

**PURCHASE ENQUIRY**

To M/s	Our E-mail : <a href="mailto:smb@bhelpswr.co.in">smb@bhelpswr.co.in</a>	
	<b>ENQUIRY No :</b>	<b>12033 E</b>
	<b>ENQ.DATE</b>	<b>28.09.2012</b>
	<b>DUE DATE</b>	<b>19.10.2012</b>

Dear Sir,

Kindly submit your sealed quotation by Speed Post / Registered Post / Courier / Air Mail in **two bids viz. (1) Technical cum Commercial Bid & (2) Price Bid** for the material indicated below confirming acceptance to the terms and conditions enclosed, so as to reach our office on or before 02.00 PM on the due date. Quotation may be sent by Fax only if asked so by BHEL / with prior permission of BHEL.

S. No	Description of Material	QTY	Length	Delivery Schedule	Material Required at (Destination)
01	SUPPLY OF BOOM HOIST ROPE FOR TFC 280 CRAWLER CRANE AT NASHIK (P/N 105N212/4) AS PER SPECIFICATION GIVEN IN ANNEXURE-I	01	450 FEET	Within 04 weeks from the P.O. date	BHEL SITE OFFICE 5X270 MW UNIT, A-1 ADDL. MIDC AREA, MUSALGAON, VILL: SINNAR NASIK-422 103 MAHARASHTRA

**A) GENERAL TERMS AND CONDITIONS OF CONTRACT**

Cl. No.	DESCRIPTION
01	Each tender should be sent in a double cover, inner cover should be sealed with tenderer's distinctive seal. The outer cover should bear the address of this office and super scribed with correct Enquiry No. and Due Date. Tender should be free from CORRECTION AND ERASURES. Corrections, if any must be attested. All amounts shall be indicated both in words as well as in figures. Where there is difference between amount in figures and words, amount quoted in words shall prevail.
02	Technical bid will be opened at <b>3.30 PM</b> on Due Date. The Technical bid should accompany copy of documents like authorized dealership certificate, earlier supply order details of similar equipment and their performance feedback from customers, company profile and present status, product catalogue of the models offered, technical specifications of the product, commercial Terms & Conditions and other relevant documents etc.
03	Price bid of technically accepted bidders only will be opened. No revision of prices will be entertained after Tenders are opened, unless mentioned in our enquiry / asked so by BHEL.
04	Manufacturer's name, Trade Mark or Patent No. if any, shall be specified in the Technical cum Commercial Bid
05	Please mention the relevant national / international standard code of the product quoted for in the Technical cum Commercial bid.
06	The purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any tender in part or full without assigning any reason whatsoever.
07	Late tenders (received after Due Date) will be rejected.
08	Price quoted shall be valid for 60 days from the date of opening
09	Price shall be quoted as per enclosed 'Price Format' only. Quotations not accompanying filled in 'Price Format' are likely to be rejected. Please fill in all the columns of all formats
10	The price quoted should be as applicable to DGS & D (Govt. of India) and other Govt. Organizations. In case DGS & D rate / Running Contract is not existing, but a contract is in vogue with any BHEL Unit, reference of the same shall be furnished and same may be applicable to this contract.
11	<b>SECURITY DEPOSIT: The supplier shall have to furnish Security Deposit (Cash/DD/Bank Guarantee from a Scheduled Bank) if so specified in the tender under Special Terms &amp; Conditions.</b>

**BHARAT HEAVY ELECTRICALS LIMITED  
PS-WR:HQ:NAGPUR**

PUR-F31/01

Page 2 of 8

ENQUIRY NO. 12033 E

DT.28.09.2012

DUE DATE: 19.10.2012

12	<p><b>PACKING AND MARKING:</b> The supplier shall arrange for secure protective packing of the goods suitable for tropical conditions to avoid loss, damage, atmospheric action during handling and transit. The packing standards will comply with relevant national standard/carrier's conditions of packing or established practice. If any damage is sustained and the carrier or underwriter attributes it to improper packing, the seller shall be liable to replace the material or reimburse the value of the loss notwithstanding any transit insurance arranged by him or not. The following marking shall be made on each package in black bold letters. <b>NAME &amp; ADDRESS OF CONSIGNEE, DIMENSION OF PACKAGE, WEIGHT DETAILS: GROSS, TARE &amp; NETT</b> These markings should be stenciled or written in bold letters on the package. Should the package be small, suitable cards/metal tags giving these details may be tagged or nailed</p>
13	<p><b>INSPECTION:</b> Final inspection will be carried out the destination/site/Purchaser's works by the authorized inspecting Officer, if so specified in the tender under Special Terms &amp; Conditions. Whenever preliminary or stage inspection is to be carried out at supplier's works the same is subject to final acceptance after receipt of the material at the destination/Purchaser's works and the decision of the purchaser shall be final. The propriety of goods shall not pass until final acceptance by the purchaser</p>
14	<p><b>REJECTION:</b> The seller shall intimate the purchaser in writing within 15 days (after being intimated about rejection of goods) regarding disposal action of the rejected material. If no advice is received within this time the purchaser shall be at liberty to return the material at the cost and risk of the seller after receiving the cost if any paid by the Purchaser including inward freight and other incidental charges. The Purchaser will not be responsible for the rejected material thereafter and no claim will rest on him.</p>
15	<p><b>Delivery:</b> Purchaser shall not be liable to receive and pay for any supply made after delivery date stipulated in the order unless the delivery date is formally extended by the purchaser. Wherever the terms of delivery of the order is other than F.O.R. destination, delivery date will be reckoned as the date of dispatch or the date of readiness after inspection of the material where the Purchaser has agreed for inspection or collection.</p>
16	<p><b>Test certificate:</b> The seller shall carry out such tests as prescribed by the purchaser / as required in accordance to the relevant national or international standards, in his works and/or and other places as stipulated in the order. Necessary test certificate shall be submitted with delivery of materials. The seller shall also provide at no extra cost the required number of catalogues, drawing and other manuals related to materials under this order.</p>
17	<p><b>TERMS OF PAYMENT:</b> Payment will normally be made within two month of receipt of material in good condition at destination. Any other payment terms have to be mutually agreed. The seller shall send dispatch documents, invoice etc. in such quantum and a manner as provided in the order. (I) It is expressly understood that in the event of rejection of the materials for which payment has been made against document's through bank the Purchaser reserves the right to claim from the seller the amount paid and the incidental charged incurred in the same manner i.e. negotiating return dispatch documents, through Bank and the Seller shall honour such claim and retire the documents from the Bank. (ii) Bank charges for any payment claimed through Bank shall be borne by the seller and the seller shall also agree to bear any demurrage or other charges arising out of any delay in retirements or documents from Bank due to delayed, insufficient incorrect information furnished. (iii) The seller shall also ensure that the Carriers do not delay dispatch of the consignment once the carrier's receipt is obtained.</p>
18	<p><b>GUARANTEE WARRANTY:</b> The materials shall be warranted for design material and workmanship and also for performance warranty as specially stipulated by the purchaser in the order in its annexure.</p>
19	<p><b>INSURANCE:</b> Wherever specifically agreed to and directed, the supplier will insure the goods for all transit risks upto delivery of the goods at the final destination. In all other cases supplier must furnish particulars of dispatch for each consignment immediately after the dispatch of goods. Failure to do this will make the supplier responsible for making good any loss, which otherwise might have been recovered from underwriters.</p>
20	<p><b>DELIVERY FAILURE, TERMINATION &amp; LIQUIDATED DAMAGE:</b> The parties hereto agree that the timely dispatch/delivery and completion of the other schedules as stipulated in order/contract shall be the essence of the Order/Contract. If the seller/contractor fails to complete the dispatch/ delivery and other schedules within the time period stipulated in the order/contract, or within any extension of time granted by the purchaser, it shall be lawful for the purchaser to recover damages for the breach of order/contract without prejudice to any other rights and/or remedies provided for, in order/contract and hereunder. The purchaser reserves the right to recover from the Seller/Contractor, as agreed liquidated damages and not by way of penalty, a sum equivalent to half percent {½% of the total contract price per week part</p>

**BHARAT HEAVY ELECTRICALS LIMITED  
PS-WR:HQ:NAGPUR**

PUR-F31/01

Page 3 of 8

ENQUIRY NO. 12033 E

DT.28.09.2012

DUE DATE: 19.10.2012

	thereof, subject to a maximum of ten percent @ 10%} of the total contract price excluding elements of taxes, duties and freight, if seller/contractor has failed to deliver any part of the goods within the period stipulated in the Order/Contract.
	The purchaser reserves the right to purchase from elsewhere on account of and at the risk and cost of the seller /contractor without notice to the seller /contractor of goods not so delivered or their equivalent , without canceling the order/contract in respect of the goods not yet due for delivery. The purchaser reserves the right to cancel the order/contract or a portion thereof for the goods not so delivered at the risk and cost of the seller/contractor and the seller/contractor shall be liable to the purchaser for any excess costs thereof.
21	<b>RISK PURCHASE :</b> In the event the supplier has failed to deliver or dispatch whole of the goods or any part within the time stipulated or if the same were not available in his stock, the best and the nearest available substitute thereof may be purchased/arranged by purchaser from elsewhere at the risk and the cost of the seller. The purchaser at his option will be entitled to terminate the contract and seller shall be liable for any loss which the purchaser may sustain by reason of such risk purchases in addition to penalty at the rate mentioned in clause 12 above.
22	<b>PREFERENTIAL DELIVERY :</b> It should be noted that if an Order is placed on a higher tenderer as a result of this invitation to tender, in preference to the lowest acceptable offer in consideration of the earlier delivery, the seller will be liable to pay the purchaser the difference between the contract rate and that of the lowest acceptable tender on the basis of final price F.O.R. destination including all elements of freight, sales tax, duties and other incidentals in case of failure to complete supplies in terms of such contract within the date of delivery specified in the tender and contract.
23	This order or any part thereof shall not be sub-contracted without the purchaser's consent.
24	<b>METRIC SYSTEM:</b> Supplier is requested to indicate metric system measurements in all documents.
25	<b>INDEMNITY:</b> The Seller shall indemnify the Purchaser against any claim due to any breach of patent, negligence, defective material or injury to seller or his agent.
26	In the event of any reduction in the price, due to change of Govt. duties after award to the work and before delivery commencement, purchaser is entitled to such reduction and may negotiate fresh price at its discretion.
27	<b>GENERAL:</b> The purchaser reserves the right to split up the tender and place orders for individual item on different suppliers and also increase or decrease the quantity.
28	<b>DISPUTES &amp; ARBITRATION:</b> All cases of disputes will be resolved according to the Indian Arbitration Act 1940
29	<b>FORCE MAJEUR:</b> Acts of God, Acts of Government, War, Sabotage, Riots, Civil commotion, Police action, Revolution, Natural Calamities, Epidemic and other similar causes over which the supplier has no control, will amount to Force Majeur. Delay attributable to Force Majeur will be condoned; however the onus of establishing the reason of delay lies with the Supplier.
30	<p><b>Important Note:</b></p> <p><b>1) IF L-1 BIDDER IS OTHER THAN Micro and Small Scale Enterprises (MSEs).</b></p> <p>a) In tender, participating Micro and Small Scale Enterprises (MSEs) quoting price within price band of L1+15% shall also be allowed to supply a portion of requirement by bringing down their price to L1 price in a situation where L1 price is from someone other than a MSE and such MSE shall be allowed to supply up to 20% of total tendered value. In case of more than one such MSE (L1+15%), L-3 onwards bidders will be given opportunity to match the L-1 prices, provided their predecessors in terms of Price standing refuses to match L-1 prices.</p> <p>b) Total tendered quantity shall be divided as follows: In the ratio of 80:16:4 (if L-1 bidder is non MSE), where 80% order will be placed on L-1 bidder, 16% on MSE and 4% on MSE (owned by SC/ST) subjected to following conditions: I. MSEs Matches L-1 price. II. If no MSE owned by SC/ST has participated in the tendering process, portion earmarked (4%) will be awarded entirely to other MSE (not owned by SC/ST) i.e. total 20% will be awarded to them.</p> <p>c) If no MSE matches the L-1 price, than entire order shall be awarded to L-1 bidder.</p> <p><b>2) IF L-1 BIDDER IS Micro and Small Scale Enterprises (MSEs) (NOT OWNED BY SC/ST).</b> In tender, participating MSEs, owned by SC/ST, quoting price within price band of L1+15% shall also be</p>

**BHARAT HEAVY ELECTRICALS LIMITED  
PS-WR:HQ:NAGPUR**

PUR-F31/01

Page 4 of 8

ENQUIRY NO. 12033 E

DT.28.09.2012

DUE DATE: 19.10.2012

	<p>allowed to supply a portion of requirement by bringing down their price to L1 price. MSE (owned by SC/ST) shall be allowed to supply up to 20% of total tendered value/quantity. In case of more than one such MSE (L-1+15%), L-3 onwards bidders will be given opportunity to match the L-1 prices, provided their predecessors in terms of Price standing refuses to match L-1 prices.</p> <p><b>3) IF L-1 BIDDER IS Micro and Small Scale Enterprises (MSEs) (OWNED BY SC/ST).</b> 100% order will go to the L-1 bidder.</p> <p><b>4) Participating MSEs should be registered with District Industries Centers or Khadi and Village Industries Commission or Khadi and Village Industries Board or Coir Board or National Small Industries Corporation or Directorate of Handicrafts and Handloom and their ownership is established in case they are claiming the portion earmarked for MSEs owned by SC/STs.</b></p> <p><b>5) Bidder who is claiming 4% of the quantity earmarked for MSEs owned by SC/STs are required to submit the documentary evidence to establish the ownership of MSE firm. Bidder should also mention the same in their techno-commercial bid. After opening of Price bids no such claim shall be entertained.</b></p> <p><b>6) MSEs will be given tender documents free of cost and are exempted from payment of earnest money (EMD).</b></p>
31	<p>In case of any contradictions between General and special terms and conditions, the provisions in Special Terms &amp; Conditions will prevail.</p>

Yours faithfully,  
For Bharat Heavy Electricals Ltd

Engineer/Purchase

**BHARAT HEAVY ELECTRICALS LIMITED  
PS-WR:HQ:NAGPUR**

PUR-F31/01

Page 5 of 8

DUE DATE: 19.10.2012

ENQUIRY NO. 12033 E

DT.28.09.2012

REGD OFFICE: BHEL House, Siri Fort, New Delhi

**B) SPECIAL TERMS AND CONDITIONS OF CONTRACT**

Cl No.	Description
01	<b>Qualification Requirements:</b> Bidder should have supplied steel wire ropes of diameter 15 mm or higher for a value not less than Rs 50,000/- in last <b>02 years as on 31/08/2012</b> . (Bidder shall submit the Purchase Order copy along with invoice copies as a proof for completion of supply)
02	<b>Clause no. 30 of General Terms &amp; Conditions of Contract shall not be applicable for this tender. Total order as mentioned in this tender shall be placed on L-1 bidder.</b>
03	Tender should be submitted in two parts (1) technical bid comprising product catalogue, copy of relevant Indian Standards and Commercial Terms and conditions as enclosed. And (2) Price bid in prescribed price format in a separate sealed envelope. (Split up of Basic rate, Excise Duty, Sales tax / VAT must be furnished in the price bid)
04	<b>Payment Terms: 100% PAYMENT WITHIN 45 DAYS AGAINST SUPPLY OF MATERIAL AT DESTINATION AND SUBMISSION OF ORIGINAL INVOICE WITH COMPLETE DOCUMENTS TO BHEL-PSWR, HQR, NAGPUR.</b>
05	Pre dispatch inspection shall be carried out at supplier's works. Bidder shall intimate BHEL 07 days in advance within the delivery period for inspection.
06	Bidder to submit "Un Priced Price format" duly filled and signed along with the technical bid. The price should be quoted as specified in the price format with split up details.
07	Bidder must confirm whether <b>Excise Invoice shall be given or not</b> . In case bidder confirms that excise invoice shall be given, then the evaluation of bid shall be on the basis landed cost to BHEL <b>excluding</b> Excise Duty.
08	In case bidder fails to supply the material as per delivery schedule of this tender, LD shall be levied as per clause no.20 of GCC of this tender specification.
09	BHEL reserves the right to reject or accept the tender without assigning any reasons whatsoever.
10	The offers of the bidders who are on the banned list as also the offer of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site ( <a href="http://www.bhel.com">www.bhel.com</a> ---> Tender Notification ---> List of Banned Firms )
11	Octroi at destination, if applicable, will be in BHEL account. However bidder to make the octroi payment and the same shall be reimbursed by BHEL on production of octroi receipt.
12	MSEs shall be provided tender documents free of cost.
<b>10) This is to inform you that BHEL has switched on to payment through Electronic Fund Transfer (EFT)/ RTGS. The following details are to be furnished by you pertaining to your Bank Accounts where proceeds will be transferred through our Banker:</b> <ol style="list-style-type: none"><li>1. Name of the Company</li><li>2. Name of Bank</li><li>3. Name of Bank Branch &amp; Branch Code</li><li>4. City</li><li>5. Account Number</li><li>6. Account type</li><li>7. IFSC code of the Bank Branch</li><li>8. MICR Code of the Bank Branch</li></ol>	

Certified that I have read all the terms and conditions of this tender including Special terms and conditions and agree to them without any deviation.

=====

**Signature & Seal of Tenderer**

**BHARAT HEAVY ELECTRICALS LIMITED  
PS-WR:HQ:NAGPUR**

ENQUIRY NO. 12033 E

DT.26.09.2012

Page 6 of 8  
DUE DATE: 19.10.2012

**TECHNO-COMMERCIAL TERMS & CONDITIONS: (PART OF TECHNICAL CUM COMMERCIAL BID)**

SN	DESCRIPTION OF T & C	TERMS & CONDITIONS AS QUOTED IN THIS TENDER
01	DELIVERY TERMS	F.O.R. DESTINATION ONLY
02	PLACE OF DELIVERY	BHEL SITE OFFICE, NASHIK-TPP
03	DELIVERY PERIOD FROM THE DATE OF ORDER	WITHIN 04 WEEKS FROM P.O. DATE
04	CURRENCY OF PAYMENT	INR
05	PACKING & FORWARDING CHARGES	Included @ _____% (or) Extra@ _____% (or) NA
06	EXCISE DUTY/CVD ( % RATE)	Included @ _____% (or) Extra@ _____% (or) NA
07	EXCISE /CVD INVOICES	SHALL BE PROVIDED/ NOT PROVIDED
08	CST/ VAT WITHOUT CONCESSIONAL FORMS "C" / "D" ( % RATE)	Included @ _____% (or) Extra@ _____% NO "C" OR "D" FORM WILL BE ISSUED BY BHEL
09	OCTROI / ENTRY TAX AT DESTINATION	Extra, if applicable in BHEL account.
10	FREIGHT CHARGES UP TO DESTINATION	Included @ _____% (or) Extra@ _____% (or) NA
11	TRANSIT INSURANCE CHARGES	BY BHEL. SUPPLIER HAS TO INTIMATE THE DISPATCH DETAILS TO BHEL'S UNDERWRITERS AS SOON AS THE MATERIAL IS DISPATCHED.
12	ANY OTHER CHARGES (please specify here the nature of charge)	(AMOUNT TO BE SPECIFIED IN THE PRICE FORMAT)
13	PAYMENT TERMS (Specify scope of Banker's Charges at both ends / Demand Draft Charges)	100% PAYMENT AGAINST SUPPLY OF MATERIAL AT DESTINATION AND SUBMISSION OF ORIGINAL INVOICE WITH COMPLETE DOCUMENTS TO BHEL-PSWR, HQR, NAGPUR WITHIN 45 DAYS. PAYMENT WILL BE RELEASED THROUGH RTGS/EFT (ELECTRONIC FUND TRANSFER) MODE ONLY (PL REF SPECIAL TERMS AND CONDITIONS). NO DD/CHEQUE PAYMENT.
14	MODE OF DISPATCH	BY ROAD / RAIL / SHIP / AIR / CARGO COURIER / SPECIAL MESSENGER / HAND DELIVERY
15	NAME OF THE GOODS MANUFACTURER / PRINCIPALS	
16	TRADE NAME / MODEL NUMBER OF GOODS	
17	WARRANTY CONDITIONS	01 YEAR FROM THE DATE OF DISPATCH
18	PRODUCT CATALOGUE / WRITE UP	ENCLOSED / NOT ENCLOSED
19	CONTACT PERSON'S NAME, E-MAIL ID, PHONE NO	

\*Strike out whichever not applicable.

SIGNATURE & SEAL OF TENDERER

**This sheet should be duly filled, signed and sent as a part of technical bid. Otherwise the offer will not be considered for further processing**

**BHARAT HEAVY ELECTRICALS LIMITED  
PS-WR:HQ:NAGPUR**

ENQUIRY NO. 12033 E

DT.28.09.2012

Page 7 of 8  
DUE DATE: 19.10.2012

**PRICE FORMAT**

NAME OF THE TENDERER: \_\_\_\_\_

SELLER'S REF. No. \_\_\_\_\_ DATE : \_\_\_\_\_

S.N.	DESCRIPTION	PRODUCT - 1
A	ITEM DESCRIPTION AS PER ENQUIRY (PLEASE QUOTE THE BRAND NAME AND MODEL NUMBER)	
B	QUANTITY OFFERED	
C	UNIT RATE	
D	CURRENCY	
E	DISCOUNT (%AGE & AMOUNT)	
F	DISCOUNTED UNIT RATE	
G	DISCOUNTED BASIC PRICE (G = B x F)	
H	PACKING & FORWARDING CHARGES	
I	EXCISE DUTY (PERCENTAGE AND AMOUNT)	
J	IMPORT DUTY (PERCENTAGE & AMOUNT)	
K	SALES TAX AS APPLI. WITHOUT C-FORM (PERCENTAGE & AMOUNT)	
L	FREIGHT UPTO DESTINATION	
M	TRANSIT INSURANCE	<b>BY BHEL</b>
N	OCTROI CHARGES / ENTRY TAX AT DESTINATION	<b>EXTRA, IF APPLICABLE IN BHEL ACCOUNT</b>
O	TOTAL PRICE AT DESTINATION ( SUM of 'G' to 'N')	

**NOTES:**

1. PLEASE USE ADDITIONAL SHEETS IF NECESSARY.
2. FURNISH FURTHER BREAK UP OF PRICE IF NECESSARY.

**SIGNATURE OF THE TENDERER WITH SEAL**

**ANNEXURE-I**

<b>Boom Hoist Rope of TFC 280 crawler crane at Nashik</b>			
<b>Sr.No.</b>	<b>Description</b>	<b>Qty.</b>	<b>Part No.</b>
1	Boom. Hoist. rope (19mm, 6x36, IWRC, Right Regular Lay, Ungalvanised, Tensile Grade-1770, length-450 feet +1/-0 %, IS-2266/2002)	1	105N212/4

- Pre-Dispatch Inspection shall be done by BHEL.

Engineer/Pur