



Bharat Heavy Electricals Limited
ELECTRONICS DIVISION, MYSURU ROAD
BENGALURU-560026

Phone: 080-26998297

Tender No. C&PR: VV: 176C: 2020-21
Dated: 15th January 2021

**TENDER FOR A TWO-YEAR RATE CONTRACT FOR DESIGN AND SUPPLY
OF SIGNAGE / DISPLAY BOARDS TO BHEL-ELECTRONICS DIVISION AND
ELECTRONIC SYSTEMS DIVISION, BENGALURU**

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GENERAL INFORMATION:

BHEL, a major PSU, is an integrated power plant equipment manufacturer and one of the largest engineering and manufacturing enterprises in India. In addition to dominating the Indian Power Sector, BHEL make products and systems for Power Generation, Transportation, Transmission & Distribution, Renewable energy etc. are finding their way to international market at an ever increasing pace.

BHEL – Electronics Division (EDN), one of the manufacturing units of BHEL, invites you to participate in a two-part competitive bid for entering into a Rate Contract for Supply and Installation of Signage / Display Boards. The period of rate contract will be two years.

Last date for submission of tender: 1400 Hrs on 10-02-2021

Date and Time of opening the Techno-Commercial Bid: 1415 Hrs on 10-02-2021

Issue of Tender Documents: The tender document for the above Tender can obtained by Downloading the document from the website www.bhel.com

You are required to read the tender document completely before filling up the same. Your offer should be fully compliant to the requirements which are spelt out in the enclosed **Annexures – I to IX.**



INSTRUCTIONS TO BIDDERS:

The tender document is in two parts:

- 1. Part-A (Techno-Commercial Bid)**
- 2. Part-B (Price bid)**

Bidders shall fill in all the required particulars in the blank spaces provided for this purpose in the tender documents and also sign in each and every page of the tender document including the relevant enclosures /attachments before submitting of tenders.

All entries in tender documents should be in one ink. Erasing and over-writing are not permitted. All cancellation and insertion should be duly signed by bidder concerned with proper indication of the name, designation and address of the person signing.

The local address of the Contractors, the name of the person to whom all the correspondence is to be addressed should be indicated, with mobile/telephone number (both office and residence) and E-mail addresses.

Your complete offer, as per details given in **Annexure-VII**, super-scribed with "Offer for Supply and Installation of Signage / Display Boards" should be dropped in the slot marked as C&PR in the tender box kept in the Reception Area, at BHEL Electronics Division, P B No 2606, Mysuru Road, Bengaluru 560026, on or before 1400 hrs on 10-02-2021 and should be addressed to:

Shri M Mukundan
AGM (C&PR/T)
BHARAT HEAVY ELECTRICALS LIMITED
Electronics Division
Mysuru Road
Bengaluru - 560026

Part A (Techno-Commercial Bid) shall be opened at 1415 hrs on the same day i.e. 10-02-2021 at the above mentioned address. All qualified bidders shall be intimated about opening of Part B (Price Bid) on a subsequent date and the bids shall be opened in the presence of the bidders, who may like to be present. Bidders are required to submit one price bid only. If more than one price bid is submitted, the same is liable to be rejected.

NOTE:

1. Offers received without EMD are liable for rejection.
2. Please ensure your availability for discussion/clarification with BHEL Committee at short notice.

PART - A: TECHNO-COMMERCIAL BID

Annexure - I

INFORMATION ON BIDDERS' / ASSOCIATES' INFRASTRUCTURE

Sl. No.	Particulars	Details / Remarks
1	Name and Postal Address of the company office	
2	Details of Contact person(s): a. Name b. Telephone Nos. c. Mobile Nos. d. Email ID	
3	Manufacturing facility: a. Address b. Contact Person	
4	Type of Business: Proprietary/ Partnership/ Private Limited Company/ Limited Company	
5	Name and address of proprietor/ partner(s)/ major shareholders	
6	Whether any of the relatives of owners are presently on the rolls of BHEL/have retired from the rolls of BHEL. If yes, please give name and other details.	
7	Audited Financial Turnover for past 3 years: a. FY 2017-18 b. FY 2018-19 c. FY 2019-20	Documents to be submitted along with Techno-Commercial Bid (As 'a' below)
8	List of Jobs executed in last 3 years along with name of clients and contract value (copies of Purchase/Release orders to be attached)	To be submitted along with Techno-Commercial Bid (As 'b' below)
9	Details of infrastructure and machinery you have for making the Display Boards.	To be attached along with Techno-Commercial Bid (As 'd' below)
10	Delivery of display boards should be made at our office situated at Electronics Division Mysuru Road, Bengaluru and Electronic Systems Division. Kindly confirm by ticking Yes or No.	Yes ☐ No ☐

Documents required to be submitted along with the Techno-Commercial Bid:

a. Financial Documents

1. Copy of PAN* card
2. GST Registration Certificate
3. Income Tax Returns for last Three years
4. Annual Turnover for the last Three years duly certified by auditor
5. The bidders are required to fill the attached NEFT form duly endorsed by their banker. A cancelled cheque and copy of PAN should also be enclosed along with the filled in NEFT format.

b. List of Jobs Executed during the last 3 (Three) years in any Government/ Public Sector Unit / Large Private Organizations with Certificate /Copies of contracts.

A handwritten signature in blue ink is located at the bottom right of the page.

Annexure - II**SCOPE OF WORK/ REQUIREMENT**

(Not limiting but conforming to scope given here)

1. Work Description:

- 1.1 You will be required to collect the art work and take the measurements for making display boards, Design and supply of the same to our factory premises at Electronics Division, Mysuru Road and Electronics Systems Division, Electronics City, Bengaluru.
- 1.2 You will be intimated in advance the type of Display Boards to be fabricated/ work to be carried out, approval for the same should be obtained from us before installation of the boards.
- 1.3 Any minor changes/modifications in design/sizes as per the instructions of BHEL representative should be undertaken by you at no additional cost.
- 1.4 Printing of the Boards in the required format will be undertaken by you and the Display Board or specified material should be supplied and installed at our premises after making the required Security entry on the Bills/Delivery Challans.

2. Value of Work:

The value of the work is approximately Rs.7,00,000/- (Rupees Seven lakh only) exclusive of GST for 2 years.

3. Period of Rate Contract:

Rate Contract will be for a period of two years and entered into with two parties.

4. The details of type and quality of boards required to be printed are as below:

Sl No	Description
01	Digital Inkjet Prints of 1400 DPI High Resolution on photoglossy paper with surface lamination and mounting on 3 mm sunboard.
02	Digital Inkjet Prints of 1400 DPI High Resolution on photoglossy paper with surface lamination and mounting on 5 mm sunboard.
03	Digital Inkjet Prints of 1400 DPI High Resolution on photoglossy paper with surface lamination.
04	Solvent print on Front lit Cloth Banners and Hoardings
05	Solvent Print on Front lit Cloth Banners with Stainless Steel Frame
06	Inkjet prints of 1400 DPI high Resolution on Back lit vinly with imported clear or matt quality surface lamination mounted on 5mm clear acrylic sheet
07	Digital Inkjet Prints of 1400 DPI High Resolution on Indoor Vinyl with surface lamination and back gumming.



Annexure – III**ESSENTIAL CRITERIA**

1. The bidder should have an office/ suitable infrastructure in or around Bengaluru and a brief indication about the infrastructure, capability, reference of jobs executed etc., should be provided in the proforma enclosed as **Annexure-I**.
2. The bidder should have a full-fledged place to fabricate and supply Display Boards which ensures timely execution of work.
3. Experience of having successfully completed similar contracts/assignments for PSUs/ Government organisations/ etc. during last year from the date of tender notice
4. Audited Financial Turnover reports for past 3 years (mandatorily three years):
 - 7.1 FY 2017-18
 - 7.2 FY 2018-19
 - 7.3 FY 2019-20Average Annual Turnover of last three years should be more than or equivalent to 30% of total estimate of the value of rate contract.

Note: Offers of the bidders not meeting the above requirements are liable to be rejected.





Annexure - IV

NO DEVIATION CERTIFICATE

Certified that we have read and understood all the terms and conditions of the Tender No C&PR: VV: 176C: 20-21 Dated: **10-02-2021** and that our company/firm, namely, do hereby unconditionally accept all the Terms and Conditions set out in the Tender Document.

Date:

Signature of Authorised Signatory

Place:

(Designation)

Annexure-V

TERMS AND CONDITIONS**1. SUBMISSION OF OFFER:**

- 1.1 Your offer should be complete in all respects as explained in the **Annexure-VII.**
- 1.2 The Price quoted should be firm and taxes as applicable should be indicated separately.
- 1.3 Offers should be either typed or written legibly in English. Alterations/ over-writings, if any, in the tender should be attested by the person signing the tender. Tenders with alterations, etc., not authenticated as indicated above are liable for rejection.
- 1.4 **Bidders are required to submit one price bid only. If more than one price bid is submitted, the same is liable to be rejected.**

2. PRICE:

- 2.1 Price to be filled-in as per the Price Proforma only, enclosed as **Annexure-VI.** Change in Proforma is not allowed. Price bids coming in non-standard format / proforma invoice, etc. are liable to be rejected.
- 2.2 Price to be given in words as well as in figures without any corrections/ over-writing. Care should be taken to ensure that the amount in words and figures match with each other.
- 2.3 In case of any mismatch between the prices quoted in figures and words, lower of the two will be considered and shall be binding on the bidder.
- 2.4 If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected.
- 2.5 Unit price for each item to be quoted separately. Taxes as applicable should be indicated separately in the space provided in the Price Proforma. All the applicable taxes arising on the transaction should be indicated. If BHEL is required to discharge the liability of any taxes on the transactions which is payable by BHEL, the same shall be deducted from the bills of the contractor.
- 2.6 Rates quoted for printing, supplying and installation of display boards work will remain firm during the period of contract. No request for increase in prices will be entertained during this period.
- 2.7 The contract shall be entered into for a period of **Two years.**

3. QUALITY:

Quality of display boards should be of high order. Any supply of poor quality work shall be summarily rejected and the same will have to be made good at no extra cost.





4. EARNEST MONEY DEPOSIT (EMD):

Offer must be accompanied with a DD / Pay Order for Rs. 5,000/- (Five thousand only) drawn in favour of Bharat Heavy Electricals Limited, Electronics Division, payable at Bengaluru, towards EMD. **Offers received without EMD are liable to be rejected.** EMD will be returned to the unsuccessful bidders within two weeks' time of placement of order on successful bidder. EMD of the successful bidder would be retained till completion of the job and final settlement of the bills.

Bidders may please note that EMD carries NO INTEREST. EMD shall be forfeited, if after opening of the tender, the bidder revokes his bid within the validity period or increases his earlier quoted price.

5. SECURITY DEPOSIT (SD):

The successful bidder shall be required to furnish security deposit of Rs. 8,000/- (Eight Thousand only) within 3 days from the date of placement of order by way of demand draft in favour of **Bharat Heavy Electricals Limited, Electronics Division, payable at Bengaluru.** On request, the EMD amount can be adjusted against the Security Deposit. SD amount will remain with BHEL-EDN till the completion of contract and final settlement of bills and shall be returned thereafter. Security Deposit can also be submitted in the form of Bank Guarantee from the Scheduled Banks/ Public Financial Institutions as defined in the Companies Act. The Bank Guarantee Format should have approval of BHEL-EDN.

Bidders to note that Security Deposit amount carries **NO INTEREST.** Security deposit shall be forfeited in case successful bidder supplies inferior quality of material or due to delayed supply or non-fulfilment of conditions of the order.

6. VALIDITY OF OFFER:

Your offer should remain valid for a period of minimum 3 (Three) months from last date of submission of the tender.

7. Goods and Services Tax (GST):

- 7.1 BHEL EDN GSTIN number is 29AAACB4146P1ZB. All invoices from supplier / service provider to contain BHEL GSTIN No.
- 7.2 The Bidder shall mention Bidder's GSTIN number in all quotations and Invoices submitted.
- 7.3 The Bidder shall also mention
 - (i) For goods supply - HSN (Harmonised System of Nomenclature) /
 - (ii) For services - SAC (Services Accounting Code) mandatorily in all quotations and invoices submitted

Invoice submitted should be in the format as specified under GST Laws viz. all details as mentioned in Invoice Rules like GSTN registration number, invoice number, quantity, rate, value, taxes with nomenclature – CGST, SGST, UGST, IGST mentioned separately, HSN Code / SAC Code etc.

- 7.4 Payment of GST to Bidder will be made only if PO / invoice data is matching with data uploaded by the Bidder.
- 7.5 For invoices where GST is payable on Reverse charge basis – “Tax payable on reverse charge basis” to be mandatorily mentioned on the invoice.
- 7.6 In case GST credit is delayed/denied to BHEL due to non/delayed receipt of goods and/or tax invoice or expiry of timeline prescribed in GST law for availing such ITC, or any other reasons not attributable to BHEL, GST amount will be recoverable from vendor along with interest levied / leviable on BHEL.
- 7.7 In case vendor delays declaring such invoice in his return and GST credit availed by BHEL is denied or reversed subsequently as per GST law, GST amount paid by BHEL towards such ITC reversal as per GST law will be recoverable from vendor/contractor along with interest levied/ leviable on BHEL.
- 7.8 The bidder to provide their GSTIN. (Copy to be enclosed). If not registered under GST, undertaking to be submitted that they will register and furnish copy of certificate if applicable, before submitting the first bill.
- 7.9 Any changes in taxes and duties after award of the contract will not be considered except such are those, which are imposed by govt., notification within the contract period after placement of PO.

8. RISK PURCHASE:

- 8.1 BHEL-EDN at its option will be entitled to terminate the contract and get the job executed through another vendor at the risk and cost of the bidder either the whole of the goods or part thereof which the vendor has failed to deliver or commission or provide within the stipulated time as aforesaid or if the same are not available, with the best and the nearest available substitute thereof.
- 8.2 The bidder shall be liable for any loss which BHEL-EDN may sustain by way of such Risk Purchases.

9. EVALUATION OF THE OFFERS/ SELECTION PROCESS:

9.1 Evaluation of the Techno-Commercial offers would be done by a BHEL-EDN Tender Committee based on

9.1.1 Infrastructure facilities for printing and supply of display boards

9.1.2 Past work experience and quality of work of supplies made to their clients

9.1.3 Conformity with respect to SCOPE OF WORK

9.2 The Selection Process:

9.2.1 The Part "A" (Techno-Commercial Bid) will be opened first to ascertain adherence to the tender requirements.

9.2.2 The acceptable bidders will be short listed by the committee and the Part 'B' (Price Bid) of only technically acceptable bidders will be opened.

9.3 Evaluation of Price Bid:

As price for every item is to be quoted separately, price bid evaluation will be done taking into account the approximate requirement of each item for next two years as indicated below and by calculating total cost to company based on the same.

SI No	Description	Requirement (In square feet)
01	Digital Inkjet Prints of 1400 DPI High Resolution on photoglossy paper with surface lamination and mounting on 3 mm sunboard	3000
02	Digital Inkjet Prints of 1400 DPI High Resolution on photoglossy paper with surface lamination and mounting on 5 mm sunboard	1000
03	Digital Inkjet Prints of 1400 DPI High Resolution on photoglossy paper with surface lamination.	500
04	Solvent print on Front lit Cloth Banners and Hoardings	1000
05	Solvent Print on Front lit Cloth Banners with Stainless Steel Frame	400
06	Inkjet prints of 1400 DPI high Resolution on Back lit vinly with imported clear or matt quality surface lamination mounted on 5mm clear acrylic sheet	100
07	Digital Inkjet Prints of 1400 DPI High Resolution on Indoor Vinyl with surface lamination and back gumming	1000



Note:

It is mandatory to quote for the entire scope of work. Incomplete offers shall not be considered for evaluation purpose.

10. AWARD OF WORK:

- 10.1** The award of work shall be based on the lowest Total Amount quoted in the Price Proforma **(Annexure-VI)** i.e., Total Amount based on requirement including all taxes, in Part "B" of the offer as detailed in **9.3** above. However, BHEL reserves the right to negotiate with L1 and L1 rates shall be counter offered to L2 bidder for distribution of work.
- 10.2** Notwithstanding anything contained in this tender enquiry, BHEL-EDN reserves the right to split the work within two or more bidders in its own interest. BHEL-EDN also reserves the right to cancel / scrap the tender without assigning any reason whatsoever.

11. PERCENTAGE SHARING OF WORK BETWEEN SUCCESSFUL BIDDERS:

In the event of the contract being entered into with 2 (Two) parties i.e. L2 bidder agrees to print and supply display boards at L1 price, percentage share of value of rate contract to be awarded to:

- i. L1 bidder will be 60% and
- ii. L2 bidder will be 40%

In case L2 bidder refuses to work at L1 rates, the same will be offered to L3 bidder and so on.

11. ARBITRATION:

All disputes between the parties to the contract arising out of, or in relation to the contract, other than those for which the decision of the officer or any other person is by the contract expressed to be final and conclusive, shall after written notice by either party to the contract to the other party, be referred to sole arbitration of the Additional General Manager or his nominee. The arbitration shall be conducted in accordance with the provisions of the Arbitration and Reconciliation Act, 1996. The parties to the contract understand and agree that it will be no objection that the Additional General Manager or the person nominated as Arbitrator had earlier in his official capacity to deal directly or indirectly with the matters to which the contract relates or that in the course of his official duties had expressed views on all or any of the matters in dispute or difference. The award of the Arbitrator shall be final and binding on the parties to this contract. In the event of the Arbitrator dying, neglecting or refusing to act or resigning or being unable to act for any reason or his award being set aside by

the Court for any reason, it shall be lawful for the Additional General Manager or his successor, as the case may be, either to act himself as the Arbitrator or to appoint another Arbitrator in place of the outgoing Arbitrator in the manner aforesaid. The Arbitrator may, from time to time, with the consent of both the parties to the contract, enlarge the time for making the award. Work under the contract shall be continued during the arbitration proceedings. The venue of the arbitration shall be the place from which the contract is issued or such other place as the Arbitrator at his discretion may determine.

12. PAYMENTS:

Payment will be made within 30 days' time from the date of satisfactory completion of the job in conformity to the scope of work and receipt of bills, whichever is later.

13. EFFECT AND JURISDICTION OF CONTRACT:

The law applicable to this contract shall be the laws enforced in India. The courts in Bengaluru, India, shall have exclusive jurisdiction in all matters arising under and on account of this contract.

14. TAXES:

It is mandatory to comply with all taxes applicable for the required services. Your price bid should indicate all the applicable taxes, duties and levies.

Note:

Your offer is subject to the terms & conditions, as laid in the **Annexure-V**, and a duly signed copy for acceptance of the same shall form part of your offer, to be submitted along with Part 'A' (Techno-Commercial Bid).

All information in the Tender Document is meant for only your consumption and not for sharing, unless and otherwise, authorized by BHEL-EDN in writing. Please ensure compliance.

Offers not fulfilling any of the above conditions are liable for rejection.

BHEL reserves the right to use information provided by bidders for registering them with BHEL as vendors.



Annexure – VI

PART – B: PRICE BID

SL NO	Description	Rate per Square Foot(In figures)	GST %	Total Cost per Sq Foot (in figures)
01	Digital Inkjet Prints of 1400 DPI High Resolution on photoglossy paper with surface lamination and mounting on 3 mm sunboard			
02	Digital Inkjet Prints of 1400 DPI High Resolution on photoglossy paper with surface lamination and mounting on 5 mm sunboard			
03	Digital Inkjet Prints of 1400 DPI High Resolution on photoglossy paper with surface lamination			
04	Solvent print on Front lit Cloth Banners and Hoardings			
05	Solvent Print on Front lit Cloth Banners with Stainless Steel Frame			
06	Inkjet Prints of 1400 DPI high Resolution on back lit translite material with surface lamination.			
07	Digital Inkjet Prints of 1400 DPI High Resolution on Indoor Vinyl with surface lamination and back gumming			

Note:

Price Proforma to have prices only. Any comments / deviations in this Part except discount shall be treated as Null & Void. No claim whatsoever in this regard shall be entertained.





SUBMISSION OF OFFER

Your offer has to be submitted in **two parts** as follows:

i) Part "A" (TECHNO-COMMERCIAL BID)

Envelope super scribed with "Part A", **should contain the following:**

- a) Check-list as per **Annexure-IX**.
- b) **Earnest Money Deposit (EMD)** as given in **Clause 5.1 of Terms and Conditions (Annexure-V)**.
- c) Acceptance of the enclosed BHEL **"Terms and Conditions" (Annexure-V)** and conformity to **"Scope of Work" (Annexure-II)** by way of signing and affixing rubber stamp on each page of the referred **Annexure**.
- d) **No Deviation Certificate** on bidder's letter head as per **Annexure-IV**.
- e) **Information on Bidder's Infrastructure** as per **Annexure-I** along with the supporting Documents.
- f) Duly filled NEFT form (**Annexure-VIII**) with seal & signature of the banker, copy of PAN card and a cancelled cheque.

ii) Part "B" (PRICE BID)

Envelope duly sealed and super scribed with "Part B" (**PRICE BID**) should contain the Price Bid in Price Proforma enclosed as **Annexure-VI**.

Note: Part "B" to have prices only. Any comments / deviations in this Part except discount shall be treated as Null & Void. No claim whatsoever in this regard shall be entertained.

iii) Both the Parts of the offer, Part A and B in individual sealed covers, to be placed in another sealed envelope, duly super scribed with:

- 1. Offer for **"Supply of Signage / Display Boards"**.
- 2. Due date and time of submission of offers.
- 3. Name and address of the bidder.
- 4. BHEL address as given on page 3 of the tender.

NEFT Form

Annexure - VIII

Please Fill up the form in **CAPITAL LETTERS** only.

TYPE OF REQUEST(Tick one): _____ CREATE _____ CHANGE

BHEL Vendor / Supplier Code:			
Company Name :			
Permanent Account Number(PAN):			
Address			
City:	PINCODE	STATE	
Contact Person(s)			
Telephone No:			
Fax No:			
e-mail id:			

1 Bank Name:			
2 Bank Address:			
3 Bank Telephone No:			
4 Bank Account No:			
5 Account Type: Savings/Cash Credit			
6 9 Digit Code Number of Bank and branch appearing on MICR cheque issued by Bank			
7 Bank swift Code(applicable for EFT only)			
8 Bank IFSC code(applicable for RTGS)			
9 Bank IFSC code(applicable for NEFT)			

- A I hereby certify that the particulars given above are true, correct and complete and that I, as a representative for the above named Company, hereby authorise BHEL, EDN, Bengaluru to electronically deposit payments to the designated bank account.
- B If the transaction is delayed or not effected at all for reasons of incomplete or incorrect information, I would not hold BHEL / transferring Bank responsible.
- C This authority remains in full force until BHEL, EDN, Bengaluru receives written notification requesting a change or cancellation.
- D I have read the contents of the covering letter and agree to discharge the responsibility expected of me as a participant under ECS / EFT.

Date:

Authorised Signatory:

Designation:

Telephone NO. with STD
Code

Company Seal

Bank Certificate

We certify that _____ has an Account No _____ with us and we confirm that the bank details given above are correct as per our records.

Date:

(.....)

Place:

Signature

Please return completed form along with a blank cancelled cheque or photocopy thereof to:

Bharat Heavy Electricals Ltd,

Attn:

Electronics Division, Mysuru Road,
BENGALURU - 560 026

Annexure - IX
Check-list

SL. No.	Description /Item	Enclosed
1.	Information about vendor's Infrastructure in Proforma supplied as Annexure- I	Yes/No
2.	Signed Copy of " Scope of Work " (Annexure-II)	Yes/No
3.	No Deviation Certificate on Bidder's letter head as per Annexure-IV	Yes/No
4.	Copy of the signed BHEL " Terms & Conditions " (Annexure-V) as token of acceptance	Yes/No
5.	Earnest Money Deposit as per Clause No. 4 of the Terms & Conditions.	Yes/No
6.	GST Registration Certificate	Yes/No
7.	All the pages of Techno-Commercial Bid as well as Price bid are duly signed by the bidder along with company's seal	Yes/No
8.	Techno-Commercial Bid along with this check-list sealed in a separate envelope super scribed - "PART A"	Yes/No
9.	Price Bid without any comments / deviations sealed in a separate envelope super scribed - "Part B" (Annexure-VI)	Yes/No
10.	Duly filled NEFT form (Annexure-VIII) with seal & signature of the banker, Copy of PAN Card and a cancelled cheque	Yes/No
11.	Part 'A', Part 'B' and all other required documents are put in single sealed envelope	Yes/No