

ANNEXURE-TC III (B)
TO ENQUIRY No. E7543021A
SPECIAL COMMERCIAL TERMS AND CONDITIONS
FOR IMPORTED ITEMS/FOREIGN VENDORS

Important: This format is to be submitted in original, along with Part-I of bid, duly signed by the bidder, as proof of acceptance.

Any Deviation from the T&C mentioned below is NOT acceptable. Offers received without this acceptance, will be treated as non-responsive, and shall be liable for rejection.

Sl. No.	Terms & Conditions	Vendor's Remarks (Yes/No)
1.	Sealed Quotations are invited for procurement of #1: KRAFT INSULATING PAPER 0.10 MM X 3050 MM WIDE. AS PER SPEC. BC00118. #2: KRAFT INSULATING PAPER 0.10 MM X 2050 MM WIDE. AS PER SPEC. BC00118. #3: KRAFT INSULATING PAPER 0.10 MM X 1500 MM WIDE. AS PER SPEC. BC00118. #4: KRAFT INSULATING PAPER 0.125 MM X 1000 MM WIDE. AS PER SPEC. BC00118. #5: KRAFT PAPER AS PER TRE-224 as per NIT/ Enquiry.	
2.	Reverse auction (RA) is not proposed for this tender enquiry	
3.	Kindly ensure to submit your offer well before due date. Late tender shall not be entertained and shall be summarily rejected. PO to be placed on individual L1 basis.	
4.	Material supplied should be as per Specification attached with NIT #1: KRAFT INSULATING PAPER 0.10 MM X 3050 MM WIDE. AS PER SPEC. BC00118. #2: KRAFT INSULATING PAPER 0.10 MM X 2050 MM WIDE. AS PER SPEC. BC00118. #3: KRAFT INSULATING PAPER 0.10 MM X 1500 MM WIDE. AS PER SPEC. BC00118. #4: KRAFT INSULATING PAPER 0.125 MM X 1000 MM WIDE. AS PER SPEC. BC00118. #5: KRAFT PAPER AS PER TRE-224 The offered material should be exactly in accordance with technical Specification enclosed with enquiry & NIT. Any deviation shall be clearly brought-out.	
5.	PRICE:	
5.a	Prices shall be quoted on CFR/ CIF JNPT Nhavasheva basis in foreign currency.	
5.b	Prices shall remain FIRM till execution of the contract.	
5.c	Tax and Duties: The offered prices in case of foreign bidders shall be inclusive of all the Taxes and duties as applicable in the country of bidder / country of dispatch for the quoted CFR/ CIF price. Foreign bidders to submit declaration of Permanent Establishment and Business Connection (PEBC) for remittances and Tax Residency Certificate (TRC) & Form 10F (for obtaining DTAA benefits). GST/ Income Tax TDS applicable as per Law shall be deducted. Indian Bidders-Bidders to ensure timely remittance of SGST, CGST , IGST as applicable in time as per law. Vendor to ensure compliance to timely filing of monthly GST return . GST portion of invoice shall be released only upon the invoice being reflected in GSTR 2A of BHEL and invoices being compliant to GST Invoice rules.	
5.c	TERMS OF PAYMENT:	

5.c.i	Supply Payment:	
	Foreign: 100% against irrevocable, unconfirmed LC, payable within 90 days of the Bill of Lading (B/L) date or Payment terms of CAD payable on 90th day of B/L / AWB. .Any deviation from the above payment terms, if accepted by BHEL , shall be loaded @ SBI base rate + 6% for the purpose of bid evaluation for the credit period short of 90 days. CAD payment terms shall be preferred.	
5.c.i i	No “Advance Payment” Term will be accepted.	
6.	VALIDITY:	
6a.	The offer should remain valid upto120 days from the tender opening date.	
7.	DELIVERY:	
7a.	Delivery Schedule: 90 days from PO	
7b.	Delivery Schedule / LD applicability. Penalty for delay in supply: Penalty shall be 0.5% of the total order value per week of delay or part thereof, subject a maximum of 10% of the total order value. Total order value above shall be item wise, lot wise order value. However, in case of Capital Machine / BOP where staggered deliveries may be applicable, the penalty will be levied on total order value. Foreign Bidders- The date of Bill of Lading (B/L) or AWB shall be taken as actual date of delivery. .	
7c.	Part shipment: Part shipment of material may be permissible.	
7d.	Short Shipment: In case of any short shipment in the main equipment/spares, where separates rates are not available in the contract, all taxes and duties levied on such supplies, if any shall be borne by the supplier.	
8.	WARRANTY:	
8a.	Warranty Period: The material shall be warranted for 12 months from the date of receipt. Refer general terms and conditions of enquiry warranty cl 18 A of BP 200102A	
9.	Warranty Replacements: Any warranty replacement during warranty period shall be provided on FOR Destination basis only . Customs clearance and duty payments, if any, for such cases shall be to the account of vendor only.	
10.	Please furnish the following details in your offer: a) Shipping dimension b) Weight of consignment c) Vendor PQR documents d) Letter of confirmation for Total Compliance to Technical specification without any deviation from Vendor e) PEBC certificate f) Vendor declaration g) Acceptance to PART B OF ANNEXURE TC III (B) After PO a) Test certificates with each Lot before dispatch of material to obtain Dispatch clearance. If above documents are not submitted, your offer is liable for rejection	
11.	Please furnish Permanent establishment and business connection declaration as per applicable Annexures. Please fill in Annexure I or Annexure II (whichever is applicable) and enclose the same along with tender documents.	
12.	PQR Criteria: For #Items 1,2,3&4	

Sl. No.	Description	Vendor's remarks (Y/N)
1	The vendor should be either manufacturer of Kraft Insulating Paper or their authorized representative. Authorized representative to submit authorization letter from the manufacturer as a documentary proof.	
2	The manufacturer should have supplied at least 1000 kgs. of Kraft Insulating paper having Thickness of 0.125mm (or less) and Width of minimum 1000mm as per IEC 60554-3-5 / BHEL technical specification no. BC00118, for condenser bushing application of 52KV or above rating. Supplier to submit the un-priced copy of purchase order / Invoice / dispatch documents. Supplier to also submit performance certificate from bushing manufacturer to whom they are supplying the paper.	
For #Items 5		
SL NO		Vendor's remark (Yes/NO)
1	Vendor should be either manufacturer of kraft insulating paper Or their authorised representative. Authorized representative to submit authorisation letter from the manufacturer as a documentary proof.	
2	Manufacturer should have supplied at least 20 kgs of kraft insulating paper as specification TRE224 to transformer. Supplier to submit the un-priced copy of purchase order/invoice/dispatch documents.	
13	Items are to be procured on Individual Item L1 basis	
14	Quantity variation of +/- 10 % applicable	
15	GTE restriction is not applicable for this tender enquiry	
16	The terms and conditions of Annexure TC III (B) shall be read in conjunction with BHEL's Standard Terms and Conditions of Enquiry Form No BP200102A enclosed with enquiry. Wherever difference in terms & Conditions is there, the terms & conditions mentioned in this Annexure-TC III(B) will prevail.	
17	Price Evaluation of rates of vendors shall be done on the basis of landed cost at BHEL Bhopal in INR	
18	MII & MSE purchase preference shall be applicable for this tender enquiry as per GOI /DPIIT PPP-MII latest circulars.	
19	Acceptance to BHEL GTC BP200102A	
20	Splitting of Quantity – Not Applicable	
21	The Destination terminal handling charges (DTHC) when paid by BHEL directly to the terminal, will not be paid to the Shipping Line. For cases where Shipping line forcefully charges the DTHC to BHEL, the same along with any additional/consequential expenses incurred (like detention/ demurrage, etc) will be recoverable from supplier Bills.	
22	TEST REPORT TO BE FURNISHED & ALL PARAMETERS AS PER TECHNICAL SPECS. Final Inspection/ Acceptance at BHEL BHOPAL	
23	Acceptance to "MODEL CONCILIATION CLAUSE FOR CONDUCTING CONCILIATION PROCEEDINGS UNDER THE BHEL CONCILIATION SCHEME, 2018"	
24.	Jurisdiction: The competent courts at Bhopal in the state of Madhya Pradesh, India shall have sole jurisdiction.	
25.	OEM Authorization: If NOT OEM, Authorization from OEM is to be submitted against tender enquiry. If not submitted , your offer is liable for rejection.	
26.	Conflict of Interest Clause: Bidders must comply with following:	

	<p>“A bidder shall not have conflict of interest with other bidders. Such conflict of interest can lead to anti-competitive practices to the detriment of Procuring Entity's interests. The bidder, found to have a conflict of interest shall be disqualified. A bidder may be considered to have a conflict of interest with one or more parties in this bidding process, if:</p> <p>a) they have controlling partner (s) in common; · or</p> <p>b) they receive or have received any direct or indirect subsidy/ financial stake from any of them; or</p> <p>c) they have the same legal representative/agent for purposes of this bid; or</p> <p>d) they have relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the bid of another Bidder, · or</p> <p>e) Bidder participates in more than one bid in this bidding process. Participation by a Bidder in more than one Bid will result in the disqualification of all bids in which the parties are involved. However, this does not limit the inclusion of the components/ sub-assembly/ Assemblies from. one bidding manufacturer in more than one bid; or</p> <p>f) In cases of agents quoting in offshore procurements, on behalf of their principal manufacturers, one agent cannot represent two manufacturers or quote on their behalf in a particular tender enquiry. One manufacturer can also authorize only one agent/dealer. There can be only one bid from the following:</p> <ol style="list-style-type: none"> 1. The principal manufacturer directly or through one Indian agent on his behalf; and 2. Indian/foreign agent on behalf of only one principal; · or <p>g) A Bidder or any of its affiliates participated as a consultant in the preparation of the design or technical specifications of the contract that is the subject of the Bid, · or</p> <p>h) In case of a holding company having more than one independently manufacturing units, or more than one unit having common business ownership/management, only one unit should quote. Similar restrictions would apply to closely related sister companies. Bidders must proactively declare such sister/ common business/ management units in same/ similar line of business. “</p>	
27.	<p>Any bidder from a country which shares a land border with India will be eligible to bid in this Tender Enquiry only if the bidder is registered with the Competent Authority (Registration Committee constituted by DPIIT).</p> <p>(Bidders to refer latest circulars with reference to Make In India/ GTE, issued by Ministry of Finance/ Department Of Expenditure.)</p> <p>The above clause is in addition to Vendor PQR Criteria.</p>	

PART B

A. Document for Foreign Bidder:

1. Seller shall send 1 set of original negotiable documents COMPRISING OF BILL OF LADING/AWB, INVOICE & PAKCING LIST, in English, within 7 days of B/L date / 1 day of AWB date by DHL/courier and also share documents through email to fin_fp.bpl@bhel.in & mmfe.bpl@bhel.in & msair@bhel.in & mssea@bhel.in within 1 days of dispatch

2. ONE ORIGINAL NEGOTIABLE SET OF CLEAN ON BOARD FREIGHT PREPAID (IN CASE OF CIF/CIP/CFR) / TO PAY (IN CASE OF EX-WORKS/FOB/FCA) COMBINED TRANSPORT BILL OF LADING/AWB SHOWING BENEFICIARY AS SHIPPER AND GOVT.OF INDIA ON BEHALF OF BHARAT HEAVY ELECTRICALS LIMITED, BHOPAL AS CONSIGNEE AND NOTIFY: BHEL ROD

MUMBAI, 14TH FLOOR. WORLD TRADE CENTRE-1, CUFFE PARADE
COLABA, MUMBAI 400005 INDIA. PHONE NO +91 22
22171345/22171346/22171370

3. ONE SET OF ORIGINAL NEGOTIABLE INVOICE AND PACKING LIST indicating container-wise Gross weight, Net weight, CBM volume, No. of packages with dimensions of each package.

4. Original Certificate of Country of Origin (COO) issued by Chamber of Commerce

5. Original One set of Original Test Certificate / Certificate of Conformity / Inspection Certificate / Third Party Inspection Certificate / Calibration Certificate, etc as applicable, is to be submitted by Seller. If Seller and OEM are different, then Test Certificate/ Calibration Certificate/Third Party Inspection Certificate, etc as applicable, from OEM will also be submitted by Seller. O&M Manual where called for, shall be submitted by Seller.

6. SELLER'S DECLARATION THAT WOOD- PACKING MATERIAL USED IN PACKING IS IN ACCORDANCE WITH IPPC STANDARD ISPM NO.15 AND HAS BEEN LABELLED COMPLIANT WITH IPPC MARK BY MANUFACTURERS OR Beneficiary's DECLARATION THAT WOOD- PACKING MATERIAL HAS NOT BEEN USED IN PACKING OF THE GOODS.

7. PRE DISPATCH CLEARANCE ISSUED BY BHEL REFERENCING Original Test Certificate / Certificate of Conformity / Inspection Certificate / Third Party Inspection Certificate / Calibration Certificate No., etc., as applicable, and their dates.

8. Permanent Establishment Business Certificate (PEBC) as per Annexure A / B Clause 16C of GTC, as applicable. In case of Services, additionally Form 10 F of Income Tax Act, 1961 and Tax Residency Country (TRC) of Seller's Country is required, as per Clause 16D of GTC.

9. Supplier should additionally forward TWO sets of above original negotiable documents (Sl 1 to 11) through DHL / Registered airmail or AWB by captain's mail within three days OF

OBL/AWB DATE TO EACH OF THE FOLLOWING :-

(I)AGM(CMM-FE), BHEL,2ND FLOOR, ADM BUILDING,
PIPLANI,BHOPAL-462022,INDIA.

(II)AGM (ROD, BHEL MUMBAI), BHEL, ROD, 14TH FLOOR, WORLD TRADE CENTRE-1,

CUFFE PARADE, COLABA, MUMBAI - 400005.

PHONE / MOB. NO.: 022-22171301

EMAIL INTIMATION OF THE ABOVE TO BE SENT TO fin_fp.bpl@bhel.in,
fin_fp.bpl@bhel.in & mmfe.bpl@bhel.in & msair@bhel.in & mssea@bhel.in

10. GUARANTEE / WARRANTY CERTIFICATE, AS APPLICABLE, ISSUED BY SELLER IN ONE ORIGINAL. If Seller and OEM are different, Guarantee/ Warranty Certificate, as applicable, from OEM will also be submitted by Seller.

11. CERTIFICATE FROM SHIPPING COMPANY OR ITS AGENT OR ITS OWNER OR MASTER OR CHARTERER STATING THAT THE CARRYING VESSEL IS SEAWORTHY AND THE VESSEL IS CLASSIFIED BY AN APPROVED CLASSIFICATION SOCIETY AS PER INSTITUTE CLASSIFICATION CLAUSES AND CLASSIFIED AS LLOYDS 100 A1 OR ITS

EQUIVALENT CLASSIFICATION STATING THAT THE VESSEL IS NOT MORE THAN 25 YEARS OLD.

12. MARINE/AIR INSURANCE POLICY OR CERTIFICATE, BLANK ENDORSED, DATED NOT LATER THAN THE DATE OF OBL/AWB, FULL SET IN THE NEGOTIABLE FORM IN THE CURRENCY OF CREDIT COVERING 110% OF THE INVOICE VALUE. INSURANCE TO INCLUDE INSTITUTE CARGO CLAUSES (A), INSTITUTE WAR CLAUSES (MARINE CARGO) AND INSTITUTE STRIKE CLAUSES (MARINE CARGO) WITH CLAIMS PAYABLE IN INDIA. INSURANCE TO COVER FROM SUPPLIER'S WAREHOUSE TO JNPT NHAVA SHEVA MUMBAI / MUMBAI SEAPORT / MUMBAI AIRPORT/ ICD, MANDIDEEP, AS APPLICABLE

13. THE DESTINATION TERMINAL HANDLING CHARGES (DTHC) WILL BE PAID BY BHEL DIRECTLY TO

THE TERMINAL AND SAME WILL NOT BE PAID TO THE SHIPPING LINE OF VENDOR. IF SHIPPING

LINE CHARGES THE DTHC TO BHEL, THE SAME ALONG WITH ANY ADDITIONAL/CONSEQUENTIAL EXPENSES INCURRED (LIKE DETENTION/ DEMURRAGE, GROUND RENT, PENALTY, ETC) WILL BE RECOVERABLE FROM BENEFICIARY'S BILLS CONFIRMED VIA SELLER'S/BENEFICIARY BANK SWIFT.

14. IF SELLER/BENEFICIARY DOES NOT COMPLY OR DEVIATES FROM ANY OF THE ABOVE CLAUSES/COMPLIANCES, THEN ANY ADDITIONAL CHARGES, DEMURRAGE, DETENTION, GROUND

RENT, CLEARANCE CHARGES, PENALTY, ETC IMPOSED ON OR BORNE BY/PAID TO BHEL DUE TO SUCH NON-COMPLIANCE/DEVIATION,

ETC., SHALL BE TO THE ACCOUNT OF THE SELLER/BENEFICIARY AND SHALL BE RECOVERABLE FROM THE SELLER'S/BENEFICIARY'S BILLS CONFIRMED VIA SELLER'S/BENEFICIARY BANK SWIFT.

15. BENEFICIARY TO SEND EMAIL INTIMATION ABOUT DESPATCH OF GOODS GIVING DETAILS OF OBL/AWB NO. & ITS DATE, BHEL PURCHASE ORDER NUMBER, INVOICE NO. & ITS DATE, CURRENCY & INVOICE VALUE, PACKING LIST, PDCC REF NO. & DATE, LC NO., SELLER'S BANK

REFERENCE NO., IF & AS APPLICABLE to
fin_fp.bpl@bhel.in & mmfe.bpl@bhel.in & msair@bhel.in & mssea@bhel.in

16. Other documents, as required, will be separately indicated in the Purchase Order. Additional expenditure, if any, incurred by the Purchaser by way of detention / demurrage, resulting out of delay attributable to the Seller in providing Negotiable documents, will be recovered from the Seller.

17. In case the Seller decides to negotiate all 3 originals of B/L / AWB along with all original documents through negotiating Bank, non-negotiable documents (NNDs) consisting of copy of B/L / AWB & documents mentioned at Sl. no. 11- B2 to B5 will be sent by e-mail to the Purchaser at his e-mail address given in the PO.

Signature of vendor with date & seal