

## Enquiry no 77/06/6168

### LOADING FACTOR FOR COMMERCIAL DEVIATION 3x630KVA EM DG SET FOR 4x125 KOSTI SUDAN

Following loading factor will be applied on vendor's prices for not agreeing BHEL's en commercial terms and condition

Sl no	Commercial Terms	BHEL ISG Standard Terms	Deviation	Loading factor for Non-compliance of BHEL ISG standard term
1	Terms of Payment	<b>FOR SUPPLY</b> a)90% basic as per approved BBU within 60 days from the date of receipt of complete set of original dispatch documents including test reports and Performance Bank Guarantee to BHEL  b) Balance 10% within 30 days of commissioning of the system or within one year from the date of receipt of material at site which ever is earlier and submission of technical Document <b>For Supervision of Erection and Commissioning:</b> 100% payment within 60 days after commissioning and handing over DG sets to ultimate customer.	Immediate on dispatch  Within 30 days of dispatch  Through bank  Through LC    10% Payment within 180 days from the date of supply before (commissioning)	2% on the 90% of the basic material value 1% on the 90% of the basic material value  2.5% on the 90% of the basic material value Please note that payment through LC has been stopped and hence in case any vendor request for LC payment their offer is liable for rejection. 1% of the total order value. Or offer is likely to be rejected.
2	Price basis	FIRM price basis to be adopted	NO DEVIATION ALLOWED	
3	Performance Bank Guarantee	PBG for 10% of the basic material cost shall be furnished in the BHEL prescribed format only, along with first invoice directly to BHEL This BG is to be furnished with additional claim period of 3 months beyond the guarantee period.	If not agreed	5% of the basic material value. For part BG part loading will be done.
4	LD/Penalty	In the event of delay in agreed contractual delivery, LD/penalty @ 0.5% per week on total order value but limited to a max. of 5% (five percent) of total order value (basic).	If not agreed	5% of the basic material value

5	Guarantee	12 months from date of contractual commissioning date ie from 29-03-2009 ie, till April 20010	If not agreed for the stipulated guarantee period in the enquiry	0.5% of the basic material value per month for the difference in period
6	Risk Purchase	In case of default/ late delivery, purchaser reserves his right to make alternate arrangement / procurement at supplier's risk and cost.	No Deviation Permitted	10 % of contract value.
7	Delivery	<p>20 weeks from the date of LOI. Drawing submission by supplier shall be within 3 weeks from date of LOI and drawing approval by BHEL /Customer within 3 weeks of submission.</p> <p>Incase drawing approval is delayed beyond 4 weeks then delivery shall be extended accordingly.</p>	No Deviation Permitted	