

Enq 4212200007 dt 11.08.2022

Fabrication & Supply of Non IBR & LP Piping on Annual Framework Agreement basis (With Vendor material)

Date- 22.08.2022

Dear Sir / Madam,

Sub: Fabrication & Supply of Non IBR & LP Piping on Annual Framework Agreement basis (With Vendor material) as per BHEL Enquiry No 4212200007 dt 11.08.2022.

With regard to the subject Enquiry for Fabrication & Supply of Non IBR & LP Piping on Annual Framework Agreement basis (With Vendor material) as per BHEL Enquiry No 4212200007 dt 11.08.2022, Corrigendum 1 dt 22.08.2022 is issued for the following-

- Record Notes of Discussion of Pre-Bid meeting held on 19.08.2022 is enclosed information of all prospective bidders.
- Tender due date for Part I bid submission has been extended from 02.00 PM on 22.08.2022 to 02.00 PM on 26.08.2022. Part I bids will be opened at 04.00 PM on 26.08.2022.

For BHEL Piping Centre,

Anil Sree
Dy.Manager / Outsourcing
BHEL Piping Centre



BHARAT HEAVY ELECTRICALS LTD.

PIPING CENTRE, CHENNAI – 17 OUTSOURCING DEPARTMENT

Date- 20.08.2022

Record Notes of Discussion with regard to Pre-Bid Meeting held with prospective bidders on 19.08.2022 for BHEL Piping Centre Enquiry No 4212200007 dt 11.08.2022 for Fabrication & Supply of Non IBR & LP Piping on Annual Framework Agreement basis (With Vendor material)

Attendees of the Pre-Bid Meeting:

SI No	Prospective Bidder
1	M/s Baby Engineering Pvt Ltd, Tamil Nadu
2	M/s Bend Joints Pvt Ltd, Madhya Pradesh
3	M/s JK Fitwell Pvt Ltd, Tamil Nadu
4	M/s JNN Energy Services, Tamil Nadu
5	M/s Petrochem Industries, Gujarat
6	M/s Power Piping Co, Tamil Nadu
7	M/s Rajeswari Technologies, Telangana
8	M/s Rarefield Engineers Pvt Ltd, Tamil Nadu
9	M/s Reliable Thermocraft, Maharashtra
10	M/s Sakthi Hi-Tech Constructions Pvt Ltd, Tamil Nadu
11	M/s Samarth Engineering & Manufacturing Pvt Ltd, Maharashtra
12	M/s Siddarth & Gautam Engineers Pvt Ltd, Haryana
13	M/s Southern Heavy Engineering Pvt Ltd, Tamil Nadu
14	M/s Turbo Engineers (CBE), Tamil Nadu
15	M/s United Systems & Projects (India) Pvt Ltd, Telangana
16	M/s V Supreme Rubber Products, Tamil Nadu

A detailed presentation was made to all prospective bidders participated in the Pre-Bid meeting and salient points of Enquiry were briefed. Based on the presentation made following points were explained in detail based on queries raised by bidders-

1. Enquiry has been floated on Two Part Bid basis (Part I- Pre-Qualification Requirement & Techno-Commercial Bid; Part II- Price Bid). Prospective bidders are required to submit Part I and Part II bid together prior to Enquiry due date. Part I bids will be evaluated first and only Part I qualifying bids will be considered for Part II opening and evaluation. Modality of Part II opening and evaluation will be as done as per policies of BHEL.
2. Raw material sourcing list provided as part of the Enquiry shall be followed for procurement. In case during execution of the FA, vendor list is not available for any of the items, the same shall be provided by BHEL.
3. During Part II evaluation, bids if any quoting very low and unworkable rates will be dealt as per extant guidelines of BHEL. Reverse Auction for price finalization of the Enquiry will be done after deciding upon admittance of such bids if any.
4. Reverse Auction for price finalization of the Enquiry will be conducted as per extant guidelines of BHEL. Abridged version of the latest RA guidelines of BHEL is available in www.bhel.com. During participation in Reverse Auction, bidder elimination will not be applicable in case the bidder qualifies for MSE or Make in India preference.

5. Pipes, Pipe with attachments and Fittings have to be supplied as per BHEL drawings to be issued as part of the Purchase Order. Attachment welding if any like welding of Stubs, Carrier Plate, Branch Pipes etc as per BHEL drawings shall be done at supplier works. Welding of Pipes to Fittings will be undertaken at respective project site. However, in case Purchase Order is being placed for Pipe with Flanged connection, welding of Pipe to Flanges as per BHEL drawings will be under the purview of the supplier and shall be done at supplier works. Site erection activities by suppliers is not covered under the purview of the Enquiry.

6. Painting is applicable for Rate Codes RS01A, RS01B, RS02, RS03 and RS05. It is mandatory for bidders quoting for these Rate Codes to accept the prefixed paint rates indicated in the Enquiry failing which bid submitted for these Rate Codes will be rejected. Type of paint specification and DTF are subject to variation and shall be done as per project Painting Scheme to be issued as part of the Purchase Order.

7. Indicative list of projects against which supplies will have to be made against the FA is provided as part of the Enquiry. List of projects provided as part of the Enquiry are indicative and BHEL reserves the right to order requirements against any other project not covered under the list of indicative projects.

8. Quarterly Price Variation Clause (PVC) will be applicable only upto placement of Purchase Order. Purchase Order being placed on suppliers will be on “**Firm**” price basis. PVC will not be operated during execution of the Purchase Order placed on suppliers.

9. Ratio of Pipes to Fittings indicted against each Rate Code of the Enquiry is tentative and has been arrived based on BHEL’s experience in execution of past project requirements. However, ratio of Pipes to Fittings may vary marginally based on actual project requirements against which supplies will have to be made against the FA. Such variations in Pipes to Fittings ratio shall be accommodated by suppliers without any additional cost implication to BHEL. At the close of FA, overall Pipe to Fitting ratio as indicated against Rate Codes of the Enquiry will be maintained to the extent possible.

10. Except for Export project requirements, all dispatches are to be made to respective project site indicated in the Purchase Order on Direct to Site (DTS) basis.

- In case of Export project requirements, dispatches are to be made to BHEL Trichy Shipping / PPPU Thirumayam Shipping / Chennai port. Freight deduction will not be applicable for this case.
- For all other project requirements, dispatches are to be made to respective project sites as per Purchase Order on DTS basis. However, in case any project is put on hold due to unforeseen circumstances, then supplier will be provided with the option of dispatching the finished materials to BHEL Trichy Shipping / PPPU Thirumayam Shipping. In this case, freight deduction as per prevailing rates of BHEL will be applicable and the same will be intimated to the supplier. In case supplier chooses to accept the freight deduction and dispatch the finished materials to BHEL Trichy Shipping / PPPU Thirumayam Shipping, freight deduction as applicable will be done during invoice processing.

11. In case during execution of any Purchase Order, part supplies have been made and project has been put on hold before completion of the PO, then supplier will be eligible to claim 100% of the dispatched value (Fabrication + Freight + Painting + GST). Request for payment from suppliers on case to case basis will be admitted by BHEL only after a minimum period of 45 days from such project hold. 10% of the PO value (excluding GST) will be retained by BHEL during invoice processing. However, if the 10% retention amount is more than 100% of the dispatched value, supplier is not eligible to submit invoices to BHEL.

Example 1		
Purchase Order Value excluding GST (Rs)	a	5,00,000.00
Dispatched Value excluding GST (Rs)	b	3,25,000.00
Dispatched Value including GST (Rs)	$c = b * 1.18$	3,83,500.00
Pending PO Value excluding GST due to project hold	$d = a - b$	1,75,000.00
10% of PO Value excluding GST	$e = 10\% \text{ of } a$	50,000.00
Is 10% of PO Value excluding GST > Dispatched Value including GST	f	No

Is supplier eligible to submit invoices for payment	g	Yes
10% amount withheld by BHEL (Rs)	$h = 10\% \text{ of } a$	50,000.00
Amount considered for processing by BHEL after 10% retention	$i = c - h$	3,33,500.00

Example 2		
Purchase Order Value excluding GST (Rs)	a	2,50,000.00
Dispatched Value excluding GST (Rs)	b	20,000.00
Dispatched Value including GST (Rs)	$c = b * 1.18$	23,600.00
Pending PO Value excluding GST due to project hold	$d = a - b$	2,30,000.00
10% of PO Value excluding GST	$e = 10\% \text{ of } a$	25,000.00
Is 10% of PO Value excluding GST > Dispatched Value including GST	f	Yes
Is supplier eligible to submit invoices for payment	g	No

12. Deviations to General Terms & Conditions of the Enquiry will not be accepted by BHEL. Bids taking deviation will be liable for rejection in case deviations if any taken to General Terms & Conditions of the Enquiry are not withdrawn by bidder(s).

13. Purchase Orders will be placed on a progressive manner as and when actual requirements arise. Quantity envisaged for the FA ie. 4,300 MT \pm 20% will be progressively ordered on FA suppliers within the FA validity of 12 months.