



HINDUSTAN ZINC LIMITED
Yashad Bhawan, Udaipur- 313 004

No. RMM/ZN/HO/
Date:14.07.2011

Hindustan Zinc Ltd, Vedanta
Solitaire Corporate Park
Business Square, C Wing, 2nd Floor
Chakala, Andheri-Kurla Road
Andheri-East, Mumbai-93
Phone: 022-66434500/4607
Fax : 022-66434640/52

Subject: Selling price of Zinc,lead and cadmium effective from 14.07.2011

Dear Customer,

We wish to inform you that selling prices of Zinc, Lead, Cadmium and Silver have been revised as under with effect from the above stated date. The revised prices will remain valid till the last date of the month and/or further revision whichever is earlier.

The above prices are Ex-Smelter/ Stock Point basis, exclusive of Excise Duty, Sales Tax/ VAT and other statutory levies as applicable and will remain valid till further revision whereas Silver price reflected above is valid for 14.07.2011 only.

Daily Price of Silver could be obtained from our website www.hzlconnect.com or you can call 022-66434622/ 66434535.

Prices ruling on the date of delivery will be applicable.

Product/ Grade	HG Zinc	SHG Zinc	PW Zinc	Lead	Cadmium	
Minimum Purity*	99.975%	99.995%	98.65%	99.99%	99.95%	99.99%
Pricing Basis	Rs/ PMT	Rs/ PMT	Rs/ PMT	Rs/ PMT	Rs/ Kg	Rs/ Kg
Debari Smelter	120400	-	-	-	196	207
Chandaria Smelter	120400	121400	118900	137400	196	207
Vizag Smelter	120400	-	-	-	196	207
Haridwar Zinc Plant	120900	121900	-	-	-	-
Calcutta	122900	123900	121400	140900	199	210
Tarapur	121900	122900	120400	139400	199	210
Nagpur	122400	123400	120900	139400	199	210
Baroda	122400	123400	120900	138500	199	210
Ghaziabad	122900	123900	121400	139200	199	210
Faridabad	122900	123900	121400	139200	199	210
Jalandhar	123400	124400	121900	139200	199	210
Hyderabad	122400	123400	120900	139900	199	210
Chennai	122900	123900	121400	140900	199	210
Bangalore	123200	124200	121700	140400	199	210

Typical analysis done at HZL

A. Conditions for List Price Sales :

- (1) Any quantity purchased from stock points, will be eligible for Basic Discount (BD) of Rs 2000 per mt and in case from Smelters, will be Rs 1000 per mt.
- (2) Buyer may confirm their quantity for the current month of delivery latest by the last working day of the previous month via email to csa_dx@vedanta.co.in with a copy of email/fax to respective Marketing office.
- (3) In case Buyer completes lifting of the confirmed quantity within the supply month (within tolerance of +/- 2MT) then the Buyer will be eligible for additional Quantity Confirmation Discount (QCD) of Rs. 3000 per MT for any purchase from Stock Points and Rs.2000 per MT in case of Purchase from smelters
- (4) In case Buyer lifts more quantity than confirmed quantity, then such additional quantity, will not be eligible for QCD but only BD will be passed on from stock points/smelters as stated above in clause no. 1
- (5) In case Buyer lifts lower than the confirmed quantity, then the Buyer will not be eligible for either QCD/BD. Further HZL reserves the right to Blacklist such customer.
- (6) The total quantity lifted against specific customer code within the month shall be considered for the discount calculation.
- (7) The discount shall be settled by the 10th of the subsequent month
- (8) Seller shall not be responsible for any quantity variation/deviation arising out due to any change of Seller's List Price.

Payment Terms

Buyer shall make financial arrangements in advance by DD/Pay order/RTGS or Irrevocable Letter of Credit or Bank Guarantee, as per format of HZL from an acceptable bank of HZL.

Interest bearing credit is available as below :

LC: Up to 90 days with interest rate 12.50% per annum.

BG: Up to 90 days with interest rate 13.50% per annum.

All LC or BG opening/ Negotiation /other bank charges will be to the openers account.

Any over due payment will attract additional interest rate of 2% over and above mentioned rates.

The above said Price / Policy will be valid till any further revision.

Terms of Silver Sale

- (1) Standard weight of each brick is 30 kg (+/- 4 kg) and minimum acceptable order quantity will be 120 kg (thereafter in multiple of one brick).
- (2) Final Invoice value of Buyer: Basic Price as declared in list price x Fine Weight.
- (3) Fine Weight: (Actual Purity of ingot / 99.9 % Purity) x Gross weight of Ingot.
- (4) Buyer shall make financial arrangement in advance through RTGS only within 14:00 PM IST, if intended for delivery.
- (5) Before crediting amount on sellers account, buyer should take written availability confirmation Note from Hindustan Zinc Ltd and should contact at 022-66434607/ 66434661 or through e-mail at bibekanand.challeng@vedanta.co.in or sumit.hooda@vedanta.co.in.
The supply is however subject to availability of material.
- (6) The Purity and weight certified by seller will be treated as final.

- (7) **Typical Specification of Silver will be 99%, whereas silver content might vary from 98.5% to 99.5%.
- (8) Buyers will arrange transportation and insurance, if any, by themselves.

Please also note that the selling price, credit facilities and quantity discount etc. are subject to change without any prior notice and the one prevailing on the date of delivery would be applicable.

Thanking you and assuring you of our best services at all times.

(Sundeep Prasanna)
Head- Domestic Marketing
Hindustan Zinc Ltd