



BHEL, R.C.PURAM, HYDERABAD.

CMM PURCHASE

TECHNO COMMERCIAL BID FORMAT( ITEM DETAILS)

(To be filled in by the vendor and submitted duly signed and stamped)

This format, duly filled in, can be sent by email as an attachment to &lt;tenderbox@bhelhyd.co.in&gt;

| ENQUIRY NUMBER & DATE<br><b>D2105000002649VV1</b> DATED <b>15.06.2010</b> |                 |   | SUPPLIER NAME & ADDRESS :                  |                |                 |                    | QUOTATION NO.                   |           |   |
|---|-----------------|---|--|----------------|-----------------|--------------------|---------------------------------|-----------|---|
| DUE DATE FOR OPENING :<br><b>13.07.2010</b>                               |                 |   | Contact Person Name:                       |                |                 |                    | QUOTATION Dt:                   |           |   |
| TYPE OF BID: TWO PART   |                 |   | Phone No:                                  |                | Fax No:         |                    |                                 |           |   |
| (A)ITEM DETAILS (NO. OF ITEMS :12 )                                       |                 |   | E-mail ID:                                 |                |                 |                    | <a href="#">VENDOR RESPONSE</a> |           |   |
| SL NO   | INDENT NO/ ITEM | DESCRIPTION (MATL CODE)   | Size in MM and Length in Mtrs              | QUANTITY (MTR) | DELIVERY PERIOD | DESTINATION        | Size in MM and Length in Mtrs   | QTY (MTR) | DELIVERY PERIOD FROM THE DATE OF PO / LOI |
| 1   | 5000002649/10   | HY1069330639<br>AS SEAMLESS PIPES TO SPECN.,AA 10630, REV:10 Amndt 00 (ASME SA 335 GR P22)  | SIZE: 88.9 x 17.1<br>LENGTH: 4 – 6 Mtrs    | 30.000         | Oct-10          | MRPL-<br>MANGALORE |                                 |           |   |
| 2   | 5000002649/20   | HY1069330647<br>AS SEAMLESS PIPES TO SPECN.,AA 10630 REV:10 Amndt 00 (ASME SA 335 GR P 22)  | SIZE: 60.3 x 12.7<br>LENGTH: 4 – 6 Mtrs    | 96.000         | Oct-10          | MRPL-<br>MANGALORE |                                 |           |   |
| 3   | 5000002653/10   | AA1069332607<br>AS SEAMLESS PIPES TO SPECN.,AA 10632 REV:06 Amndt 00 (ASME SA 335 GR P11)   | SIZE: 219.1 x 12.7<br>LENGTH: 3– 6 Mtrs    | 84.000         | Oct-10          | MRPL-<br>MANGALORE |                                 |           |   |
| 4   | 5000002653/20   | AA1069332704<br>A S SEAMLESS PIPES TO SPECN.,AA 10632 REV:06 Amndt. 00 (ASME SA 335 GR P11) | SIZE: 273.1x 15.09<br>LENGTH: 3– 6 Mtrs    | 102.000        | Oct-10          | MRPL-<br>MANGALORE |                                 |           |   |
| 5   | 5000002653/30   | HY1069330809<br>A S SEAMLESS PIPES TO SPECN.,AA 10630 REV:10 Amndt 00 (ASME SA 335 GR P22)  | SIZE: 323.9 x 33.32<br>LENGTH: 3– 6 Mtrs   | 636.000        | Oct-10          | MRPL-<br>MANGALORE |                                 |           |   |
| 6   | 5000002653/40   | HY1069330817<br>AS SEAMLESS PIPES TO SPECN.,AA 10630 REV:10 Amndt. 00 (ASME SA 335 GR P22)  | SIZE: 355.6. x 35.71<br>LENGTH: 3 – 6 Mtrs | 30.000         | Oct-10          | MRPL-<br>MANGALORE |                                 |           |   |

| SL NO   | INDENT NO/ ITEM | DESCRIPTION (MATL CODE)  | Size in MM and Length in Mtrs             | QUANTITY (MTR) | DELIVERY PERIOD | DESTINATION        | Size in MM and Length in Mtrs       | QTY (MTR) | DELIVERY PERIOD FROM THE DATE OF PO/ LOI |
|---|-----------------|--|---|----------------|-----------------|--------------------|-------------------------------------|-----------|--|
| 7   | 5000002653/50   | HY1069330825<br>AS SEAMLESS PIPES TO SPECN.,AA 10630 REV:10 Amndt 00 (ASME SA 335 GR P22 ) | SIZE: 406.4 x 40.49<br>LENGTH: 3 – 6 Mtrs | 444.000        | Oct-10          | MRPL-<br>MANGALORE |                                     |           |  |
| 8   | 5000002653/60   | HY1069330949<br>AS SEAMLESS PIPES TO SPECN.,AA 10630 REV:10 Amndt 00 (ASME SA 335 GR P22 ) | SIZE: 219.1 x 23.01<br>LENGTH: 3 – 6 Mtrs | 234.000        | Oct-10          | MRPL-<br>MANGALORE |                                     |           |  |
| 9   | 5000002653/70   | HY1069230995<br>AS SEAMLESS PIPES TO SPECN.,AA 10630 REV:10 Amndt 00 (ASME SA 335 GR P22 ) | SIZE: 609.6 x 59.54<br>LENGTH: 3 – 6 Mtrs | 270.000        | Oct-10          | MRPL-<br>MANGALORE |                                     |           |  |
| 10  | 5000002653/80   | HY1069432636<br>AS SEAMLESS PIPES TO SPECN.,AA 10632 REV:06 Amndt 00 (ASME SA 335 GR P11 ) | SIZE: 508 x 26.19<br>LENGTH: 3 – 6 Mtrs   | 24.000         | Oct-10          | MRPL-<br>MANGALORE |                                     |           |  |
| 11  | 5000002653/90   | HY1069432954<br>AS SEAMLESS PIPES TO SPECN.,AA 10632 REV:06 Amndt 00 (ASME SA 335 GR P11 ) | SIZE: 406.4 x 21.44<br>LENGTH: 3 – 6 Mtrs | 96.000         | Oct-10          | MRPL-<br>MANGALORE |                                     |           |  |
| 12  | 7000006836/10   | HY1069330949<br>AS SEAMLESS PIPES TO SPECN.,AA 10630 REV:10 Amndt 00 (ASME SA 335 GR P22 ) | SIZE: 219.1 x 23.01<br>LENGTH: 3 – 6 Mtrs | 30.000         | Oct-10          | BHEL-<br>HYDERABAD |                                     |           |  |
| SPECIAL REQUIREMENTS IN ADDITION TO SPEC:--   |                 |  |   |                |                 |                    | VENDOR RESPONSE                     |           |  |
| ALL PIPES CHALL BE SUPPLIED WITH IBR INSPECTION. IF MILL IS NOT APPROVED BY IBR INSPECTION. IF MAIL IS NOT APPROVED BY IBR, PIPES SHALL BE INSPECTED AND ATTESTED BY LLOYDS/SGS/PDIL AND THEIR CHARGES SHALL BE INCLUSIVE.  |                 |  |   |                |                 |                    |                                     |           |  |
| PMI SHALL BE CARRIED OUT FOR ALL THE PIPES AND THEIR CHARGES SHALL BE INCLUSIVE.  |                 |  |   |                |                 |                    |                                     |           |  |
| Rs 2.00 LAKH DEMAND DRAFT SHALL SENT IN A SEPERATE SEALED COVER ALONG WITH OFFER AS EMD TO CONSIDER YOUR TECHNICAL BID FOR OPENING. DD SHALL BE RETURNED AFTER FINALIZATION OF TENDER. DD SHALL BE DRAWN IN FAVOR OF SR.ACCOUNTS OFFICER(CASH),BHEL,R.C.PURAM.HYDERABAD-502032. |                 |  |   |                |                 |                    |                                     |           |  |
| 10% VALUE OF PO AS CONTRACT PERFORMANCE BANK GUARANTEE SHALL BE PROVIDED IN CASE OF ORDER.  |                 |  |   |                |                 |                    |                                     |           |  |
| OTHER TERMS AND CONDITIONS AS PER ANNEXEURE -A IN THE SAME EXCEL FILE AS SEPARATE SHEET.  |                 |  |   |                |                 |                    |                                     |           |  |
| REGISTRATION FORM FOR AGENTS OF FOREIGN VENDORS ARE ENCLOSED IN ANNEXURE B IN THE SAME EXCEL FILE AS SEPARATE SHEET   |                 |  |   |                |                 |                    |                                     |           |  |
| PRICE BID FORMAT IN THE SAME EXCEL FILE AS A SEPARATE SHEET.  |                 |  |   |                |                 |                    |                                     |           |  |
|   |                 |  |   |                |                 |                    | V.Venkateshwar / Sr.Manager(Pur-Rm) |           |  |
|   |                 |  |   |                |                 |                    | Signature & Seal of Tenderer        |           |  |

PIPES

ENQUIRY NO: **D2105000002649VV1** DATE: **15/06/2010** No. of Item : **12**  
**TECHNICAL BID**

| SL. NO | CONDITION                             | REQUIREMENT   | SUPPLIERS REMARKS (YES / NO / NOT APPLICABLE) |
|--------|---------------------------------------|---|---|
| 1.     | Technical                             | Conforming in all respects to specification as per Enquiry. Mills Test Certificate shall be furnished as per BHEL Specification. Specifications is enclosed along with the enquiry.   |   |
| 2      | Quantity                              | Vendor has to quote for the quantity as indicated against each item of the tender. Minimum order quantity clause is not acceptable. However quantity tolerance of plus or minus 10% or plus or minus one piece, for each item is allowed.<br>Unless otherwise specified, Orders will be finalised on lowest technically suitable offer basis item wise only(Not over/ L1 basis). Vendor will not be allowed to back out in the event of their offer becoming lowest for part items of the tender. |   |
| 3      | Name of Inspection Agency             | As per BHEL Specification / Additional requirement if any as per Enquiry.   |   |
| 4      | Mill details                          | Name of mill. Whether IBR approved (If Applicable). Change of mill name not acceptable at the time of supply.   |   |
| 5      | Mills T.C incase of ex-stock supplies | Copies to be furnished. Offers without TCs will be rejected. In case of ex-stock supplies. Original TC should be furnished along supplies. BHEL reserves the right to accept based on its experience with the mill.   |   |

**COMMERCIAL BID**

| SL.NO | CONDITION                                     | REQUIREMENT   | SUPPLIERS REMARKS (YES / NO) |
|-------|---|---|------------------------------|
| 1     | <b>P &amp; F Charges as per Specification</b> | To be included in Price.  |                              |
| 2     | Inspection Charges                            | Inspection charges to be included in the basic price. Do not mention Inspection charges as "Extra" or actuals. Such offers will be rejected.  |                              |
| 3     | Penalty                                       | Penalty will be levied @ 1/2% per week for the quantity/ value of the undelivered portion of the order subject to a maximum of 10% of undelivered quantity/ value of order. In case of non acceptance of penalty 10% will be loaded on to basic price.  |                              |
| 4     | Terms of Delivery                             | <b>1)FOR INDEGENOUS SUPPLIERS: FOR - DESTINATION AS INDICATED AGAINST EACH ITEM. In case if vendors quote on Ex works basis, 5% will be loaded on to the basic price.</b><br><b>2)FOR FOREIGN SUPPLIERS:- CFR-Mumbai/Chennai (the price quoted shall be inclusive of ocean freight charges, inclusive of inspection charges.) Do not give break up of prices. Offers not conforming to above will be rejected.In case of foreign vendors quote on FOB basis 10% will be loaded on to the basic price. For inland transportation from Mumbai/Chennai to the Destination, 5% will be loaded on the basic price.</b> |                              |
| 5     | Payment terms                                 | a) 100% payment on receipt and acceptance of material within 90 days from the date of despatch/ invoice (for other than SSI units) only.<br>b) 100% payment on receipt and acceptance of material within 45 days from the date of despatch / invoice ( for SSI units) only. In case of non acceptance of payment terms @ <b>18%</b> per annum interest will be loaded.  |                              |
| 5.1   | For Indigenous vendors:-                      | <b>Letter of Credit will be established 1 month prior to despatch and valid for 3 months. If LC is required along with PO, LC charges for more than 3 months will be to supplier A/c.</b>   |                              |
| 5.2   | For Foreign vendors                           |   |                              |
| 6     | Validity                                      | The offer should be valid for <b>60</b> days from the date of Technical Bid opening.  |                              |
| 7     | Guarantee                                     | The material shall be guaranteed for a period of 12 months after putting into service or 18 months after despatch, whichever is later.  |                              |
| 8     | Reverse Auction                               | Vendor to confirm whether Reverse Auction is Acceptable.<br>BHEL reserves the right to reject offers based on non acceptance for reverse auction. Vendors are advised to accept reverse auction clause to avoid rejection of their offers. Refer <b>NOTE 6</b> for details  |                              |
| 9     | Status of the Vendor                          | <b>Vendor to confirm whether he is a manufacturer or an authorised agent of the manufacturer/mill?</b><br><b>In case of authorised agent vendor to confirm whether Authorisation Letter along with registration form is submitted?</b><br><b>Refer NOTE 7 for details</b>   |                              |
| 10    | Delivery                                      | Delivery is the essence of the contract. BHEL reserves the right to reject offers on basis of unsuitable deliveries.  |                              |
| 11    | Rejection Replacement                         | In case of any rejections the supplier will be arrange immediate replacement.   |                              |
| 12    | Excise Duty                                   | Current rate of applicable excise duty should be indicated.   |                              |
| 13    | CST/AP VAT                                    | Current rate of applicable CST/AP/VAT should be indicated.  |                              |
| 14    | <b>Currency in which price is quoted</b>      |   |                              |
| 15    | Indian Agency Commission                      | Authorised Agents quoting on behalf of foreign vendors shall clearly indicate the amount of Agency Commission which is <b>included in the basic price</b> as a percentage of Basic Price.   |                              |

1. Please read the guideline Document before submission of offer.

2. BHEL reserves the right to reject incomplete / ambiguous offers without assigning any reason

3. The offers should be submitted strictly as per our Technical / Commercial Bid and Price Bid Formats only.

4. Offers Indicating "extra" or at actuals" are not acceptable and are liable to be rejected.

5. Tenderers who would like to register with BHEL as approved may fill up the questionnaire available in [www.bhel.com](http://www.bhel.com) and furnish separately

6. BHEL reserves right to go for a Reverse Auction instead of opening the submitted Price Bid. Based on the response received, BHEL will decide, at its discretion, to process the tender through reverse auction or by opening the price bids. Vendors are also advised not to quote higher prices in price bid, presuming that there will be an opportunity to reduce the same during reverse auction. In case BHEL decides to process the tender by opening the price bids instead of reverse auction, there is no provision for revising the quoted prices and vendors may loose the opportunity by quoting higher prices.

7. Offers shall be submitted by manufacturers/ their authorised agents only. Offers from stockists/traders will be rejected.

In case Authorised vendor is a :

a) Registered vendor:

Authorisation letter from the mill / manufacturer confirming that the agent is the sole representative of the mill shall be furnished on the letter head of the mill / manufacturer along with this tender.

b) Not Registered vendor:

**Authorisation letter as well as Registration form as per ANNEXURE-B shall be furnished with this tender.****Signature & Seal of tenderer**  
**Date.**

**ANNEXURE - 'B'**

**PRICE BID**


ENQUIRY NO. D2105000002649VV1  
DATE: 15.06.2010 DUE DATE : 13.07.10


| SL No | Enq Item No.  | Material Specification  | Description (Size,OD,Tk,Lg)                | Qty (in Mtrs) | Rate / Mtr | Rate In words | Currency |
|-------|---------------|---|--|---------------|------------|---------------|----------|
| 1     | 5000002649/10 | A S SEAMLESS PIPES TO SPECN.,AA 10630, REV:10 AMNDT. 00 (ASME SA 335 GR P22)                    | SIZE: 88.9 x 17.1<br>LENGTH: 4 – 6 Mtrs    | 30.000        |            |               |          |
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| 7     | 5000002653/50 | HY1069330825<br>A S SEAMLESS PIPES TO SPECN.,AA 10630<br>REV:10 AMNDT. 00 (ASME SA 335 GR P22 ) | SIZE: 406.4 x 40.49<br>LENGTH: 3 – 6 Mtrs  | 444.000       |            |               |          |
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| 9     | 5000002653/70 | HY1069230995<br>A S SEAMLESS PIPES TO SPECN.,AA 10630<br>REV:10 AMNDT. 00 (ASME SA 335 GR P22 ) | SIZE: 609.6 x 59.54<br>LENGTH: 3 – 6 Mtrs  | 270.000       |            |               |          |
| 10    | 5000002653/80 | HY1069432636<br>A S SEAMLESS PIPES TO SPECN.,AA 10632<br>REV:06 AMNDT. 00 (ASME SA 335 GR P11 ) | SIZE: 508 x 26.19<br>LENGTH: 3 – 6 Mtrs    | 24.000        |            |               |          |
| 11    | 5000002653/90 | HY1069432954<br>A S SEAMLESS PIPES TO SPECN.,AA 10632<br>REV:06 AMNDT. 00 (ASME SA 335 GR P11 ) | SIZE: 406.4 x 21.44<br>LENGTH: 3 – 6 Mtrs  | 96.000        |            |               |          |
| 12    | 7000006836/10 | HY1069330949<br>A S SEAMLESS PIPES TO SPECN.,AA 10630<br>REV:10 AMNDT. 00 (ASME SA 335 GR P22 ) | SIZE: 219.1 x 23.01<br>LENGTH: 3 – 6 Mtrs  | 30.000        |            |               |          |

**Signature & Seal of tenderer**

**NOTE :**

- 1.INDEGENOUS VENDORS MAY PLEASE MAKE A NOTE OF DESTINATION INDICATED AGAINST EACH ITEM BEFORE QUOTING THE PRICE.
- 2.BASIC PRICE WHICH IS INCLUSIVE OF FREIGHT CHARGES,INSPECTION CHARGES and ANY OTHER CHARGES.
- 3.EXCISE DUTY AND CST/VAT SHOULDN'T BE INCLUDED IN THE PRICE QUOTED. THEY HAVE TO BE INDICATED SEPERATELY IN THE ANNEXURE A AT THE CLAUSE NO 12 & 13.

|   |   |   |
|---|---|---|
|        | <b>BHARAT HEAVY ELECTRICALS LIMITED</b><br><u>R.C.PURAM, HYDERABAD - 502 032</u><br><b>SUPPLIER DEVELOPMENT CELL</b><br><b>REGISTRATION FORM (FOR INDIAN AGENT)</b> | <b>Tel. : 040-23182192</b><br><b>Fax : 040-23021910</b><br>Email: surya@bhelhyd.co.in |
| (Note : 1. Use separate forms for each principal. 2. Use additional sheets if required) |   |   |
| <b>1.0 General Information</b>  |   |   |
| <b>1.1 NAME OF AGENCY :</b>   |   |   |
| <b>1.2 DETAILS OF HEAD OFFICE</b>   |   |   |
| ADDRESS   |   |   |
| TELEPHONE   | FAX :   |   |
| E-MAIL  |   |   |
| <b>1.3 DETAILS OF BRANCH OFFICE :</b>   |   |   |
| ADDRESS   |   |   |
| TELEPHONE   | FAX :   |   |
| E-MAIL  |   |   |
| <b>2.0 Ownership Information</b>  | <b>DOCUMENTS TO BE FURNISHED</b>  |   |
| (Mark with $\sqrt{\phantom{x}}$ in appropriate box)                                     |   |   |
| 2.1.1 LIMITED COMPANY   | <input type="radio"/>   | --COPY OF MEMORANDUM & ARTICLES OF ASSN.  |
| 2.1.2 PRIVATE LTD. COMPANY  | <input type="radio"/>   | --COPY OF MEMORANDUM & ARTICLES OF ASSN.  |
| 2.1.3 PARTNERSHIP FIRM  | <input type="radio"/>   | --PARTNERSHIP DEED  |
| 2.1.4 PROPRIETORSHIP  | <input type="radio"/>   | --PROFESSION TAX REGN. & MUNICIPAL REGN.  |
| <b>2.2 NAME OF C.E / PROPRIETOR / PARTNER :</b>   |   |   |
| ADDRESS   |   |   |
| TELEPHONE   | FAX :   |   |
| E-MAIL  |   |   |
| <b>2.3 OFFICIAL TO BE CONTACTED FOR CLARIFICATION</b>                                   |   |   |
| 2.4 NAME  |   |   |
| DESIGNATION   |   |   |
| ADDRESS   |   |   |
| TELEPHONE   | FAX :   |   |
| E-MAIL  |   |   |

|   |   |  |
|---|---|--|
|                    | <p align="center"> <b>BHARAT HEAVY ELECTRICALS LIMITED</b><br/> <b>R.C.PURAM, HYDERABAD - 502 032</b><br/> <b>SUPPLIER DEVELOPMENT CELL</b><br/> <b>REGISTRATION FORM (FOR INDIAN AGENT)</b> </p> | <p> <b>Tel. : 040-23182192</b><br/> <b>Fax : 040-23021910</b><br/>         Email: surya@bhelhyd.co.in       </p> |
| <b>3.0 Details of Principal whom the Agent Represent</b>  |   |  |
| NAME OF COMPANY   |   |  |
| NAME OF UNIT / DIVN.  |   |  |
| ADDRESS   |   |  |
|   |   |  |
| TELEPHONE   |   |  |
| FA  |   |  |
| E-MAIL  |   |  |
| <b>4.0 Products of Principal Represented</b>  |   |  |
|   |   |  |
|   |   |  |
| <b>5.0 Relationship between Agent &amp; Principal</b>   |   |  |
| <b>5.1 Whether you are Sole Representative of Principal ?</b>                                       |   |  |
|   |   |  |
| <b>5.2 Validity of Agency Agreement : From : To</b>   |   |  |
| (Attach copy of Agency Agreement )  |   |  |
| <b>5.3 What is the precise relationship between Principal &amp; You ?</b>                           |   |  |
|   |   |  |
| <b>5.4 What is the mutual interest (between Principal and Agent) each have in business others?</b>  |   |  |
|   |   |  |
| <b>6.0 Details of payment receivable from the Principal as commission / remuneration / discount</b> |   |  |
|   |   |  |
|   |   |  |
| <b>7.0 Registration Particulars</b>   |   |  |
| <b>7.1 AGENT'S INCOME TAX PERMANENT ACCOUNT NO. :</b>   |   |  |
| (Attach Copy of Certificate)  |   |  |
| <b>7.2 FOREIGN PRINCIPAL's INDIAN INCOME TAX :</b>  |   |  |
| PERMANENT ACCOUNT NO. ( IF ANY )  |   |  |
| <b>8.0 Any Other Information :</b>  |   |  |
|   |   |  |
| <b>Place :</b> _____ <b>AGENT'S AUTHORISED SIGNATORY WITH SEAL</b><br><b>Date :</b> _____           |   |  |