

Pre-Qualification Requirements (PQR) for Bidders

Ref : BHEL Tender No. E4603083

The documentary evidence of the bidder's qualification, if its bid is accepted, shall be judged whether the bidder has the technical, financial, and other capacities and capabilities for supply of wall mounted panel air conditioner as per BHEL purchase specification number PS407/RPD/002 Rev00 for outdoor application of power projects

Bidders must meet following Technical & Financial criteria as Pre-Qualification Requirement (PQR) for the tender. Bids not meeting these requirements as stated below shall not be considered for further evaluation.

1.0 Technical Criteria

- 1.1 Bidder must be an Indian Manufacturer of package type wall mounted Panel Air conditioner (AC) for outdoor applications. The Bidder make outdoor panel Air conditioners must be supplied in any power generation /distribution plant/ switchyards/industrial process plant. Bidder to submit documentary evidence/contract copy/PO copies along with invoice copies as a proof for supply of wall mounted outdoor package AC unit of rating 200-1000 watts to any power generation /distribution plant/ switchyards/industrial process plant. Such proofs shall be for POs & Invoices quantity of minimum total of 5 numbers in last 2 years. Date of bidder's invoice copies should be within 2 years from the date of opening of tender.

OR

In case Bidder has not directly supplied the panel AC but supplied it through a panel/cubicle manufacturer, Bidder to submit documentary evidence/contract copy/PO copies along with invoice copies as a proof for supply to the panel/ cubicle manufacturer whose panels/ cubicles are installed with outdoor application suitable panel AC of Bidder make, at any power generation /distribution plant/ switchyards/industrial process plant in last 2(two) years (date of bidder's invoice copies should be within two years from the date of opening of tender). Such proofs shall be for POs & Invoices quantity of minimum total of 5 numbers.

OR

Bidder must be an authorised dealer/distributor/channel partner/subsidiary company of Principal Indian Panel AC Manufacturing company. Bidder to submit valid authorisation certificate from the Principal AC Manufacturing company. Such Authorisation certificate must be valid for the respective BHEL tender no. with back up support from Principal AC Manufacturing company for required performance, guarantee & warranty for the items in tender. Bidder to submit documentary evidence/contract copy/PO copies along with invoice copies as a proof of supplier of wall mounted outdoor package AC unit of rating 200-1000 watts directly to or through a cubicle /panel manufacturer to any

Signature
17/7/2020

power generation /distribution plant/ switchyards/industrial process plant in last 2(two) years (date of bidder's invoice copies should be within two years from the date of opening of tender). Such proofs shall be for POs & Invoices quantity of minimum total of 5 nos.

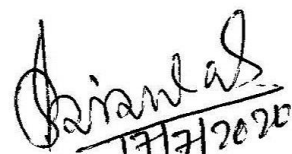
Alternatively Bidder can submit their Principal Air conditioner manufacturer's documentary evidence/contract copy/PO copies along with invoice copies as a proof of supplier of such AC's as stated above to any power generation /distribution plant/ switchyards/industrial process plant in last 2 (two) years (date of AC manufacturer's invoice copies should be within two years from the date of opening of tender). Such proofs shall be for POs & Invoices quantity of minimum total of 5 numbers.

2.0 Financial Criteria

- 2.1 Bidder to submit audited financial annual report (Balance Sheet and Profit & Loss account) for last three consecutive years ending on 31st March (2017-18, 2018-19, 2019-20). Alternatively a certificate issued by a practicing Chartered Accountant or Cost Accountant (with membership number and Firm Registration Number), certifying the Annual Turnover & Net worth for last three consecutive years (2017-18, 2018-19, 2019-20) shall also be acceptable.
- 2.2 Bidder's average annual financial turnover during the last three consecutive years as stated above should be at least Rs. 4Lakhs.

Note :

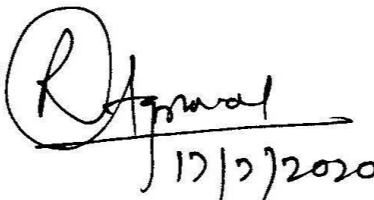
- i. Outdoor application means that the panel AC is mounted in outdoor environment without any shed. Only credentials of those panel AC will be acceptable which are working under such conditions at any power generation /distribution plant/ switchyards/industrial process plant for their outdoor panels/cubicles


AGM (CEE) 17/7/2020


DGM (RFM) 17/7/2020


DGM (MWX) 22.7.20

Approved by : AGM (HOD-CEE/OFE/CXX)


17/7/2020