

ANNEXURE 1: F

Details of the orders executed for last five years from the date of enquiry for the Vanadium Flow
Battery System:

S. No .	Details of the equipment/ system: Model number, capacity and other major details	Details of the customer: Name of the organization, Contact person: Name, E-mail, Phone Number, Fax	P.O. No & Date	Delivery Date	E &C Date		Present condition of the system/ equipment; (In continuous operation since dd/mm/yyyy must be mentioned)	Whether AMC was taken (Yes/ No)
					Start Date	End Date		
1								
2								
3								
4								
5								
6								
7								
8								
9								
10								

NOTE: BHEL will carry out independent verification of performance certification. Hence, prospective bidders are required to give only reference of those customers who are willing to confirm independent verification and not refrain from the same on the grounds of confidentiality

SIGNATURE OF THE BIDDER WITH SEAL

ANNEXURE-2: F

Un-Price Bid format - 200kWh/50kW Vanadium Flow battery based Energy Storage system
Out-side India Supplier - Foreign Currency

Enquiry Description	Enquiry No	Enquiry Date	Supplier's Name and Address	

1.0 Supplies

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SIGNATURE OF THE BIDDER WITH SEAL

200kWh/50kW Vanadium Flow battery based Energy Storage system (ESS) - Bid formats-Out-side India Supplier – Foreign Currency

1.2.0	Sub total			Quoted	Quoted	
1.2.1	Packing and Forwarding charges			Quoted	Quoted	
1.2.2	Sub total (EXW Price)			Quoted	Quoted	
1.2.3	Any other Charges like Export Clearance Charges etc.			Quoted	Quoted	
1.2.4a	FOB (Nearest Gateway Sea Port) Charges			Quoted	Quoted	
1.2.4b	CFR Charges (Mumbai/ Nhavasheva/ Chennai seaport/ CFR- ICD Sanathnagar, Hyderabad)			Quoted	Quoted	
1.2.5	Sub Total, CFR-India Seaport					
1.3.0	Exchange rate on Technical bid opening date, to be filled by BHEL			BHEL	BHEL	
1.3.1	Sub Total, CFR-India Seaport in Indian Currency (INR), to be filled by BHEL			BHEL	BHEL	
1.3.2	Insurance (INR)	1%		BHEL	BHEL	
1.3.3	Customs duty, (INR)	5.15%		BHEL	BHEL	
1.3.4	Local Transport, India seaport to BHEL R&D Hyderabad Stores (for CFR-Mumbai/ Nhavasheva/ Chennai seaport shipment, (INR)	2%		BHEL	BHEL	
1.3.5	Sub Total, imports (Delivery to BHEL R&D Hyderabad Stores), (1.3.1 to 1.3.4), (INR)					

*** The prospective supplier is required to fill detailed Bill of material to meet the tender specifications from the S.No.1.1.1 onwards. The list of items is not limited to 1.1.10. The supplier is free to use as many columns as possible.**

1.4.0. If there is/are any supply Sourced from India that are certified by OEM, they have to be quoted in Indian currency on FOR- BHEL R&D Hyderabad Stores basis only, with order placement address in India

S. No.	Item Description	Units	Qty	Unit Rate, INR (Rs.)	Total C=(A*B)	Corresponding reference of item specs./ general terms and conditions to be indicated; Remarks
COL 1	2	3	4	5	6	7
			(A)	(B)	C=A*B	
1.4.1	Please specify, item-wise.	Lot	1	Quoted	Quoted	
1.4.2	Taxes/duties, ED	0%	1	Quoted	Quoted	
1.4.3	Taxes/duties, CST/ VAT, Form 'C' will not be issued.	--%	1	Quoted	Quoted	
1.4.4	Packing and Forwarding charges	Lot	1	Quoted	Quoted	
1.4.5	F.O.R Charges (Freight & Insurance, entry tax, octroi, etc). to BHEL R&D Hyderabad Stores, incl. taxes	Lot	1	Quoted	Quoted	
1.4.6	Sub total (Delivery to BHEL R&D Hyderabad Stores), indigenous			Quoted	Quoted	

SIGNATURE OF THE BIDDER WITH SEAL

200kWh/50kW Vanadium Flow battery based Energy Storage system (ESS) - Bid formats-Out-side India Supplier – Foreign Currency

1.5.0	Total, (Imports + Indigenous) = 1.3.5 + 1.4.6			Quoted	Quoted	
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2.0. TRAINING / E&C, DEMONSTRATION ETC

2.a	Applicable Services in India (TRAINING / E&C, DEMONSTRATION ETC) provided by Foreign Supplier, to be quoted in foreign Currency.					
S. No.	Item Description	Units	Qty	Unit Rate with Currency	Total C=(A*B)	Corresponding reference of item specs./ general terms and conditions to be indicated; Remarks
COL 1	2	3	4	5	6	7
2.1	Commissioning & Demonstration at site of installation - % of 1.2.0	___%		Quoted	Quoted	
2.2	Post-installation training Minimum 2 days for 6 BHEL Engineer- % of 1.2.0	___%		Quoted	Quoted	
2.3	Sub total of 2.1 & 2.2	--%		Quoted	Quoted	
2.4	Service Tax to BHEL account			BHEL	BHEL	

Note:- Withholding tax will be deducted as per Income tax act 1961, India and DTAA agreement. In case of non-acceptance of deduction of withholding tax, the offer will be rejected.

Alternately

2.b	Applicable Services in India (TRAINING / E&C, DEMONSTRATION ETC) provided by Foreign Supplier's India Office Engineer/ Indian Agent / Distributor in India, to be quoted in Indian Currency					
S. No.	Item Description	Units	Qty	Unit Rate, INR (Rs.)	Total C=(A*B)	Corresponding reference of item specs./ general terms and conditions to be indicated; Remarks
COL 1	2	3	4	5	6	7
2.1	Commissioning & Demonstration at site of installation- % of 1.2.0	___%		Quoted	Quoted	
2.2	Post-installation training Minimum 2days for 6 BHEL Engineer- % of 1.2.0	___%		Quoted	Quoted	
2.3	Sub total of 2.1 & 2.2	--%		Quoted	Quoted	
2.4	Service Tax	___%		Quoted	Quoted	

Note: Income tax will be deducted as per Income tax act 1961, Please furnish PAN No and Service tax no. Service tax shall be released on submission of proof of remittance.

4. Indian agency commission is included in the price quoted: _____% (please specify the line item / items). Please attach Agency agreement copy.

** Items may be quoted in same format only as per actual nomenclature and part numbers with quantity and unit price at appropriate location. All columns to be filled. If any item does not carry any value it must be mentioned as zero (0).

Actual taxes/ rates as applicable at the time of placement of Purchase Order

SIGNATURE OF THE BIDDER WITH SEAL

Note:

1. If authorized Indian agent/ service provider is carrying out Supply/ Service activity, the Supplier has to fill the applicable CST/VAT and Service tax as % and actuals for the items. (Central Excise Duty Exempted as per Government Notification No. 16/2007-Central Excise dated 01-Mar-2007; valid for shipments up to 31.03.2021).
2. Concessional Customs Duty rate is 5.15% as per Government Notification No. 24/2007-Customs dated 01-Mar-2007; valid for shipments up to 31.03.2021
3. This Un-Price bid format should be submitted along with Techno-Commercial Bid.
4. **TERMS OF DELIVERY:** (Please tick A1 or A2 only)
A1) CFR – MUMBAI / Nhavasheva Seaport / Chennai Seaport. Insurance @1% (Supplier's seaport to BHEL R&D, Hyderabad Stores) + local transport charges 2% (Mumbai / Nhavasheva / Chennai Seaport to BHEL R&D, Hyderabad store) shall be added for landed cost evaluation.
A2) CFR-ICD Sanathnagar, Hyderabad, India. Insurance @1% (Supplier's seaport to BHEL R&D Stores, Hyderabad) shall be added for landed cost evaluation.
5. **If there is/are any local supply/ service(s) provision that are certified by OEM, they have to be quoted in Indian currency only.**
6. Basic equipment value is defined as price of equipment with accessories and auxiliaries (if any)
7. In respect of any taxable services provided or agreed to be provided by any person who is located in non-taxable territory and received by any person located in the taxable territory, Service tax at the prevailing rate of 15% is to be borne by the service receiver. The same shall be considered for evaluating the landed cost
8. All the Non-resident of India either individual or company as defined under Indian Income tax act 1961, who are providing services of technical in nature like erection & commissioning, training etc in India are subject to withholding tax on the payments made to them. The technical bidders from countries for which DTAA agreement exist are required to submit the following documents:
 - (a) PAN Copy (Permanent Account Number allotted to foreign Supplier in **India** which is referenced for withholding tax OR Form 10F for Current Year disclosing the Company's Name, e-mail ID, Contact Number, address in the country of residence, Tax Identification Number and Tax Residency Certificate.
 - (b) While determining the rate of tax (when DTAA agreement exist) the lower of the two shall be considered:
 - Rate as per Withholding Tax Provisions of India
 - Rate as per DTAA (Double Taxation Avoidance Agreement between the Country of OEM and India
 - In case of foreign Supplier where DTAA agreement does not exists, the rate as per Indian Income Tax Provisions will attract.
9. Rates to be quoted in figures with corresponding words.
10. Supplier's undertaking: I/We have read and understood the NIT terms and conditions.
11. All the taxes, duties, E& C charges/ Sub total should be mentioned in % in the unpriced bid format.

SIGNATURE OF THE BIDDER WITH SEAL

200kWh/50kW Vanadium Flow battery based Energy Storage system (ESS) - Bid formats-Out-side India Supplier – Foreign Currency

PRICE BID FORMAT

ANNEXURE-3: FB

**Price Bid format - 200kWh/50kW Vanadium Flow battery based Energy Storage system
Out-side India Supplier - Foreign Currency**

Enquiry Description	Enquiry No	Enquiry Date	Supplier's Name and Address	

1.0 Supplies

S. No.	Item Description	Units	Qty	Unit Rate with Currency	Total $C=(A*B)$	Corresponding reference of item specs./ general terms and conditions to be indicated; Remarks
COL 1	2	3	4	5	6	7
			(A)	(B)	$C=A*B$	
1.1	200kWh/50kW Vanadium Flow battery based Energy Storage system in IP54 protected container, meeting all the requirements specified in the tender. (Please give the detailed breakup of the deliverable items in following columns in line with data mentioned in Unprized bid)					
1.1.1						
1.1.2		Set	1			
1.1.3		Set	1			
1.1.4		Set	1			
1.1.5		Set	1			
1.1.6		Set	1			
1.1.7		Set	1			
1.1.8						
1.1.9		Set	1			
1.1.10		Set	1			

SIGNATURE OF THE BIDDER WITH SEAL

200kWh/50kW Vanadium Flow battery based Energy Storage system (ESS) - Bid formats-Out-side India Supplier – Foreign Currency

1.2.0	Sub total					
1.2.1	Packing and Forwarding charges	Lot	1			
1.2.2	Subtotal (EXW Price)					
1.2.3	Any other Charges like Export Clearance Charges etc.	Lot	1			
1.2.4a	FOB (Nearest Gateway SeaPort) Charges	Lot	1			
1.2.4b	CFR Charges (Mumbai/ Nhavasheva/ Chennai seaport/ CFR- ICD Sanathnagar, Hyderabad)	Lot	1			
1.2.5	Sub Total, CFR-India Seaport					
1.3.0	Exchange rate on Technical bid opening date, to be filled by BHEL			BHEL	BHEL	
1.3.1	Sub Total, CFR-India Seaport in Indian Currency (INR), to be filled by BHEL			BHEL	BHEL	
1.3.2	Insurance (INR)	1%		BHEL	BHEL	
1.3.3	Customs duty, (INR)	5.15 %		BHEL	BHEL	
1.3.4	Local Transport, India seaport to BHEL R&D Hyderabad Stores (for CFR-Mumbai/ Nhavasheva/ Chennai seaport shipment, (INR)	2%	1	BHEL	BHEL	
1.3.5	Sub Total, imports (Delivery to BHEL R&D Hyderabad Stores), (1.3.1 to 1.3.4), (INR)					

The prospective vendors should mention the item details in Priced bid format exactly in line with data quoted in the unprized bid format. Any deviations in Unprized and priced bid Formats may lead to rejection of bid.

1.4.0. If there is/are any supply Sourced from India that are certified by OEM, they have to be quoted in Indian currency on FOR-BHEL R&D Hyderabad Stores basis only, with order placement address in India

S. No.	Item Description	Units	Qty	Unit Rate, INR (Rs.)	Total C=(A*B)	Corresponding reference of item specs./ general terms and conditions to be indicated; Remarks
COL 1	2	3	4	5	6	7
			(A)	(B)	C=A*B	
1.4.1	Please specify, item-wise.	Lot	1			
1.4.2	Taxes/duties, ED	0%	1			
1.4.3	Taxes/duties, CST/ VAT, Form 'C' will not be issued.	___%				
1.4.4	Packing and Forwarding charges	Lot	1			
1.4.5	F.O.R Charges (Freight & Insurance, entry tax, octroi, etc).	Lot	1			

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200kWh/50kW Vanadium Flow battery based Energy Storage system (ESS) - Bid formats-Out-side India Supplier – Foreign Currency

	to BHEL R&D Hyderabad Stores, incl. taxes					
1.4.6	Subtotal (Delivery to BHEL R&D Hyderabad Stores), indigenous					
1.5.0	Total, (Imports + Indigenous) = 1.3.5 + 1.4.6					

2.0 SERVICES

2.a	Applicable Services in India (TRAINING / E&C, DEMONSTRATION ETC) provided by Foreign Supplier, to be quoted in foreign Currency.					
S. No.	Item Description	Units	Qty	Unit Rate with Currency	Total C=(A*B)	Corresponding reference of item specs./ general terms and conditions to be indicated; Remarks
COL 1	2	3	4	5	6	7
2.1	Commissioning & Demonstration at site of installation- % of 1.2.0	___%	1	Quoted in unpriced bid format		
2.2	Post-installation training Minimum 2 days for 6 BHEL Engineer - % of 1.2.0	___%	1			
2.3	Sub total of 2.1 & 2.2	--%				
2.4	Service Tax to BHEL account					

Alternately

2.b	Applicable Services in India (TRAINING / E&C, DEMONSTRATION ETC) provided by Foreign Supplier's India Office Engineer/ Indian Agent / Distributor in India, to be quoted in Indian Currency only					
S. No.	Item Description	Units	Qty	Unit Rate, INR (Rs.)	Total C=(A*B)	Corresponding reference of item specs./ general terms and conditions to be indicated; Remarks
COL 1	2	3	4	5	6	7
2.1	Commissioning & Demonstration at site of installation- % of 1.2.0	___%		Quoted in unpriced bid format		
2.2	Post-installation training Minimum 2 days for 6 BHEL Engineer- % of 1.2.0	___%				
2.3	Sub total of 2.1 & 2.2	--%				
2.4	Service Tax	%				

SIGNATURE OF THE BIDDER WITH SEAL