

VENDOR EMPANELMENT FOR SUPPLIERS

BY

BHARAT HEAVY ELECTRICALS LIMITED, POWER SECTOR, WESTERN REGION, NAGPUR

APPLICATION FORM, PROCEDURE & FORMATS FOR EMPANELMENT

BHARAT HEAVY ELECTRICALS LIMITED

(A GOVERNMENT OF INDIA UNDERTAKING)
POWER SECTOR - WESTERN REGION
SHREEMOHINI COMPLEX
345-KINGSWAY, NAGPUR-440 001
(MAHARASHTRA)

GENERAL	Document No.	AA:MM:SR:01		
	Revision No.	00		

GENERAL

1) Vendor Empanelment Application Cost:

Document charges @Rs.2,500/- shall be made by Account Payee Demand draft in favor of "Bharat Heavy Electricals Limited" payable at Nagpur or in cash payable at cash counter of this Office.

2) Other:

- ♣ All corrigenda, addenda, amendments and clarifications to the Vendor Empanelment will be hosted in web page (<u>www.bhel.com</u> → Tender Notification → View Corrigendum → NIT, & <u>www.bhel.com</u> → Supplier Registration → New Supplier Required → BHEL PSWR, Nagpur)
- BHEL reserves the right to :-
 - delete, modify, rename etc any of the Groups, Categories, Codes, Conditions, procedures etc. given in the Empanelment documents
 - Obtain confirmation from the principals, Owner to verify the contents of the supporting documents submitted by the applicant
- ❖ Procedure for submission of application and evaluation by BHEL is detailed in BHEL website, www.bhel.com → Vendor Registration → Supplier Evaluation, Approval, Review Procedure.
- Vendors previously registered /working with PSWR Nagpur are also required to comply with this notice for Empanelment.

3) CLARIFICATION:

Any clarification with respect to Vendor empanelment may be obtained from the following officers:

Shri Amit Shrivastava

Dy. Manager/Purchase BHEL Nagpur Phone:0712-3048651, Fax: 0712-3048605

Email: amitks@bhelpswr.co.in

Shri Dinesh Bhagat

Engineer/Purchase BHEL Nagpur Phone:0712-3048638, Fax: 0712-3048605

Email: dkbhagat@bhelpswr.co.in

IMPORTANT NOTE:

- 1. Applications submitted after month of SEPTEMBER of any year shall necessarily include AUDITED ACCOUNTS for the PREVIOUS FINANCIAL YEAR (Audited Accounts of FY 13-14 shall have to be submitted, and so on)
- 2. THIS VENDOR EMPANELMENT ENDEAVOUR IS ONLY FOR SUPPLIERS.

Addl. General Manager (Purchase) BHEL: PSWR: Nagpur

APPLICATION FOR EMPANELMENT

Document No.	PW:PUR:SR:01- Amd-04
Revision No.	00

Application for Empanelment

To AGM (PURCHASE) BHARAT HEAVY ELECTRICALS LIMITED POWER SECTOR – WESTERN REGION SHREEMOHINI COMPLEX 345-KINGSWAY NAGPUR 440 001

Dear Sir,

SUB: Application for Vendor Empanelment for Suppliers

I/we hereby submit our application for empanelment with BHARAT HEAVY ELECTRICALS LIMITED, POWER SECTOR-WESTERN REGION, NAGPUR. The 'Categories' of products for which empanelment is sought have been ticked (☑) as listed in 'SECTION-I. All documents as per 'Procedure for Submission'.

I/we have carefully perused the application documents and I/we hereby give our unqualified acceptance to the procedure adopted by BHEL for Empanelment. I also understand that BHEL reserves the right to issue Tender documents to any empanelled vendor as per BHEL guidelines issued from time to time, and also annul the empanelment process without assigning any reasons whatsoever.

SIGNATURE OF AUTHORISED APPLICANT

PLACE: DATE:



Annexure-II <u>GUIDELINES TO INDIAN SUPPLIERS</u> <u>FOR FILLING-UP</u> <u>SUPPLIER REGISTRATION FORM</u>

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- 1. Prospective Suppliers may also visit our web site www.bhel.com (link Supplier Registration -> New Supplier Required) to know more about the requirement of new suppliers for various items in our units.
- 2. Registration Form may be obtained from BHEL website www.bhel.com.
- 3. Application for registration, with a covering letter detailing where your products can find application (if possible) in BHEL unit(s), should be sent to:

Supplier Development Cell *Unit Name:*Bharat Heavy Electricals Ltd. *City:*India

- 4. In case registration is being sought in multiple units of BHEL, please send the separate application to each unit.
- 5. Any clarification with respect to procedure for registration may be obtained from the Supplier Development Cell of respective BHEL unit.
- 6. The Supplier Registration Form has four parts:

The set of formats to be filled by different category of suppliers is as follows:

Sl.No	Supplier Category	Formats
1.	Indian Suppliers (manufacturers)	- Organisational Information
		- Quality System
		- Technical Competence
2.	Indian Stockist/ Trader/ Distributor/ Dealer/ Authorised Agent/ Channel partner/ Indian Sales office or Subsidiary of registered foreign principal	- Organisational Information SRF(I)01- Part A (page 1 to 10 except Sl. No. 5.1, 5.2, 6.6, 6.7,
		7 & 8)

- 7. All columns are to be filled up properly in the space provided for. Wherever it is not applicable, please mention "Not Applicable". The form is to be signed by the authorised signatory.
- 8. A separate sheet may be attached if the space provided is insufficient or additional information is to be given. Please put proper identification tag on the separately attached sheet.
- 9. Please ensure that all required enclosures are attached with the filled up Supplier Registration Form and all enclosures are numbered & list of enclosures is given as required.
- 10. As multiple copies of the application forms are required for processing at our end, please do not spiral bound the application forms or its enclosures and instead send them in two hole clip flat file.
- 11. Incomplete forms will be rejected.
- 12. Any information / clarification required by BHEL during evaluation must be given expeditiously.
- 13. Please note that if you are registered and participate in Tender process and qualify to get order from BHEL, your performance based on Quality of your product, delivery performance and service rendered will be evaluated inline with Chapter VI.
- 14. Please fill up the check- list given on next page and send along with the Supplier Registration Forms to BHEL.
- 15. If you are attaching a document in a language other than Hindi/ English, a self attested Hindi/ English translated document may please be also attached.



Annexure-II Check List for Indian Supplier Registration Form

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Sl.No.	Check-Point	Yes/No
1.	Information against all points under "Organizational Information" (Part-A) has been given.	
2.	All enclosures and supporting documents have been enclosed.	
3.	Summary list of enclosures has been furnished as per S.N.10 of Organisational Information form no. SRF (I) 01 & S.N 12 of Quality system form no. SRF (I) 01.	
4.	Are you an ISO 9001accredited supplier?	
5.	If yes, have you enclosed "Table of Contents" of your Quality Manual and copy of ISO 9001 accreditation certificate?	
6.	Have you filled up Quality System format given in Part B?	
7.	Technical requirements, specifications, drawings, standards have been received from BHEL before filling up Technical Competence, Part C.	
8.	All the parts of the form & enclosures have been signed by Authorised Signatory.	
9.	Have you attached EFT details? (In original, Certified by the bank)	
10.	If you are seeking registration for a MSME company (as per MSME Act of Government of India), have you attached requisite certificate as per Act?	

	Signature & seal
Date:	
	(Authorised Signatory

Note: This check list is to be attached with the filled up Supplier Registration Form.

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INFORMATION WITH * MARKS IS SCOREABLE.

PART- A: ORGANISATIONAL SOUNDNESS

ALL COLUMNS SHOULD BE PROPERLY FILLED IN THE SPACE PROVIDED FOR, WHEREVER IT IS NOT APPLICABLE, PLEASE WRITE "NOT APPLICABLE". INCOMPLETE OR INCORRECT FORMS MAY NOT BE CONSIDERED. PLEASE ATTACH SEPARATE SHEET, IF SPACE AVAILABLE IS INADEOUATE.

ALL THE PAGES OF THE FORM ARE TO BE SIGNED ALONGWITH SEAL BY THE AUTHORISED SIGNATORY

	0.70		TT CAY								
	ORGANIS	SATIONAL INFORMA	TION								
NAME AND CORRESPONDENCE ADDRESS OF THE SUPPLIER SEEKING REGISTRATION :-											
	1.0 PRODUCTS / SYSTEMS / SERVICES FOR WHICH REGISTRATION IS APPLIED FOR:										
SL. NO.	DESCRIPTION	SIZE & RANGE	MFG. STD/ IS / DIN /BS ETC.								
SUPI	PLIER'S AUTHORISED SIGNA	ATORY F	BHEL CERTIFIED ASSESSOR								

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		ORGANISATIONAL INFORMATION
2.0	GENERAL INFOR	MATION:
2.1	NAMES OF THE mentioned :	WORKS/DIVISION (Products manufactured at each works to be
	ADDRESS	:
	E - Mail	:
	TELEPHONE	: Landline
		Mobile
	FAX	:
2.2	NAME OF CHIEF I PROPRIETOR / PA	XECUTIVE / RTNER & ADDRESS :
2.3	DETAILS OF AUT	HORISED SIGNATORY FOR SEEKING CLARIFICATION:
	NAME	:
	DESIGNATION	:
	E - Mail	:
	TELEPHONE	: Landline
		Mobile
	FAX	:

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3.0 OWNERSHIP INFORMATION: DOCUMENTS TO BE FURNISHED

3.1 GOVT. OF INDIA UNDERTAKING:

OR

STATE GOVT. UNDERTAKING :

OR

LIMITED COMPANY, : MEMORANDUM AND

ARTICLES OF ASSOCIATION

OR

PRIVATE COMPANY : MEMORANDUM AND

ARTICLES OF ASSOCIATION

OR

CO-OPERATIVE SOCIETY, : SOCIETY RULES AND

BYE LAWS

OR

PARTNERSHIP FIRM, : PARTNERSHIP DEED

OR

PROPRIETORSHIP, : PROFESSION TAX REGN.

AND MUNICIPAL REGN.

ANY OTHER (SPECIFY) :

3.2 NATURE OF BUSINESS :

(MANUFACTURING UNIT/

ENGG CONSULTANT/ EPC CONTRACTOR)

(AGENTS/ DISTRIBUTORS/STOCKISTS/DEALERS/

TRADERS/ INDIAN SUBSIDIARY/ CHANNEL PARTNER – attach authorization

certificate of principal)

3.3 YEAR OF ESTABLISHMENT :

* 3.4 YEAR OF COMMENCEMENT OF BUSINESS:

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ORGANISATIONAL INFORMATION 4.0 REGISTRATION PARTICULARS (FURNISH DETAILS AND ENCLOSE COPY OF CERTIFICATE FOR THE FOLLOWING) 4.1 PERMANENT ACCOUNT NO 4.2 CENTRAL SALES TAX REGN NUMBER 4.3 STATE SALES TAX / TIN NUMBER 4.4 EXCISE DUTY REGN NUMBER 4.5 EXCISE CONTROL CODE NUMBER : 4.6 SERVICE TAX REGN NUMBER 4.7 CATEGORY AS PER MSMED ACT : MICRO/ SMALL/ MEDIUM REGN NO. VALID UPTO (Attach Certificate) **5.0 TOTAL ORGANISATIONAL STRENGTH**: (ATTACH ORGANISATION CHART) GRADUATE DIPLOMA SKILLED NON-SKILLED ENGINEERING : MANUFACTURING :

QUALITY :

COMMERCIAL /

SERVICE AFTER SALES:

OTHERS :

TOTAL :

* 5.1 POWER BACKUP : YES/ NO

(GIVE DETAILS)

* 5.2 DOES THE COMPANY SELL ITS PRODUCT DIRECTLY: YES/NO

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6.0 OTHER PARTICULARS:

(FURNISH DETAILS AND ENCLOSE DOCUMENTARY EVIDENCE/COPY OF CERTIFICATE FOR THE FOLLOWING)

- * 6.1 IF THE COMPANY IS ALREADY REGISTERED WITH ANY OF BHEL UNITS. GIVE:
 - 6.1.1. BHEL UNIT'S NAME:
 - 6.1.2. SUPPLIER REGN. CODE NO. :
 - 6.1.3. ITEMS FOR WHICH REGISTERED & THEIR SPECIFICATION (ENCLOSE PROOF OF SUCCESSFUL EXECUTION OF ONE OR MORE PURCHASE ORDERS):
- * 6.2 IS THE COMPANY APPROVED BY

ASME / NTPC / NPC / EIL / DGS&D / RAILWAYS /

IBR / LLOYDS ETC FOR INTENDED

MATERIAL CATEGORY?: YES / NO

(ENCLOSE DOCUMENTARY EVIDENCE)

- * 6.3 IS THE COMPANY ISO 9001 APPROVED?: YES / NO (ENCLOSE CERTIFICATE & TOC OF QUALITY SYSTEM):
- * 64 IS THE COMPANY AN ISO 14000 APPROVED?: YES / NO (ENCLOSE CERTIFICATE):
- * 6.5 IS THE COMPANY OHSAS - 18000 APPROVED?: YES / NO (ENCLOSE CERTIFICATE)
- * 6.6 TECHNICAL COLLABORATOR: (FOREIGN OR INDIGENOUS) (ENCLOSE DOCUMENTARY EVIDENCE)
- * 6.7 **R&D SET UP**
- 6.8 DIRECTORS / PARTNERS, IF RELATED TO ANY

BHEL EMPLOYEE.

NAME

STAFE NO.

DESIGNATION

Unit & DEPARTMENT :

RELATIONSHIP:

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6.9 IF ANY EX-BHEL PERSONNEL IS EMPLOYED BY THE COMPANY, MENTION HIS / HER DETAILS OF LAST POSTING.

NAME :

STAFF NO. :

DESIGNATION :

UNIT & DEPARTMENT :

DATE OF LEAVING SERVICE:

6.10 COMPANY'S WEEKLY HOLIDAYS :

WORKS OFFICE

6.11 EXPERIENCE LIST:

(ATTACH LIST OF PRESENT CUSTOMERS WITH NAME & ADDRESS FOR OFFERED / SIMILAR TYPE & SIZE OF ITEM / EQUIPMENT FOR WHICH REGISTRATION HAS BEEN SOUGHT AND WITH WHOM YOU HAVE CONTINUOUS BUSINESS SINCE LAST THREE YEARS. ALSO ATTACH PERFORMANCE CERTIFICATES ISSUED BY ANY TWO CLIENTS FOR SUCCESSFUL EXECUTION OF THE CONTRACTS FOR LAST TWO YEARS- FOR PEM)

- *6.12 DETAILS OF PENDING LEGAL ISSUES ON CONTRACTUAL ASPECTS WITH CUSTOMER , IF ANY
- 6.13 The following information of Bank Account of the Company, duly endorsed by the Bank (required for Electronic Fund Transfer –EFT/RTGS) is to be submitted
 - 1. Name of the Company
 - 2. Name of Bank
 - 3. Name of Bank Branch
 - 4. City/Place
 - 5. Account Number
 - 6. Account type
 - 7. IFSC code of the Bank Branch
 - 8. MICR Code of the Bank Branch
 - 9. Details of other Bankers (for reference purpose only)

NOTE:

(i) Suppliers who have already submitted the above information are requested to submit a copy of the same.

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7.0 MANUFACTURING FACILITIES:

*7.1 LIST OF MANUFACTURING FACILITIES/EQUIPMENTS (INCLUDING MATERIAL HANDLING FACILITY)

SL.	DESCRIPTION OF	QUANTITY	MAKE & YEAR OF	REMARKS		
NO	MACHINE/EQUIPMENT		INSTALLATION			
IN CASE OF SPACE LIMITATION, PLEASE ENCLOSE ANNEXURE / CATALOGUE WITH TAG						

* 7.2 IF IN-HOUSE MFG FACILITIES NOT AVAILABLE, INFORM SOURCE OF MFG. DETAILS ALONGWITH THEIR FACILITIES & EXPERIENCE

SL. NO	PROCESS OUTSOURCED	NAME OF THE COMPANY	DESCRIPTION OF MACHINE / EQUIPMENT	REMARKS
		COMIANT		

IN CASE OF SPACE LIMITATION ENCLOSE ANNEXURE / CATALOGUE WITH TAG

* 7 2	RATIO OF OUTSOURC	ED COST TO TOTAL	DDODLICTION VALUE
^ / \	RATIO OF OUTSOURCE	H I) ((() N ()	. PRODUCTION VALUE

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8.0 INSPECTION & TESTING FACILITIES:

* 8.1 LIST OF INSPECTION & TESTING FACILITIES / EQUIPMENT

SL.	DESCRIPTION OF	NOS.	MAKE & YEAR OF	LAST DATE OF
NO	FACILITY/ EQUIPMENT		MANUFACTURING	CALIBERATION
	& CAPACITY			
		•	•	•

IN CASE OF SPACE LIMITATION ENCLOSE ANNEXURE / CATALOGUE WITH TAG

* 8.2 IF IN-HOUSE TESTING FACILITIES NOT AVAILABLE, INDICATE SOURCE OF TESTING ALONGWITH THEIR FACILITIES & EXPERIENCE

SL.	TEST	SOURCE	DESCRIPTION OF	APPROVAL OF EQUIPMENT/
NO		OF	FACILITY/ EQUIPMENT	PROCESS/PERSONNEL
		TESTING	& CAPACITY	QUALIFICATION

IN CASE OF SPACE LIMITATION ENCLOSE ANNEXURE / CATALOGUE WITH TAG

Note:

In case of outsourcing of major testing such as NDT, Electrical & Mechanical Testing, no marks will be awarded. However, material composition testing by chemical method from recognized laboratory shall not attract negative marking

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	ORGANISATIO FINANCIAL INFORMATION			ID VEADS	
	FINANCIAL INFORMATION				V4
9.0	Parameter	Year 1	Year 2	Year 3 Money value i	Year 4
* 9.1	NET WORTH (Share Capital +Reserves)	(Tears III asc	ending order,	Violity value i	TINS. LAKIIS)
• • • • • • • • • • • • • • • • • • • •	Growth over previous year (%)				
9.2	LONG TERM DEBT / LOAN				
* 9.3	DEBT EQUITY RATIO Long term Debt (9.2) Net worth (9.1)				
	INVESTMENT IN: Land & Building				
9.4	Plant & Machinery				
	Other Fixed Assets				
	NET CURRENT ASSETS a) Cash on hand				
	b) Account receivable				
	c) Inventories				
9.5*	Total				
9.5	CURRENT LIABILITY a) Sundry creditors				
	b) Interest accrued but not due				
	c) Other liabilities				
	Total				
	* QUICK RATIO <u>CA - INVENT. {9.5(1)-9.5(1)c}</u> 3 Current liability {9.5 (2)}				
* 9.6	SALES Growth over previous year (%)	************			
* 9.7	PROFIT BEFORE TAX				
	Growth over previous year (%)				
* 9.8	Whether the supplier has been refeany other Govt agency (If YES, e				YES / NO
* 9.9	Whether the supplier is a potential enclose details)	sick company.	(If YES ,		YES / NO

NOTE: 1. Copies of annual accounts (Balance Sheet) for the last four years (or from date of incorporation which ever is less) along with audit report are to be submitted. The above details shall be highlighted in the Balance Sheet.

2. Status of Tax assessments done under various laws (Income Tax, VAT/Sales Tax, Excise & Service Tax, Custom) and details of disputes pending, if any, with these authorities to be submitted.

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10. LIST OF ENCLOSURES (Tags to be put on enclosures):

(i) (ii)	MEMORANDUM AND ARTICLES OF ASSOCIATION / SOCIETY RULES AND BYE LAWS / PARTNERSHIP DEED/ PROFESSION TAX REGN & MUNICIPAL REGN. Copy of certificate of following:-	: YES/NO
()	PERMANENT ACCOUNT NO	: YES / NO
	CENTRAL SALES TAX REGN NUMBER	: YES/NO
	STATE SALES TAX / TIN NUMBER	: YES/NO
	EXCISE DUTY REGN NUMBER	: YES/ NO
	EXCISE CONTROL CODE NUMBER	: YES/NO
	SERVICE TAX REGN NUMBER	: YES/NO
	REGN NUMBER OF CATEGORY AS PER MSMED ACT	: YES/NO
(iii)	ORGANISATION CHART	: YES/NO
(iv)	If registered with any other BHEL Unit,	
	 LETTER OF REGISTRATION WITH BHEL UNIT 	: YES/NO
	 PROOF OF SUCCESSFUL EXECUTION OF ONE OR MORE PURCHASE ORDERS 	: YES/NO
(v)	Letter of approval from ASME / NTPC / NPC / EIL / DGS&D / RAILWAYS /IBR / LLOYDS ETC	: YES / NO
(vi)	Accreditation certificate for	
	• ISO: 9001	: YES/NO
	TOC of Quality System Manual	: YES / NO
	• ISO: 14000	: YES/NO
	• OHSAS, ISO 18000	: YES/NO
(vii)	Letter regarding technical collaboration	: YES / NO
(viii)	Experience List / Performance certificate	: YES/NO
(ix)	Balance Sheet for the last four years along with audit Report	: YES / NO
(x)	Principal's authorization in case of dealers/ agents	: YES / NO
(xi)	EFT Bank's certificate	: YES / NO

I /WE GIVE THE UNDERTAKING THAT BHEL DRAWINGS & SPECIFICATIONS SHALL NOT BE USED IN ANY WAY DETRIMENTAL TO THE INTEREST OF BHEL AND/ OR FOR SUPPLY OF ANY MATERIAL, PRODUCT OR SERVICES DIRECTLY OR INDIRECTLY TO ANY OTHER CUSTOMER.

Maximum Marks = 50 Negative Marks = -13 Minimum Qualifying marks = 30

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FORM NO. SRF(I) 01 Part B (QUALITY SYSTEM):

Sl.	PARAMETERS	SYSTEM IN		RECORDS	REMARKS
No		(Tick if exists & provide		(Tick if available &	
			evidences if ticked in		
		written proce		submit	
		Written	Practice	evidences)	
1 1/2	1	Procedure			E :1 C :
1*	Incoming Material Control System				Furnish a copy of system and organization.
2*	In process control				Furnish at least one work instruction & record of process control parameter
3*	Manufacturing / Testing Procedure Qualification				Procedure Qualification specification may be submitted
4*	Personnel qualification for 3 above.				Record of Personnel qualification (PQR) to be submitted
5*	Calibration system				Submit list of instrument & their calibration status
6*	System of Identification & Traceability of materials, tools, jigs, fixtures & processed components, etc.				Copy of procedure to be submitted
7*	System of Storage, Preservation, Painting & packing				Copy of procedure to be submitted
8*	System of NCR disposition & corrective preventive action				Two copies of NCR & CAPA
9*	Customer complaints handling system				Submit list of customer complaints & status for the last three years
10*	Safety measures				Submit copy of safety system & Record of accidents for last three years
11	Any other quality initiative				

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FORM NO. SRF(I) 01 Part B (QUALITY SYSTEM):

12. LIST OF ENCLOSURES

- (i) Copy of system of ontrol incoming materials and organization chart
- (ii) Copy of at least one process control work instruction
- (iii) Record of process control parameter
- (iv) Copy of at least one Procedure Qualification specification
- (v) Record of Personnel qualification (POR)
- (vi) List of instrument & their calibration status
- (vii) Copy of procedure for Identification & Traceability of materials, tools, jigs, fixtures & processed components, etc.
- (viii) Copy of procedure for Storage/ preservation/ painting & packing
- (ix) Copies of two NCRs and their CAPA.
- (x) List of customer complaints & status for the last three years
- (xi) Copy of safety system
- (xii) Record of accidents for last three years

Maximum Marks = 25 Minimum Qualifying marks = 15

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Part C: TECHNICAL COMPETENCE

Technical competence shall be evaluated in two parts viz. common competence and product/material category specific competence.

(i) COMMON TECHNICAL COMPETENCE

TECHNICAL COMPETENCE (where design specification is given by BHEL)	MARKING RANGE	Marking range, if product specific technical competency not required	SUPPLIER RESPONSE (ALONG WITH SUPPORTING DOCUMENTS)#	MARK S BY BHEL
Supplier understands the product specification.	(0-3)	(0-8)		
2. Supplier understands the inspection requirements.	(0-2)	(0-5)		
3. Supplier has process capability to achieve the product specification/dimensional requirement.	(0-3)	(0-8)		
4.Supplier has experienced manpower to carry out the job.	(0-2)	(0-4)		
TOTAL MARKS OUT OF POSSIBLE	10	25		

OR PROCEDURE RECORDS SYSTEM IN MARKING RANGE **EFFECT** Marking range, if product competency not required RESPONSE (ALONG WITH SUPPORTING RESPONSE (ALONG WITH (ALONG WITH SUPPORTING TECHNICAL COMPETENCE UPPORTING ВУ ΒY ΒY SUPPLIER ESPONSE MARKS E BHEL (where **performance specification** is given by BHEL) MARKS I BHEL MARKS 1 BHEL (0-3)(0-8)1. Design capability (0-2)(0-5)2. Adequacy of quality assurance plan (0-3)3. Process capability for components (0-8)4. Adequate of testing (0-2)(0-4)**TOTAL MARKS OUT OF POSSIBLE Average of Total**

(ii) PRODUCT/ MATERIAL CATEGORY SPECIFIC TECHNICAL COMPETENCE

(Max Marks: 15)

(Total/3) = -----

Unit MISCC to structure the parameters to be considered for the technical competence depending on material category. The score of individual parameter selected is to be decided by MISCC. MISCC shall identify the requirement of enclosures to be furnished by supplier. Product:

Sl.	Material	Tech Parameter	Supplier's	Remarks
No	category		response	

To be filled up only on receipt of technical requirements/ specification, drawings, standards from BHEL and to be sent to BHEL for further scrutiny. Enclose documentary evidence where ever required.

LIST OF ENCLOSURES:

Maximum Marks = 25

Minimum Qualifying marks = 15

No marks is to be given by the supplier. Only supplier response along with supporting documents.

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Part D: SCORE SHEET

1. ORGANISATIONAL SOUNDNESS (for Manufacturers):

S.N.	PARAMETER	CRITERIA	Maxm. Marks	Marks Awarded
1.	Whether all relevant information like ownership, PAN no.,	Yes: 2		
	sales tax no., excise duty no., etc. submitted	No: 0	2	
2.	3.4 YEAR OF COMMENCEMENT OF BUSINESS	More than 5 years: 2		
		1-5 years : 1	2	
		Less than 1 year : 0		
3.	5.1 POWER BACKUP	Yes : 1	1	
		No : 0		
4.	5.2 DOES THE COMPANY SELL ITS PRODUCT	Yes : 1	1	
	DIRECTLY	No : 0		
5.	6.1 REGISTERED WITH ANY OF BHEL	Yes (same item) : 2	2	
	UNITS	Yes (another item): 1		
		No : 0		
6.	6.2 APPROVAL BY ASME/ NTPC/ NPC/ EIL/ DGS&D/	Yes : 2	2	
	RAILWAYS/ IBR/ LLOYDS ETC	No : 0		
7.	6.3 ISO 9001 ACCREDITATION	Yes : 3	3	
		No : 0		
8.	6.4 ISO 14000 ACCREDITATION	Yes : 1	1	
		No : 0		
9.	6.5 OHSAS - 18000 ACCREDITATION	Yes : 1	1	
		No : 0		
10.	6.6 TECHNICAL COLLABORATOR :	Yes : 1	1	
	(FOREIGN OR INDIGENOUS)	No : 0		
11.	6.7 R & D SET UP	Yes : 1	1	
		No : 0		
12.	6.12 PENDING LEGAL ISSUES ON TECHNO –	Yes : -5	0	
	COMMERCIAL ASPECTS WITH CUSTOMER	No : 0		
13.	7.1 & 7.2 MANUFACTURING FACILITIES INCLUDING	Adequate : 3	3	
	OUTSOURCING	Substantial : 2		
		Inadequate : 0		
14.	7.3 RATIO OF OUTSOURCED COST	Less than 10% : 2	2	
	TO TOTAL PRODUCTION VALUE	10 to 30 % : 1		
		More than 30% : 0		
15.	8.1 INSPECTION & TESTING	Adequate : 2	2	
	FACILITIES	Substantial : 1		
		Inadequate : 0		
16.	8.2 OUTSOURCING OF MAJOR TESTING FACIILTY	Yes : 0	1	
	(Refer Note)	No : 1		
	TOTAL		25	

1. ORGANISATIONAL SOUNDNESS (for Indian Stockist/ Trader/ Distributor/ Dealer/ Authorised Agent/ Channel partner/ Indian Sales office or Subsidiary of registered foreign principal):

S.N.	PARAMETER	CRITERIA	Maxm. Marks	Marks Awarded
1.	Whether all relevant information like ownership, PAN no.,	Yes: 7	7	
	sales tax no., etc. submitted (clause 6.0 of chapter V to be	No: 0		
	referred in this regard)			
2.	3.4 YEAR OF COMMENCEMENT OF BUSINESS	More than 3 years: 2		
		1-3 years : 1	2	
		Less than 1 year : 0		
3.	6.1 REGISTERED WITH ANY OF BHEL	Yes (same item) : 2	2	
	UNITS	Yes (another item): 1		
		No : 0		
4.	6.2 APPROVAL BY ASME/ NTPC/ NPC/ EIL/ DGS&D/	Yes : 2	2	
	RAILWAYS/ IBR/ LLOYDS ETC	No : 0		
5.	6.3 ISO 9001 ACCREDITATION	Yes : 2	2	
		No : 0		
6.	6.12 PENDING LEGAL ISSUES ON TECHNO –	Yes : -5	0	
	COMMERCIAL ASPECTS WITH CUSTOMER	No : 0		

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2. FINANCIAL INFORMATION (for Manufacturers):

S.N.	PARAMETER	CRITERIA	Maximum Marks	Marks Awarded
1.	9.1 Growth of Net Worth over previous year (%)	More than 20 % : 5 10 – 20 % : 4	5	
	Average of three years to be worked out	10 – 20 % : 4 5 – 10 % : 3	5	
		$\begin{vmatrix} 5-10\% & \vdots & 5 \\ >0 & & < 5\% & \vdots & 2 \end{vmatrix}$		
		$\begin{array}{cccc} & 0 & \infty & & 5 & 70 & & 2 \\ & 0 & \text{or below} & & \vdots & & 0 \end{array}$		
2.	9.3 DEBT EQUITY RATIO	1:1 : 5	5	
2.	Long term Debt (9.2)	1.1 upto 1.5 : 1 : 4	3	
	Net worth (9.1)	1.6 upto 2.0 : 1 : 3		
	(61.1)	2.0 & above : 1 : 2		
3.	9.5 QUICK RATIO	1:1 : 5	5	
	<u>CA - INVENTORIES {9.5(1)-9.5(1)c}</u>	1:1 upto 1.5 : 4		
	Current liability $\{9.5 (2)\}$	1:1.5 upto 1.75 : 3		
	(* 10 (2))	1:1.75 upto 2.5 : 2		
		1:>2.5 : 0		
4.	9.6 Growth in Sales over previous year (%)	More than 35% : 5	5	
	Average of three years to be worked out	20 -35 % : 4		
		10 – 20 % : 3		
		5 – 10 % : 2		
		> 0 & < 5 % : 1		
		0 or negative : 0		
5.	0.5 PROFIT REPORT TAV	More than 20 % : 5	5	
	9.7 PROFIT BEFORE TAX	10 – 20 % : 4		
	Courth over manifesta veca (0/)	5 – 10 % : 3		
	Growth over previous year (%)	> 0 & < 5 % : 2		
	0.0 Whathan the sound in her hand 6	0 or below : 0	0	
6.	9.8 Whether the supplier has been referred to	Yes: -5	0	
7	BIFR / NCLT/ any other similar Govt agency	No: 0 Yes: -3	0	
7.	9.9 Whether the supplier is a potentially sick	Yes: -3 No: 0	U	
	TOTAL TOTAL	INU . U	25	
	IUIAL		45	

Note: If the supplier is new in business and does not have past data, then the evaluation will be done on the basis of information provided by him and will be decided by MISCC.

2. FINANCIAL INFORMATION (for Indian Stockist/ Trader/ Distributor/ Dealer/ Authorised Agent/ Channel partner/ Indian Sales office or Subsidiary of registered foreign principal):

S.N.	PARAMETER	CRITERIA	Maximum Marks	Marks Awarded
1.	9.6 Growth in Sales over previous year (%) Average of three years to be worked out	More than 35% : 5 20 -35 % : 4 5 - 20 % : 3 >0 - 5 % : 2 0 or negative : 0	5	
2.	9.7 PROFIT BEFORE TAX Growth over previous year (%)	More than 20 % : 5 5 - 20 % : 4 >0 - 5 % : 3 0 or below : 0	5	

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Part D: SCORE SHEET 3. QUALITY SYSTEM:

S.N.	PARAMETER	CRITERIA	Maxm. Marks	Marks Awarded
1.	Incoming Material control System	System availability: Yes: 1 No:0	1	
		Availability of Organisation chart Yes: 1	1	
2.	Process control	No:0 Work instruction available: Yes: 1 No:0	1	
		Record of process Control: Available: 2 Partial record: 1 Not available: 0	2	
3.	Manufacturing / Testing Procedure Qualification	Procedure Qualification Specification : Adequate : 3 In adequate: 1 Not available : 0	3	
4.	Personnel qualification	Record of PQR: Adequate: 3 In adequate: 1 Not available: 0	3	
5.	Calibration system	Adequate : 3 In adequate: 1 Not available : 0	3	
6.	System of Identification & Traceability of materials, tools, jigs, fixtures & processed components, etc.	Procedure available : Adequate : 2 In adequate: 1 Not available : 0	2	
7.	System of Storage/ preservation/ painting & packing	Procedure available : Adequate : 2 In adequate: 1 Not available : 0	2	
8.	System of NCR disposition & corrective preventive action	Two copies of NCR & CAPA Available :2 Not available : 0	2	
9.	Customer complaints handling system	System available : Yes: 1 No : 0	1	
		Complaints registered & resolved : 2 Complaints registered & partially resolved : 1 Complaints not registered or not resolved : 0	2	
10.	Safety measures	System available : Yes: 1 No : 0	1	
		Record available : Yes: 1 No : 0	1	
	TOTAL		25	

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4. TECHNICAL COMPETENCE

	Maximum Marks (1)	Marks obtained (2)
A. Common Technical Competence		

And/ or

B. Product Specific Technical Competence

Column no. 1 to 4 to be filled by MISCC before sending to supplier. Column no. 5 to be filled by BHEL certified Assessor after evaluation of supplier response.

Sl. No (1)	Parameter (2)	Scoring criteria (3)	Maximum Marks (4)	Marks obtained (5)
	Sub-Total		15	

TOTAL(A+B): 25

SUMMARY:

Sl. No	Criteria	Maxm Marks	Qualifying marks *	Marks obtained	Recommendation for registration
1.	Organisational Soundness	50	30		Recommended:
	Financial Information				
2.	2. Quality System		15		Permanent code
3.	Technical Competence	25	15		/Development code/
	TOTAL	100	60		Trial code Not recommended

^{*}Minimum Qualifying Score in Each category shall be 60%.

REGISTRATION CRITERIA:

Sl. No	Score	Recommendation
1.	More than 90	Supplier is to be registered and given Permanent code, Normally no visit is called for.
2.	>75 <=90	Supplier may be visited if recommended by MISCC or to be registered and given permanent code.
3.	>=60 <=75	Supplier may carry out suggested improvements if advised by MISCC Supplier's visit is mandatory. Trial/Development code may be given.
4.	Less than 60	Not to be registered

<u>Note:</u> Indian Stockist/ Trader/ Distributor/ Dealer/ Authorised Agent/ Channel partner/ Indian Sales office or Subsidiary of registered foreign principal are to be awarded marks on pro-rata basis and registered accordingly.

Signatures:	MISCC and Suppler Evaluati	on Team (in case of visit)	
	1)	2)	3)
	4)	5)	6)

BHEL CERTIFIED ASSESSOR	

CHAPTER-I PRODUCTS (2013-14/01) (CATEGORIES FOR VENDOR EMPANELMENT)

S. N.	CATEGORY	CATEGORY	PRODUCT NAME	DESCRIPTION	Tick(☑) against all the required 'CODES'
		CAME-01	AMMONIATED EDTA	a) Concentration of ammoniated EDTA shall be 40% W/W Min as active EDTA b) pH=9.0 - 9.8 MIN c) Specific Gravity = 1.18	
		CAMS-02	AMMONIA SOLUTION	IS 799-1990	
		CHYH-03	HYDRAZINE HYDRATE	IS 12086-1991	
		CDSP-04	DISODIUM PHOSPHATE	IS 566-1991	
		CTSP-05	TRISODIUM PHOSPHATE	IS 573-1992	
		CHCL-06	HYDROCHLORIC ACID	IS 265-1993	
	တ	CSON-07	SODIUM NITRITE	AS PER RELEVANT STANDARD	
	, AL	CMOR-08	MORPHOLINE	AS PER RELEVANT STANDARD	
1.	CHEMICALS	CROS-09	RODINE - 213 SPECIAL	AS PER RELEVANT STANDARD	
		CRIJ-10	RINOPOL JET-100	AS PER RELEVANT STANDARD	
		CPOE-11	POLYELECTROLYT E (POWDER FORM ANIONIC, 100% CONCENTRATION)	AS PER RELEVANT STANDARD	
		CBHM-12	BHELMAX	AS PER RELEVANT STANDARD	
		CBHS-13	BHELSOL	AS PER RELEVANT STANDARD	
		CHYC-14	HYPO-CHLORITE (LIQUID CHLORINE) HAVING STRENGTH OF 4% W/V (MINIMUM AVAILABLE CHLORINE PERCENT) (40G/L)	IS 11673:1992AS	
		PSYE-01	SYNTHETIC ENAMEL	AS PER IS:2932	
	ည	PALP-02	ALIPHATIC POLYURETHANE	AS PER IS:13213	
	N	PCRB-03	CHLORINATED RUBBER BASED	NA	
	L P/	PEHF-04	EPOXY- HIGH BUILD FINISH	IS:14589	
2.	INDUSTRIAL PAINTS	PHER-05	HEAT RESISTANT PAINT	AS PER IS:13183 SUITABLE UPTO 600° C	
	.Sno	PBIT-06	BITUMINOUS PAINT	AS PER IS:158 1981	
	<u>N</u>	PPRT-07	PRIMERS & THINNERS (COMPATIBLE WITH RESPECTIVE PAINTS		