

Bharat Heavy Electricals Limited

(High Pressure Boiler Plant)
Tiruchirappalli – 620014, TAMIL NADU, INDIA
CAPITAL PURCHASE / MATERIALS MANAGEMENT / MANUFACTURING

ENQUIRY	Phone: +91 431 257 75 75
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	Email: rrmanohar@bheltry.co.in
	Web : www.bhel.com

Enquiry Number:	Enquiry Date:	Due date for submission of quotation:
2620700014	04.06.2007	17.08.2007

Your are requested to quote the Enquiry number date and due date in all your correspondences. This is only a request for quotation and not an order

Item	Description	Quantity	Delivery Schedule
10	Water Jet Cutting Machine as per the technical specification & commercial conditions applicable (to be downloaded from web site www.bhel.com)	1 No.	15.01.2008

Note:

- (1) Confirmation of acceptance for BHEL commercial terms & conditions and Price Bid formats have been posted in BHEL Corporate web site www.bhel.com under Enquiry reference "2620700014". Your offer should be based on all the above documents.
- (2) Also, you are requested to fill in the Supplier Registration formats available in www.bhel.com (under Advancement Supplier Registration) and send it along with your offer.

have submitted their offers and who may like to be present	Sr. Dy. Genl. Manager / Capital Purchase / MM / Manufacturing
Tenders should reach us before 14:00 hours on the due date Tenders will be opened at 14:30 hours on the due date Tenders would be opened in presence of the tenderers who	For BHARAT HEAVY ELECTRICALS LIMITED
To do not be blood by a before 44.00 by me as the decident	Yours faithfully,

QUALIFYING CRITERIA FOR THE SUPPLY OF CNC ABRASIVE WATERJET CUTTING MACHINE.

SECTION - I

The BIDDER / VENDOR has to compulsorily meet the following requirements to get Qualified for submitting an offer for **CNC Abrasive Water Jet cutting Machine**

S. No.	REQUIREMENTS	Vendor's RESPONSE
1	The BIDDER shall have a minimum of THREE Years of Continuous Experience in the field of Design, manufacture and supply of CNC Abrasive Water Jet cutting Machine.	
2	Only those vendors, who have supplied, and commissioned at least one CNC Abrasive Water Jet cutting Machine for similar applications in the past five years (on the date of opening of Tender) and such machine is presently working satisfactorily for more than one year after commissioning (on the date of opening of Tender), should quote. However, if such machine (s) has/ had been supplied to BHEL, then such machine should be presently working satisfactorily for more than six months after its commissioning and acceptance (on the date of opening of Tender).	
2.1	The vendor should submit the following information where similar machines have been supplied, for qualification of their offer.	
2.2	Name and postal address of the customer / company where similar machine is installed.	
2.3	Name and designation of the contact person of the customer.	
2.4	Phone, FAX no. and email address of the contact person of the customer.	
2.5	Month and Year of commissioning	
2.6	Application for which the machine is supplied.	
2.7	One Performance certificate from the customers regarding satisfactory performance of machine supplied to them. The certificate should be current and on the letterhead of the Customer. It should contain information regarding model / Size of machine, year of commissioning and performance of M/c.	
3.0	BHEL reserves the right to verify the information provided by vendor. In case the information provided by vendor is found to be false/ incorrect, the offer shall be rejected.	

The BIDDER is expected to give complete details against each clause in the table given below, with additional sheets those may be attached (giving clear reference number) to furnish and cover the requisite details / documents.

S. No	PARTICULARS	VENDOR'S RESPONSE
4	Profile of the Company bringing-out the years	
	of Experience of the BIDDER in the field of	
	design, manufacture, integration and supply of	
	CNC Abrasive Water Jet cutting Machine	
5	Number of CNC Abrasive Water Jet cutting	
	Machines supplied, installed and	
	commissioned till date for similar applications	
	(with details on machine type / model,	
	configuration, customer and quantity)	
6	YEAR of supply of latest, CNC Abrasive Water	
	Jet cutting Machine for similar metal cutting	
	applications and the Technical Specifications of	
	the Machine supplied [Details to be furnished]	
7	Details on the Firm's Registration and the	
	FINANCIAL STRENGTH of the COMPANY	
	(Balance Sheet for the last 3 years) shall be	
	submitted with the TECHNICAL OFFER	
8	Details on International Standards / Design	
	Process Codes followed in Design and	
	Manufacture of the Equipment.	
9	Details on SERVICE-AFTER-SALES Set-Up in	
	India including the Addresses of Agents /	
	Service Centers in India. Competency &	
	Experience of the Local Service Agency are to	
	be provided	
10	Any Additional Data to supplement the	
	manufacturing capability of the BIDDER for the	
	subject equipment	

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The BIDDER has to comply with the following, for accepting the Technical Offer for Scrutiny by the Purchaser:

	iter for Scrutiny by the Purchaser:				
S. No.	REQUIREMENTS	VENDOR'S RESPONSE			
11	The BIDDER / VENDOR shall submit the offer	ILEGI GIVEL			
	in TWO PARTS-Technical [with PART A &				
	PART B] & Commercial and Price Bid.				
12	The Technical Offer shall be supported by				
12	Product Catalogues and description.				
13	The Offer shall contain a comparative				
10	statement of Technical Specifications given by				
	BHEL and the Offer Details submitted by the				
	Bidder, against each clause. A mere				
	'CONFIRMED' or 'COMPLIES' or 'YES' or 'NO-				
	DEVIATION' or similar words in the technical				
	comparative statement [without any supporting				
	technical write-ups, photos and datasheets]				
	may lead to disqualification of the Technical				
	Offer.				
14	The BIDDER / VENDOR shall assure a				
	continuous support for the supply of SPARES				
	and SERVICE for TEN Years, from the date of				
	commissioning of equipment at BHEL Works.				
15	The Commercial Offer (given with the				
	Technical Offer) shall contain the Scope of				
	Supply and the Un-Priced Part of the Price-Bid,				
	for confirmation of the inclusion of all the				
	accessories, tooling, attachments, auxiliary				
	parts, spares, consumables, etc. with the main				
	and basic equipment, to meet the technical				
	specification requirements.				
16	Soft copy if any, giving the salient features of				
	the proposed machine with all sub-systems				
	and auxiliaries, and /or showing live-demo of				
	an existing and working machine of similar				
17	configuration and capacity may be provided.				
17	BIDDER has to indicate the Country of Origin				
18	for the supply of equipment. The reference List of Customers shall be				
10	accompanied with (Phone Number and E-Mail				
	ID) of the CONTACT PERSON for cross				
	reference by BHEL				
19	In case of preliminary qualification of the offer,				
	on technical grounds, the BIDDER may be				
	called for a detailed technical discussion on the				
	original technical offer at BHEL Works, with a				
	sufficient notice period.				
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		PART-B	
	SPECIFICATION O	F CNC ABRASIVE WATERJET CUTTING MACH	INE
			Bidder's offer (With Complete Technical
S.No.	Particulars	BHEL Specification	Details)
1.0	Purpose	The CNC Abrasive waterjet cutting machine is for automatic cutting of profiles and intricate shapes in Mild steel, Aluminum, Stainless steel, Titanium plates etc up to 100 mm thickness with good cut surface and reduced cutting time.	
1.1	Working Envelope		
	(a) X travel	3010 mm	
	(b) Y travel	1510 mm	
	(c) Z travel	250 mm	
	(d) Max work piece size	3250 mm x 1600 mm	
2	High Pressure Pump		
	(a) Pressure range	500 to 3600 bar with infinitely adjustable pressure setting (System with max pr. of 3800 bar to be quoted as option)	
	(b) Delivery rate of water at max. Pr.	3.8 liter/ min	
	(c) Required Power rating	Vendor to specify	
3	Abrasive Water Jet (AWJ) cutting head		
	(a) Type of cutting	Abrasive Water jet cutting	
	(b) Type of head for AWJ	Injection type with orifice and focussing nozzle	
	(c)Alignment	Facility for precision alignment of orifice and focusing nozzle.	
	(d) Cutting Mode	Open and submerged jet cutting	
4	CNC Work Cell		
	(a)Type	Rigid Steel gantry chassis	
	(b)Programmable axes	X, Y and Z axes are all programmable	

	(c)Simultaneous controllable axes	X & Y	
	(d)Maximum positioning Speed	10 m/min for X & Y, 7m/min for Z axis.	
	(e)Accuracies of motion at 20°C required	as per ISO230-4	
	i. Position accuracy	+/-0.05mm/ Meter (+/- 0.1 over full stroke)	
	ii. Repetition accuracy	+/-0.025mm	
	(f) Motion Transmission	Backlash free precision ball screws	
	(g) Guide Ways	LM Guide ways or equivalent	
	(h)Protection	Ball screws, bearings, & guides are covered with bellows/SS Cover/ Moulded rubber cover to protect from dirt, dust and moisture.	
	(i)Catcher tank	Tank made of SS 304 of min.thickness 3 mm	
	(j)Work table height		
	(k)Work support grid	Grid of Galvanized MS/ SS to support 1200 kg/ sq m	
	(I)Jet absorber	The frame and jet absorber are thermally and mechanically separated	
	(m)Foundation requirements	Vendor to specify	
	(n) Water level	Can be raised for "UNDER WATER CUTTING"	
5	Controller Specifications		
	(a)Type	SINUMERIK/ Fanuc Current model	
	(b)Motors & Drives for axes	AC servo Motor Digital drive	
	(c)Display	Colour Graphical Display	
	(d)Simulation	Programming and cutting path simulation	
	(e)Memory	Sufficient inbuilt memory for storage of programs. USB port.	
	(f)DNC Interface	Ethernet and Serial port	
	(g)Diagnostics	Capability to diagnose the problems in all the subsystems with direct English instruction.	
	(h)AWJ Specific Capabilities	(i)Automatic Speed reduction in Software at sharp corners, small holes and curves to have better edge finish	
		(ii)kerf width compensation is provided in the software as well as in the CNC system	

		iii)Real time programming, Program preview,edit	
		mode, background editing and online help.	
		iv)Automatic piercing	
	CAD/CAM System	,	
6	Features		
6.1	CNC Programming Features		
		i) Support for standard formats of file transfer Such as DXF/DWG standards	
		ii)Automatic gathering of part history and Statistics for future reference and reporting Purpose. Database created in software	
		iii)Automatic tool path generation, including lead- ins and lead outs	
		iv)Software will report estimation of cutting time	
		v)Automatic Speed reduction in Software at sharp corners, small holes and curves to have better edge finish	
		vi)Nesting module both automatic and manual in software	
6.2	Hardware	Requirement Shall be quoted as optional	
7	Power Supply		
	Rating	440V AC 50 HZ 3Ph	
8	Abrasive delivery system		
	(a)Capacity	200 liter Storage tank with pressure vessel.	
	(b)Metering	Adjustable flow rate 0 to 1000 g/min using feeding wheel with an infinitely variable rotating speed	
9	Job Locating and Alignment		
	(a)For precise movement of cutting head	Manual Pulse Generator (MPG)	
10	Accessories		
	(a)Solid waste removal system	Waste water pumps continuously remove sludge from tank	

	(b)Height Sensor	The height sensor is used to maintain a constant cutting height for sheets with thickness variations and irregular height.	
	(c)Water treatment system	DM plant based on Reverse osmosis system with water softener to be quoted as option	
	(d) Water Chiller Unit	Water chiller cooling capacity of 3.7kw, outlet temperature of refrigerated water at 15° C sufficient to cool the pump with inlet water temperature at 20° C (Ambient Temp 40°C) with circulation pump of capacity 11 lit/min with minimum inlet pressure 2.4 bar	
		Available at 5.5 bar. Compressed air dryer to be quoted as option	
	(e) Compressed Air		
	(f) Tilting		
	arrangement for	Provision for 45 deg rotation of cutting boods	
	cutting head	Provision for 45 deg rotation of cutting heads To make pilot drills in case of laminates to initiate	
	(g)Drill Head attachment	abrasive cutting with 12 mm drill head with additional axis (optional)	
	(h) Additional		
	Cutting head	To be quoted optional	
	(i) Safety devices	All safety interlocks, safety devices and monitoring system for pump and trouble shooting instructions in plain language display.	
	(j)Tool kit	Tool kit for High pressure pump	
10.1	Spares	Spares required for 2 years trouble free operation of the machine	
10.2	Consumables	Consumables like orifices, mixing tube, Focusing nozzles and abrasives required for various cutting applications shall be quoted along with the machine	
	Performance		
11	requirements		
	(a)The system		
	should be capable		
	of cutting the		
	following materials		
	at the specified Cutting speeds		
	employing following		
	cripicying following		

	parameters				
	Orifice	Diameter 0.35 mm			
	Focussing nozzle	Diameter 1.10 mm			
	1 Joddonig Hozzio	Working pressure		bar	
		Abrasive : Indian			
		Surface roughness	s:Less than 4 m	icrons through	
		Kerf taper at the b degrees.	ottom : Not mor	e than 3	
		Material Thickno (mm/min)	ess(mm) Cuttin	g Speed	
		Mild Steel	20	60	
		Mild Steel	75	15	
		Mild Steel	100	10	
		Stainless Steel	20	55	
		Stainless Steel	75	13	
		Stainless Steel	100	9	
		Titanium	20	65	
		Titanium	75	17	
		Titanium	100	11	
11.1	Cutting Technology / Data	The tables of tech for Stainless Steel stone from 1 mm t	,Aluminium , ot	her metals and	
12	Warranty				
		12 months compressive Against no provided commend Commissioning	nanufacturing de	efects shall be	
13	Training				
		Two Engineers shorogramming of so electrical maintena	oftware, mechar	nical and	
14	Documentation	Three sets of followin English language the machine.	_	• •	
		Machine Operation			
14.1		 Operating 	manuals of M	lachine & CNC	

14.2		system with machine specifications, detailed operating instructions for machine operation, setting of machine parameters, precautions, and machine safety details. Programming Manuals of Machine & CNC system Maintenance and trouble shooting manuals: Detailed Maintenance manual of machine with all drawings of machine assemblies/sub-assemblies/parts, Hydraulic, Electrical circuit diagrams. All Assembly/ Sub Assembly Drawings shall be supplied with the part list also Maintenance, Interface & commissioning manuals for CNC system & drives Manufacturing drawings for all supplied holders, adapters, sleeves, fixtures etc if any. Catalogues, O&M Manuals of all bought out items including drawings, wherever applicable. Detailed specification of all wear items and hydraulic / lube fittings PLC program printouts with comments in English. PLC program on CD, NC data & PLC data on CD Complete back up of hard disk on CD and clear written Instructions to take back up and reloading of a new hard disk. The vendor shall submit complete Master List of parts used in the machine. One additional set of all the above documentation on CD On line fault diagnostic system	
15	General Points		
15.1		Make and Model of the machine to be mentioned. Detailed catalogs of the machine to be sent with the offer.	
15.2		Complete description of all systems & subsystems shall form part of the technical bid A schematic diagram showing the layout of the	
15.3	l	r t something the layout of the	

	machine & associated systems with salient dimensions shall be submitted along with the offer.	
15.4	The operating sequence of the machine with broad outline of various operations involved should be furnished with the offer.	
15.5	Standards for Design, Manufacture and testing of the machine shall be in accordance with internationally accepted standards.	
15.6	Total weight of the Machine & Sub-Systems. Weight of the heaviest part of the machine	
15.7	Total connected load KVA	
15.8	Painting of machine and Electrical panel: RAL6011 Apple green (Polyurethane paint)	
15.9	Floor area required (Length x width x height) for complete machine and accessories	