



An ISO 9001
Company

Bharat Heavy Electricals Limited

(High Pressure Boiler Plant)

Tiruchirappalli – 620014, TAMIL NADU, INDIA

MATERIALS MANAGEMENT

ELECTRICAL HANDLING EQUIPMENTS AS PER ATTACHED SPECIFICATIONS AND DRAWINGS	Phone: +91 431 257 7985 Fax : +91 431 252 0719 Email : baski@bheltry.co.in
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	Reference Number: Enquiry 1801201327/01	Enquiry Date: 11.10.2012	Due date for submission of quotation: 12.11.2012
You are requested to quote the Enquiry number date and due date in all your correspondences. This is only a request for quotation and not an order			

BHEL/Trichy is looking for empanelment of new vendors for supply of “ELECTRICAL HANDLING EQUIPMENTS AS PER ATTACHED SPECIFICATIONS AND DRAWINGS”

BHEL commercial terms & conditions with Price Bid formats and all annexure can be downloaded from BHEL web site http://www.bhel.com or from the Government tender website http://tenders.gov.in (public sector units) Bharat Heavy Electricals Limited) under enquiry reference “ 1801201327/01 ”	
Tenders should reach us before 14:00 hours on the due date Technical bid will be opened at 14:30 hours on the due date Tenders would be opened in presence of the tenderers who have submitted their offers and who may like to be present.	Yours faithfully, For Bharat Heavy Electricals Limited AGM / MM / BOI



BHARAT HEAVY ELECTRICALS LIMITED

(A Government of India Undertaking)
HIGH PRESSURE BOILER PLANT
PURCHASE DEPARTMENT - FOSSIL BOILERS
THIRUCHIRAPALLI - 620014
TAMILNADU (INDIA)

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GRAMS : BHARATELEC
FAX NO: 2520719
E-mail: mkraj@bheltry.co.in
Web:

429-002/A

	Enquiry No	Enquiry Date	Due Date for Quotation
	1801201327 - 01	11.10.2012	12.11.2012
Please quote Enquiry No, Date and due date in all correspondences. This is only a request for quotation and not an order			

Item	Description	Unit	Quantity	Delivery Quantity	Schedule Date
10	L170619910001001 Electrically operated Trolley With Hoist capacity:5.0T Lift10.0M ef.drg 1-99-100-40791/01; Item-01nnexure-I,III & Section_5.0 to specification MOU/TPBHEL/HOIST_Rev.01	NO	3.000	1.00	24.08.13
				2.00	24.12.13
20	L170619910001002 DSL system- Cable Trolley type; Length:21.110M; Operating floor 0.0M. Ref.drg.1-99-100-40791/01; Item-02; Annexure-I,III & Section_5.0 to specification MOU/TPBHEL/HOIST_Rev.00	NO	3.000	1.00	24.08.13
				2.00	24.12.13
30	L170619910001003 Electrically operated Trolley With Hoist capacity:5.0T Lift10.0M ef.drg 1-99-100-40791/01; Item-07nnexure-I,III & Section_5.0 to specification MOU/TPBHEL/HOIST_Rev.01	NO	3.000	1.00	24.08.13
				2.00	24.12.13
40	L170619910001004 DSL system- Cable Trolley type; Length:21.110M; Operating floor 0.0M. Ref.drg.1-99-100-40791/01; Item-08; Annexure-I,III & Section 5.0 to specification MOU/TPBHEL/HOIST_Rev.00	NO	3.000	1.00	24.08.13
				2.00	24.12.13
50	L170619910002001 Electrically operated Trolley With Hoist capacity:20.0T, Lift:8.0M. Ref.drg.1-99-100-40791/01; Item-03; Annexure-I,III & Section_5.0 to specification MOU/TPBHEL/HOIST_Rev.00.	NO	1.000	1.00	24.08.13

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The offers will be opened at 14.30 hrs on the due date of tender in the presence of
tenderers who have submitted their offer and who may like to be present for the tender
opening.Late and delayed offers are liable to be rejected.

Yours faithfully,
For **BHARAT HEAVY ELECTRICALS LIMITED**

MANAGER / PURCHASE
(FOSSIL BOILERS)
Yours faithfully,



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60	L170619910002002 DSL system- Cable Trolley type; Length:20.240M; Operating floor 0.0M. Ref.drg.1-99-100-40791/01; Item-04; Annexure-I,III & Section_5.0 to specification MOU/TPBHEL/HOIST_Rev.00.	NO	1.000	1.00	24.08.13
70	L170619910002003 Electrically operated Trolley With Hoist capacity:20.0T, Lift:8.0M. Ref.drg.1-99-100-40791/01 Item-05; Annexure-I,III & Section_5.0 to specification MOU/TPBHEL/HOIST_Rev.00.	NO	1.000	1.00	24.08.13
80	L170619910002004 DSL system- Cable Trolley type; Length:20.240M; Operating floor 0.0M. Ref.drg.1-99-100-40791/01 ; Item-06; Annexure-I,III & Section_5.0 to specification MOU/TPBHEL/HOIST_Rev.00.	NO	1.000	1.00	24.08.13
90	L170619910002005 Electrically operated Trolley With Hoist capacity:30.0T, Lift:10.0M. Ref.drg.1-99-100-40792/01 Item-01; Annexure-I,III & Section_5.0 to specification MOU/TPBHEL/HOIST_Rev.00.	NO	2.000	2.00	24.08.13
100	L170619910002006 DSL system- Cable Trolley type; Length:21.650M; Operating floor 0.0M. Ref.drg.1-99-100-40792/01 ; Item-02; Annexure-I,III & Section_5.0 to specification MOU/TPBHEL/HOIST_Rev.00.	NO	2.000	2.00	24.08.13
110	L170619910002007 Electrically operated Trolley With Hoist capacity:15.0T, Lift:14.0M. Ref.drg.1-99-100-40792/01 Item-03; Annexure-I,III & Section_5.0 to specification MOU/TPBHEL/HOIST_Rev.00.	NO	2.000	2.00	24.08.13
120	L170619910002008 DSL system- Cable Trolley type; Length:21.650M; Operating floor 0.0M. Ref.drg.1-99-100-40792/01 ; Item-04; Annexure-I,III & Section_5.0 to specification MOU/TPBHEL/HOIST_Rev.00.	NO	2.000	2.00	24.08.13
130	L170619940001001 Electrically operated Trolley With Hoist capacity 2.0T; Lift 27.000M. Operating floor 23.000M.	NO	3.000	3.00	24.12.13

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tenderers who have submitted their offer and who may like to be present for the tender
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Yours faithfully,
For **BHARAT HEAVY ELECTRICALS LIMITED**

MANAGER / PURCHASE
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Ref.drg.1-99-400-40793/01, Item 01. As per specification MOU/TPBHEL/HOIST and Annexure-I, III to specification.

Item No	Description	Quantity	Unit	Rate	Amount	Delivery Date
140	L170619940001002 DSL for Air pre heater elements handling; Cable trolley type Length 69.600M. Ref.drg.1-99-400-40793/01, item 02; specification MOU/TPBHEL/HOIST, Annexure-I, III to specification.	3.000	NO	1.00	3.00	24.08.13
				2.00		24.12.13
150	L170619940002001 Electrically operated Trolley With Hoist capacity 5.0T; Lift 14.0M. Operating floor 7.600M. Ref.drg.1-99-400-40794/01, Item 01. As per specification MOU/TPBHEL/HOIST Rev.00 and Annexure-I,III & Section-5.0 to specification.	3.000	NO	1.00	3.00	24.08.13
				2.00		24.12.13
160	L170619940002002 DSL for SCAPH handling; CABLE TROLLEY type Length 48.600M. Ref.drg.1-99-400-40794/01, item 02; specification MOU/TPBHEL/HOIST Rev.00, Annexure I, III & Section-5.0 to specification.	3.000	NO	1.00	3.00	24.08.13
				2.00		24.12.13
170	L170619960001001 Electrically operated Trolley With Hoist capacity:2.0T Lift 5.00M Item-01 Ref.drg 2-99-600-40686;Item-01 Annexure-I,III to specification MOU/TPBHEL/HOIST	1.000	NO	1.00	1.00	24.08.13
180	L170619960001002 DSL system- Cable Trolley type; Length:62.000M; Operating floor 0.0M. Ref.drg.2-99-600-40686/01; Item-02; Annexure-I,III to specification MOU/TPBHEL/HOIST	1.000	NO	1.00	1.00	24.08.13
190	L170719910002001 Electrically operated Trolley With Hoist capacity:20.0T, Lift:8.0M. Ref.drg.1-99-100-40791/01; Item-03; Annexure-I,III & Section 5.0 to	2.000	NO	2.00	4.00	24.12.13

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1801201327 / 11.10.2012

specification MOU/TPBEL/HOIST_Rev.00.

200	L170719910002002 DSL system- Cable Trolley type; Length:20.240M; Operating floor 0.0M. Ref.drg.1-99-100-40791/01; Item-04; Annexure-I,III & Section 5.0 to specification MOU/TPBEL/HOIST_Rev.00.	NO	2.000	2.00	24.12.13
210	L170719910002003 Electrically operated Trolley With Hoist capacity:20.0T, Lift:8.0M. Ref.drg.1-99-100-40791/01 Item-05; Annexure-I,III & Section 5.0 to specification MOU/TPBEL/HOIST_Rev.00.	NO	2.000	2.00	24.12.13
220	L170719910002004 DSL system- Cable Trolley type; Length:20.240M; Operating floor 0.0M. Ref.drg.1-99-100-40791/01 ; Item-06; Annexure-I,III & Section 5.0 to specification MOU/TPBEL/HOIST_Rev.00.	NO	2.000	2.00	24.12.13
230	L170719910002005 Electrically operated Trolley With Hoist capacity:30.0T, Lift:10.0M. Ref.drg.1-99-100-40792/01 Item-01; Annexure-I,III & Section 5.0 to specification MOU/TPBEL/HOIST_Rev.00.	NO	4.000	4.00	24.12.13
240	L170719910002006 DSL system- Cable Trolley type; Length:21.650M; Operating floor 0.0M. Ref.drg.1-99-100-40792/01 ; Item-02; Annexure-I,III & Section 5.0 to specification MOU/TPBEL/HOIST_Rev.00.	NO	4.000	4.00	24.12.13
250	L170719910002007 Electrically operated Trolley With Hoist capacity:15.0T, Lift:14.0M. Ref.drg.1-99-100-40792/01 Item-03; Annexure-I,III & Section 5.0 to specification MOU/TPBEL/HOIST_Rev.00.	NO	4.000	4.00	24.12.13
260	L170719910002008 DSL system- Cable Trolley type; Length:21.650M; Operating floor 0.0M. Ref.drg.1-99-100-40792/01 ; Item-04; Annexure-I,III & Section 5.0 to specification MOU/TPBEL/HOIST_Rev.00.	NO	4.000	4.00	24.12.13

General Note:

PROJECT: LALITHPUR 660 MW-1, 2 & 3 (UTTAR PRADESH)

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1. Confirmation to supply as per MOU/TPBHEL/HOIST Rev. 01 is to be furnished along with offer.
2. Tender shall be evaluated on TWO packages basis, i.e. Hoist with DSL up to 05 Ton as package-I (Enq no-10 to 40 and 130 to 180) and Hoist with DSL above 05 Ton as package-II (Enq no-50 to 120 and 190 to 260). Price bid shall be opened through Reverse auction.
3. Offer to be submitted in TWO part bid system i.e. Technical offer with commercial terms and conditions and price bid in separate sealed cover.
4. Prices shall be quoted on Ex-Works basis only. Please note that the Freight & Insurance is under BHEL scope and in case of order, materials are to be despatched to Lalithpur 660 MW-1, 2 & 3 project site through our approved carrier only on Freight to be billed at Trichy basis.
5. Please submit the Attached Annexure-A (Commercial Terms & Condition) duly signed & sealed along with your offer.
6. We are here by attaching the "Special Terms and Conditions" along with this enquiry. Pl furnish your pointwise confirmation to our conditions.
7. This is an open Tender enquiry and same has been published on www.bhel.com, and www.tenders.gov.in and on www.eprocure.gov.in with ref A press advertisement will also be published in leading News papers.

Enclosures:

1. Commercial Terms & Conditions (Annexure-A)
2. Annexure-I & Sec. 5 to MOU.
3. Drawings Nos-1-99-100-40791/01, 1-99-100-40792/01, 1-99-400-40693/01, 1-99-400-40794/01 & 2-99-600-40686/01
4. Enquiry Terms & Condition (Import & Indegenous)
5. ANNEXURE-A (APPLICABLE COMMERCIAL TERMS & CONDITIONS)
6. Special Terms & Conditions

"LD clause has to be confirmed without fail."

"Payment to vendors will be made only thro E-Payment mode"

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For **BHARAT HEAVY ELECTRICALS LIMITED**

MANAGER / PURCHASE
(FOSSIL BOILERS)
Yours faithfully,

Project : LALITPUR 3x660MW
 Cust No.:1706,1707,1708
 Enq. / P.O.No.:

Annexure - I to specification MOU / TPBHEL / HOIST-REV.00

Trolley with Hoist - Electrically Operated										
Sl. No.	Appln.	Ref Drg No	Drg Item no	Cap. in T.	Lift in m.	Hd. room in mm.	Monorail			Qty / Bir. in nos.
							Type	Size	Bottom Elev. In M	
01	PA & FD Rotor \$\$	1-99-100-40791/01	01&07	05.00	10.00	Supplier to furnish	Welded" "	600x220; Tf=25, Tw=16	11.210	2
02	PA & FD Motor \$\$	1-99-100-40791/01	03&05	20.00	8.00		Welded" "	600x220; Tf=25, Tw=16	9.080	2
03	ID Fan Motor	1-99-100-40792/01	01	30.00	10.00		Welded" "	600x300; Tf=20, Tw=16	11.000	2
04	ID Fan Rotor	1-99-100-40792/01	01	15.00	14.00		NPB 500	500x200; Tf=16, Tw=10.2	15.000	2
05	APH Elements	1-99-400-40793/01	01	2.00	27.00		UB 406	406.4x177.9; Tf=12.8, Tw=7.9	27.862	1
06	SCAPH Handling***	1-99-400-40794/01	01	5.00	14.00		Welded" "	450x200; Tf=20, Tw=16	13.318	1
07	F.O.Pump handling&&	2-99-600-40686/01	01	2.00	05.00		NPB600	600x220; Tf=19, Tw=12		1
08	Water recirc.pump handling **	1-99-300-40xxx								

Note :

The lift shown in the table is approximate only ; depending upon head room of the hoist it may be altered.
 Power supply provided for the panels shall be 415V, 3 PH, 3 wire only. Vendor to make suitable transformer arrangement inside the panel for single phase control supply.

** -(Lug mounted hoists with Chain Pulley Blocks) Two hoists are to be interconnected by a single control panel for tandem operation. Vendor shall include fixed power supply cable from power supply point to the equipment. Length - 15.00m and Switch Fuse Unit.

***- Headroom 1000(max). Side clearance 600(max) & shall travel on curved path (R2500)

Hoist shall have an integral approach platform for control panel, motors & brake.

\$\$- Hoist trolley shall travel on curved path as indicated in drg.1-99-100-40791.

&&-The trolley shall be designed to travel on the curved monorail as per drg.2-99-600-40686/01

Prepared & Checked : *G. Reddy*
 Approved : *[Signature]*

Project : LALITPUR 3x660MW
 Cust No.:1706,1707,1708
 Enq. / P.O.No.:

Annexure - I to specification MOU/TPBHEL/HOIST-Rev.00

DSL trailing cable system.									
Sl. No.	Appln.	Ref Drg No	Drg Item no	Type	DSL travel length in m.	Fixed cable length in M.	Qty / Bir. in nos.	Remarks	
01	PA & FD Rotor	1-99-100-40791/01	02&08	CT\$\$	21.110	17.00	2		
02	PA & FD Motor	1-99-100-40791/01	04&06	CT\$\$	20.240	15.00	2		
03	ID Motor	1-99-100-40792/01	02	CT\$\$	21.650	16.00	2		
04	ID Rotor	1-99-100-407920/01	04	CT\$\$	21.650	18.00	2		
05	APH Elements	1-99-400-40793/01	02	CT\$\$	69.600	7.00	1		
06	SCAPH Handling	1-99-400-40794/01	02	CT\$\$	48.600	15.00	1		
08	F.O.Pump handling	2-99-600-40686/01	02	CT\$\$	62.000	11.00	1		
CT \$\$ - Cable trolley type									

Prepared & Checked : *G. Reddy*
 Approved : *R. Kumar*

5.0 PROJECT RELATED INFORMATIONS

Project Name : LALITPUR TPP 3x660 MW (1706,1707,1708)

Enquiry No. / P.O.No. :

Sl.No.	Description	Specification	Vendor Confirmation Yes / No
5.1	Hoist, Crane & DSL Parameter	Refer Annexure-I	
5.2	Painting schedule & Special requirements	No special requirement	
5.3	Power & Control cable code	IS 694	
5.3.1	Power supply	415 VAC / 50Hz – 3 Wire supply	
5.3.2	Control supply	110 VAC / 50Hz	
5.4	Commissioning Spares	Vendor to specify	
5.5	2 Years recommended spares	Vendor to specify	
5.6	Data Sheet	(Annexure-III) Vendor to submit	
5.7	G.A.Drawings (for hoists, cranes, DSL, Wiring diagram, pendant etc.)	Vendor to submit	

- Note: 1. Deviation in the above requirements shall reject the offer.
2. If required, please add more sheets.

ANNEXURE

TERMS AND CONDITIONS

1. a) **QUOTATIONS** : Each tender should be sent in double cover, inner cover should be sealed with tenderer's distinctive seal and superscribed with correct tender No. item of supply and due date of opening. The outer cover should only bear the address of this office and should not have any indication that a tender is within. Two or more quotation should not be sent in one cover but the quotation against each tender should be sent separately to avoid confusion. Tender should not be addressed to any individual's name but only by designation.

b) Tenders should be free from CORRECTION AND ERASURES. Corrections if any, must be attested. All amounts shall be indicated both in words as well as in figures. Where there is difference between amount quoted in words and figures, amount quoted in words shall prevail.

c) Price should be nett F.O.R despatching station inclusive of risk in transit and remain valid for 60 days from the due date.

d) If any Sales Tax is payable as extra to the quoted price it should be specifically stated in quotations alongwith CST & TNGST No failing which the purchaser will not be liable for payment of Sales Tax. Our T.N.G.S.T No 3560005 Dt. 01-04-1995 CST No. 239383 Dt. 11.6.1991.

e) No revision of prices will be entertained after tenders are opened.

f) Manufacturer's Name, Trade Mark or Patent No. if any should be specified. Illustrative leaflets giving technical particulars are required alongwith quotation wherever necessary.

g) Products with I.S.I Certification marks will be preferred.

h) The purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any tender in part or full without assigning any reason whatsoever.

2. **SAMPLES** : Wherever possible, sample should be submitted separately whether specifically requested or not so as to reach the purchaser on or before the due date of the enquiry. They should be clearly marked with the enquiry No and the date on the outside cover to facilitate identification.

3. **PACKING AND MARKING**: The supplier shall arrange for securely protecting and packing the stores to avoid loss or damages during transit.

4. **TERMS OF PAYMENT** : Payment will be made within 30 days of satisfactory receipt of materials at site. Wherever required by the purchaser, the successful tenderer must send the operation and maintenance manuals, test certificates, drawings, etc., for the materials ordered. These should be sent immediately after despatch of the materials and a statement to that effect should be made in the invoice. Failure to comply with this provision will result in delay in payment of the bills. Goods despatched either by V.P.P or by the document presented through bank will not be accepted unless agreed to by the Purchaser.

The duplicate copy of the invoice meant for the transporters should accompany the material as stipulated under C.E. Rules 52A and 173C (or) 57GG. A photostat copy of the above invoice for each delivery challan should be submitted alongwith the original bills routed through bank or submitted directly to BHEL Finance Department.

5. **SECURITY DEPOSIT** : For purchases over Rs. 5,000/- the successful tenderer/s may be requested to furnish a Bank Guarantee. Security Deposit for an appropriate value as may be determined by BHEL.

6. LIQUIDATED DAMAGES/ PENALTY AND INTEREST ON ADVANCES FOR DELAY IN DELIVERY:

If the supplier fails to deliver the raw material / equipment / components within the period specified in the contract the purchaser shall deduct Liquidated Damages a sum equivalent to 0.5 % of the price for each week of delay upto a maximum of 15% of the price of the delayed / undelivered goods. In addition to the recovery of interest at normal cash credit rate plus 2% for the unadjusted portion of the advances. If the delay in delivery of a part contributes to delay in execution of total system, LD and interest on advances will be recovered on the total contract price / total advance paid .

7. **RISK PURCHASE** : Alternatively the purchaser at his option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver or despatch within the time stipulated as aforesaid or if the same were not available, the best and the nearest available substitute therefor. The supplier shall be liable for any loss which the Purchaser may sustain by reason of such risk purchases in addition to penalty at the rate mentioned in clause 6 above.

8. **PREFERENTIAL DELIVERY** : It should be noted if a contract is placed on a higher tenderer as a result of this invitation to tender in preference to the lowest acceptable offer in consideration of the earlier delivery, the seller will be liable to pay to the purchaser the difference between the contract rate and that of the lowest acceptable tender on the basis of final price F.O.R. destination, including all elements of freights, sales tax, duties and other incidents, incidental in case of failure to complete supplies in terms of such contract within the date of delivery specified in the tender and incorporated in the contract.

9. **MODVAT CREDIT** : If any Excise Duty is payable, the chapter head/sub-head reference and the rate of the duty should be quoted. If the tender is availing MODVAT credit for this input materials, the effect of proforma credit should be passed on to the purchaser. Tenderer under "MODVAT" shall be preferred.

10. **Purchase** : Preference will be given to CPSUs as per Government Guidelines.

11. **GENERAL** : The purchaser reserves the right to split up the tender and place order for individual terms with different tenderers and also increase or decrease the quantity.

Any Other conditions which might have been quoted by the Seller and are in contravention to the terms prescribed in the order and which have not been specifically accepted in by Purchaser will not be applicable to the contract.

SPECIAL CONDITIONS

1. This tender is for the supply of Electrical Handling Equipments, as per technical specifications & drawings attached and quantity mentioned in our enquiry.
2. The vendor shall have adequate experience in manufacturing and supply of these equipments.
3. The tender is in two part bid system. One part consisting of Technical bid with Commercial terms & conditions and other part is Price Bid. Techno-Commercial bid and Price bid are to be submitted in separate sealed covers. In addition to technical and commercial conditions, vendors who are not registered vendor of BHEL, Trichy have to submit the filled in "Supplier Registration Forms" (available in www.bhel.com) along with the technical bid. Based on this and other conditions, as well as technical capability, vendors will be short-listed. Both these covers are to be put in a single cover duly super scribing the Enquiry Number. The techno-commercial bid will be opened on the due date and based on the acceptance of techno-commercial bid and vendor evaluation. The price bid/Reverse Auction of the qualified vendors will be opened on a suitable date with due intimation.

Following will be the criteria for vendors to qualify:

- a. Vendor should have been approved by BHEL Trichy for this items under Permanent category already (OR)
- b. Vendor should submit the following documents for considering them for approval vendor:
 - i. Duly filled-in Supplier Registration Forms, alongwith all credentials and supporting documents, Certificate of Rating from D&B (Dun & Brad) sheet or equivalent agencies, Financial Performance / Profit & Loss Account / Balance sheet for last three years etc.
 - ii. Availability of minimum manufacturing, handling, testing and measuring facilities as detailed in the Supplier Registration Form.
 - iii. BHEL will have the right for spot assessment of the facilities for assessment.
 - iv. Qualifying to our techno commercial requirements of the Enquiry.
 - v. **Offers are liable for rejection, if not satisfying above qualifying criteria or If the forms or documents are incomplete.**
4. Tender will be finalized on on TWO packages basis (i.e. Hoist with DSL system up to 05 Ton capacity as pkg-I and Hoist with DSL system above 10 Ton capacity as pkg-II) and Total cost to BHEL only.
5. BHEL may to negotiate the L1 rate, if not meeting our budget/estimated cost.

6. BHEL may re-float the tender opened, if L1 price is not the acceptable price to BHEL.
7. BHEL standard LD condition is 0.50 % per week to a maximum of 15 % for the undelivered portion of materials
8. Risk Purchase clause is applicable.
9. For indigenous vendors, 100 % payment will be made in 45 days from the date of receipt of materials with 10 % performance bank guarantee in BHEL standard format.
10. For indigenous vendors, offer shall be quoted on Ex-works basis and the Freight and Insurance is under BHEL scope and upon ordering the materials are to be dispatched thro' BHEL approved Transport carriers only.
11. For Import orders, 100% payment will be made through irrevocable unconfirmed LC at sight against presentation of original shipping documents including clean Bill of Lading and LC opening charges to BHEL account. LC will have validity of 90 days including negotiation period and any extension of LC validity to seller's account. LC will be opened after hearing tentative readiness of materials.
12. In case of Foreign vendors, they have to indicate Country of origin and prices shall be quoted on FOB/Named sea port or Airport basis.
13. All bank charges outside India to Seller's account (for Import orders)
14. For Foreign offers, Foreign Exchange rate (of SBI) prevailing on Techno-Commercial bid opening date will be taken for calculation
15. Please indicate Net / Gross weight of the total consignment in your technical offer.
16. Performance Bank Guarantee for 10% value of order in BHEL format shall be submitted along with negotiation documents. This will have validity till the end of guarantee period.
17. Prices shall be firm and shall have validity of 60 days.
18. All applicable Taxes, Duties and any other extra cost applicable shall be indicated clearly in the offer.
19. Delivery period shall be indicated in the offer.

(N.Baskar)
Manager/Purchase/BOI
<baski@bheltry.co.in>

REF:MM/SD(FB)/01**ANNEXURE-A****APPLICABLE COMMERCIAL TERMS & CONDITIONS****BHEL ENQUIRY NO:****DT:**

Sl. No.	Conditions	Vendor Confirmation
1	Offer shall have validity of minimum 60 days from the date of tender opening	
2	Price quoted shall be "FIRM" till execution of full supply and "NO PVC" is applicable	
3	Tender will be finalized on the basis of "TOTAL COST" basis to BHEL	
4	Delivery Terms shall be Ex Works only (indicate Packing & Forwarding cost, if applicable)	
5	Freight & Insurance is on BHEL Scope	
6	Excise duty with Cess: As applicable	
7	Sales Tax / Local taxes/VAT: As applicable	
8	LD Clause: Delay in dispatches shall attract a penalty of Liquidated damages (LD) @ 0.5% per week subjected to a maximum of 15% on undelivered portion	
9	Payment shall be "100% after receipt and acceptance of material at our end"	
10	In case of order, Documents (Drawings, Data sheet & Quality plan in triplicate) shall be submitted within two weeks from the receipt of order	
11	Delivery period: Shall be indicated	
12	Guarantee period (as per our specification)	
13	Submission of Performance Bank Guarantee	
14	Risk Purchase Clause	
15	BHEL may finalise the tender through Reverse Auction Process	