

 	<p align="center">BHARAT HEAVY ELECTRICALS LIMITED</p> <p align="center">HEAVY POWER EQUIPMENT PLANT</p> <p align="center">TURBINE & COMPRESSOR - PURCHASE DIVISION</p> <p align="center">RAMACHANDRAPURAM, HYDERABAD</p>
<p align="center">PRE-QUALIFICATION REQUIREMENTS - FINANCE</p>	
PRODUCT:	I/H CONVERTER WEATHER PROOF
PROJECT:	Bhusawal (M PA 1050), Nalco (M FA 1083), Gallantt (M FA 1078), Manuguru (QFN 0285), Panki (M PA 1063), Udangudi (M PA 1064), Patratu (M PA 1062), Thermax (M FA 1084), Shyam sel (M AA 1025)
<p align="center">CRITERIA FOR EVALUATION - FINANCIAL</p>	
<p>Average annual financial turnover during the last Three Financial Years should not be less than INR 45,00,000.00 / -</p> <p><i>(In Words, Indian Rupees Fifty Three lakhs only)</i></p>	
<p>Notes:-</p> <ol style="list-style-type: none"> The Average annual Financial turnover during last 03 (three) years, ending of the previous financial year, should be at least INR 45,00,000.00 / - and positive net worth as per latest balance sheet. The bidder has to submit financial accounts comprising of Audit report, Balance Sheet, Profit & Loss A/c Statement and Notes/Schedules pertaining to Turnover/Sales/Revenue, certified by Chartered Accountant for the last three years as on tender due date to review the above criteria. Foreign bidder is to submit a latest certificate from reputed third party business rating agency like Dun & Bradstreet, Credit reform etc. in addition to the documents mentioned at point (a) above for review of above criteria. The certificate thus produced will explicitly mention the turnover in terms of equivalent Indian Rupees. Other Income shall not be considered for arriving at Annual Turnover/Sales. For evaluation purpose, only revenue from operations shall be considered. 	

Vendor Sign & Stamp

PRE-QUALIFICATION CRITERIA		Dt:		
I/ H Converter for Steam Turbines				
S.No.	BHEL Requirement	Vendor's Confirmation	Deviation if Any	Remarks
1	All the suppliers need to submit this document i.e. titled pre-qualification criteria and furnish required information along with offer.			
2	a) Name, address, e-mail id, contact no.etc. of manufacturer b) Name, address, e-mail id, contact no. etc. of authourised agency / trading house quoting on behalf of manufacturing company. In case offer is received from authourised agency / trading house, the following requirements shall be full filled. i) Valid letter of authorisation and copy of agreement to be enclosed with offer. ii) The offer shall be either from the authorised agency or from the manufacturer directly. In case of BHEL receiving offer from both, then offer from manufaturer will only be considered. Offer from an unauthorised agency / entity on behalf of any vendor shall be summarily rejected. iii) Name, address, e-mail id, contact no.etc. of entity on whom order to be released in case of L1 shall be clearly indicated.			
3	Supplier to confirm/ provide the following criteria/ documents for evaluation of offer.			
	(a) The supplier shall already be an approved vendor of NTPC and EIL. The supplier shall have already supplied similar IH converters to other OEMs and the offered IH converter shall be in operation for a minimum period of 3 years for steam turbines applications. Supplier shall submit the end user certificate from its customers for trouble free operation.			Past Track Record (PTR)
	i) Date of supply & commissioning			
	ii) Purchaser' s Name, Address, Contact No. & email ID			
	iii) Service: Turbogenerator / Boiler feed pump drive			
	All the above criteria 3(a) (i) to 3(a) (iii) must be combinedly met by the vendor.			
	Suppliers having experience in Turbogenerator sets of Power plant and Turbo-compressors of Oil & Gas areas shall be considered.			
	Note : All the documents shall be furnished only in English. Documents furnished in other langauges will not be considered for further evaluation.			
	(b) BHEL reserves the right to cross verify with the above such customers and satisfy itself with reference to the claims of the supplier. If the information furnished by the supplier is not found satisfactory, the offer will be technically rejected.			
4	Offers without the requirement as above 3(a) & 3(b) will not be technically evaluated by BHEL. Further, no correspondence in this matter will be entertained.			

5	The vendors should furnish the detailed process of manufacturing and testing procedures along with the offer.			
6	BHEL team may carry out vendor evaluation/ assesment(incase of a new vendor)by a visit to vendor works for qualifying / rejecting the technical bid based on the findings of the visit.			