

Bid Document

Bid Details	
Bid End Date/Time	21-04-2022 18:00:00
Bid Opening Date/Time	21-04-2022 18:30:00
Bid Life Cycle (From Publish Date)	90 (Days)
Bid Offer Validity (From End Date)	45 (Days)
Ministry/State Name	Ministry Of Heavy Industries And Public Enterprises
Department Name	Department Of Heavy Industry
Organisation Name	Bharat Heavy Electricals Limited (bhel)
Office Name	10300018-pswr
Total Quantity	121800
Item Category	Hydrochloric Acid (Q3) , Trisodium Phosphate (TSP) (Q3) , Di Sodium Hydrogen Phosphate (Q3) , Sodium Hydroxide (Q3) , Hydrazine Hydrate (Q3) , Liquor Ammonia in Tanker (Q3) , Citric Acid (Q3) , Sodium Nitrite (Q3) , Calcium Hydroxide / Lime powder / Slaked lime (Q3) , Liquor Ammonia in Carboy Drum (Q3)
Minimum Average Annual Turnover of the Bidder	77 Lakh (s)
MSE Exemption for Years of Experience and Turnover	No
Startup Exemption for Years of Experience and Turnover	No
Document required from seller	Experience Criteria,Bidder Turnover,Certificate (Requested in ATC),Additional Doc 1 (Requested in ATC),Additional Doc 2 (Requested in ATC),Additional Doc 3 (Requested in ATC),Compliance of BoQ specification and supporting document *In case any bidder is seeking exemption from Experience / Turnover Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer
Bid to RA enabled	Yes
RA Qualification Rule	50% Lowest Priced Technically Qualified Bidders
Primary product category	Liquor Ammonia in Carboy Drum
Time allowed for Technical Clarifications during technical evaluation	2 Days
Payment Timelines	Payments shall be made to the Seller within 90 days of issue of consignee receipt-cum-acceptance certificate (CRAC) and on-line submission of bills (This is in supersession of 10 days time as provided in clause 12 of GeM GTC)

Bid Details**Evaluation Method**

Total value wise evaluation

EMD Detail

Required

No

ePBG Detail

Required

No

Splitting

Splitting Applied

Yes

Maximum No. Of Bidders Amongst Which Order May Be Split

2

Reserved for Make In India products

Reserved for Make In India products

Yes

MSE Purchase Preference

MSE Purchase Preference

Yes

1. The minimum average annual financial turnover of the bidder during the last three years, ending on 31st March of the previous financial year, should be as indicated above in the bid document. Documentary evidence in the form of certified Audited Balance Sheets of relevant periods or a certificate from the Chartered Accountant / Cost Accountant indicating the turnover details for the relevant period shall be uploaded with the bid. In case the date of constitution / incorporation of the bidder is less than 3-year-old, the average turnover in respect of the completed financial years after the date of constitution shall be taken into account for this criteria.

2. Bid reserved for Make In India products: : Procurement under this bid is reserved for purchase from Class 1 local supplier as defined in public procurement (Preference to Make in India), Order 2017 as amended from time to time and its subsequent Orders/Notifications issued by concerned Nodal Ministry for specific Goods/Products. However, eligible micro and small enterprises will be allowed to participate. The minimum local content to qualify as a class 1 local supplier is denoted in the bid document. All bidders must upload a certificate from the OEM regarding the percentage of the local content and the details of locations at which the local value addition is made along with their bid, failing which the bid is liable to be rejected. In case the bid value is more than Rs 10 Crore, the declaration relating to percentage of local content shall be certified by the statutory auditor or cost auditor, if the OEM is a company and by a practicing cost accountant or a chartered accountant for OEMs other than companies as per the Public Procurement (preference to Make-in -India) order 2017 dated 04.06.2020 . In case Buyer has selected Purchase preference to Micro and Small Enterprises clause in the bid, the same will get precedence over this clause.

3. Purchase preference to Micro and Small Enterprises (MSEs): Purchase preference will be given to MSEs as defined in Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 dated 23.03.2012 issued by Ministry of Micro, Small and Medium Enterprises and its subsequent Orders/Notifications issued by concerned Ministry. If the bidder wants to avail the Purchase preference, the bidder must be the manufacturer of the offered product in case of bid for supply of goods. Traders are excluded from the purview of Public Procurement Policy for Micro and Small Enterprises. In respect of bid for Services, the bidder must be the Service provider of the offered Service. Relevant documentary evidence in this regard shall be uploaded along with the bid in respect of the offered product or service. If L-1 is not an MSE and MSE Seller (s) has/have quoted price within L-1+ 15%

(Selected by Buyer)of margin of purchase preference /price band defined in relevant policy, such Seller shall be given opportunity to match L-1 price and contract will be awarded for 25%(selected by Buyer) percentage of total QUANTITY.

4. Estimated Bid Value indicated above is being declared solely for the purpose of guidance on EMD amount and for determining the Eligibility Criteria related to Turn Over, Past Performance and Project / Past Experience etc. This has no relevance or bearing on the price to be quoted by the bidders and is also not going to have any impact on bid participation. Also this is not going to be used as a criteria in determining reasonableness of quoted prices which would be determined by the buyer based on its own assessment of reasonableness and based on competitive prices received in Bid / RA process.

5. Reverse Auction would be conducted amongst first 50% of the technically qualified bidders arranged in the order of prices from lowest to highest. Number of sellers eligible for participating in RA would be rounded off to next higher integer value if number of technically qualified bidders is odd (e.g. if 7 bids are technically qualified, then RA will be conducted amongst L-1 to L-4). In case number of technically qualified bidders are 2 or 3, RA will be between all without any elimination. If Buyer has chosen to split the bid amongst N sellers, then minimum N sellers would be taken to RA round. In case Primary products of only one OEM are left in contention for participation in RA based on lowest 50% bidders qualifying for RA, the number of sellers qualifying for RA would be increased to get at least products of one more OEM (directly participated or through its reseller) if available. Further, if bid(s) of any seller(s) eligible for MSE preference is / are coming within price band of 15% of Non MSE L-1 or if bid of any seller(s) eligible for Make in India preference is / are coming within price band of 20% of non MII L-1, then such MSE / Make in India seller shall also be allowed to participate in the RA process.

Hydrochloric Acid (200 liter)

(Minimum 50% and N/A Local Content required for qualifying as Class 1 and Class 2 Local Supplier respectively)

Brand Type	Unbranded
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Technical Specifications

Buyer Specification Document	Download
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Consignees/Reporting Officer and Quantity

S.No.	Consignee/Reporting Officer	Address	Delivery Schedule (In number of days from contract start days)		
			Quantity	Delivery to start after	Delivery to be completed by
1	Bipin Bihari	505215,BHEL Site Office, Construction Manager, 2X800 MW NTPC Ramagundam SG Pkg, PO: Jyothinagar District: - Karimnagar Telangana - 505215			
			100	1	20
			100	41	60

Trisodium Phosphate (TSP) (2500 kilogram)

(Minimum 50% and N/A Local Content required for qualifying as Class 1 and Class 2 Local Supplier respectively)

Brand Type	Unbranded
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Technical Specifications

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Consignees/Reporting Officer and Quantity

S.No.	Consignee/Reporting Officer	Address	Delivery Schedule (In number of days from contract start days)		
			Quantity	Delivery to start after	Delivery to be completed by
1	Bipin Bihari	505215,BHEL Site Office, Construction Manager, 2X800 MW NTPC Ramagundam SG Pkg, PO: Jyothinagar District: - Karimnagar Telangana - 505215			
			1250	1	20
			1250	41	60

Di Sodium Hydrogen Phosphate (1300 kilogram)

(Minimum 50% and N/A Local Content required for qualifying as Class 1 and Class 2 Local Supplier respectively)

Brand Type	Unbranded
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Technical Specifications

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Consignees/Reporting Officer and Quantity

S.No.	Consignee/Reporting Officer	Address	Delivery Schedule (In number of days from contract start days)		
			Quantity	Delivery to start after	Delivery to be completed by
1	Bipin Bihari	505215,BHEL Site Office, Construction Manager, 2X800 MW NTPC Ramagundam SG Pkg, PO: Jyothinagar District: - Karimnagar Telangana - 505215			
			650	1	20
			650	41	60

Sodium Hydroxide (1000 liter)

(Minimum 50% and N/A Local Content required for qualifying as Class 1 and Class 2 Local Supplier respectively)

Brand Type	Unbranded
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Technical Specifications

Buyer Specification Document	Download
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Consignees/Reporting Officer and Quantity

S.No.	Consignee/Reporting Officer	Address	Delivery Schedule (In number of days from contract start days)		
			Quantity	Delivery to start after	Delivery to be completed by
1	Bipin Bihari	505215,BHEL Site Office, Construction Manager, 2X800 MW NTPC Ramagundam SG Pkg, PO: Jyothinagar District: - Karimnagar Telangana - 505215			
			500	1	20
			500	41	60

Hydrazine Hydrate (1000 liter)

(Minimum 50% and N/A Local Content required for qualifying as Class 1 and Class 2 Local Supplier respectively)

Brand Type	Unbranded
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Technical Specifications

Buyer Specification Document	Download
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Consignees/Reporting Officer and Quantity

S.No.	Consignee/Reporting Officer	Address	Delivery Schedule (In number of days from contract start days)		
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S.No.	Consignee/Reporting Officer	Address	Delivery Schedule (In number of days from contract start days)		
1	Bipin Bihari	505215,BHEL Site Office, Construction Manager, 2X800 MW NTPC Ramagundam SG Pkg, PO: Jyothinagar District: - Karimnagar Telangana - 505215	Quantity	Delivery to start after	Delivery to be completed by
			500	1	20
			500	41	60

Liquor Ammonia In Tanker (52000 liter)

(Minimum 50% and N/A Local Content required for qualifying as Class 1 and Class 2 Local Supplier respectively)

Brand Type	Unbranded
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Technical Specifications

Buyer Specification Document	Download
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Consignees/Reporting Officer and Quantity

S.No.	Consignee/Reporting Officer	Address	Delivery Schedule (In number of days from contract start days)		
1	Bipin Bihari	505215,BHEL Site Office, Construction Manager, 2X800 MW NTPC Ramagundam SG Pkg, PO: Jyothinagar District: - Karimnagar Telangana - 505215	Quantity	Delivery to start after	Delivery to be completed by
			26000	1	20
			26000	41	60

Citric Acid (36000 kilogram)

(Minimum 50% and N/A Local Content required for qualifying as Class 1 and Class 2 Local Supplier respectively)

Brand Type	Unbranded
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Technical Specifications

Buyer Specification Document	Download
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Consignees/Reporting Officer and Quantity

S.No.	Consignee/Reporting Officer	Address	Delivery Schedule (In number of days from contract start days)		
			Quantity	Delivery to start after	Delivery to be completed by
1	Bipin Bihari	505215,BHEL Site Office, Construction Manager, 2X800 MW NTPC Ramagundam SG Pkg, PO: Jyothinagar District: - Karimnagar Telangana - 505215			
			18000	1	20
			18000	41	60

Sodium Nitrite (5000 kilogram)

(Minimum 50% and N/A Local Content required for qualifying as Class 1 and Class 2 Local Supplier respectively)

Brand Type	Unbranded
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Technical Specifications

Buyer Specification Document	Download
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Consignees/Reporting Officer and Quantity

S.No.	Consignee/Reporting Officer	Address	Delivery Schedule (In number of days from contract start days)		
			Quantity	Delivery to start after	Delivery to be completed by
1	Bipin Bihari	505215,BHEL Site Office, Construction Manager, 2X800 MW NTPC Ramagundam SG Pkg, PO: Jyothinagar District: - Karimnagar Telangana - 505215			
			2500	1	20
			2500	41	60

Calcium Hydroxide / Lime Powder / Slaked Lime (800 kilogram)

(Minimum 50% and N/A Local Content required for qualifying as Class 1 and Class 2 Local Supplier respectively)

Brand Type	Unbranded
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Technical Specifications

Buyer Specification Document	Download
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Consignees/Reporting Officer and Quantity

S.No.	Consignee/Reporting Officer	Address	Delivery Schedule (In number of days from contract start days)		
			Quantity	Delivery to start after	Delivery to be completed by
1	Bipin Bihari	505215,BHEL Site Office, Construction Manager, 2X800 MW NTPC Ramagundam SG Pkg, PO: Jyothinagar District: - Karimnagar Telangana - 505215			
			400	1	20
			400	41	60

Liquor Ammonia In Carboy Drum (22000 liter)

(Minimum 50% and N/A Local Content required for qualifying as Class 1 and Class 2 Local Supplier respectively)

Brand Type	Unbranded
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Technical Specifications

Buyer Specification Document	Download
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Consignees/Reporting Officer and Quantity

S.No.	Consignee/Reporting Officer	Address	Delivery Schedule (In number of days from contract start days)		
			Quantity	Delivery to start after	Delivery to be completed by
1	Bipin Bihari	505215,BHEL Site Office, Construction Manager, 2X800 MW NTPC Ramagundam SG Pkg, PO: Jyothinagar District: - Karimnagar Telangana - 505215			
			11000	1	20
			11000	41	60

Buyer added Bid Specific Additional Scope of Work

S.No.	Document Title	Description	Applicable i.r.o. Items
1	Make In India format View	Declaration for Make In India	Hydrochloric Acid(200),Trisodium Phosphate (TSP)(2500),Di Sodium Hydrogen Phosphate(1300),Sodium Hydroxide(1000),Hydrazine Hydrate(1000),Liquor Ammonia In Tanker(52000),Citric Acid(36000),Sodium Nitrite(5000),Calcium Hydroxide / Lime Powder / Slaked Lime(800),Liquor Ammonia In Carboy Drum(22000)

The uploaded document only contains Buyer specific Additional Scope of Work and / or Drawings for the bid items added with due approval of Buyer's competent authority. Buyer has certified that these additional scope and drawings are generalized and would not lead to any restrictive bidding.

Buyer Added Bid Specific Terms and Conditions

1. Generic

Actual delivery (and Installation & Commissioning (if covered in scope of supply)) is to be done at following address BHEL Site Office, Construction Manager 2X800 MW NTPC Ramagundam, SG Pkg. PO: Jyothinagar, District: - Karimnagar, Telangana -505215 GST No.: 36AAACB4146P1ZG..

2. Generic

Bidders are advised to check applicable GST on their own before quoting. Buyer will not take any responsibility in this regards. GST reimbursement will be as per actuals or as per applicable rates (whichever is lower), subject to the maximum of quoted GST %.

3. Generic

Bidder shall submit the following documents along with their bid for Vendor Code Creation:

- Copy of PAN Card.
- Copy of GSTIN.
- Copy of Cancelled Cheque.
- Copy of EFT Mandate duly certified by Bank.

4. Generic

For hazardous chemical/item, all precautionary measure as per regulation from the point of transportation/ handling/ storage/ safety/ health/ environment to be undertaken/ specified before dispatch. During dispatch, proper symbol for the hazard/ MSDS/ Batch No./ date of manufacturing/ Gross Weight/ Net Weight/ shelf Life etc are to be written/ printed/ pasted on the body of the packing.

5. Generic

OPTION CLAUSE: The Purchaser reserves the right to increase or decrease the quantity to be ordered up to 25 percent of bid quantity at the time of placement of contract. The purchaser also reserves the right to

increase the ordered quantity by up to 25% of the contracted quantity during the currency of the contract at the contracted rates. Bidders are bound to accept the orders accordingly.

6. Generic

Supplier shall ensure that the Invoice is raised in the name of Consignee with GSTIN of Consignee only.

7. Generic

Without prejudice to Buyer’s right to price adjustment by way of discount or any other right or remedy available to Buyer, Buyer may terminate the Contract or any part thereof by a written notice to the Seller, if:

- i) The Seller fails to comply with any material term of the Contract.
- ii) The Seller informs Buyer of its inability to deliver the Material(s) or any part thereof within the stipulated Delivery Period or such inability otherwise becomes apparent.
- iii) The Seller fails to deliver the Material(s) or any part thereof within the stipulated Delivery Period and/or to replace/rectify any rejected or defective Material(s) promptly.
- iv) The Seller becomes bankrupt or goes into liquidation.
- v) The Seller makes a general assignment for the benefit of creditors.
- vi) A receiver is appointed for any substantial property owned by the Seller.
- vii) The Seller has misrepresented to Buyer, acting on which misrepresentation Buyer has placed the Purchase Order on the Seller.

8. Generic

While generating invoice in GeM portal, the seller must upload scanned copy of GST invoice and the screenshot of GST portal confirming payment of GST.

9. Scope of Supply

Scope of supply (Bid price to include all cost components) : Only supply of Goods

10. Certificates

Bidder's offer is liable to be rejected if they don't upload any of the certificates / documents sought in the Bid document, ATC and Corrigendum if any.

11. Certificates

Material Test Certificate Should Be Sent Along with The Supply. The Material Will Be Checked by Buyer’s Lab & the Results of the Lab will be the Sole Criteria for Acceptance of the Item.

12. Certificates

To be eligible for award of contract, Bidder / OEM must possess following Certificates / Test Reports on the date of bid opening (to be uploaded with bid): Please refer the GeM Bid ATC for Pre-qualification .

13. Buyer Added Bid Specific ATC

Buyer Added text based ATC clauses

1. The Total requirement unit wise is tabulated below :

Item Description	Unit of Measure	Item Quantity		Total Quantity
		Unit # 1	Unit # 2	
Trisodium Phosphate (TSP), Na3PO4.12H2O, as per IS 573:1992, assay 17.5% as P2O5 min	Kg.	1,250	1,250	2,500

Item Description	Unit of Measure	Item Quantity		Total Quantity
		Unit # 1	Unit # 2	
Di Sodium Hydrogen Phosphate, Na ₂ HPO ₄ .12H ₂ O, As per IS:566:1984, Technical Grade assay 98% on dry basis	Kg.	650	650	1,300
Sodium Nitrite, NaNO ₂ , As per IS:879:1981, Technical grade , assay 97% min	Kg.	2,500	2,500	5,000
Citric Acid % by mass (as monohydrated), C ₆ H ₈ O ₇ .H ₂ O Min 98.5% (BIS:5464:1995)	Kg.	18,000	18,000	36,000
Liquor Ammonia, Analytical grade 25 % Conc. As per IS:799-1985/Reaffirmation year 2010 (in Tanker)	Ltrs.	26,000	26,000	72,000
Liquor Ammonia, Analytical grade 25 % Conc. As per IS:799-1985/Reaffirmation year 2010 (in Carboy Drums)	Ltrs.	11,000	11,000	22,000
Sodium Hydroxide (48% Concentration)	Ltrs.	500	500	1,000
Hydrazine Hydrate, 80% Concentration MIN IS: 12086-1992	Ltrs.	500	500	1,000
Hydrochloric Acid, (30% Concentration) IS: 265-1993	Ltrs.	100	100	200
Calcium Hydroxide or Lime powder or Slaked lime Ca(OH) ₂ as per IS 1540 :1990, Moisture:0.5-0.8 % by mass, Available lime [as Ca (OH) ₂]: 90% Min	Kg.	400	400	800

2. **Quantity Variation:** +/- 25%

3. Maximum No. of Bidders Amongst Which Order May Be Split is two. Ratio of splitting between L1 and other Eligible bidder in order of price competitiveness shall be 50:50.

During ordering time, If GeM System does not allow the 50:50 splitting, Ratio of splitting between L1 and other Eligible bidder in order of price competitiveness shall be 51:49. Quantity shall be approximated as per minimum requirement packaging provided in Technical specification.

4. Pre-qualification requirement:

Technical PQR: Bidder must have supplied Chemicals i.e Trisodium Phosphate or Di Sodium Hydrogen Phosphate or Calcium Hydroxide or Lime powder or Slaked lime or Sodium Nitrite or Citric Acid or Liquor Ammonia or Sodium Hydroxide or Hydrazine Hydrate or Hydrochloric Acid or combination these chemicals of worth **Rs.31 Lakhs** in the last three (3) years as on latest date of bid submission along with appropriate document against proof of supply shall be provided with offer in support of experience criteria.

Financial PQR: 77 Lakhs. Audited Financial documents of FY 2018-19, 2019-20 & 2020-2021 shall be furnished in support of Turnover Criteria and this requirement shall supersede other Turnover parameters cited elsewhere.

If financial statements are not required to be audited statutorily, then instead of audited financial statements, financial statements are required to be certified by Chartered Accountant.

In case of audited Financial statements have not been submitted for all the three years as indicated against Financial Turnover QR (Qualifying requirement) above, then the applicable audited statements submitted by the bidders against the requisite three years, will be averaged for three years i.e. total divided by three.

5. Payment Terms:

Following payment term shall be applicable in supersession of the payment terms provided elsewhere in GeM Bid:

Type of Bidder	Payment Timelines
Micro & Small Enterprises	Payments shall be made to the Seller within 45 days of issue of consignee receipt-cum-acceptance certificate (CRAC) and on-line submission of bills (This is in supersession of 10 days time as provided in clause 12 of GeM GTC).
Medium Enterprises	Payments shall be made to the Seller within 60 days of issue of consignee receipt-cum-acceptance certificate (CRAC) and on-line submission of bills (This is in supersession of 10 days time as provided in clause 12 of GeM GTC).
Non MSME	Payments shall be made to the Seller within 90 days of issue of consignee receipt-cum-acceptance certificate (CRAC) and on-line submission of bills (This is in supersession of 10 days time as provided in clause 12 of GeM GTC).

Proof for Micro, Small and Medium Enterprises has to be furnished by the bidder.

6. Material Dispatched Clearance Certificate (MDCC): Supplier should

supply/dispatch the material after receiving clearance from BHEL PSWR project site.

7. **Packing Details:** Please refer Technical specification of respective chemicals.
8. **Inspection:** Material shall be tested at supplier's work place before the dispatch. Supplier shall intimate 7 days in advance before dispatched to BHEL for pre-dispatched inspection. Bidder shall furnish Inspection report duly certified by the supplier's and BHEL's representative for all Chemicals along with supply.
2. **Delivery Instruction:** Chemical shall be delivered to site within 20 days from the date intimation from BHEL/Project Site. This Condition shall supersede Delivery Schedule cited elsewhere.

Delivery is the essence of the contract for BHEL. Offer deviating delivery schedule may be liable for rejection.

Though, initially the purchase order validity is only 60 days from the date of purchase order, the actual validity of purchase order shall be 6 months from the date of purchase order. Accordingly, whenever BHEL issues/request for purchase order validity extension, the same must be adhered to by the supplier unconditionally. Offer deviating to this Terms and Conditions shall be liable for rejection.

10. **Test Certificate & Shelf Life:** Bidder shall furnish Test Certificate & Shelf life for Chemical at the time of dispatch to site.
11. Chemicals will be accepted only if accompanied by "Material Test Certificate" of manufacturer / ITA Lab in accordance with relevant IS Code. Tenderer should agree for compliance.
12. **MSDS (Material Safety Data Sheet):** All chemicals should be supplied with MSDS (Material Safety Data Sheet). Chemicals without MSDS will not be accepted.
13. **Rejections of Chemical:** BHEL will reserve the right to inspect/test the material at BHEL Site. In case of rejection at any stage, supplier shall be liable to replace the materials at his own cost.
14. **Documents required along with Chemical:** a) Test Certificate b) Shelf Life Certificate c) Material Safety Data Sheet

Disclaimer

The additional terms and conditions have been incorporated by the Buyer after approval of the Competent Authority in Buyer Organization. Buyer organization is solely responsible for the impact of these clauses on the bidding process, its outcome and consequences thereof including any eccentricity / restriction arising in the bidding process due to these ATCs and due to modification of technical specification and / or terms and conditions governing the bid. Any clause incorporated by the Buyer such as demanding Tender Sample, incorporating any clause against the MSME policy and Preference to make in India Policy, mandating any Brand names or Foreign Certification, changing the default time period for Acceptance of material or payment timeline governed by OM of Department of Expenditure shall be null and void and would not be considered part of bid.

Further any reference of conditions published on any external site or reference to external documents / clauses shall also be null and void. If any seller has any objection / grievance against these additional clauses or otherwise on any aspect of this bid, they can raise their representation against the same by using the Representation window provided in the bid details field in Seller dashboard after logging in as a seller within 4 days of bid publication on GeM. Buyer is duty bound to reply to all such representations and would not be allowed to open bids if he fails to reply to such representations.

[This Bid is also governed by the General Terms and Conditions.](#)

In terms of GeM GTC clause 26 regarding Restrictions on procurement from a bidder of a country which shares a land border with India, any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority. While participating in bid, Bidder has to undertake compliance of this and any false declaration and non-compliance of this would be a ground for immediate termination of the contract and further legal action in accordance with the laws.

---Thank You---