

### **Bharat Heavy Electricals Limited**

(A Govt. of India Undertaking) Power Sector – Marketing (T&G)

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#### **CORRIGENDUM 01 Dated 04/11/2020**

Sub: Tender for "Recovery of Specified Dues from Customers of BHEL, on success fee basis".

#### TENDER NO. BHEL/PS/TPT/2020/1

The Corrigendum contains following amendment and shall be a part of the above tender.

1) Clause No. 1(vii),7, 8, 9, 11, 12, 20.1 and signing authority details of NIT have been modified as follows:

REFERENCE NO.	DESCRIPTION OF CLAUSE (EXISTING)	DESCRIPTION OF CLAUSE (MODIFIED)
Clause No. 1	OPENING OF PRICE BID	OPENING OF PRICE BID
(vii)	Shall be communicated accordingly to the	Shall be communicated accordingly to the
	Qualified Bidders	Qualified Bidders
		-
		Notes:
		(1) In case the due date of opening of tender
		becomes a non-working day, then the due
		date & time of offer submission and opening
		of tenders get extended to the next working
		day.
		(2) Bidder may depute representative to
		witness the opening of tender, in case of
		opening in physical form, at the time and
		place of opening of tender if notified by
		Purchaser. In case of e-Tender, Bidder may
		witness the opening of tender through e-
		Procurement portal only using bidder's
		credentials used during submission of bid.
Clause 7 of	For any clarification on the tender document,	For any clarification on the tender
NIT	the bidder may seek the same in writing or	document, the bidder may seek the same
	through e-mail and/or through e-procurement	in writing or through e-mail and/or through
	portal, as per specified format, within the	e-procurement portal, as per specified
	scheduled date for seeking clarification, from	format, within the scheduled date for
	the office of the undersigned	seeking clarification, from the official
		mentioned in Clause 1 (ix) of the NIT
Clause 8 of	BHEL may decide holding of pre-bid discussion	BHEL may decide holding of pre-bid
NIT	[PBD] with all intending bidders as per date	discussion [PBD] with all intending bidders
	indicated in the NIT. The bidder shall ensure	as per date indicated in the NIT. The bidder
	participation for the same at the appointed	shall ensure participation for the same at
	time, date and place as may be decided by	the appointed time and date, as may be
	BHEL. Bidders shall plan their visit accordingly.	decided by BHEL. Clarifications emerging
	clarifications emerging from the Pre-Bid	from the Pre-Bid Discussion (PBD) shall also
	Discussion (PBD) shall also form part of tender.	form part of tender.

REFERENCE NO.	DESCRIPTION OF CLAUSE (EXISTING)	DESCRIPTION OF CLAUSE (MODIFIED)
Clause 9 of NIT	In the event of any conflict between requirement of any clause of this specification/documents/ drawings/ data sheets etc. or requirements of different codes/standards specified, the same to be brought to the knowledge of BHEL in writing for clarification before due date of seeking clarification (whichever is applicable), otherwise, interpretation by BHEL shall prevail. Any typing error/missing pages/ other clerical errors in the tender documents, noticed must be pointed out before pre-bid meeting/submission of offer, else BHEL's interpretation shall prevail.	In the event of any conflict between requirements of any clause of any of the tender documents, other documents, etc. the same shall be brought to the knowledge of BHEL in writing for clarification, before due date of seeking clarification, otherwise, interpretation by BHEL shall prevail. Any typing error/missing pages/ other clerical errors in the tender documents, noticed must be pointed out before pre-bid meeting/submission of offer, else BHEL's interpretation shall prevail.
Clause 11 of NIT	The Bidder has to satisfy the Pre-Qualifying Requirements stipulated for this Tender in order to be qualified. The Price Bids of only those bidders will be opened who will be qualified for the subject job on the basis of satisfying the Pre-Qualification Criteria specified in this NIT as per Annexure-I (as applicable), past performance etc. and date of opening of price bids shall be intimated to only such bidders. BHEL reserves the right not to consider offers of parties under HOLD.	The Bidder has to satisfy the Pre-Qualifying Requirements stipulated for this tender in order to be qualified. The Price Bids of only those bidders will be opened who will be qualified for the subject job on the basis of satisfying the Pre-Qualification Criteria specified in this NIT as per Annexure-I (as applicable), past performance etc. and date of opening of price bids shall be intimated to only such bidders.
Clause 12 of NIT	In case BHEL decides on a 'Public Opening', the date & time of opening of the sealed PRICE BID shall be intimated to the qualified bidders and in such a case, bidder may depute one authorized representative to witness the price bid opening. BHEL reserves the right to open 'in-camera' the 'PRICE BID' of any or all Unsuccessful/Disqualified bidders under intimation to the respective bidders.	In case BHEL decides on a `Public Opening', the date & time of opening of the sealed PRICE BID shall be intimated to the qualified bidders and in such a case, bidder may depute one authorized representative to witness the price bid opening.
Clause 20.1 of NIT	Integrity commitment, performance of the contract and punitive action action may be taken against such bidder/ supplier/ contractor as per extent guidelines of the company available on www.bhel.com and / or under applicable legal provisions.	Integrity commitment, performance of the contract and punitive action action may be taken against such bidder/ supplier/ contractor as per extent guidelines of the company available on www.bhel.com and / or under applicable legal provisions.  The successful bidder shall sign an Integrity Pact with BHEL before commencement of the contract, the details of which shall be provided by BHEL.
Signed by	for BHARAT HEAVY ELECTRICALS LTD (PS Marketing)	JN SAHAY GENERAL MANAGER/ PS Marketing –T&G for BHARAT HEAVY ELECTRICALS LTD (PS Marketing-T&G)

2) Clause No. A-2, B-2, D of ANNEXURE-1 to NIT (i.e. Pre-Qualifying Requirements) have been modified as follows:

REFERENCE NO.	DESCRIPTION OF CLAUSE (EXISTING)	DESCRIPTION OF CLAUSE (MODIFIED)	
A-2	Bidder should have experience in conducting debt recovery for at least 5 (five) numbers of industries/organizations as mentioned below during last 7 years (i.e. from 30.09.2013 to 30.09.2020)	Bidder should have experience of successfully conducting debt recovery for at least 5 (five) numbers of industries/organizations as mentioned below during last 7 years (i.e. from 30.09.2013 to 30.09.2020)	
B-2	NET WORTH: Net worth (only in case of companies) of the bidder should be positive. Note: Net worth shall be calculated based on the latest Audited Accounts, as furnished for 'B-1' above. Net worth = Paid up share capital + Reserves.	NET WORTH: Net worth of the bidder should be positive. Note: Net worth shall be calculated based on the latest Audited Accounts, as furnished for 'B-1' above. Net worth = Paid up share capital + Reserves.	
D	PRICE BID OPENING:  Note: Price Bids of only those bidders shall be opened who stand qualified after compliance of criteria A to C	PRICE BID OPENING:  Note: Price Bids of only those bidders shall be opened who stand qualified after compliance of criteria A to C (including all the sub-parts)	

3) ANNEXURE-1 to Volume – 1 of NIT (i.e. Zone-Wise & State-Wise Breakup of Dues) has been modified as follows:

## **ZONE-WISE & STATE-WISE BREAKUP OF DUES**

(All Data in Crores)

Zone/ State	Private Sector	State Sector	Centre Sector	Overseas	Grand Total
Central Zone	90.5	11.5	13.2		115.2
Chhattisgarh	90.4	9.6			100.0
Madhya Pradesh	0.1	1.9	13.2		15.1
East Zone	0.6	42.4	25.1		68.1
Bihar		0.1	5.1		5.2
Jharkhand		0.3	2.7		3.0
West Bengal	0.6	42.0	17.1		59.8
Odisha			0.1		0.1
North Zone	3.0	7.8	28.4		39.3
Delhi		7.8	18.2		26.1
Rajasthan	0.7				0.7
<b>Uttar Pradesh</b>	2.2		3.8		6.1
Haryana			6.4		6.4
Uttarakhand	0.2				0.2
North-East Zone			15.6		15.6
Assam			15.6		15.6
South Zone	6.4	362.8	22.6		391.8
<b>Andhra Pradesh</b>		2.5	6.8		9.3
Karnataka	1.9	257.3			259.2
Tamil Nadu	2.5	103.0	0.9		106.4
Telangana	2.1				2.1
Kerala			14.9		14.9
West Zone	16.9	74.5	28.1		119.5
Gujarat	9.9	70.4	26.6		106.9
Maharashtra	7.1	4.1	1.5		12.6
Overseas Zone				20.2	20.2
Overseas				20.2	20.2
<b>Grand Total</b>	117.6	499.1	133.0	20.2	769.8

4) The Volume III of NIT (i.e. the Price Bid) has been modified as follows to incorporate the changes in ANNEXURE-1 to Volume – 1 of NIT:

# **PRICE BID FORMAT**

(To be filled in and submitted in the Letter Head of the Company/Firm of Bidder)

Zone No.	Zone Details	Success Fee (%age)
Zone 1	Central Zone (Total Debtors: 115.2 Cr)	
Zone 2	East Zone (Total Debtors: 68.1 Crs)	
Zone 3	North Zone (Total Debtors: 39.3 Crs)	
Zone 4	North East Zone (Total Debtors: 15.6 Crs)	
Zone 5	South Zone (Total Debtors: 391.8 Crs)	
Zone 6	West Zone (Total Debtors: 119.5 Crs)	
Zone 7	Overseas Zone (Total Debtors: 20.2 Crs)	

- <u>S/d</u>
JN SAHAY
GENERAL MANAGER/ PS Marketing –T&G
for BHARAT HEAVY ELECTRICALS LTD
(PS Marketing-T&G)