

ANNEXURE 'A'

REGARDING BHEL TERMS AND CONDITIONS FOR IMPORTED ITEMS:

- 1.0 Payment through unconfirmed irrevocable letter of credit for 80% net FOB price to be established 2 months prior to shipment and valid for 3 months for negotiation against shipment.
- 1.1 In case of confirmed letter of credit, confirmation charges shall be borne by the vendor.
- 1.2 Balance 20% of net FOB value shall be paid through electronic fund transfer / LC after acceptance / commissioning of equipment at our works against submission of **performance bank guarantee** equal to 10% amount which has to be valid till guarantee period.
- 1.3 All letter of credit charges inside India to BHEL's account and out side India to vendor's account.
- 1.4 Lump sum erection and commissioning charges, if any, shall be payable after satisfactory erection and commissioning of the equipment through electronic fund transfer / LC against the certificate issued by the competent Authority.
- 2.0 Prices shall remain **firm** till execution of the contract. The offer shall be valid for 120 days from the date of tender opening.
- 3.0 Delivery shall be guaranteed by acceptance of:
 - 3.1 **Penalty** for delay in supply – Penalty shall be levied @ ½% (Half percent) per week subject to a maximum 10% of the total FOB value.
 - 3.2 Delivery shall be counted from the date of letter of intent.
- 4.0 Part shipment is not permissible.
- 5.0 The price should be quoted on FOB basis. Name of delivery port must be mentioned in the offer.
- 6.0 In case of any short shipment in the main equipment / spares, where separate rates are not available in the contract, custom duty levied on such supplies shall be borne by the supplier.
- 7.0 Any warranty replacement during warranty period shall be provided on F.O.R. BHEL ,BHOPAL Basis.

- 8.0 The supplier shall furnish a bank guarantee for 5% value of the order confirming that order will be executed as per the terms and conditions and this should be valid till one month after PO delivery date. LC will be established after receipt of this BG.
- 9.0 Machine will be inspected and proved at your works prior to dispatch. However, final inspection and acceptance of machine will be after installation at BHEL ,BHOPAL.
- 10.0 The E & C charges will be released after deduction of Income Tax as per the Govt. of India rules. TDS certificate will be issued by BHEL.
- 11.0 Offer may be rejected if copy of agreement between principal and Indian agent (in case offer is submitted through agent) indicating scope of work of Indian agent and agency commission payable to him is not enclosed with the technical bid.
- 12.0 Exchange rate applicable on the date of technical bid opening will be considered for price comparison.
- 13.0 All bank guarantees must be issued by any one of the following banks:

State Bank of India, CITI Bank N A, Deutsche Bank AG, The Hongkong and Sanghai Banking Corporation Limited, Standard Chartered Bank, The Royal Bank of Scotland N.V., Allahabad Bank, Andhra Bank, Bank of Baroda, Bank of India, Canara Bank, Corporation Bank, Central Bank, Indian Bank, Oriental Bank of Commerce, Punjab National Bank, Punjab and Sind Bank, State bank of Hyderabad, Syndicate Bank, State Bank of Travancore, UCO Bank, Union Bank of India, United Bank of India, Vijaya Bank, IDBI Bank Ltd., Axis Bank, The Federal Bank Ltd., HDFC Bank, Kotak Mahindra Bank, ICICI Bank Ltd., Indusind Bank.

In case of bank guarantee from a bank other than the above banks, the bank guarantee shall be confirmed by any one of the above banks at the cost of vendor.

Note: All other terms and conditions sent along with the tender documents are applicable.