



**BHARAT HEAVY ELECTRICALS LIMITED**  
**CETRALISED STAMPING UNIT & FABRICATION**  
**PLANT, JAGDISHPUR INDUSTRIAL AREA, DISTT.**  
**SULTANPUR-227817 (U.P.), INDIA**  
**PHONE: +91-5361-271 378; FAX: +91-5361-271 382**

### TENDER ENQUIRY

<b>Tender Enquiry No:</b> TE-EQU-10-07	<b>Tender Enquiry Date:</b> 13.07.2010	<b>Due Date and Time for Submission of Bid:</b> on or before 06.08.2010 (2:30 PM)	<b>Due Date and Time for Opening of Part-I Offer:</b> 06.08.2010 (3:00 PM)
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To,

M/s \_\_\_\_\_

Dear Sir,

We are pleased to invite sealed offer in Two parts Bid System along with Pre Qualification Requirement from Bidders, strictly in line with enclosed Terms & conditions (Section I to Section V). Please submit your lowest quotation /offer along with Pre Qualification Requirement for the requirement below by the due date and time.

Item No	Description of Machine	Quantity	Required Delivery
1	EOT Crane 5 T as per specification	1 No.	Supply: Seven (7) Months from LOI/PO  Installation & Commissioning Period at Works: Six (6) weeks from the date of issue of letter informing readiness for Installation
2	EOT Crane 10 T as per specification	3 Nos.	

**Enclosures To Tender Enquiry :**

Section I: General Conditions of Contract (GCC-A & B) except annexure-7  
 Section II: Special Conditions of Contract (SCC)  
 Section III: Price Schedule  
 Section IV: Technical Specifications  
 Section V: Pre-Qualifying Requirement (Data Sheet & Eligibility criteria)

*V. K. Singh*

**IMPORTANT:**

**A. Submission of Bid Documents & its Qualification:**

1. Tenders will be accepted from the Original Equipment Manufacturers (OEMs) only and not from their agents.
2. Offers along with all details shall be submitted only in English Language.
3. Bidder shall submit offer in Two (2 Nos.) sealed and signed Envelopes, with complete address, as per details attached at Annexure-B.
4. Initially, Envelop-I (Techno-Commercial Offer) i.e., "Part-I along with PQR, Tender Cost & Bid Security" shall be opened on due date and time as specified above for Scrutiny of PQR documents.
5. Techno-commercial Bid i.e. Part-I offers of only those bidders who shall be qualified at Sr. No. 4 (in PQR above), shall be scrutinized thereafter for further processing.
6. **L-1 bidder shall be decided on the basis of total cost to BHEL for the complete package i.e. total cost to BHEL for both the items no.1 & 2.**
7. Separate orders shall be placed on the successful bidder **for each item no. 1 & 2.**

**B.** The complete Tender Document (Section I to V) can be downloaded from BHEL site (<http://www.bhel.com/tender.php>). Cost of Tender Document is to be submitted along with Techno-Commercial offer as per details given below.

**C.** Cost of Tender Document – INR 2000 / Euro 40 per. Payment to be made through Demand Draft in favour of "Bharat Heavy Electricals Limited" payable at Jagdishpur preferably at State Bank of India, IGFCC Branch, Jagdishpur Industrial Area, U.P., Distt. Sultanpur-271817, INDIA (Branch Code: 9072).

**D.** Bid Security – Bid Security of INR 200000 / Euro 3600 shall be submitted in the form of Demand Draft/ Bank Guarantee. Demand Draft shall be in favour of "Bharat Heavy Electricals Limited" payable at Jagdishpur preferably at State Bank of India, IGFCC Branch, Jagdishpur Industrial Area, U.P., Distt. Sultanpur-271817, INDIA (Branch Code: 9072). Bank Guarantee shall be in the format as per annexure-1 of GCC-A.

**INSTRUCTIONS:** Read 'Annexure-A' and 'Annexure-B' enclosed. Quotation not in accordance with the instructions is liable to be disqualified and ignored.

Yours Faithfully,

For Bharat Heavy Electricals Limited

V. P. N. Singh  
Sr. Purchase Officer (CSU & FP)

*V.P.N.S.*



1. Only those Techno-commercial offers from Vendors shall be scrutinized who will meet Pre-Qualification Requirements (PQR).
2. The Techno-commercial offers of disqualified vendors in PQR shall not be scrutinized.
3. VALIDITY: The Bid shall be valid for acceptance for 6 (six) months from the date of the opening of the Tender i.e. Part-I Offer along with PQR.
4. Address for submission and opening of Tender Document with Pre Qualification Requirement:  
  
Office of the Sr. Purchase Officer  
Centralised Stamping Unit & Fabrication Plant (CSU & FP)  
Jagdishpur Industrial Area,  
Distt. Sultanpur- 271817 (U.P.)  
INDIA  
Tel: +91 5361 271 378  
Fax: +91 5361 271 382  
Email: varun@bhel.co.in
5. Offers without Bid Security & cost of tender are liable to be rejected.
6. Offers with deviations from terms and conditions of the tender shall attract Loading or may not be considered.
7. BHEL takes no responsibility for any delay / loss of documents or correspondence sent by courier or post. The offers received late after due date and time, shall not be considered by BHEL.
8. BHEL reserves the right to accept or reject any of the bid / all bids with or without deviation, or cancel / withdraw the invitation for bid without assigning any reason whatsoever and in such case no bidder shall have any claim arising out of such action by BHEL.
9. Two separate orders shall be placed on the successful bidder - One for the supply of Equipment on FOB basis (for foreign bidders) / FOR BHEL Jagdishpur site basis (for Indian supplier / for Indian portion of supply) and other for Installation & Commissioning and related site services, if required.

**PROCEDURE AND CHECKLIST FOR BID SUBMISSION**

1. **Envelope -1 (Techno-Commercial Offer):** (Superscripted with "Part-I along with PQR, Tender Cost & Bid Security", Tender Enquiry No., Date, Due date and complete address of the Vendor).

YES/NO

i.	Pre Qualifying Requirement (i.e. Section-V) along with all required supporting documents.	
ii.	Tech Specification cum Compliance Sheet (Section-IV) i.e. Techno-commercial offer	
iii.	Compliance of Special Condition of Contract (Section-II).	
iv.	Schedule of Technical Deviation (Annexure-4 of GCC-A)	
v.	Schedule of Commercial Deviation (Annexure-5 of GCC-A)	
vi.	Un-priced copy of Price Bid (Sec-III).	
vii.	List of Bought out Items (BOI) (if any) with their make	
viii.	One duplicate copy of all the above items i.e. Sr. i. to v.	
ix.	Cost of tender document (as per NIT) in form of Demand Draft	
x.	Bid Security (as per NIT) in form of Demand Draft/BG	
xi.	A Letter shall be submitted by the Vendors mentioning the Name of the Authorized Signatory of the Company for this Tender Enquiry.	

2. **Envelope-2 (Price Bid):** (Superscripted with "Price Bid- Part-II", Tender Enquiry No., Date, Due date and complete address of the Vendor.

Signed and sealed Price Bid in given format in sec-III of Tender document only	
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**Note:**

- Each and every page of Offer submitted should be sealed and signed by the Original Equipment Manufacturer (OEM).
- Above Two Envelops should be contained in One Sealed Envelop superscripted with Tender Enquiry No., Date, Due date of submission and Complete address of the Vendor.

**Please attach this Checklist duly marked 'Yes' or 'No' with Tender Document.**

*Handwritten signature/initials*

**SECTION - III**  
**PRICE BID FORMAT FOR FOREIGN BIDDERS**  
**(EOT Crane-10T)**

Tender No. &amp; Date:

Bidder's Offer No. &amp; Date:

S No	Description of item	Unit	Quantity	Price			
				Foreign Currency (FC), FOB for Overseas Supplies		FOR BHEL Jagdishpur Works for Indian Supply Portion in Indian Rs.	
				Rate (indicate FC)	Total Price (indicate FC)	Rate	Total Price
1	Design, Manufacture, Inspection & testing at vendor's works, Packing & forwarding, Supply, Training & Proving at BHEL Site of 10T EOT Crane including all its accessories and other overseas services as per technical specification.	Number	03				
2	Supply of recommended spares for two years normal and trouble free operation as per technical specification. Itemized break up of price to be given separately.	Set	03				
3	CR-80 RAIL as per specification. 184 M each bay. Total 2*184=368M	Meter	368				
4	DSL as per technical specification. 100 M for bay 3A & 84M for bay 2B. Total 100+84=184M	Meter	184				
5	<b>Total Price (1 + 2+3+4)</b>						
6	Installation & Commissioning services						
7	<b>Total Price including Installation &amp; commissioning (5+6)</b>						

**Note:**

1. Transit Insurance by BHEL
2. Unpriced Price Bid to be Submitted along with Part-I , Techno – Commercial Bid
3. Detailed list of Spares to be given along with Part-I , Techno – Commercial Bid
4. The price bid should be submitted only as per the above format. No row shall be left blank. Please indicate NA, in case the item is “not applicable”.

**Further Details for Domestic Supplies:**

S No	Description of item	Total Price in Indian Rs
1	Ex-Works Price	
2	Excise Duty	
3	Sales Tax/ VAT	
4	Any other Taxes/ Charges – Please Indicate	
5	Freight	
6	<b>FOR Price (1+2+3+4 +5)</b>	

**Additional information about packages**

1	Number of Packages/ Dispatch-able Units for total consignment	Number		
2	Approximate Cubage of total consignment	Cubic Meter		
3	Approximate Gross weight of the total consignment	kg		
4	Approximate Net weight of the total consignment	kg		
5	Weight and dimensions of Heaviest Consignment	Kg & Cubic Meter		

Sign &amp; Seal

**SECTION-III**

Sign &amp; Seal

**PRICE BID FORMAT FOR INDIAN BIDDERS**  
**(EOT Crane 10T)**

Tender No. &amp; Date:

Bidder's Offer No. &amp; Date:

Price in Indian Rs

S No	Description of item	Unit	Quantity	Price, Ex-Works		Excise Duty	Sales tax	Any Other Taxes/ Charges - Please Specify	Freight	FOR BHEL Price
				Rate	Total Price					
1	Design, Manufacture, Inspection & testing at vendor's works, Packing & forwarding, Supply, Training & Proving at BHEL Site of 10T EOT Crane including all its accessories as per technical specification.	Number	03							
2	Supply of recommended spares for two years normal and trouble free operation as per technical specification. Itemized break up of price to be given separately.	Set	03							
3	CR-80 RAIL as per specification. 184 M each bay. Total 2*184=368M	Meter	368							
4	DSL as per technical specification. 100 M for bay 3A & 84M for bay 2B. Total 100+84=184M	Meter	184							
5	<b>Total Price (1 + 2+3+4)</b>									
6	Installation & Commissioning services									
7	<b>Total Price including Installation &amp; commissioning (5+6)</b>									

**Note:**

1. Transit Insurance by BHEL.
2. Unpriced Price Bid to be Submitted along with Part-I , Techno – Commercial Bid
3. Detailed list of Spares to be given along with Part-I , Techno – Commercial Bid
4. The price bid should be submitted only as per the above format. No row shall be left blank. Please indicate NA, in case the item is “not applicable”.

**Additional information about packages**

1	Number of Packages/ Dispatch-able Units for total consignment	Number		
2	Approximate Cubage of total consignment	Cubic Meter		
3	Approximate Gross weight of the total consignment	kg		
4	Approximate Net weight of the total consignment	kg		
5	Weight and dimensions of Heaviest Consignment	Kg & Cubic Meter		

Sign &amp; Seal



**SECTION - III**  
**PRICE BID FORMAT FOR FOREIGN BIDDERS**  
**(EOT CRANE 5T)**

**Tender No. & Date** : \_\_\_\_\_  
**Bidder's Offer No. & Date** : \_\_\_\_\_

S No	Description of item	Unit	Quantity	Price			
				Foreign Currency (FC), FOB for Overseas Supplies		FOR BHEL Jagdishpur Works for Indian Supply Portion in Indian Rs,	
				Rate (indicate FC)	Total Price (indicate FC)	Rate	Total Price
1	Design, manufacture, testing at Vendor's works, packing, forwarding, supply and training, of EOT Crane 5T including all its accessories as per specification.	Number	1				
2	Supply of recommended spares for two years operation as per clause no. General - 4 of technical specification. Item wise price to be given separately.	Set	1				
<b>3</b>	<b>Total Price (1 + 2)</b>						
4	Installation & Commissioning services						
<b>5</b>	<b>Total Price including Installation &amp; commissioning (3+4)</b>						

**Note:**

- **Insurance by BHEL**
- **Typical Format for Illustration to arrive at 'Cost to BHEL' is as per Annexure 7 of GCC –A**
- **Un-priced Price Bid to be submitted along with Part-I, Techno – Commercial Bid**
- **Detailed list of Spares to be given along with Part-I, Techno – Commercial Bid price bid should be submitted only as per the above format. No row shall be left blank. Please indicate NA, in case the item is “not applicable”.**

**Further Details for Domestic Supplies:**

S. No.	Description of item	Total Price in Indian Rs
1	Ex-Works Price	
2	Excise Duty	
3	Sales Tax/ VAT	
4	Any other Taxes/ Charges – Please Indicate	
5	Freight	
6	<b>FOR Price (1+2+3+4 +5)</b>	

**Additional information about packages**

1	Number of Packages/ Dispatchable Units for total consignment	Number		
2	Approximate Cubage of total consignment	Cubic Meter		
3	Approximate Gross weight of the total consignment	kg		
4	Approximate Net weight of the total consignment	kg		
5	Weight and dimensions of Heaviest Consignment	Kg & Cubic Meter		

Sign &amp; Seal

**PRICE BID FORMAT FOR INDIAN BIDDERS**  
**(EOT CRANE 5T)**

**Tender No. & Date** : \_\_\_\_\_  
**Bidder's Offer No. & Date** : \_\_\_\_\_

S No	Description of item	Unit	Quantity	Price, Ex-Works		Excise Duty	Sales tax	Any Other Taxes/ Charges - Please Specify	Price in Indian Rs	
				Rate	Total Price				Freight	FOR BHEL Price
1	Design, manufacture, testing at Vendor's works, packing, forwarding, supply and training, of EOT Crane 5T including all its accessories as per specification.	Number	1							
2	Supply of recommended spares for two years operation as per clause no. General - 4 of technical specification. Item wise price to be given separately.	Set	1							
3	<b>Total Price (1 + 2)</b>									
4	Installation & Commissioning services									
5	<b>Total Price including Installation &amp; commissioning (3+4)</b>									

**Note:**

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Sign &amp; Seal