



**NOTICE INVITING TENDER FOR ANNUAL RATE CONTRACT FOR THE
SUPPLY OF PYROPHYLLITE**

2-12-2009

BHEL/CERAMIC BUSINESS UNIT (A Govt. of India Enterprises) is desirous of entering in to annual rate contract for the supply of Pyrophyllite for use in the manufacture of porcelain Insulators for EPD, Bangalore and IP, Jagadishpur..

Sealed bids are invited under two part bid system i.e. 1) Techno Commercial bid and 2) Price bid from the suppliers with sound technical and financial capabilities fulfilling the requirements to supply the material.

Interested and eligible suppliers may study the tender document carefully and offer their bids. The bids are to be submitted in two separate covers one written clearly as “Techno Commercial Bid” and the other “ Price Bid”.

The offer should be submitted in two parts in separate sealed covers superscribing “ Part 1- Techno commercial” and “ Part 2- Price bid” and tender number and due date addressed to

AGM/MM
Bharat Heavy Electricals Ltd
Electro Porcelains Division
P.B. No 1245, Science Institute Post
Malleswaram
Bangalore- 560012

- 1.Tender number: MM/OT/ Pyrophyllite/10-11
2. Qualifying requirement: Ownership of mines or lease and technology must exist to meet the required specification. The supplies to be made from single source.
3. Duration of contract:: 1year from the date of award of contract
4. After submitting tender document, 10 kg of free sample to be submitted within 15 days of tender opening.
5. Last date of receipt of Tender: .14.00 hrs on 26-12-2009 at EPD, Bangalore
6. Tender will be opened on : 26-12-2009 at 15.00 hrs at EPD,Bangalore.
7. Scope of supply: To be delivered to BHEL EPD Stores. Unloading by BHEL.

AGM/MM
BHEL-EPD



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Purchasing specification:
Ref:5.0/Rev 00/June 2009

L.A. Pyrophyllite Powder

1. General : This specification governs the requirements for use in production
2. Application : To serve as one of the constituents in the manufacture of Porcelain body mass
3. Particle size : Powder
 1. Residue over 1000 micro meter sieve shall be less than 0.2%
 2. Below 150 micro meter sieve shall be above 10%.
4. Freedom from defects : Shall be free from foreign materials. Free from iron in powder shall not exceed 0.01%
5. Chemical composition :
 - a) SiO_263.5+/-3.0%
 - b) Al_2O_328.0+/-2.0%
 - c) Fe_2O_3Less than 1.0%
 - d) KNaOLess than 1.5%
 - e) L.O.I.....4.5+/-1.5%

Annual requirement in general

Sl No	Tender ID	Tender brief	Tender qty	Remarks
1	MM/OT/Pyrophyllite/10-11	Low Alkali Pyrophyllite	1260 Tons	Required for EPD Bangalore and IP Jagadishpur

Note:

- Inspection: At BHEL's premises
Inspection will be done at BHEL's Lab, in EPD Bangalore OR Insulator plant IP, Jagadishpur, Sultanpur District, UP depending on where the supplies are made.
- Vendor to supply 10 Tons (With the tendered or agreed price) for shop trials. After the successful completion of the same, bulk supply will commence.
- The quantity required is 1260 Tons which is only indicative. BHEL reserves the right to alter the quantity depending upon the actual requirement.



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FORMAT

TENDER REFERENCE: MM/OT/ Pyrophyllite/10-11

DATE OF ISSUE: 2-12-2009

LAST DATE FOR RECEIPT OF TENDER: 26-12-2009

DATE & TIME OF TENDER OPENING: 26-12-2009 AT 2.30 PM (Only Techno commercial bid i.e. Part I)

DETAILS OF THE VENDOR:

a) NAME AND ADDRESS OF THE TENDERING FIRM

PART I

PRE QUALIFICATION TECHNO COMMERCIAL BID

REQUIREMENT: PRE QUALIFICATION TECHNO COMMERCIAL BID SHOULD COVER ALL TECHNICAL QUALIFICATION DETAILS, EXPERIENCE DETAILS, AND CONTRACTUAL TERMS EXCLUDING PRICE AND INCLUDING THE FOLLOWING.

ESSENTIAL CRITERIA

SL NO	DESCRIPTION	BHEL REQUIREMENT	SUPPLIER'S OFFER
1	SALES TAX/VAT	%	
2	EXCISE DUTY/SERVICE TAX	%	
3	ANY OTHER TAXES	%	
4	PAYMENT TERMS	45 DAYS CREDIT FROM THE DATE OF RECEIPT AT BHEL STORES	
5	DELIVERY TERMS	F.O.R. BHEL STORES	
6	CAPACITY	TO SPECIFY TONS/MONTH	
7	LD CLAUSE	0.5% PER WEEK UP TO A MAXIMUM OF 5% OF THE TOTAL VALUE FOR DELAYED DELIVERY	
8	TESTING FACILITY	TO SPECIFY	
9	RISK PURCHASE CLAUSE	AS PER BHEL NORMS	

PRE QUALIFICATION TECHNICAL BID WILL BE OPENED ON 26-12-2009 AT 2.30 PM IN THE PRESENCE OF TENDERER WHO REPRESENT AT THE TIME OF OPENING.

SIGNATURE AND SEAL OF TENDERER



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**Proforma for offering price bid
FORMAT**

PART II
PRICE BID

TENDER REFERENCE: MM/OT/ Pyrophyllite/10-11

DATE OF ISSUE: 2-12-2009

LAST DATE FOR RECEIPT OF TENDER: 26-12-2009

DETAILS OF THE VENDOR:

- b) NAME OF THE TENDERING FIRM
- c) ADDRESS OF THE TENDERING FIRM

REQUIREMENT: PRICE BID SHOULD NOT CARRY ANY CONDITIONS.
PRICE/RATE SHOULD BE QUOTED BOTH IN WORDS AND FIGURES

PROFORMA FOR OFFERING PRICE BID

SI No	Tender ID	Tender brief	Destination	Rate Rs/Ton	Rate Rs/Ton (In words)
1	MM/OT/Pyrophyllite/10-11	Low Alkali Pyrophyllite	BHEL-EPD		
2	MM/OT/Pyrophyllite/10-11	Low Alkali Pyrophyllite	BHEL-IP Jagadishpur		

SIGNATURE AND SEAL OF TENDERING FIRM



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2.0 Instructions to Tenderer

- 2.1 Tender is a two part bid system. The tender documents consist of part '1' and part '2' as described below.

Part '1' Techno commercial Bid (To be sent in a wax sealed cover enabling us to open on the due date.

Part '2' Price Bid to be quoted as per tender conditions.

- 2.2 Part '1' must be duly completed sealed in a separate envelope superscribed **"Techno Commercial bid-Tender number, MM/ OT/Pyrophyllite/10-11 due on 26-12-2009"**. The tenderer shall not indicate the price or rate in the Techno-commercial bid. The tender shall express and accept all the terms and conditions of the tender. The tender, which does not comply with BHEL's terms and conditions is liable to be rejected.
- 2.3 Part '2' must be duly completed with reference to the tender conditions and put in a separate sealed envelope superscribed **"Price bid-Tender number, MM/ OT/Pyrophyllite/10-11 due on 26-12-2009"**
- 2.4 Part '2' – the price bid should not carry any conditions. Price / rate should be quoted in clear terms in the format given by BHEL. The offer should remain valid for 120 days from the date of opening the tender.
- 2.5 Part '2' Price bid will be opened only in respect of those tenders who are qualified in Techno- commercial Bid.
- 2.6 Name of the tenderer should be written on the sealed envelope.
- 2.7 Before making the offer, the tenderers are advised to carefully go through the terms and conditions, which form part of the agreement.

General Terms and Conditions.

- 2.8 All entries in the tender document should be in one ink. Corrections, over writing, cuttings etc are not permitted. All the columns in the tender form should be filled without leaving any column blank in any page of the tender. The tender forms both Part '1' & '2' duly filled in all respects shall be signed on each page by the tenderer. Any alterations, erasure or over writing will render the tender invalid.



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- 2.9 The price / rate should be quoted in figures as well as in words. The offer of suppliers should be in full acceptance of techno commercial & General terms and conditions of this tender.
- 2.10 Required quantities indicated against each item are only projected figures and supplies shall be made only for actual requirement and not the indicated quantities. Quantum of materials ordered for the supply from time to time shall be dependant on actual requirement. Delivery dates stipulated by BHEL shall be adhered to.
- 2.11 The rates finalized for the rate contract shall be valid for one year from the date of placement of firm order. The rate contract may be extended beyond one year with mutual consent.
- 2.12 The rates quoted shall be on F.O.R. Stores basis. The rates shall be exclusive of taxes but inclusive of freight and insurance. Any tax, if applicable, is to be separately specified.
- 2.13 Prices shall be considered on **LANDED COST BASIS**. Landed cost shall be worked out on price quoted including freight, excise duty, sales tax after taking out **CENVAT benefit**. The comparative statement shall be prepared & L1 status of respective vendor shall be worked out on over all landed cost basis. The price negotiations if considered necessary, will be done with L1 bidder only and L2, L3 and L4 will be asked to match negotiated L1 price. Distribution of quantities among L1, L2, L3 and L4 vendors will be in the ratio of 40:30:20:10. In case of where quantity to be shared between three vendors only, the ratio of 50:30:20 will be maintained. In case where quantity is to be shared between TWO vendors only, the ratio of 60:40 will be maintained. However the load sharing is linked with the vendor performance.
- 2.14 The Orders will be placed against rate contract in phases depending on suppliers' position in comparative statement of original offers subject to acceptance of counter offered rates, suppliers' performance, and BHEL requirement during the period of contract. The suppliers with consistent good performance will be preferred over poor performing suppliers and encouraged with more order share.
- 2.15 Tender documents consisting of Part '1' & '2' duly sealed in a separate envelopes should be sealed in another envelope and sent to AGM/ Materials Management, BHEL/EPD, IISc Post, Malleswaram, Bangalore-560012 so as to reach him on or before **14-00 hrs on due date**. Part '1' of tender form i.e. Techno- commercial bid will be opened on **the due date at 14.00 hrs** the same day in the presence of tenderers or their representative who are present for the tender opening and details of tenderers will be noted for further evaluation. Tenderers who qualify in the techno-commercial bid will be intimated to attend the tender opening of part '2' i.e. price bid will be opened at the specified date in



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- the presence of the tenderers or their representative who are notified to attend the tender opening.
- 2.16 For any further details required, AGM/MM/BHEL/EPD, IISc post, Malleswaram, Bangalore-560012 may be contacted in person or through Telephone number (080-22182305)
- 2.17 Suppliers' capacity to supply per month implies suppliers' ability to supply such quantities of items meeting the quality requirements and delivery schedules. Suppliers shall indicate only such capacity that can be allocated to BHEL and not their total capacity.
- 2.18 BHEL reserves the right to assess the capacity and capability of the Suppliers for pre-qualification. The company also reserves the right to accept or reject any or all the tenders or any part thereof at any stage of process without assigning any reasons whatsoever. The company has no obligation to accept the lowest tender. BHEL's decision in this regard shall be final.
- 2.19 The latest IT returns, Balance sheet/Annual report, Sales tax validity certificate is compulsory to be furnished along with your offer. The units registered under SSI should also furnish the validity certificate for the same. Excise authority certificate should also be furnished
- 2.20 **Risk Purchase Clause:** BHEL at its option will be entitled to terminate the contract and/or purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the seller fails to deliver within the stipulated time. The seller shall be liable for any loss, which BHEL may sustain by such risk purchases. The loss may be recovered from the vendor's outstanding bills with the concerned unit or any sister unit.
- 2.21 In case of unsatisfactory performance of quality / delivery BHEL will have right to discontinue the contract in part or full.
- 2.22 **LD Clause:** In case of delayed delivery, LD @ 0.5% per week up to a maximum of 5% will be levied on the defaulting quantity for the delayed period as per the corresponding PO.
- 2.23 **Legal Jurisdiction:** In case of any legal proceedings, area of jurisdiction will be Bangalore in case of EPD Sultanpur in the case of IP Jagadishpur.