN	DESCRIPTION OF T&C	CONDITIONS AS REQUIRED BY BHEL	CONDITIONS AS OFFERED BY BIDDER
14	PAYMENT TERMS	AS SPECIFIED IN SN. 04 OF SPECIAL CONDITIONS	AS SPECIFIED IN SN. 04 OF SPECIAL CONDITIONS
15	MODE OF DISPATCH	BY ROAD	BY ROAD
16	NAME OF THE GOODS MANUFACTURER / PRINCIPALS	<b>TO BE INDICATED BY BIDDER</b>	
17	BRAND NAME OF PAINT	TO BE INDICATED BY BIDDER	1) 2) 3) 4)
18	AUTHORIZED DEALERSHIP CERTIFICATE, IF APPLICABLE	COPY TO BE FURNISHED BY BIDDER	
19	WARRANTY / GUARANTEE CONDITIONS	TO BE INDICATED BY BIDDER	
20	PRODUCT CATALOGUE / WRITE UP	TO BE INDICATED BY BIDDER	
21	DATA SHEET OF ALL PAINTS/PRIMER	TO BE FURNISHED BY BIDDER	
22	PACKING SIZE OF THE CONTAINER	20 LTRS SEALED CONTAINERS.	20 LTRS SEALED CONTAINERS.

SIGNATURE &amp; SEAL OF BIDDER

**PRICE BID FORMAT****BHARAT HEAVY ELECTRICALS LIMITED  
POWER SECTOR:WESTERN REGION:NAGPUR**

NAME OF THE BIDDER: \_\_\_\_\_

SELLER'S REF. No. \_\_\_\_\_ DATE: \_\_\_\_\_

ENQUIRY No.: 07014 E

DATED: **16.06.07****DUE DATE: 25.06.07**

S. N.	DESCRIPTION	RAL 9002 GREY WHITE POLYURETHANE FINSH	RAL 9002 GREY WHITE EPOXY FINSH	RAL 9010 (PURE WHITE POLYURETHANE BASE)	RAL 9011 (GRAPHITE BLACK, POLYURETHANE BASE)
A	ITEM DESCRIPTION AS PER ENQUIRY (PLEASE QUOTE THE BRAND NAME AND MODEL NUMBER)				
B	QTY OFFERED	<b>75800 LTRS</b>	<b>72000 LTRS</b>	<b>250 LTRS</b>	<b>250 LTRS</b>
C	UNIT RATE				
D	CURRENCY				
E	DISCOUNT (%AGE & AMOUNT)				
F	DISCOUNTED UNIT RATE				
G	DISCOUNTED BASIC PRICE (G = B x F)				
H	PACKING & FORWARDING CHARGES				
I	EXCISE DUTY (PERCENTAGE AND AMOUNT)				
J	IMPORT DUTY (PERCENTAGE & AMOUNT)				
K	SALES TAX AS APPLI. WITHOUT C-FORM (PERCENTAGE & AMOUNT)				
L	FREIGHT UPTO DESTINATION				
M	TRANSIT INSURANCE				
N	OCTROI CHARGES / ENTRY TAX AT PLACE OF ORIGIN				
O	OCTROI CHARGES / ENTRY TAX AT DESTINATION				
P	<b>TOTAL PRICE AT DESTINATION ( SUM of 'G' to 'O')</b>				

**NOTES:**

1. PLES AE USE ADDITIONAL SHEETS IF NECESSARY
2. FURNISH FURTHER BREAK UP OF PRICE IF NECESSARY

**SIGNATURE OF THE TENDERER WITH SEAL**





**BHARAT HEAVY ELECTRICALS LIMITED  
PSWR-NAGPUR**

**ANNEXURE-I**

**TECHNICAL SPECIFICATION OF PAINTS (PART OF TECHNICAL CUM COMMERCIAL BID)**

**ENQUIRY No.07014 E**

**Date.16.06.07**

**DUE DATE: 25.06.07**

SL.NO.	DESCRIPTION		COMPLAINE BY BIDDER
A) Supply of paints Acceptable range of Volume of Solids = 40 ± 5% . Shades shall be as detailed below.			
COLOUR CODE	SHADE	Quantity of paint in Ltrs	
1) RAL-9002 (Polyutrethane finish)	GREY WHITE	75800LTRS	
2) RAL9002- (Epoxy Finsh)	GREY WHITE	72000 LTRS	
3) RAL 9011 (Polyutrethane finish)	GRAPHITE BLACK	250 LTRS	
4) RAL 9010 (Polyutrethane base)	PURE WHITE	250 LTRS	
B)	MINIMUM ASSURED VOLUME OF SOLID (%AGE)		FOR SL.NO.1 _____ %  FOR SL.NO.2 _____ %  FOR SL.NO.3 _____ %  FOR SL.NO.4 _____ %
	THEROTICAL COVERAGE (IN SQM)		FOR SL.NO.1 _____ SQM  FOR SL.NO.2 _____ SQM  FOR SL.NO.3 _____ SQM  FOR SL.NO.4 _____ SQM

SR MANAGER/PURCHASE

SIGNATURE & SEAL OF BIDDER

**BHARAT HEAVY ELECTRICALS LIMITED  
PSWR-NAGPUR**

**ANNEXURE-II**

**DELIVERY SCHEDULE FOR PAINTS**

**ENQUIRY NO. 07014 E**

**DT. 16.06.07**

**DUE DATE: 25.06.07**

DESCRIPTION			TENTATIVE DELIVERY SCHEDULE
A) Delivery Schedule for Paints.			For SL.3 & 4 total quantity should be supplied in a single lot within ONE month from the date of PO.
COLOUR CODE	SHADE	Quantity of paint in Ltrs	
1) RAL-9002 (Polyurethane finish)	GREY WHITE	75800LTRS	For SI.No.1&2 out of the order quantity 70% of each item shall be supplied by bidder in 1 <sup>st</sup> lot within ONE month from the date of purchase order.
2) RAL9002 (Epoxy Finsh)	GREY WHITE	72000 LTRS	
3) RAL 9011 (Polyurethane finish)	GRAPHITE BLACK	250 LTRS	
4) RAL 9010 (Polyurethane base)	PURE WHITE	250 LTRS	Balance 30% of each item (i.e.2 <sup>nd</sup> lot) shall be supplied by the bidder only after obtaining written confirmation from BHEL site In-charge at Vindhyachal Project.

**Note: BIDDER HAS TO CONFIRM FOR ABOVE DELIVERY SCHEDULE**

SR.MANAGER/PURCHASE