

### PURCHASE ENQUIRY

To M/s	Our E-mail : <a href="mailto:smborkar@bhelswr.co.in">smborkar@bhelswr.co.in</a>	
	ENQUIRY No :	X003 E
	ENQ.DATE	28.05.10
	DUE DATE	18.06.10

Dear sir,

Kindly submit your sealed quotation by Speed Post / Registered Post / Courier / Air Mail in **two bids viz. (1) Technical cum Commercial Bid & (2) Price Bid**. for the material indicated below confirming acceptance to the terms and conditions enclosed ,so as to reach our office on or before 3.00 PM on the due date. Quotation may be sent by Fax only if asked so by BHEL / with prior permission of BHEL.

S..No	Description of Material	Unit	Qty	Delivery Schedule
01	<b>RATE CONTRACT FOR THE SUPPLY OF CABLE LUGS &amp; GLANDS</b>	REF. ANEX-I	REF. ANEX-I	WITHIN 15 DAYS FROM THE DATE OF PURCHASE ORDER

#### A) GENERAL TERMS AND CONDITIONS OF CONTRACT

Cl. No.	DESCRIPTION
01	'Technical cum Commercial Bid' and 'Price Bid' shall be sealed in two separate envelopes. Both these sealed envelopes shall bear distinct identification with regard to the type of bid and Enquiry number. These two sealed envelopes shall then be kept in a third envelope and superscripted with correct Enquiry No. and Due Date. The outer cover should be addressed to the issuing authority of this enquiry and shall also bear the name and address of the bidder. Tender should be free from CORRECTION AND ERASURES, Corrections, if any must be attested. All amounts shall be indicated both in words as well as in figures. Where there is difference between amount in figures and words, amount quoted in words shall prevail.
02	Technical cum Commercial bid will be opened at 4.00 PM on Due Date. The Technical cum Commercial bid should accompany copy of documents like authorized dealership certificate, earlier supply order details of similar equipment and their performance feed back from customers, company profile and present status, product catalogue of the models offered , technical specifications of the product, commercial Terms & Conditions, and other relevant documents etc.
03	Price bid of technically accepted bidders only will be opened. No revision of prices will be entertained after Tenders are opened, unless mentioned in our enquiry / asked so by BHEL.
04	Manufacturer's name, Trade Mark or Patent No. if any, shall be specified in the Technical cum Comm. Bid
05	Please mention the relevant national / international standard code of the product quoted for in the Technical cum Commercial bid.
06	The purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any tender in part or full without assigning any reason whatsoever.
07	Late tenders (received after Due Date) will be rejected.
08	Price quoted shall be valid for 60 days from the date of opening of tender for processing the Enquiry and further for a period of one year from the date of Purchase order.
09	Price shall be quoted as per enclosed 'Price Format' only. Quotations not accompanying filled in 'Price Format' are likely to be rejected. Please fill in all the columns of all formats

**BHARAT HEAVY ELECTRICALS LIMITED**  
**PS-WR:HQ:NAGPUR**

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10	The price quoted should be as applicable to DGS & D (Govt. of India) and other Govt. Organizations. In case DGS & D rate / Running Contract is not existing, but a contract is in vogue with any BHEL Unit, reference of the same shall be furnished and same may be applicable to this contract.
11	<b>SECURITY DEPOSIT: The supplier shall have to furnish Security Deposit (Cash/DD/Bank Guarantee from a Scheduled Bank ) if so specified in the tender under Special Terms &amp; Conditions.</b>
12	<b>DELIVERY FAILURE, TERMINATION &amp; LIQUIDATED DAMAGE:</b> The parties hereto agree that the timely dispatch/delivery and completion of the other schedules as stipulated in order/contract shall be the essence of the Order/Contract. If the seller/contractor fails to complete the dispatch/ delivery and other schedules within the time period stipulated in the order/contract, or within any extension of time granted by the purchaser, it shall be lawful for the purchaser to recover damages for the breach of order/contract without prejudice to any other rights and/or remedies provided for, in order/contract and hereunder. The purchaser reserves the right to recover from the Seller/Contractor, as agreed liquidated damages and <b>not by way of penalty</b> , a sum equivalent to half percent { ½% of the total contract price per week part thereof, subject to a maximum of ten percent @ 10%} of the total contract price excluding elements of taxes, duties and freight, if seller/contractor has failed to deliver any part of the goods within the period stipulated in the Order/Contract. The purchaser reserves the right to purchase from elsewhere on account of and at the risk and cost of the seller /contractor without notice to the seller /contractor of goods not so delivered or their equivalent , without canceling the order/contract in respect of the goods not yet due for delivery. The purchaser reserves the right to cancel the order/contract or a portion thereof for the goods not so delivered at the risk and cost of the seller/contractor and the seller/contractor shall be liable to the purchaser for any excess costs thereof.
13	<b>RISK PURCHASE :</b> In the event the supplier has failed to deliver or dispatch whole of the goods or any part within the time stipulated or if the same were not available in his stock, the best and the nearest available substitute thereof may be purchased/arranged by purchaser from elsewhere at the risk and the cost of the seller. The purchaser at his option will be entitled to terminate the contract and seller shall be liable for any loss which the purchaser may sustain by reason of such risk purchases in addition to penalty at the rate mentioned in clause 12 above.
14	Purchaser reserves it's right to the Public Enterprises price preference facilities as admissible under the Govt. of India policy from time to time.
15	<b>PREFERENTIAL DELIVERY :</b> It should be noted that if an Order is placed on a higher tenderer as a result of this invitation to tender, in preference to the lowest acceptable offer in consideration of the earlier delivery, the seller will be liable to pay the purchaser the difference between the contract rate and that of the lowest acceptable tender on the basis of final price F.O.R. destination including all elements of freight, sales tax, duties and other incidentals in case of failure to complete supplies in terms of such contract within the date of delivery specified in the tender and contract.
16	<b>GENERAL:</b> The purchaser reserves the right to split up the tender and place orders for individual item on different suppliers and also increase or decrease the quantity.
17	In case of any contradictions between General and special terms and conditions, the provisions in Special Terms & Conditions will prevail.

**B) SPECIAL TERMS AND CONDITIONS OF CONTRACT**

CI No.	Description
	Refer Annexure-III

Thanking you,

Yours faithfully,  
For BHARAT HEAVY ELECTRICALS LTD.

SMANGER (PURCHASE)

SN	DESCRIPTION OF T & C	TERMS & CONDITIONS AS QUOTED IN THIS TENDER
01	DELIVERY TERMS	<b>Ex-Works</b>
02	DELIVERY PERIOD FROM THE DATE OF ORDER	<b>WITHIN 15 DAYS</b>
03	CURRENCY OF PAYMENT	INR
04	PAYMENT TERMS (Specify scope of Banker's Charges at both ends / Demand Draft Charges)	<b>100% WITHIN 20 DAYS OF DELIVERY AND ACCEPTANCE OF MATERIAL AS PER SPECIFICATION AT DESTINATION. PAYMENT WILL BE RELEASED THROUGH RTGS/EFT (ELECTRONIC FUND TRANSFER) MODE ONLY (PL REF SPECIAL TERMS AND CONDITIONS). NO DD/CHEQUE PAYMENT.</b>
05	NAME OF THE GOODS MANUFACTURER / PRINCIPALS	
06	TRADE NAME / MODEL NUMBER OF GOODS	
07	AUTHORIZED DEALERSHIP CERTIFICATE	CERTIFICATE OF MANUFACTURER/PRINCIPALS: ENCLOSED / NOT ENCLOSED
08	WARRANTY / GUARANTEE CONDITIONS	
09	PRODUCT CATALOGUE / WRITE UP	ENCLOSED / NOT ENCLOSED
10	CONTACT PERSON'S NAME, E-MAIL ID, PHONE NO	

SIGNATURE &amp; SEAL OF TENDERER

**Dully filled and signed this sheet should be sent as a part of technical bid .Other wise the offer will not be considered for further processing.**

**ANNEXURE-I**  
**CABLE LUGS & GLANDS**

ENQUIRY NO: X003 E

DT.28.05.10

DUE DATE: 18.06.10

1. GLANDS: - Double compression type, weather proof, brass cable glands duly nickel plated as per BS 6121 & IP 67 of following sizes:

Sr. No	Comet Code	TOTAL QTY. (in nos.)
1	CBW01	38880
2	CBW02	7312
3	CBW03	2112
4	CBW04	11840
5	CBW05	12368
6	CBW07	16336
7	CBW08	3024
8	CBW010	4608
9	CBW012	1920
10	CBW015	4000

2. LUGS (AS PER BS1977/IS1897): - Solder less Aluminium, Crimping type, Tin plated lugs of following sizes:

Sr. No	Lugs size	TOTAL QTY. (in nos.)
1	1.5 sqmm	116008
2	2.5 sqmm	72920
3	12 sqmm	640
4	10 sqmm	13144
5	25 sqmm	10408
6	35 sqmm	440
7	50 sqmm	3440
8	70 sqmm	1352
9	95 sqmm	5312
10	120 sqmm	2336
11	185 sqmm	1344
12	240 sqmm	96
13	300 sqmm	3008
14	400 sqmm	3264
15	630 sqmm	2608

**NOTE:** Quantity mentioned above is indicative only. The Purchase Order shall be placed after the confirmation of actual requirement from site.

SMANAGER/PURCHASE

**ANNEXURE-II****ENQUIRY NO: X003 E****DT.28.05.10****DUE DATE: 18.06.10****SPECIAL TERMS AND CONDITIONS OF CONTRACT**

**The contract will be awarded to bidders as per the broad mechanism of operation of Rate Contract will be as follows.**

1. This rate contract shall be operated on the Lowest Rate quoted amongst all the bidders (i.e. ON Only L-1 Rate).
2. In case BHEL desire to carry out negotiation with L-1 bidder (Lowest Bidder) then negotiated L-1 rate shall be considered for operation of this rate contract.
3. Other bidders L-2 onwards (i.e. other than L1 bidder) will be given opportunity to match the L-1 price. Bidders who have given acceptance to L-1 price will be considered for award of work on rotation basis.
4. BHEL reserves all rights to operate this rate contract as per its discretion.
5. This Rate Contract shall be valid for a period of 1 year from the date of Purchase Order. The Rate Contract shall be further extended, if required with the same terms & conditions for further 12 months.
6. Delivery Schedule: - The material should be delivered as per BHEL delivery schedule. In case of delay in delivery, the purchaser reserves the right to recover from seller, a sum equivalent to half percent (1/2% of the total contract price per week part thereof, subject to maximum of 10%) of total contract price excluding elements of taxes, duties & freight, if seller has failed to deliver any part of goods within the period stipulated in the contract.
7. Payment Terms:- 100% payment will be made within 20 days of delivery & acceptance of material at destination. Bidder shall note that payment will be made by respective sites.
8. Loading Criteria: - All offers which do not confirm to the specified delivery schedule shall be loaded for the delayed delivery @0.5% per week or part thereof subject to a maximum of 10% of the offered value.
9. Bidder shall Note quantity, Sites and delivery period are all tentative and may vary as per the requirement. Agreed rates shall remain firm for any variations in quantity, Sites and delivery.
10. **Quoted Rates:** Bidders shall quote Ex-works prices.
11. TEST REPORT AS PER RESPECTIVE BS AND IS CODE TO BE SUBMITTED FOR THE SUPPLIED LOT.
12. BHEL reserves the right to short close the contract at any stage without assigning any reason.
13. The evaluation of the offer will be done for all the sites on ex-works price basis. Bidder should furnish the prices as per BHEL Price Format only.
14. This will be a Percentage rate contract & our estimated rate for all items of BOQ with total amount will be mentioned in the price bid and bidder has to quote their rate in terms of +/- %age of the total cost given in price bid. This constant% age shall be applied on all item rates of BOQ to arrive at the final rate.

**PRICE FORMAT**

**BHARAT HEAVY ELECTRICALS LIMITED**  
**POWER SECTOR: WESTERN REGION: NAGPUR**

**ENQUIRY NO: X003 E**

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Sr. No	Comet Code	TOTAL QUANTITY (in Nos.)	RATE (in Rs.)	VALUE
FOR GLANDS				
1	CBW01	38880	133.87	5204866
2	CBW02	7312	182.25	1332612
3	CBW03	2112	194.62	411037
4	CBW04	11840	254.25	3010320
5	CBW05	12368	300.37	3714976
6	CBW07	16336	508.50	8306856
7	CBW08	3024	639	1932336
8	CBW010	4608	829.12	3820585
9	CBW012	1920	1380.37	2650310
10	CBW015	4000	1687.5	6750000
TOTAL				3,71,33,898
FOR LUGS				
Sr. No	SIZE	TOTAL QUANTITY (in Nos.)	RATE (in Rs.)	VALUE
1	1.5 sqmm	116008	1.66	192573
2	2.5 sqmm	72920	1.57	114484
3	12 sqmm	640	2.81	1798
4	10 sqmm	13144	2.49	32729
5	25 sqmm	10408	3.6	37469
6	35 sqmm	440	4.75	2090
7	50 sqmm	3440	7.2	24768
8	70 sqmm	1352	10.79	14588
9	95 sqmm	5312	11.91	63266
10	120 sqmm	2336	16.67	38941
11	185 sqmm	1344	27.16	36503
12	240 sqmm	96	46.1	4426
13	300 sqmm	3008	64.74	194738
14	400 sqmm	3264	93.54	305315
15	630 sqmm	2608	176.24	459634
TOTAL				15,23,322
BIDDER'S TO QUOTE EX-WORKS PRICE IN TERMS OF (+/-) ) PERCENTAGE OF THE ABOVE ESTIMATED COST			( + )	-----%
			OR	
			( - )	-----%
This percentage variation shall remain constant & shall be applied on all the above item rates. The above quantity is tentative & liable to vary as per site requirement for project. Payment shall be made as per the actual quantity executed at site.				

