

**Revised Financial Criteria: PRE-QUALIFICATION REQUIREMENTS (PQR):  
Financial PQR**

The Complete Block of 234 MW of the project is divided in 4 Equal blocks of 58.4 MW. The Bidder can quote any no. of blocks for the project for which the financial criteria are to be met by bidder as follows:

The average annual turnover during the last three (03) Financial Years (i.e. 2023-24, 2022-23, 2021-22) of the Bidder should not be less than the Qualifying Value as mentioned in Table below:

<b>Bid Capacity Quoted</b>	<b>Qualifying Value</b>
One Block of 58.5 MW	INR 21.15 Crores
Any two Blocks of 58.5 MW i.e. 58.5 MW+ 58.5 MW (117 MW)	INR 42.3 Crores
Any three Blocks of 58.5 MW i.e. 58.5 MW+58.5 MW+ 58.5 MW (175.5 MW)	INR 63.45 Crores
All four Blocks of 58.5 MW i.e. 58.5 MW+58.5 MW+58.5 MW+58.5 MW (234 MW)	INR 84.6Crores

**Revised Price Bid Evaluation Methodology:**

1. After Price bid Opening, bidders would be ranked in ascending order of their evaluated price as L-1, L-2, L-3, L-4 and so on with L-1 being the lowest Evaluated Bid. The negotiation with L-1 bidder may be conducted after price bid opening and final L-1 price shall be negotiated price for award of work, if conducted.

The project would be awarded block-wise in the following manner:

- (i) L-1 bidder shall be allocated the no. of block(s) as quoted. E.g. Block No. 1 will be allocated first to L-1 bidder, followed by Block No. 2 and so on, subject to the no. of blocks quoted by the bidder and the eligibility intimated to the bidder after Techno-commercial Evaluation. The award for the block(s) to L-1 bidder shall be placed at its Bid Price received in price bid/Negotiation, as applicable.
  - (ii) The block(s) which remain unallocated to the L-1 bidder, shall be offered for allocation to rest of the bidders by inviting them in order of their ranking based on the Price received in price bid (i.e. L-2, L-3, L-4 and so on), subject to the bidder matching the L-1 bid price. The remaining block(s) shall also be allocated in their numerical sequence.
  - (iii) Total no. of blocks allocated to a particular bidder shall not exceed the no. of blocks quoted by them and their eligibility.
  - (iv) The process defined above shall be repeated until all the blocks of total 234 MW capacity (i.e. 58.5 MW each) are allocated or all the bidders have been invited for matching of their bid price with L-1 for allocation of remaining block(s), whichever event occurs first.
  - (v) It is expressly stated that the ranking of the bidder for block allocation shall purely be based on the Bid Price received during price bid opening, irrespective of the no. of blocks/ capacity quoted by them. BHEL shall not entertain any claim in this regard.
2. In case the L-1 bidder declines to accept the offer for award, it shall be treated as per relevant clauses of tender document.
  3. In case all blocks do not get allocated through this tendering process, then BHEL reserves the right of decision to proceed with this tender or not.

**Seal & sign of Bidder**



## SOLAR BUSINESS DIVISION (SBD)

**Item Description: Pre- bid tie up for Design, Supply and Assembly of Floating System and Associated Anchoring & Mooring for 234 MW(AC) Grid Tied FSPV Plant on DVC's Maithon Dam Reservoir**  
**Ref: FPQR REV.01**

### PRE-QUALIFICATION REQUIREMENTS (PQR): Financial PQR

**TENDER REFERENCE NO.: MANPBT0012**

**TENDER DESCRIPTION: Pre- bid tie up for Design, Supply and Assembly of Floating System and Associated Anchoring & Mooring for 234 MW(AC) Grid Tied Floating Solar PV (FSPV) Plant on DVC's Maithon Dam Reservoir at Maithon in the state of Jharkhand**

**1.Indian Bidder: Should have GST registration (Copy of same to be submitted)**

**2. Foreign Bidder : Should have Export License (Copy of same to be submitted)**

**For qualification, bidder should have average minimum annual turnover as per following details:**

Sr. No.	Details of requirement	Turnover FY	Turnover Value (In INR Crores)	Documentary Evidence
1.	Average Annual Turnover during the last three (03) Financial Years (i.e. 2023-24, 2022-23, 2021-22)  (QUALIFYING VALUE – AS PER BLSOCKS QUOTED )	(1) 2021-22		Supporting documents <b>Attached</b> <input type="checkbox"/> <b>Not-attached</b> <input type="checkbox"/> (please tick at appropriate place)
		(2) 2022-23		
		(3) 2023-24^		
		<b>Average of 3 years</b> <b>= {(1) + (2) + (3)} / 3</b>		
2.	Net worth of the Bidder based on the latest Audited Accounts as furnished for '1' above should be positive. Net worth = Paid up share capital* + Reserves. (*Share Capital OR Partnership Capital OR Proprietor Capital as the case may be)	<b>Value: _____</b>  <input type="checkbox"/> - <b>POSITIVE</b> <input type="checkbox"/> - <b>NEGATIVE</b> (please tick at appropriate place)		Supporting documents <b>Attached</b> <input type="checkbox"/> <b>Not-attached</b> <input type="checkbox"/> (please tick at appropriate place)

**BIDDER SHALL SUBMIT PRE-QUALIFICATION REQUIREMENTS FORMAT, DULY FILLED-IN, SPECIFYING RESPECTIVE ANNEXURE NUMBER AGAINST EACH CRITERIA AND FURNISH RELEVANT DOCUMENT IN THE RESPECTIVE ANNEXURES IN THEIR OFFER. SUPPORTING DOCUMENTS LIKE FINANCIAL STANDING THROUGH LATEST ITCC, ANNUAL REPORT (AUDITED BALANCE SHEET AND PROFIT & LOSS ACCOUNT) OF PAST THREE YEARS TO BE SUBMITTED BY VENDORS.**

- Average minimum annual financial turnover of the bidder, during last 3 (three) years, ending on 31-03-2024 should be **AS PER THE BLOCKS QUOTED BY BIDDERS**
- Audited balance sheet and profit & loss account for last 3 (three) years, ending on 31-03-2024 need to be submitted in support of above requirement. ^ - In case audited Balance Sheet is not available, duly certified details from Chartered Accountant(CA) may be submitted on their letter head of CA
- Financial pre-qualification of the foreign bidder (other than Indian bidders) may also be evaluated on the basis of the report from a reputed third-party business rating agency like Dun & Bradstreet, credit reform.
- The evaluation of foreign bidder, exchange rate (TT selling rate of SBI) as on scheduled date of the tender opening (part-1 bid in case of two-part bid) shall be considered.
- All foreign language documents shall be translated to English language either by a certified agency or translated verification by a valid authorized agency
- In case audited financial statements have not been submitted for all the three years as indicated above, then the applicable audited statements submitted by the bidders against the requisite three years, will be averaged for three years. However, audited financial statement for FY 2022-23 is necessarily required to be submitted for determining net worth.
- If financial statements are not required to be audited statutorily, then instead of audited financial statements, financial statements are required to be certified by chartered accountant.
- BHEL reserves the right for independent verification of the claims made for conformance to the pre-qualification criterion. Bidders to ensure providing authentic certificates / documentation and credentials in order to qualify for BHEL tender process.

**Seal and signature of the Bidder**