

**BHARAT HEAVY ELECTRICALS LIMITED  
PIPING CENTRE, CHENNAI – 600 017**

**COMMERCIAL TERMS AND CONDITIONS**

**1.0 QUOTATIONS**

The Bidders shall submit the offer in TWO ENVELOPES as indicated below which shall be sealed in one outer envelope.

**Envelope I :** This sealed envelope should contain all the copies of technical bid together with un-priced commercial bid. This envelope should be clearly marked "Part I – Technical commercial bid", indicating Enquiry No., Due Date and Address and Reference of the Bidder.

**Envelope II :** This sealed envelope should contain price details. This envelope should be clearly marked "Part II – Price bid", indicating Enquiry No., Due Date and Address & Reference of the Bidder.

Both the envelopes (Part I & II) shall be put in one cover, duly sealed, superscribing as Part I and Part II of Enquiry No., due date of opening and the address and reference of the Bidder.

The above offer should reach his office on or before the due date by 14.00 Hrs (IST). Late offers will not be considered.

Tender should not be addressed to any Individual's name but only by designation to:

**AGM / MATERIALS  
BHARAT HEAVY ELECTRICALS LIMITED  
NEW NO.80 G.N.ROAD, T.NAGAR  
CHENNAI-600 017  
TAMILNADU, INDIA**

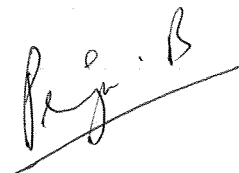
Tenders should be free from CORRECTION AND ERASURES, Corrections if any, must be attested. All amount shall be indicated both in words as well as in figures. Where there is difference between amount quoted in words and figures, amount quoted in words shall prevail.

**2.0. OPENING OF TENDERS**

The Part I – Technical & commercial bid alone would be opened on the Tender opening date.

The Part II – Price bid of technically suitable Bidders alone would be opened. The Technically suitable Bidders would be informed about the tender opening date. Clarifications if any required by BHEL for Technical evaluation would be sought from Bidders before opening of Part II – price bid.

For any queries / clarifications the bidders may contact us through our FAX NO. +91 044 28161341 or through e-mail [pb@bhelmpc.co.in](mailto:pb@bhelmpc.co.in), [prs@bhelmpc.co.in](mailto:prs@bhelmpc.co.in), [grs@bhelmpc.co.in](mailto:grs@bhelmpc.co.in)



**BHARAT HEAVY ELECTRICALS LIMITED  
PIPING CENTRE, CHENNAI-600 017**

(To be filled and submitted along with offer)

| <p>BHEL Commercial Terms and Conditions for<br/><b>IMPORT SUPPLIES</b></p>  | <p>Bidder's<br/>Confirmation/Comments (To<br/>be furnished Along with offer<br/>copy (or) Technical Bid Copy<br/>(Part No.1)</p> |
|---|--|
| <p>Technical confirmation to BHEL's Specification as called for in BHEL Format shall be furnished. If needed additional sheets shall be used</p>  |  |
| <p>Prices shall be quoted item wise only as per the model format enclosed.</p>  |  |
| <p>Prices shall be quoted on "FIRM PRICE" basis only. The prices should be only on FOB/FCA basis inclusive of Packing &amp; Forwarding charges if any</p>   |  |
| <p>Validity of offer shall be for a minimum period of 120 days from the date of Tender opening.</p>   |  |
| <p>Delivery period from the date of Letter of Intent / Purchase order shall be clearly mentioned in the offer</p>   |  |
| <p>Liquidated damages @ ½ % per week subject to a maximum of 15% of the order value shall be applicable for delay in deliveries</p>   |  |
| <p>Following Risk Purchase Clause shall be applicable:<br/>The Purchaser at his option will be entitled to terminate the contract and to purchase elsewhere at the risk of and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver or despatch within the time stipulated or if the same were not available, the best and the nearest available substitute therefore. The supplier shall be liable for any loss, which the Purchaser may sustain by reason of such risk purchases</p> |  |
| <p>Payment terms for Foreign vendor (Principal):<br/>90% value of goods will be paid through an irrevocable Letter of credit established by our bankers. Balance 10% will be paid against acceptance of goods for which supplementary invoice 10% of total Purchase Order value shall be submitted. All bank charges outside India are to vendor's Account only.</p>  |  |
| <p>Payment terms for Indian Agent:<br/>Indian Agency Commission, if any, shall be clearly specified in the offer and the same will be paid in Indian rupees against acceptance of the materials.</p>  |  |

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| Part shipment and Transshipment is not permissible   |  |
| Any warranty replacement during warranty period shall be supplied free of Charge on FOR Chennai basis  |  |
| Materials will be inspected and approved at vendor's works prior to dispatch. However final inspection and acceptance of equipment will be after Installation at BHEL, Project site. |  |
| Offer should be submitted only in sealed cover Super-scribing clearly the Enquiry reference and Due date.  |  |
| As per clause 5.16 of commercial terms and conditions acceptance for Participation in Reverse auction (RA) Yes / No to be indicated  |  |
| Name of the person participating in Reverse Auction  |  |
| Land Line Number   |  |
| Fax Number   |  |
| Mobile Number  |  |
| E-Mail ID  |  |

**NOTE:**

- a) It is confirmed that all the terms and conditions stipulated in the Enquiry have been fully Understood by us and all clarifications & details have been obtained.
- b) The prices are to be offered only on FOB / FCA basis, inclusive of Packing & Forwarding Charges if any.
- c) Your specific acceptance to our Payment terms, LD, Risk Purchase clause are essential For consideration of your offer. Otherwise your offer is liable for rejection.

Signature & Office Seal of the vendor

Bharat Heavy Electricals Limited  
Piping centre, Chennai – 600 017

MODEL PRICE BID FORMAT FOR FOREIGN VENDORS

BHEL Enquiry No. & Date:  
Bidder's Offer No. & Date:

| Sl. No. | Description of Item   | Unit | Quantity | Rate | Value |
|---------|---|------|----------|------|-------|
|         |   |      |          |      |       |
|         | Ex-Works value  |      |          |      |       |
|         | Packing & Forwarding charges ( if any)                                |      |          |      |       |
|         | FOB / FCA Charges, if any   |      |          |      |       |
|         | FOB Value   |      |          |      |       |
|         | Approximate Freight Charges   |      |          |      |       |
|         | Approximate Transit Insurance Charges                                 |      |          |      |       |
|         | Approximate Gross Weight , Net Weight & Dimensions of the Consignment |      |          |      |       |

Signature & Seal of the Vendor

NOTE: The Price bid should be submitted strictly in line with the above FORMAT.