

#### PRE - QUALIFYING REQUIREMENTS

ENQUIRY NO:	
PROJECT:	3 X 660 MW NORTH KARANPURA
PACKAGE:	FIRE SEALING SYSTEM

#### **CRITERIA FOR EVALUATION - FINANCIAL:**

Amount (in Rs.)

Average annual financial turnover during the last Three Financial Years should not be less than

Rs.54,00,000.00

Rupees Fifty Four Lakh(s) Only

#### Notes:-

- a) The bidder has to submit financial accounts (audited, if applicable comprising of Audit report, Balance Sheet, Profit & Loss A/c Statement and Notes/Schedules pertaining to Turnover/Sales/Revenue), for last three years (or from the date of incorporation, whichever is less) as on tender due date to review the above criteria. In case the incorporation of vendor is less than 3 years, average annual financial turnover shall be calculated based on available information as below:-
- i) If the accounts are available for <= 1 Financial Year, the Average Annual Turnover shall be calculated based on available information divided by 1 (One).
- ii) If the accounts are available for >1 but < = 2 Financial Years, the Average Annual Turnover shall be calculated based on available information divided by 2 (Two).
- iii) If the accounts are available for >2 but <= 3 Financial Years, the Average Annual Turnover shall be calculated based on available information divided by 3 (Three).
- b) Foreign bidder is to submit a latest report from reputed third party business rating agency like Dun & Bradstreet, Credit reform etc. in addition to the documents mentioned at point (a) above for review of above criteria.
- c) Other Income shall not be considered for arriving at Annual Turnover/Sales. For evaluation purpose, Turnover figure excluding taxes shall be considered.
- d) For evaluation of foreign bidder, exchange rate (TT selling rate of SBI) as on scheduled date of tender opening (Part-I bid in case of two part bid) shall be considered.



### PRE-QUALIFICATION REQUIRMENTS FOR FIRE SEALING SYSTEM

PE-PQ-999-507-E006

REVISION NO. 03 DATE 29/04//2016

SHEET NO. 1 OF 1

ITEMS: Fire sealing system, fire retardant cable coating

Vendor may be considered for evaluation for one or more of the following type of Fire sealing system:

Type 1: RTV Silicone Foam

Type 2: Panel based

Type 3: Mortar/ Powder based

Type 4: Individual blocks for each cable

SCOPE: Supply: YES; Erection & Commissioning: YES;

Availability of type test certificates conducted at independent Lab or witnessed by third party for the applicable type of fire sealing system and fire retardant cable coating as per IS/ International standards. Bidder should be OEM for the applicable type of fire sealing system. In case bidder is not OEM, 2 the offer / application for registration shall be evaluated as per point no. 1 of "general points of PQR" available at http://bhelpem.com/vensection/PMD/PMD.aspx 3 Repeat order received from at least one end user/ purchaser for supply and E&C of applicable type of fire sealing system during last 5 years provided the gap between award of two POs is minimum 2 years. OR Completion certificate from at least one end user/ BHEL PEM for successful execution of supply and E&C for applicable type of fire sealing system. 4 Minimum two (2) nos. purchase orders for fire sealing system of applicable type shall be submitted

#### NOTE:

Supplier to comply to "general points of PQR" available at http://bhelpem.com/vensection/PMD/PMD.aspx In case supplier is not OEM, the offer shall be evaluated as per point no 1 of "general points of PQR".

which should not be more than five (5) years old from the date of application for registration or date of techno-commercial bid opening (as applicable) for establishing continuity in business.

PREPARED BY

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# BHEL PEM-ELECTRICAL PRE-QUALIFYING REQUIREMENTS FOR FIRE SEALING (TYPE-A) DOC.NO. PE-PQ-999-507-E006, REV.03

### **ANNEXURE-I**

## PROJECT SPECIFIC CRITERIA AGAINST ENQUIRY 3X660MW NORTH KARANPURA STPP

62/2019

AVINASH KUMAR

N N JAJWARE

PRAVEEN DUTTA

(ENGR)

(MANAGER)

(SR.DGM)

#### **General Points of PQR**

- Offers of the JV companies/ Joint Bidders/ bidders having collaboration/ licensing agreement/ MOU/ Indian subsidiaries shall be evaluated as follows:
  - a. If bidder happens to be an Indian subsidiaries of foreign OEM, then the credentials of the foreign OEM can also be considered for meeting PQR.
  - b. If bidder happens to be the Joint Venture Company, then the credentials of any of JV partners can be also considered for meeting PQR.
  - c. If bidder happens to bid jointly with their partner, then credentials of both the partners will be considered for meeting PQR as per distribution of the work. In all such cases, lead bidder as specified in bid documents shall be responsible for overall execution of the contract and all guarantee/ warranty.
  - d. If bidder happens to be the having valid collaboration agreement/ MOU/ licensing agreement with some other company, then the credentials of collaborator/ MOU partner/ licensing company can also be considered for meeting PQR.
    - Note: If bidder(s) qualifies on the basis of credentials of his principal/ JV partner/ Collaborator/ joint bidder etc., then the principal/ JV partner/ Collaborator/ MOU partner/ joint bidder shall be responsible for overall design vetting and warranty/ guarantee of the package. The scope matrix clearly defining their respective roles including design vetting, manufacturing of critical component, E&C etc. etc. and warranty/ guarantee shall be submitted along with the offer.
- 2. Bidder to note that the arrangement of bidding (joint bid partners/ collaborator/ MOU partner/ licensing company etc.) once offered to BHEL as a part of bidding documents cannot be changed till the execution of the project.
- 3. Consideration of offer shall be subject to customer's approval of bidders, if applicable.
- 4. Bidder to submit all supporting documents in English. If documents submitted by bidder are in language other than English, a self-attested English translated document should also be submitted.
- 5. Any other project specific requirement shall be as per Annexure-I and bidder shall submit relevant supporting documents.
- 6. Notwithstanding anything stated above, BHEL reserves the right to assess the capabilities and capacity of the bidder/collaborators to perform the contract, should the circumstances warrant such assessment in the overall interest of BHEL.
- 7. After satisfactory fulfillment of all the above criteria/ requirement, offer shall be considered for further evaluation as per NIT and all the other terms of the tender.