



**Bharat Heavy Electricals Limited**  
(A Govt. Of India Undertaking)  
**PROJECT ENGINEERING MANAGEMENT**  
**NOTICE INVITING TENDER (NIT)**

Enquiry No- E-7322/2023

Date- 24-Aug-23

BHEL invites offers from reputed bidders as per following terms and conditions -

1. Mode of Enquiry	E - PROCUREMENT	
2. Project	<b>5X800 MW YADADRI TPS (Stage-2)</b>	
3. End Customer	TSGENCO	
4. Executing Agency	BHEL-PSSR	
5. Package	<b>VENTILATION PACKAGE-AWU &amp; UAF</b>	
6. Nature of Package (Divisible/Non-Divisible)	<b>Non-Divisible</b>	
7. Due Date & Time	<b>04 September 2023</b>	<b>11 :00 : AM IST</b>
8. Earnest Money Deposit (EMD)	NIL	
9. Tender Cost	NIL	
10. Numbers of Part bid	<b>2-Part bid (Techno-commercial and price bid)</b>	
11. Technical Scope	As per Technical specification No: <b>PE-TS-417-554-A004</b>	
12. Schedule of Pre Bid Discussion	Based on Bidder's request, Pre Bid meeting shall be arranged.	
13. Last Date for Seeking Clarification	05 days before due date of tender opening	
14. Prequalification Requirement	Financial PQR-NO	Technical PQR- YES
15. Delivery terms	FOR Despatch Station for Supply	
16. Delivery Schedule:		
<b>Supply (with commissioning spares )</b>	08 months from the date of LOA.	
<b>Mandatory Spares</b>	Mandatory Spares and Tools & tackles (if any) are to be delivered along with the last consignment of main supply within the contractual delivery period.	
<b>Supervision of E&amp;C, Trail run at site and PG Test</b>	Personnel for supervision services shall be deputed within 15 days from the date of intimation.	
17. PVC (Price Variation Clause) shall be applicable as per enclosed PVC Annexure.		
18. CIF Content	Not Available	CIF Value: Not Applicable
19. Integrity Pact Applicability -	YES	
20. In line with cl. No. 12 of (ITB) BOP-GCC, following Independent External Monitors (IEMs) have been appointed by BHEL. Shri Otem Dai, IAS (Retd.) (iem1@bhel.in) Shri Bishwamitra Pandey, IRAS (Retd.) (iem2@bhel.in) Shri Mukesh Mittal, IRS (Retd.) (iem3@bhel.in)		
21. <b>Important note to Bidders:</b>		
<p><i>List of makes of AWU/UAF has been approved by customer and same is mentioned in the technical specification. Bidders must quote their offer considering the approved list of makes of AWU/UAF. Bidders are also allowed to offer their new make of AWU/UAF (other than in list of approved makes in technical specification) with the % of negative price impact in annexure-IV of price format. The proposed new make of AWU/UAF shall be taken up for end customer approval before Price Bid Opening/Reverse Auction.</i></p> <ul style="list-style-type: none"><li><i>In the event of end customer accept the proposed new make (offered by the bidder in their offer), the evaluation will be done on the original quoted price along with the negative price impact quoted in annexure IV of price bid.</i></li></ul>		



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- In the event of end customer does not accept the proposed new make (offered by the bidder in their offer), the evaluation will be done on the original quoted price and ignoring the negative price impact quoted in annexure IV of price bid.*

*Accordingly, a declaration has been sought from bidder in their offer, as part of their bid. Format of declaration has been made part of tender specification.*

**22. Tender Evaluation - The evaluation currency for this tender shall be INR. Evaluation will be done on overall L1 (Total Cost to BHEL excluding GST) basis with necessary loading as applicable.**

In RA, the loading (technical/commercial), if any, shall be added by bidder while submitting the bid in reverse auction portal. Ordering shall be done after de-loading the commercial/ technical loading from bidder's final price.

In the course of evaluation, if more than one bidder happens to occupy L-1 status, effective L-1 will be decided by soliciting discounts from the respective L-1 bidders.

In case more than one bidder happens to occupy the L-1 status even after soliciting discounts, the L-1 bidder shall be decided by a toss/draw of lots, in the presence of the respective L-1 bidder (s) or their representative(s).

Ranking will be done accordingly. BHEL's decision in such situations shall be final & binding..

**23. Terms & Conditions:-** The terms & conditions shall be as per enclosed special conditions of the contract (copy enclosed), **General Conditions of Contract (GCC)-BOP Rev 00** which is available on [www.pem.bhel.com](http://www.pem.bhel.com) and other Terms and Conditions included in this Enquiry Letter.

**24. Bidders who fulfil Technical Pre-Qualification Requirement Criteria are eligible to participate in this tender. Bids of only those bidders shall be evaluated who meet the Technical Pre-Qualifying requirements.**

**25. BHEL shall be resorting to Reverse Auction(RA) (Guidelines as available on [www.bhel.com](http://www.bhel.com)) for this tender. RA shall be conducted among all the techno-commercially qualified bidders.**

Price bids of all techno-commercially qualified bidders shall be opened and same shall be considered as initial bids of bidders in RA. In case any bidder(s) do(es) not participate in online Reverse Auction, their sealed envelope price bid along with applicable loading, if any, shall be considered for ranking.

**Note : In case of single qualified bid, price bid of single qualified bidder shall be opened**

**26. Clause no 9.5 (excluding notes) of GCTC of GCC BOP Rev. 00 shall be read as-**

"Vendors shall submit billing documents for payment directly to BHEL. Payment will be released within days as mentioned below after submission of complete documents as per clause no 9.6.2 – 9.6.5:

- 90 days for non MSME as per MSMED Act
- 45 days for vendors qualified and registered as Micro and Small Enterprises MSEs as per MSMED Act
- 60 days for vendors qualified as Medium Enterprises as per MSMED Act."

**27. Regarding verification of PQR documents-**

Bidders to ensure that Third party/customer issued certificates being submitted as proof of PQR qualification should have verifiable details of document/certificate issuing authority such as name & designation of Issuing Authority and its organization contact number and e-mail Id etc. In case the same found not available, Purchaser has right to reject such document from evaluation.



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28. Bidder to note that this is an Open Tender enquiry & PBO/RA shall be subject to following condition:
- a) Qualifying Technical Pre-Qualification Requirement.
  - b) Techno-commercial acceptance of offer by BHEL-PEM.
  - c) Approval of bidder by End Customer: - Same shall be taken up with end customer based on the latest credentials/reference list furnished by bidder. Accordingly, bidders are requested to submit credential as per the format enclosed herewith along with their technical bid.

The bidders who are not registered with BHEL-PEM may apply for registration in BHEL-PEM through Registration Portal available at [www.pem.bhel.com](http://www.pem.bhel.com)-->vendor section-->online supplier registration. All credentials and/or documents duly signed & stamped related to registration has to be uploaded on the website & submit the application for registration. One set of hard copy filled-up SRF downloaded from Online Registration Portal duly signed & stamped has to be submitted.

29. Purchase preference to MSE vendor shall be as follows:

- a) For Divisible Packages:

Purchase preference will be given to MSEs as defined in Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 dated 23.03.2012 issued by Ministry of Micro, Small and Medium Enterprises and its subsequent Orders/Notifications issued by concerned Ministry. If the bidder wants to avail the Purchase preference, the bidder must be the manufacturer of the offered product in case of bid for supply of goods. Traders are excluded from the purview of Public Procurement Policy for Micro and Small Enterprises. In respect of bid for Services, the bidder must be the Service provider of the offered Service. Relevant documentary evidence in this regard shall be uploaded along with the bid in respect of the offered product or service. If L-1 is not an MSE and MSE Seller (s) has/have quoted price within L 1 + 15% of margin of purchase preference /price band defined in relevant policy, such Seller shall be given opportunity to match L-1 price and contract will be awarded for 25% of total quantity.

- b) For Non Divisible Packages

No purchase preference would be applicable to MSEs bidders over Non-MSEs bidders.

30. Bidders are requested to refer clause no 26.0 (Make in India) of GCC-BOP.

“For this procurement, the local content to categories a supplier as Class I local supplier/ Class II local supplier/ Non Local supplier and purchase preference to Class I local supplier is as defined in Public Procurement (Preference to Make India), Order 2017 dated 16.09.2020 issued by DPIIT.

In case of subsequent order issued by nodal ministry changing the definition of local content for item in NIT, the same shall be applicable even if issued after issue of this NIT but before opening of part-II bids against this NIT.”

This package is not divisible in nature. The margin of purchase preference shall be as per order dtd. 16.09.2020. For this tender, offer from only class-1 local suppliers (meeting minimum 60% local content requirement) shall be considered.

Bidders are required to provide the following along with the part-1 bid:

- a. Provide a self-certificate (in line with attached draft) meeting minimum local content requirement (i.e. 60%) for class-1 local supplier
- b. Provide the details of the location/Address(s) at which the local value addition shall be made.



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**31. Insurance Deductibles/Excess:**

For Marine Cover: Rs 20,000/-

For Storage /Erection and Testing Cover:

- a) Normal Excess: 5 % of the claim amount subject to a minimum of Rs. 2.25 Lakh.
- b) Testing Excess: 5% of the claim amount subject to minimum of Rs. 6.0 Lakh.

Act of God Perils: - 10% of the claim amount subject to minimum of testing period excess.

Fire / Explosion Claims: 20% of the claim amount subject to minimum of testing period excess

Extended Maintenance Cover/ Defect Liability Cover: As applicable for testing period excess.

Third Party Liability: The policy excesses (normal/testing periods) shall apply for third party liability property damage claims also. For third party liability claims arising out of acts of GOD perils. The excess applicable to AOG claims shall apply.

“The above mentioned insurance deductibles/excess are tentative in nature and may change after award of contract which will be applicable within quoted price”.

32. HSE Plan for site operations by contractor shall be applicable.

33. Bidder to quote freight charges in percentage (%) of their quoted Total Ex-Works prices of supply.

34. GST shall be payable extra at actual as per the HSN code finalised for the items during detailed BBU.

35. Construction power and Construction water shall be as per s.no -13 of SCC of the project.

36. GeM Seller ID shall be mandatory before placement of order/award of contract to the successful bidder.

37. The evaluation currency for this tender shall be INR.

38. If bidder mentions Not Applicable / Not required / Not Quoted in BHEL price format, the same to be substantiated by the bidder. If such item is required to be supplied for system completion in future, same will be supplied free of cost with in delivery schedule.

39. All other correspondence thereof shall be addressed to the undersigned by name & designation and sent at the following address:

**Sumeet Sahay/MGR– BOP**  
**M/s Bharat Heavy Electricals Ltd.,**  
Project Engineering Management,  
Power Project Engineering Institute,  
HRD & ESI Complex,  
Plot No 25, Sector-16 A, Noida-201301  
E-MAIL: [sumeetsahay@bhel.in](mailto:sumeetsahay@bhel.in)

**Mr. Sanjeev Kumar /Dy. Engineer -BOP**  
**M/s Bharat Heavy Electricals Ltd.,**  
Project Engineering Management,  
Power Project Engineering Institute,  
HRD & ESI Complex,  
Plot No 25, Sector-16 A, Noida-201301  
E-MAIL: [sanjeev\\_k@bhel.in](mailto:sanjeev_k@bhel.in)

40. All Bidders to comply Govt. of India, Ministry of Power, order no-25-111612018-PG dtd 02/07/2020 regarding mandatory testing of all the imported items/equipment's/components.

41. This item/Package falls under the list of items defined in Para 3 of Ministry guideline ref no.F.20/2/214-PPD(Pt.) dated 20-09-2016 (in respect of procurement of items related to public safety, health, critical security operations and equipment's, etc.) & hence no relaxation of PQR for start-up/MSME vendors is envisaged for the NIT items/Package.

42. Bidders may visit site/ work area and study the job content, facilities available, availability of materials, prevailing site conditions including law & order situation etc. before quoting for this tender. They may also consult this office before submitting their offers, for any clarifications regarding scope of work, facilities available at sites or on terms and conditions. No additional claim shall be entertained by BHEL in future, on account of non-acquaintance of above.



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43. The Bidder declares that they will not enter into any illegal or undisclosed agreement or understanding, whether formal or informal with other Bidder(s). This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process. In case, the Bidder is found having indulged in above activities, suitable action shall be taken by BHEL as per extant policies/ guidelines
43. A bidder shall not have conflict of interest with other bidders. Such conflict of interest can lead to anti-competitive practices to the detriment of Procuring Entity's interests. The bidder found to have a conflict of interest shall be disqualified. A bidder may be considered to have a conflict of interest with one or more parties in this bidding process, if:
- a) they have controlling partner (s) in common;' or
  - b) they receive or have received any direct or indirect subsidy/ financial stake from any of them; or
  - c) they have the same legal representative/agent for purposes of this bid; or
  - d) they have relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the bid of another Bidder; or
  - e) Bidder participates in more than one bid in this bidding process. Participation by a Bidder in more than one Bid will result in the disqualification of all bids in which the parties are involved. However, this does not limit the inclusion of the components/ sub-assembly/ Assemblies from one bidding manufacturer in more than one bid, or
  - f) In cases of agents quoting in offshore procurements, on behalf of their principal manufacturers, one agent cannot represent two manufacturers or quote on their behalf in a particular tender enquiry. One manufacturer can also authorize only one agent/dealer. There can be only one bid from the following:
    1. The principal manufacturer directly or through one Indian agent on his behalf; and
    2. Indian/foreign agent on behalf of only one principal,'
      - i. or
    - g) A Bidder or any of its affiliates participated as a consultant in the preparation of the design or technical specifications of the contract that is the subject of the Bid, or
    - h) In case of a holding company having more than one independently manufacturing units, or more than one unit having common business ownership/management, only one unit should quote. Similar restrictions would apply to closely related sister companies. Bidders must proactively declare such sister/ common business/ management units in same/ similar line of business. "
44. Self-declarations/ auditor's/ accountant's certificates submitted by the manufacturer/ supplier may be verified randomly by the committee constituted as per MoP Order 28-07- 2020. In case of false documents/misrepresentation of the facts requisite action against such manufacturer/ supplier will be taken based on the recommendation of the Committee."
45. It shall be the responsibility of the bidder to ensure that the tender is uploaded on or before the due date and time. Part-I bids shall be opened on due date through e-procurement Portal.
46. Self-declarations/ auditor's/ accountant's certificates submitted by the manufacturer/ supplier may be verified randomly by the committee constituted as per MoP Order 28-07-2020. In case of false documents/misrepresentation of the facts requisite action against such manufacturer/ supplier will be taken based on the recommendation of the Committee.
47. All bidders to declare that they will not enter into any illegal or undisclosed agreement or understanding, whether formal or informal with other Bidder(s). This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.  
In case, the Bidder is found having indulged in above activities, suitable action shall be taken by BHEL as per extant policies/ guidelines.
48. All the above terms and conditions, post-bid agreements/MoMs (during Techno- Commercial evaluation) shall automatically become a part of the Order/Contract after its finalisation.



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49. All corrigenda, addenda, amendments, time extensions, clarifications, etc. to the tender will be hosted on BHEL website ([www.bhel.com](http://www.bhel.com)) & BHEL-PEM website ([www.pem.bhel.com](http://www.pem.bhel.com)). Bidders should regularly visit websites to keep themselves updated.

50. **Bidders to note that offers shall be submitted strictly in accordance with the requirements of tender documents. Bidders shall upload their complete offer meeting the requirements of the tender documents on e-procurement portal <https://eprocurebhel.co.in/nicgep/app>.**

**Following documents need to be uploaded:**

- Offer forwarding/ covering letter
- Local content certificate in line with Make in India circular.
- Land Border Certificate.
- Credentials as per format.
- Documents required for meeting Technical PQRs
- Un-price bid, annexure-II (Cost of Withdrawal of Deviation) and Price bid in e-procurement portal.

Note - In case you are not making an offer against this enquiry, you are requested to send a regret letter so as to reach us on or before the due date

Thanking You.  
For and on behalf of BHEL

Sumeet Sahay  
Manager/ BOP/ PEM Noida