

#### BHARAT HEAVY ELECTRICALS LIMITED

CORPORATE RESEARCH & DEVELOPMENT DIVISION VIKASNAGAR, HYDERABAD - 500 093, INDIA

PHONES:23774494 (EXT:9804)
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**ENQUIRY** 

Date 07-08-2021

#### Enquiry for Rate contract of EDM wire cutting and sample preparation from Nimonic 105 for ERF and LCF testing

Enquiry No:712100551 Enquiry Date: 07-08-2021 Due Date: 28-08-2021 Indicative Delivery Date: 30-11-2022

Sl.No	No Item Description		Qty
1	1 EDM Wire cutting of Nimonic 105 forged blocks for LCF & ERF samples preparation		46650
2	Preparation of M12 Electromagnetic Resonance Fatigue (ERF) test sample with round geometry as per item specifications from Nimonic 105 forged material	NO	82
3	Preparation of M12 Low cycle fatigue (LCF) test sample with round geometry as per item specifications from Nimonic 105 forged material	NO	110

Please submit your quotation for the above material in sealed cover superscribed with enquiry no, enquiry date and due date subject to our enclosed terms and conditions. The quotations shall reach us on or before the due date by 12 noon. The tenders can also be dropped in the tender box kept at the security gate, BHEL R&D. In case you are not in position to submit the offer, please send reply suitably specifying the reasons.

Sl.No Description		Description	Document Ref.
	01	Enquiry, PQC, General Terms & Conditions, Commercial Terms & Conditions etc.	Volume - 1
ĺ	02	Technical specifications, Scope of Supply etc.	Volume - 2

Brajendra Singh Patel Sr Manager brajendra 1 @ bhel.in



## **ENQUIRY & QUALIFYING CRITERIA**

Volume - 1 Enquiry No 712100551

1	Tendor inviting officer / Authority, Designation and Address	Additional General Manager(MM) BHEL R & D, Vikas Nagar (Near Balanagar), Hyderabad -500093
2	Item Description - Qty	1) EDM Wire cutting of Nimonic 105 forged blocks for LCF & ERF samples preparation - 46650 SQ.MM.  2) Preparation of M12 Electromagnetic Resonance Fatigue (ERF) test sample with round geometry as per item specifications from Nimonic 105 forged material - 82 NO  3) Preparation of M12 Low cycle fatigue (LCF) test sample with round geometry as per item specifications from Nimonic 105 forged material - 110
	F : D.C	NO
3	Enquiry Reference no.	712100551
4	Indicative Delivery Date	30-11-2022
5	Due date, Time and place for submission of tender	28-08-2021 upto 12 noon. Sealed Quotations shall be addressed to Additional General Manager(MM), BHEL R & D Division, Vikas Nagar (Near Balanagar), Hyderabad AP,India Pin - 500 093 Quotations can also be deposited in the Tender box located at Security Gate of BHEL R & D BHEL shall not be responsible for any postal/courier delay.
Place, Date and time of Tech.Bid opening  Tender Opening Cell (Sangam) BHEL R & D Office. 28-08-2021, 2 PM		BHEL R & D Office.
7	Mode of Submission of Tender	Please submit your offer in one common sealed cover containing two parts in separate sealed covers as detailed below.  1) First Cover shall contain:  a. Signed General Terms & Conditions (GTC)  b. Filled and Signed Commercial Terms & Conditions (CTC)  c. Filled and Signed Vendor Specifications against BHEL Specifications (Item wise)  d. Signed commercial bid  e. Copy of Price-bid with price(s) cells blank (un-priced price bid)as per annexure  2) Second cover shall contain Price Bid Containing Price quotes, applicable taxes, installation and/or commissioning charges shall be spelt out clearly taking into account total charges rather than quoting vaguely such as charges per man-day or charges per engineer per day etc as per annexure.  If the price bid was found later to be different from the unpriced pricebid format in any way, the offer will be rejected summarily. The rates shall be quoted both in figures and in words.  The offers can also be submitted through e-mail and have to be sent in PDF format (files with PDF extension only). Files having extensions other than PDF like RAR, EXE, JPEG etc. and with external links will not be considered. They have to be sent to e-mail id: 'rnd-eoffers@bhel.in' only. Copies should not be marked to anyone. If the offers are marked to anyone other than to eoffers, their offer will not be considered.  The e-mail offers should have two attachments.  1) One attachment shall contain

- a. Signed General Terms & Conditions (GTC)
- b. Filled and Signed Commercial Terms & Conditions (CTC)
- c. Filled and Signed Vendor Specifications against BHEL Specifications (Item wise)
  - d. Signed commercial bid
- e. Copy of Price-bid with price(s) cells blank (un-priced price bid), as per annexure
- 2) Second attachment shall contain Price Bid Containing Price quotes, applicable taxes, installation and/or commissioning charges shall be spelt out clearly taking into account total charges rather than quoting vaguely such as charges per man-day or charges per engineer per day etc as per annexure.

The subject of the e-mail should contain Enquiry No, Enquiry Date and Due date.



## PRE QUALIFYING CRITERIA(PQC)

Volume - 1 Enquiry No 712100551

Rate contract of EDM wire cutting and sample preparation from Nimonic 105 for ERF and LCF testing

SL.No	. Clause	BHEL REQUIREMENT	SUPPLIERS ACCEPTANCE / REMARKS
1	Experience:	Vendor with experience of machining/ cutting/ EDM wire cutting/ sample preparation, etc. of Ni-base superalloys such as Nimonic 105, Alloy 625M or Alloy 617M, etc. shall only quote.	
2	Proof of Experience:	Vendor should submit proof of their experience in the form of a copy of the letter order/ Purchase order.	
3		•	
4		_	
	Relaxation of Norms for Startups	The condition of Prior Turnover and prior experience is relaxed for all startups whether Micro & Small Enterprises(MSEs) or otherwise subject to meeting of quality and technical specifications in accordance with the relevant provision of GFR,2005 and other DOE-PPD notifications for relaxation norms for startups issued from time to time.	



## GENERAL TERMS & CONDITIONS (GTC)

Volume - 1 Enquiry No 712100551

SL.No.	Clause	BHEL REQUIREMENT
		The bidder may also be a Micro and Small Enterprises (MSE) vendor registered as per MSE act. As per the public procurement policy notified by the Central government.
		25% of the tendered quantity is earmarked for MSE suppliers in this tender. Out of the 25% tendered quantity reserved for MSE suppliers, 6.25% shall be earmarked for procurement from MSE owned by SC / ST entrepreneurs. Also 3% shall be earmarked for procurement from MSE owned by women.
		The definition of MSEs owned by women Entrepreneurs is clarified as under: i. In case of proprietary MSE, Proprietor shall be woman ii. In case of partnership MSE, the women partners shall be holding at least 51% share in the unit. iii. In case of private limited companies, at least 51% shall be held by Women Promoters. (Such enterprise will have to submit relevant document for proof of women ownership during offer submission)
		In case MSE vendor participating in the tender quotes within the price band of L1 $\pm$ 15%, they will be allowed to supply the portion of the requirement subject to acceptance of L1 price by MSE vendor. In case of more than one such MSE, the supply shall be shared proportionately.
1	Preferences to MSEs	"MSE suppliers can avail the intended benefits only if they submit along with the offer, attested copies of either EM II certificate having deemed validity (five years from the date of issue of acknowledgement in EM, II) or valid NSIC certificate or EM II certificate with due validity or Udyog Aadhar Number along with attested copy of a CA certificate (where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited). Date to be reckoned for determining the deemed validity will be the date of bid opening (Part 1 in case of two part bid).
		Non submission of such documents will lead to consideration of their bid at par with other bidders. In case any improper / lack of documents is there vendor on their own interest may submit all the relevant documents as stated above, before tender opening.  No benefit shall be applicable for this enquiry if any deficiencies in the above required documents are not submitted before tender opening.  Documents should be notarized or attested by a Gazetted officer for consideration of MSE certificate."
		Such Micro/Small Enterprises registered vendors must state the sub-category to which they belong and submit documentary proof for the same.  The sub-categories:  (a) Enterprises owned by Scheduled Castes.  (b) Enterprises owned by Scheduled Tribes.  (c) Enterprises owned by other than above two categories
		The enterprises under (a) & (b) means the proprietor in case of single owned firm and all partners in case of partnership firm and all directors in case of private/public limited must belong to SC/ST category (Such enterprise will have to submit relevant document for proof of SC/ST category during offer submission) (Note: vendor need to go through General note Of tender condition also for any special instruction & deviation from above.)
		If more than one valid MSE supplier stands with in rage of L1+15% range, 25% of quantity will be shared till quantity split is feasible & rest of 25% will be awarded

	<b> </b>	to lowest quote of valid MSE supplier.
supplier / Class 1 Local supplier/ Non-Local supplier and purchase pre Class 1 Local supplier, is as defined in Public Procurement (preference to India), Order 2017 dated 04.06.2020 issued by DPIIT.  In case of subsequent orders issued by the nodal ministry, changing the de		For this procurement, the local content to categorize a supplier as a Class 1 Local supplier / Class 1 Local supplier/ Non-Local supplier and purchase preference to Class 1 Local supplier, is as defined in Public Procurement (preference to Make in India), Order 2017 dated 04.06.2020 issued by DPIIT.  In case of subsequent orders issued by the nodal ministry, changing the definition of local content for the items of the NIT, the same shall be applicable even if issued
3	Late Tenders	Tenders received after due date/time(12:00hrs) will not be considered
4	Descrepancy in words and figures	(a) If, in the price structure quoted for the required goods/ Services/ works, there is discrepancy between the unit price and the total price (which is obtained by multiplying the unit price by the quantity), the unit price shall prevail and the total price corrected accordingly, unless in the opinion of the purchaser there is an obvious misplacement of the decimal point in the unit price, in which case the total price as quoted shall govern and the unit price corrected accordingly.  (b) If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and  (c). If there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject of (a) and (b) above.  (d) If there is such discrepancy in an offer, the same shall be conveyed to the bidder with target date upto which the bidder has to send his acceptance on the above lines and if the bidder does not agree to the decision of the purchaser, the bid is liable to be ignored.
5	Two Part bid clarifications	In the case of Two-part bid, the vendor should furnish technical and commercial clarifications, if any, within stipulated time mentioned, failing which, it will be construed that the vendor is not interested in the tender and BHEL shall not consider the offer for further evaluation.
6	Price Impacts	In the event of any bidder, after finalizing the technical specifications and scope of supply, opting to revise their original bid, they have to submit the Price-Impact only. The Original price bid along with Price-Impact bid shall be opened during price bid opening. Unsolicited price impacts will not be considered.
7	Packing	The supplier shall be responsible for the goods being properly and adequately packed so as to prevent any loss, damage or deterioration during transit.
8	Withdrawal	In case the supplier withdraws their offer before placement of order, BHEL reserves the right not to send next enquiry(ies). In case the supplier withdraws the quotation after its acceptance by BHEL or fails to supply the goods as per the terms and conditions of contract, or at any time repudiated the contract wholly or in part, BHEL shall be at liberty to cancel the Purchase Order and to recover from the supplier the extra cost and other loss, incidentals due to the breach of contract on the part of the supplier through risk purchase.
9	Risk Purchase	In case of default/late delivery,BHEL reserves the right to make alternate arrangement for procurement at suppliers risk and cost.
10	Banned List	The offers of the bidders who are in the banned list and the offers of the bidders who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website www.bhel.com.  Guidelines for suspension of business dealings with suppliers/contractors are available on www.bhel.com under supplier registration page
11	Over All L1	Order will be placed on overall L1 basis. Vendors should quote for all items, otherwise the offer will be rejected.
12 Additional Information		Suppliers are requested to visit our web site regularly for any updates and additional information, "All corrigenda, addenda, amendments, time extensions clarifications, etc. to the tender will be hosted on BHEL website only". The corrigendum will not be published in news paper.
		Submission of earnest money deposit (EMD) along with offer is required. EMD is to be deposited in cash (as permissible under IT act), or by pay-order/Demand Draft drawn in favour of BHEL R&D,Vikasnagar,Hyderabad 500 093. EMD amount will be returned to all unsuccessful bidders after placement of order. EMD

13	EMD	amount shall not carry any interest.  EMD by the Tenderer will be forfeited as per NIT conditions, if:  i) After opening the tender and within the offer validity period, the tenderer revokes his tender or makes any modification in his tender which is not acceptable to BHEL. ii) The Contractor fails to deposit the required Security deposit or commence the work within the period as per LOI/ Contract.  EMD by the tenderer shall be withheld in case any action on the tenderer is envisaged under the provisions of extant "Guidelines on Suspension of business dealings with suppliers/ contractors" and forfeited/ released based on the action as determined under these guidelines.  EMD amount is Rs. 6530
14	Security Deposit	Successful bidder shall submit a security deposit at the time of release of order and the amount will not carry any interest. The amount of security deposit will be 5% of the contract value. EMD of the successful tenderer shall be converted and adjusted towards the required amount of security deposit.  Modes of Deposit:  The balance amount to make up the required Security Deposit of 5% of the contract value may be accepted in the following forms:  i) Cash (as permissible under the extant Income Tax Act)  ii) Local cheques of Scheduled Banks (subject to realization)/ Pay Order/ Demand Draft/ Electronic Fund Transfer in favour of BHEL  iii) Bank Guarantee from Scheduled Banks/ Public Financial Institutions as defined in the Companies Act. The Bank Guarantee format should have the approval of BHEL  iv) Fixed Deposit Receipt issued by Scheduled Banks/ Public Financial Institutions as defined in the Companies Act (FDR should be in the name of the Contractor, a/c BHEL)  v) Securities available from Indian Post offices such as National Savings Certificates,  Kisan Vikas Patras etc. (held in the name of Contractor furnishing the security and duly endorsed/ hypothecated/ pledged, as applicable, in favour of BHEL)  (Note: BHEL will not be liable or responsible in any manner for the collection of interest or renewal of the documents or in any other matter connected therewith)
15	Arbitration	Subject to the exclusive jurisdiction of the Medchal, Malkajgiri Courts, Telengana State, India, in respect of any suit or other legal proceedings relating to this contract.
16	Fraud Prevention Policy	The Bidder along with its associate/collaborators/sub-contractors/sub-vendors/consultants/service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website http://www.bhel.com and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
17	Signing & Stamping	Documents of BHEL's all Terms and conditions submitted with the offer shall be signed and stamped in each page of authorized representative of the bidder

Documents submitted with the offer shall be signed and stamped in each page of authorized representative of the bidder

Read and agreed for all the above general terms and conditions



#### **COMMERCIAL TERMS & CONDITIONS (CTC)**

Volume - 1 Enquiry No 712100551

Rate contract of EDM wire cutting and sample preparation from Nimonic 105 for ERF and LCF testing

SL.No.	Clause	BHEL REQUIREMENT	SUPPLIERS ACCEPTANCE / REMARKS
1	Late Delivery Penalty Clause	Failure to supply the goods and/or Failure to carryout the services within the stipulated delivery date will attract a penality of 0.5% per week or part thereof for the value of the undelivered portion of the purchase order subject to a maximum of 10% of the total order value. The Penalty amount determined based on the delay in supply/services along with appliacable GST thereon shall be recovered. In case of non acceptance to this LD Clause, 10% of basic material cost will be loaded on the quoted prices while cost comparison. (Please refer the enclosed 'Loading Factors' sheet).	
2	Payment terms for Indian Offers	Vendor to indicate appropriate applicable HSN code for Goods as well as SAC for services based on Inter/Intra state.In case the bidder has opted for composite GST scheme,the same may be stated explicitly in both and techno-Commercial & Price bids.  BHEL will pay only basic price to the vendor and release the GST payment only when the proof of remittance is given.	
3	Walidity of Offer 90 days from date of techno-compening.		
4	Rate Contract	In case the goods enquired are on Rate Contract basis with any other unit of BHEL, such fact should be clearly indicated in the quotation giving full particulars of Rate Contract number, validity and price and also your willingness to comply with order if placed against such Rate Contract. A copy of Rate contract signed by the supplier should be sent with the quotation.	

<u>Note</u>: All the clauses of the above format should be filled and submitted with the Techno Commercial Bid (Part-1). The filled in BHEL Commercial terms & Conditions format submitted with technical bid, responding to all the clauses duly signed with seal **only shall be considered**. Any other Commercial terms & conditions of bidders entered else where in their offer shall not be considered and are liable for rejection.

Read and understood the above commercial terms and conditions



## OTHER TERMS & CONDITIONS

Volume - 1 Enquiry No 712100551

SL.No.	Clause	BHEL REQUIREMENT	SUPPLIERS ACCEPTANCE / REMARKS
1	Price Bid Evaluation	All offers after price bid opening shall be evaluated in Indian currency based on unit price, packing & forwarding, taxes/duties, freight charges if any. Loading due to non-acceptance of our standard commercial terms will be evaluated as per the LOADING FACTORS form as enclosed along with the enquiry.	
2	Technical queries	For any technical queries kindly contact Shri Dhirendra Kumar Manager/MTL Lab Email:dkumar@bhel.in, Mobile:9912898735	
3	Concessional duties/taxes, if any, available to BHEL at price bid opening shall be taken into account for evaluating landed cost calculation. Hence suppliers are requested to submit their		
4	Details required	IT Permanent Account No. (PAN): GSTIN Registration Status: Tax type: CGST/SGST/IGST/UGST GSTIN No: GSTIN No. Issuance Date: Provisional/ Final Registration: Name of the Contact Person: Contact Phone / Mobile: Email id for correspondence: Address with PIN code and State: HSN code, service account code	
5	Force Majeure	If at any time during the continuance of the contract the performance in whole or in part by either party of any obligations under the contract is prevented or delayed by reason, of any war, hostilities, acts of the public enemy, civil commotion, sabotage, fires, explosions, epidemics, quarantine, restrictions or acts of GOD (hereinafter referred to as events) and notice of happening of any such events is given by either party to other within twenty one days from the date of occurrence thereof then neither party shall by reason of such events be entitled to terminate the contract. If the performance in whole or part of any obligation under this contract is prevented or delayed by reason of occurrence of such events, then claims for extension of time shall be granted for period considered reasonable by the purchaser subject to prompt notification by the seller to the purchaser the particulars of the events, if required with supporting evidence. Any waiver of time in respect of partial installment shall not be deemed to be a waiver of time in respect of remaining deliveries.	
6	Firm Price	The prices shall be firm for entire period of contract.	

7	General terms	1) Submission of GST Registration details along offer is required for consideration of the Offer. 2) Kindly provide the HSN code and the breakup of the tariff/taxes (CGST/SGST/IGST/UGST) based on from and to locations with individual components. 3) Concessional taxes/duties, if any, available to BHEL as on date of price bid opening shall be taken into account for evaluating landed cost. 4) Hence all offers shall be evaluated at available concessional rates of, if any, on or before opening of price bid date or otherwise it shall be evaluated with quoted/prevailing rates as on date of price bid opening for landed cost comparison. However, all suppliers have to accept Concessional taxes/duties in case if the same is available to BHEL as on date of dispatch. 5) Taxes and duties to be governed by GST acts. Strict adherence to new provisions by the vendors like timely submission of invoices, tax payment, filing of returns-GSTR-I etc. will form base of new regime for release of payment from BHEL. Hence, any financial loss occurred due to noncompliance of the GST provisions would be endured at defaulters end.	
8	8 Price Basis Bidders shall quote the lowest prices on BHEL R&D,Hyd basis.		
9	Payment Terms	Basic Value will be paid by EFT/RTGS within 30 days of receipt and acceptance of Each Batch at BHEL R&D,Hyderabad. Taxes will be reimbursed against submission of proof of remittance of Taxes to govt. of India. Note:For other payment terms there will be a loading on the offer as mentioned in our 'Loading Factors" sheet which is enclosed to this enquiry	
10	Delivery Period	Maximum Delivery period for a batch being provided by a returnable gate pass is 21 days. LD will be applicable after this period as per enquiry.	



### **ITEM SPECIFICATIONS**

Volume - 2 Enquiry NO 712100551

SL.No.	Item					
1	EDM	Wire cutting of Nimonic 105 for	rged blocks for LCF & ERF sam	ples preparation		
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations		
	1	Dimensions and tolerances:	All dimensions and tolerances for EDM wire cutting must be as per the marking on Nimonic 105 forged block			
	2	Units:	All the area units used for wire cutting will be calculated as square millimeters (Sq. mm) unless otherwise specified			
	3	Raw material block dimensions	Dimensions of block to be issued will vary from minimum size of Length: 92 mm (+/-8%); Width: 75 mm (+/-8%); Thickness: 45 mm (+/-8%) to maximum size of Length: 200 mm (+/-8%); Width: 75 mm (+/-8%); Thickness: 45 mm (+/-8%)			
	4	Quantity	Total cutting area (tentative): 465400 Sq. mm			
2	Preparation of M12 Electromagnetic Resonance Fatigue (ERF) test sample with round geometry as per item specifications from Nimonic 105 forged material					
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations		
	1	Dimensions and tolerances:	All dimensions and tolerances must be as per drawing: Electromagnetic Resonance Fatigue (ERF) test M12 samples as mentioned in Figure-1, Annexure III. Signature with seal of vendor is required on Annexure III.			
	2	Units:	All the units used in the drawing mentioned in S.No.1 are in millimeters (mm) unless otherwise specified			
	3	Surface finish:	Surface finish must be uniform and as per the given drawing; Scratches or machining marks or undercut or any other undulations MUST NOT be present. If any of these are found in the gauge portion or the connecting regions between gripping/threading and gauge portion, the samples will be rejected. The cost of the rejected samples shall be borne by the vendor at per Kg rate of Rs 12000.00 for Nimonic 105 forging material.			

	4	Raw material block dimensions:	Length: 92 mm (+/- 8%); Width: 14 mm (+/- 8 %); Thickness: 14 mm (+/- 8 %)	
	5	Quantity:	Total sample quantity (tentative):  Nimonic 105 (Nickel base alloy): 82 Nos. (as per Figure-1, Annexure III)	
3		aration of M12 Low cycle fatigue Nimonic 105 forged material	e (LCF) test sample with round g	geometry as per item specifications
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Dimensions and tolerances:	All dimensions and tolerances must be as per drawing: Low Cycle Fatigue (LCF) test M12 samples as mentioned in Annexure III. Signature with seal of vendor is required on Annexure III.	
	2	Units:	All the units used in the drawing mentioned in S.No.1 are in millimeters (mm) unless otherwise specified	
	3	Surface finish:	Surface finish must be uniform and as per the given drawing; Scratches or machining marks or undercut or any other undulations MUST NOT be present. If any of these are found in the gauge portion or the connecting regions between gripping/threading and gauge portion, the samples will be rejected. The cost of the rejected samples shall be borne by the vendor at per Kg rate of Rs 12000.00 for Nimonic 105 forging material.	
	4	Raw material block dimensions:	Length: 113 mm (+/- 8%); Width: 14 mm (+/- 8 %); Thickness: 14 mm (+/- 8 %)	
	5	Quantity:	Total quantity (tentative):  Nimonic 105 (Nickel base alloy): 110 Nos. (as per Figure-2, Annexure III)	
G	Gene	eral Specifications		
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Delivery duration:	Delivery duration for a batch being provided by a returnable gate pass is 21 days at the most. The actual duration will be specified in the system gate pass at the time of giving material preparation based on the urgency	
			For all the items the batch size can be one of the following:	

2	Batch size:	For wire cutting: 1 Nos For samples preparation (ERF sample or LCF sample): (a) 10 Nos or (b) 15 Nos or (c) 20 Nos	
3	Packaging and Marking:	Samples must be packed and marked individually in paper or polythene covers so that no scratches or surface damage takes place during transportation and delivery and also for easy identification	
4	Pickup & delivery:	Pick-up from and Delivery to Metallurgy department, BHEL Corporate R&D Division, Vikasnagar, Hyderabad – 93 shall borne by the vendor for all the sample batches.	
5	Price quoting format:	Price details MUST be quoted as per the enclosed format (ANNEXURE I) only on: a) per Sq.mm for wire cutting and b) per sample basis for ERF or LCF samples preparation.	
6	Expected quantity:	The quantity mentioned against the items respectively is expected quantity only. Actual quantity might vary depending on requirement (s) and/or availability of material.	
7	Minor changes in dimensions:	In case of a minor change in dimensions (upto +/- 25%) of any of the items in future if specified, the same price should be applicable.	
8	Inspection:	Inspection of the samples shall be carried out by BHEL officials for each batch (for dimensional requirement as well as surface finish requirement) for acceptance of the samples prepared during receipt at R&D, BHEL campus as per the drawing	
9	Price validity:	Quotes for upto 30.11.2022 of rate contract must be submitted.	
10	Acceptance criteria:	Samples shall be accepted only if they comply with "Dimensions and tolerances" clause and "Surface finish" clause as per the given drawing	
11	Delivery requirements:	Samples must be delivered after washing them in soap solution to remove grease, machining scrap, etc. so that metal surface is clearly visible for inspection.	
		In case a supplier's work is rejected for 3 batches during the entire rate contract period, the rate contract with the	

12	Terms of contract:	supplier will be terminated and the supplier will not be allowed to quote in the following rate contract for sample preparation if re-floated for the same purpose.	
13	Order Splitting:	BHEL reserves the right to split the order between L1 and other qualified bidders excluding the H1 (except in the case of two qualified bidders) bidder. Splitting shall be on around 50:30:20 basis after getting L1/L2/L3 But except H1 (except in the case of two qualified bidders) bidders acceptance of the counter offered L1 price. Sequence of counter offer shall be as per their respective ranking. In case L3 bidder is not accepting the L1 price but L2 bidder accepts L1 price then order splitting may be 60:40 amongst L1 & L2 bidders. In case of two qualified bidders BHEL reserves the right of splitting on around 60:40 basis.	
14	Return of Scrap after fabrication:	Scrap for each batch must be returned along with the fabricated samples to the department.	
15	Tenure of Rate Contract:	The rate contract will be valid upto 30.11.2022	
16	Bank Guarantee (BG) or Security Deposite (SD) for the material:	The highest value of the material that will be issued to the supplier is Rs. 64881.00 (approx. 5.4 kg block) for which supplier should submit the BG or SD.  Successful bidder shall submit BG or SD before collection of material and BG or SD shall be kept valid till end of the contract plus 2 months claim period. Next sample block will	
		be issued after receiving the previous lot samples and scrap. Only one item shall be issued at a time to the vendor for carrying out the assigned work.	
17	Basic Facility at Vendors works:	All tools for machining along with at least one Lathe machine shall be owned by the vendor at their works. Proof of ownership shall be submitted along with the offer.	
		One block of dimensions 92±8% x 14±8% x 14±8% cu.mm for item-2 (Nimonic 105 material) and one block of dimensions 113±8% x 14±8% x	

	18	Capability Assessment of the Vendor:	14±8% cu.mm for item-3 (Nimonic 105 material) will be supplied by BHEL Corp. R&D after technical bid opening during technical evaluation for preparation of sample as per the item specification for assessing capability of the vendor. Vendor can obtain block by submitting security deposit amount of Rs. 1733.00 and Rs. 2129 for item 2 and item 3 sample preparation, respectively. The same will be reimbursed back to the vendor after finalization of the order. On successful completion of the job, the sample along with dimensional check certificate shall be provided back to BHEL R&D for acceptance within 7 days from the date of issue of block. Based on job completion, the decision will be taken by BHEL R&D for accepting the offer technically.	
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 $<sup>*\</sup> Vendors\ are\ advised\ to\ write\ specifications\ in\ detail\ and\ not\ to\ write\ like\ 'Complied/\ Yes\ /\ No\ '\ etc.\ in\ specifications.$ 

#### BHEL R&D RD:DP:MPX:F-22

## LOADING FACTORS



# $NOTE: IN\ CASE\ OF\ DEVIATION\ TO\ BHEL\ TENDER\ SPECIFIED\ TERMS, LOADING\ FACTOR\ INDICATED\ IN\ FOLLOWING\ TABLE\ WILL\ BE\ APPLIED\ TO\ QUOTED\ PRICE\ WHILE\ EVALUATING\ THE\ LOWEST\ QUOTE$

	A. FOR INDIGENOUS PURCHASES						
SLNO	SCOPE	COMMERCIAL TERMS	BHEL STANDARD TERM	AS OFFERED	LOADING FACTOR FOR NON COMPLIANCE TO BHEL STANDARD TERMS		
				SAME	NIL		
A.1	SUPPLY OF EQUIPMENT		DAYS FROM THE DATE OF RECEIPT AND ACCEPTANCE	PAYMENT AGAINST PROFORMA INVOICE / DESPATCH DOCUMENTS	LOADING @(SBI BASE RATE ON TENDER OPENING DATE+ 6% ) ON THE TOTAL PO VALUE FOR ONE MONTH		
				INTEREST BEARING PART ADVANCE (MAXIMUM 5% @SBI BASE RATE ON TENDER OPENING DATE+6%) PAYMENT WITH 110% BANK GUARANTEE AND BALANCE PAYMENT WITH IN 30 DAYS FROM THE DATE OF RECEIPT AND ACCEPTANCE OF THE MATERIAL	LOADING @( (SBI BASE RATE ON TENDER OPENING DATE+ 6% ) ON PART ADVANCE AMOUNT (X%) FOR THE DELIVERY PERIOD ( Rounded off to nearest month) + 1 MONTH		
				INTEREST BEARING PART ADVANCE (MAXIMUM 5% @SBI BASE RATE ON TENDER OPENING DATE+ 6%) PAYMENT WITH 110% BANK GUARANTEE AND BALANCE PAYMENT ON RECEIPT AND ACCEPTANCE OF MATERIAL	LOADING @(SBI BASE RATE ON TENDER OPENING DATE+ 6% ) ON PART ADVANCE AMOUNT (X%) FOR THE DELIVERY PERIOD (Rounded off to nearest month) + 1 MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6% ) ON BALANCE AMOUNT FOR ONE MONTH		
			! [	SAME	NIL		
		PAYMENT TERMS IG	OF MATERIAL AND BALANCE 10% WITH IN 30 DAYS OF COMPLETION OF E&C.	100% PAYMENT WITH IN 30 DAYS AFTER COMPLETION OF SUPPLIES AND E&C	NIL		
				90% PAYMENT AGAINST PROFORMA INVOICE/ DESPATCH DOCUMENT AND BALANCE 10% WITH IN 30 DAYS AFTER COMPLETION OF E&C.	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6% ) ON 90% OF THE VALUE OF PO FOR ONE MONTH		
				90% PAYMENT AGAINST PROFORMA / DESPATCH DOCUMENT AND BALANCE 10% AFTER COMPLETION OF E&C	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6% ) ON TOTAL VALUE OF THE PO FOR ONE MONTH		
Δ2				INTEREST BEARING PART ADVANCE (MAXIMUM 5% @SBI BASE RATE ON TENDER OPENING DATE+ 6%) PAYMENT WITH 110% BANK GUARANTEE AND (90 -X) % PAYMENT ON RECEIPT AND ACCEPTANCE OF THE MATERIAL AND 10% PAYMENT WITH IN 30 DAYS AFTER COMPLETION OF E&C	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6% ) ON THE PART ADVANCE AMOUNT (X%)FOR THE DELIVERY PERIOD(ROUNDED OF TO THE NEAREST MONTH)+ 1 MONTH AND LOADING @ ( (SBI BASE RATE ON TENDER OPENING DATE+ 6% ) ON BALANCE (90-X)% AMOUNT FOR ONE MONTH		
				INTEREST BEARING PART ADVANCE (MAXIMUM 5% @SBI BASE RATE ON TENDER OPENING DATE+ 6%) PAYMENT WITH 110% BANK GUARANTEE AND BALANCE (90 - X) % PAYMENT AFTER RECEIPT AND ACCEPTANCE OF THE MATERIAL AND 10% PAYMENT AFTER COMPLETION OF E&C	LOADING @( (SBI BASE RATE ON TENDER OPENING DATE+ 6% ) ON THE PART ADVANCE AMOUNT (X%)FOR THE DELIVERY PERIOD(ROUNDED OFF TO THE NEAREST MONTH)+ 1 MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6% ) ON BALANCE AMOUNT (100-X)% FOR ONE MONTH		

	B. FOR FOREIGN PURCHASES (IMPORTED)					
SLNO		COMMERCIAL TERMS	BHEL STANDARD TERM	AS OFFERED	LOADING FACTOR FOR NON COMPLIANCE TO BHEL STANDARD TERMS	
		PAYMENT TERMS		SAME SIGHT DRAFT ON PRESENTATION OF DESPATCH DOCUMENTS VIZ INVOICE, AWB ETC TO OUR BANKERS	NIL  LOADING @( SBI BASE RATE ON TENDER OPENING DATE+6%) ON THE BASIC VALUE FOR ONE MONTH PLUS PAYMENT RELATED BANK CHARGES INCURRED BY BHEL	
			FROM THE DATE OF RECEIPT AND ACCEPTANCE OF MATERIAL AT BHEL R&D. (DESPATCH DOCUMENTS WILL BE SENT TO BHEL R&D DIRECTLY ALONG WITH BANK DETAILS)	LC PAYMENT AGAINST DESPATO DOCUMENTS	CH LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE BASIC VALUE FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL	
B.1				ADVANCE (MAXIMUM 5% @SBI BASE RATE ON TENDER OPENING DATE+ 6%) PAYMENT WITH 110% BANK GUARANTEE BY WIRE	ADVANCE AMOUNT (X%) FOR THE DELIVERY (ROUNDED OFF TO NEAREST MONTH) + 1 MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL	
				INTEREST BEARING PART ADVANCE (MAXIMUM 5% @SBI BASE RATE ON TENDER OPENING DATE+ 6% ) PAYMENT WITH 1109 BANK GUARANTEE BY WIRE TRANSFER/LC AND BALANCE PAYMENT ON RECEIPT AND ACCEPTANCE OF MATERIAL	`	
				SAME	NIL	
		TT G PAYMENT AND TERMS	90% PAYMENT BY WIRE TRANSFER WITH IN 30 DAYS FROM THE DATE OF RECEIPT AND ACCEPTANCE OF THE MATERIAL AND BALANCE 10% WITH IN 30 DAYS AFTER COMPLETION OF E&C	SIGHT DRAFT ON PRESENTATION OF DESPATCH DOCUMENTS VIZ INVOICE, AWB ETC TO OUR BANKERS	OPENING DATE+6%) FOR ONE MONTH PLUS PAYMENT RELATED BANK CHARGES INCURRED BY BHEL	
				90 PAYMENT BY WIRE TRANSFER /LC AGAINST DESPAT DOCUMENTS BALANCE 10% WIT IN 30 DAYS AFTER COMPLETION E&C	· · · · · · · · · · · · · · · · · · ·	
				LC AGAINST DESPATCH DOCUMENTS. BALANCE 10% AFT COMPLETION OF E&C	ER /LOADING @( SBI BASE RATE ON TENDER OPENING DATE+6%) ON THE BASIC 'ER VALUE FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL	
				PAYMENT BY WIRE TRANSFER /I WITH BANK GUARNTEE AND BALANCE 10% WITH IN 30 DAYS AFTER COMPLETION OF E&C	CE LOADING @( SBI BASE RATE ON TENDER  OPENING DATE+6%) ON THE BASIC  VALUE FOR ONE MONTH PLUS LC  RELATED BANK CHARGES INCURRED BY  BHEL	
				DATE+ 6%) PAYMENT WITH 1109 EE BANK GUARANTEE BY WIRE TRANSFER/LC AND BALANCE 109 WITH IN 30 DAYS AFTER COMPLETION OF E&C	6 (ROUNDED OFF TO NEAREST MONTH) + ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL	
				INTEREST BEARING PART ADVANCE (MAXIMUM 5% @SBI BASE RATE ON TENDER OPENING DATE+ 6%) PAYMENT WITH 1109 BANK GUARANTEE BY WIRE TRANSFER/LC AND BALANCE (90 X)% PAYMENT BY WIRE TRANSFER /LC AFTER RECEIPT A ACCEPTANCE OF THE MATERIAL AND 10% PAYMENT WITH IN 30 DAYS AFTER COMPLETION OF EA	DELIVERY PERIOD (ROUNDED OFF TO NEAREST MONTH) + ONE MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE (90- ND X)% FOR ONE MONTH	
				INTEREST BEARING PART ADVANCE (MAXIMUM 5% @SBI BASE RATE ON TENDER OPENIN( DATE+ 6%) PAYMENT WITH 1109 BANK GUARANTEE BY WIRE TRANSFER/LC AND BALANCE (90 X)% PAYMENT BY WIRE	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART ADVANCE AMOUNT (X%) FOR THE DELIVERY PERIOD (ROUNDED OFF TO NEAREST MONTH) + ONE MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE	
		C. PE	NALTY FOR DELAYED DELIV	VERY (COMMON FOR INDIGENOUS A		
SLNO	COMMERCIAL T	ERMS BHI	EL STANDARD TERM A	S OFFERED I	LOADING FACTOR FOR NON COMPLIANCE TO BHEL STANDARD TERMS	
		IN T	THE EVENT OF DELAY IN	GREED	NIL	

		DELIVERY, PENALTY OF 0.5%	IF NOT AGREED	LOADING @ 10% OF THE BASIC MATERIAL COST
С	LD CLAUSE	( HALF PERCENT) PER WEEK BUT LIMITED TO A MAX OF 10% OF TOTAL ORDER VALUE WILL BE APPLICABLE	IF AGREED FOR X%	LOADING @ ( 10-X)% OF THE BASIC MATERIAL COST
	-	D. GUARANTEE/WARRANTY PI	ERIOD (COMMON FOR INDIGENOUS A	ND IMPORTS)
SLNO	COMMERCIAL TERMS	BHEL STANDARD TERM	AS OFFERED	LOADING FACTOR FOR NON COMPLIANCE TO BHEL STANDARD TERMS
	GUARANTEE/WARRANTY	STIPULATED OR REQUIRED GUARANTEE/ WARRANTY	AGREED	NIL

#### BHEL R&D

#### **Terms & Conditions of Reverse Auction**



Against this enquiry for the subject item/system with detailed scope of supply as per enquiry specifications, BHEL may resort to "REVERSE AUCTION PROCEDURE" i.e., ON LINE BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).

- 1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
- 2. Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit online sealed bid in the Reverse Auction. Non-submission of online sealed bid by the bidder for any of the eligible items for which techno-commercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
- 3. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
- 4. In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
- 5. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
- 6. Bidders have to fax the Compliance form (annexure IV) before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
- 7. In line with the NIT terms, BHEL will provide the calculation sheet (e.g. EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
- 8. Reverse auction will be conducted on scheduled date & time.
- 9. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.
- 10. The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, (Annexure VII) as provided on case-to-case basis to Service provider within two working days of Auction without fail.
- 11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL standard practice.
- 12. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the "Business Rules of Reverse Auction?, which will be communicated before the Reverse Auction.
- 13. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action as per extant BHEL guidelines, shall be initiated by BHEL and the results of the RA scrapped/ aborted.
- 14. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.
- 15. In case BHEL decides to go for reverse auction, the H1 bidder (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.

## **AUTHORISATION LETTER FOR E-PAYMENT/ NEFT / RTGS**

(PLEASE FILL UP THE FORM COMPLETELY IN CAPITAL LETTERS ON YOUR COMPANY LETTERHEAD ONLY)

Vendor Code (to be filled by BHEL)		
Type of Request (Tick one)	NEW	CHANGE
1 Company Name	TIEW	CHHVGE
2 Address		
3 City with PIN Code	†	
4 State		
5 PAN Number		
6 TIN/ VAT No.		
7 CST No.		
8 Service Tax No.		
9 Name of Contact Person		
10 Mobile number		
11 Ph. no. with STD Code		
12 Fax No. with STD Code		
13 Email ID		
14 Website (URL)		
BANK DETAILS FOR EFT / RTGS		
1 Bank Name		
2 Branch		
3 Branch Code		
4 Branch Address		
5 Branch Phone No		
6 Account No.		
7 Account Type: SB/ Current/ other (Specify)		
8 MICR Code		
9 IFSC Code		
I, as an authorized representative / owner of the abo	ove named company, hereby state as under:	

- 1. Enclosed here with a cancelled cheque in support of our company's bank details.
- 2. Authorize BHEL R&D Hyderabad, to electronically make payments to the designated bank account with bank charges, if any, to our account.
- 3. If the transaction is delayed or not effected at all for reasons of incomplete or incorrect information, I would not hold BHEL / transferring Bank responsible.
- 4. I hereby certify that the particulars given above are true, complete and correct.
- 5. This authority remains in full force until BHEL receives and acknowledge written notification requesting change or cancellation.

Date:	Authorized Signatory
Company	Authorised Signatory Designation
Seal	Designation



3.0 ANNUAL TURN OVER:

Year

## **Bharat Heavy Electricals Limited**

Corp. R&D DIVISION
VIKAS NAGAR,
HYDERABAD- 500 093 (INDIA)

#### **VENDOR REGISTRATION FORM**

(Indigenous supplier)

		Before filling, plea	se refer to instructions on pag
		Before minig, pred	
ENDOR PROFILE:			
.1 Name and address of t	1 d		
.1 Name and address of t	ne vendor:		
Phone Nos.:			
Fax No.:		_	
Email: 1.		2.	
.2 Local representative n	ame & address in H	yderabad/Secundrabad:	
-			
Phone Nos.:			
Fax No.:			
Email:			
Contact Person:			
Mobile No:			
YPE OF ORGANISAT		Sister Concern (montion wonder registrati	
PROPRIETORSHIP	Company:	Sister Concern ( mention vendor registrati	on number of main organizat
PROPRIETORSHIP			
	CORPORATION		ANY OTHER(Pleas specify)

Turn-Over, Rs.

1	Current Year(budgeted)	
2	Previous year ( 200 - 0 )	
3	Prior Year ( 200 - 0 )	

#### 4.0 NAME AND ADDRESS OF THE BANKER:

- 4.1 Bank Name
- 4.2 Branch name
- 4.3 Account number
- 4.4 Account Type
- 4.5 MICR Code:
- 4.6 IFSC Code(RTGS/NEFT):
- 4.7 Bank Phone number(s),

Blank cheque, duly cancelled, to be enclosed.

Please note that all payments shall be made through Electronic clearance services to your above account against the orders executed, if any.

#### 5.0 REGISTRATION PARTICULARS (relevant copies to be enclosd)

- 5.1 IT Permanent Account No.(PAN):
- 5.2 State Sales Tax/VAT Registration No:
- 5.3 Central Sales Tax Registration No:
- 5.4 ED Registration No:
- 5.5 Service Tax Registration No:
- 5.6 PF Account No:
- 5.7 Labour Licence No:
- 5.8 ESI Account No:

#### **6.0 CONTACT PERSON:** S/Sri:

Designation: Phone / Mobile No:

#### 7.0 TOTAL NUMBER OF EMPLOYEES:

Graduates	Consultants	Workers		
(Engr/Scientists/Mgmt/Fin.)		Sup./Skilled	Semiskilled	Unskilled

#### 8.0 LIST OF PRODUCTS/ SERVICES OFFERED:

#	Products/ Services	Capacity
1		
2		
3		
4		
5		

#### 9.0 REFERENCE LIST:

(Only recognized public and private sector companies, attach if printed copy available)

#	Customer	Volume / Year
1		
2		
3		
4		
5		

#### 10.0 INFRASTRUCTURE / FACILITIES:

#	Facility (with specifications)	Age/ Year procured
1		
2		
3		
4		
5		

#### 11.0 REGISTRATION WITH OTHER BHEL UNIT/UNITS:

#	Unit	Registration No	Year
1			
2			
3			
4			

#### 12.0 ANY OTHER INFORMATION:

DECL	ARA'	ΓΙΟN:
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The information furnished above is true and authentic.

(CEO	/ PROPRIETOR)
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<b>SEAL:</b>
DATE:

Note:

- 1. Registered bidders, having BHEL (R&D) registration no. or have submitted this format for registration, need not furnish this information again.
- 2. The competent authority reserves the right to accept or reject the registration.
- 3. Vendors approved for registration will be informed by mail / email, as convenient. A separate communication will be sent in case of non-registration also, citing reasons thereof.
- 4. BHEL reserves the right to take penal action as deemed fit if any of the information provided by the vendor(s) is found to be incorrect.
- 5. AGM, Head (MM) may be contacted for clarification/additional information on registration.

#### Instructions

- 1. Fill all items. Please mention "N.A." for items/ clauses not applicable.
- 2. Use A4 sheets for this document and the enclosures. Use of additional sheets is permitted if space provided is not adequate.
- 3. Attach copies of latest documents in respect of items 5.0 (Registration no.s)
- 4. Photographs of registered office and the chief executive/proprietor shall be furnished.



## **Bharat Heavy Electricals Limited**

Corp. R&D DIVISION
VIKAS NAGAR,
HYDERABAD- 500 093 (INDIA)

#### SUPPLIER REGISTRATION FORM

(FOREIGN SUPPLIER)

ALL COLUMNS SHOULD BE PROPERLY FILLED IN THE SPACE PROVIDED FOR.WHEREVER IT IS NOT APPLICABLE PLEASE WRITE "NOT APPLICABLE".INCOMPLETE OR INCORRECT FORMS MAY NOT BE CONSIDERED.

#### 1.0 GENERAL INFORMATION:

- 1.1 NAME OF COMPANY
- 1.2 DETAILS OF HEAD OFFICE:

ADDRESS : TELEPHONE : FAX : EMAIL : WEB SITE :

#### 1.3 DETAILS OF FACTORY/WORKS:

ADDRESS:
TELEPHONE:
FAX:
EMAIL:
WEB SITE:

#### 1.4 DETAILS OF MARKETING AGENT

ADDRESS : TELEPHONE : FAX : EMAIL : WEB SITE :

#### 1.5 CHIEF EXECUTIVE

#### 1.6 CONTACT PERSON(S)

FOR PRODUCT OFFERED
NAME(S) :
OFFICIAL CPACITY :
ADDRESS :
TELEPHONE :
FAX :
EMAIL :

#### 1.7 YEAR OF ESTABLISHMENT

#### 1.8 PRODUCTION CAPACITY PER ANNUM

- 1.9 PARTICULARS OF PRODUCT INCLUDING SPECIFICATION AND RANGE OFFERED FOR REGISTRTION (Attach brouchers and catalogues)
- 1.10 NAME(S) OF BANKERS
- 1.11 BANKER'S CERTIFICATE
- 1.12 PORT OF LOADING
- 1.13 NEAREST AIRPORT
- 1.14 NAME OF THE INDIAN AGENT, IF ANY WITH AUTHORIZATION LETTER

#### 2.0 FINANCIAL INFORMATION:

- 2.1 TOTAL CAPACITY
- 2.2 ANNUAL TURN OVER FOR LAST 3 YEARS
- 2.3 WHEHER CREDIT LICENSE ACCEPTABLE YES/NO

#### 3.0 QUALITY MANAGEMENT SYSTEMS

**ENCLOSED FORMAT PART-B** 

3.1 EXPERIENCE LIST FOR SAME/ SIMILAR ITEMS TO BE ENCLOSED

#### **4.0 FUTURE EXPANSION PLANS:**

(Give details)

#### **5.0 LIST OF ENCLOSURES:**

(Including brouchers, catalogues, technical literature etc)

#### **6.0 ANY OTHER INFORMATION:**

SIGNATURE OF SUPPIER (Authorized signatory)

NAME : DESIGNATION : DATE :

OFFICIAL SEAL

\_\_\_\_\_

#### Note:

- 1. BHEL Reserves the right to take penal action as deemed fit if any of the information provided by the vendor is found to be incorrect.
- 2. Please attach separate sheets, if space found is inadequate



RD:MPX:F-13

## **Bharat Heavy Electricals Limited**

Corp. R&D DIVISION VIKAS NAGAR, HYDERABAD-500 093 (INDIA)

Ph: 040 - 23772704, Fax: 040 - 23770698, email: mpx@bhelrnd.co.in

## GUIDE LINES REGARDING DEALINGS WITH INDIAN AGENTS OF FOREIGN SUPPLIERS

- i. BHEL shall deal directly with foreign vendors, wherever required, for procurement of goods. However, if the foreign principal desires to avail of the services of an indian agent, then the foreign principal should ensure compliance to regulatory guidelines - which require mandatory submission of an Agnecy Agreement.
- ii. It shall be incumbent on the Indian agent and the foreign principal to adhere to the relevant guidelines of Government of India, issued from time to time.
- iii. The Agency Agreement should specify the precise relationship between the foreign OEM / foreign principal and their Indian agent and their mutual interest in the business. All services to be rendered by agent/ associate, whether of general nature or in relation to the particular contract, must be clearly stated by the foreign supplier/ Indian agent. Any payment, which the agent or associate receives in India or abroad from the OEM, whether as commission or as a general retainer fee should be brought on record in the Agreement and be made explicit in order to ensure compliance to laws of the country.
- iv. Any agency commission to be paid by BHEL to the Indian agent shall be in indian currency only.
- v. Whenever Indian agents are representing on behalf of their principals the relevent authorisation letter and agreement copy to be enclosed along with Technical bid to consider the offer.