

SPECIAL TERMS & CONDITIONS

Enquiry No:- 92G2100346 dated 12.03.2021

Item: 400kV XLPE Cable & Accessories [Supply + Services]

Project: SJVN Arun 3 (SAPDC)

In case any discrepancy between the requirements mentioned under addendum to General Terms and conditions (GTC), General Terms and conditions and Special Terms and conditions, Special Terms and conditions shall prevail.

1. **Clause No. 1.7 of GTC** - For any technical clarification, please contact Sh. Vyom, Sr. Engineer (TBEM) / Sh. Jai Kumar, Manager (TBEM); Contact No. 0120-06748522 / 8534; e-mail: vyom@bhel.in / jaik@bhel.in.
2. **Clause No. 1.8 of GTC** - For any commercial clarification, please contact Ms. Archana Kumari, Manager (TBMM) / Sh. A K Chowdhary, AGM (TBMM); Contact No. 0120-6748467 / 8129; e-mail: archanak@bhel.in / akchowdhary@bhel.in.
3. **Project Status** – EXPORT. Supply portion shall be governed as per notification 41/2017 of IGST (Rate) dated 23.10.2017. Services Portion – All the taxes as applicable outside India shall be borne by bidder. Necessary documentation should be provided to BHEL for availing tax benefits in project country.
4. **Clause No. 1 of Addendum to GTC** – Offer Submission Time: 11 Hrs IST
Offer Opening Time: 16 Hrs IST
5. **Clause No. 2 of Addendum to GTC (Sl. No. b, c)** - Applicable.
6. **Clause No. 3 of Addendum to GTC (Sl. No. I & II)** - Tender is invited through NIC Portal System only. The bidder shall submit their bid through e-Procurement platform at <https://eprocurebhel.co.in/>.
7. **Clause No. 6 of Addendum to GTC (PQR)** - As per Annexure 1.
8. **Clause No. 8 of Addendum to GTC** – Delivery Plan – As per Activity Schedule [Annexure II]. Vendor to examine their best possible delivery plan & mention in ACTIVITY SCHEDULE. The same shall be submitted in BHEL format along with commercial offer duly signed and stamped by authorized person. In case, BHEL's delivery requirement is not met by vendor(s), then a chance may be given to all such vendors to review their quoted delivery schedule in line with BHEL's delivery requirement.
9. **Clause No. 9 of Addendum to GTC** – Payment Terms: - As per clause 3.3, 3.4 & 3.6 of GTC.
10. **Clause No. 13 of Addendum to GTC for Reverse Auction** - "BHEL shall be resorting to Reverse Auction (RA) (Guidelines as available on www.bhel.com) for this tender. RA shall be conducted among the techno commercially qualified bidders. Price bids of all techno-commercially qualified bidders shall be opened and same shall be considered for RA. In case any bidder(s) do(es) not participate in online Reverse Auction, their sealed envelope price bid along with applicable loading, if any, shall be considered for ranking."
Abridged Version of "Guidelines for Reverse Auction-2021" may also be seen at BHEL website (www.bhel.com) on "Supplier Registration" Page.

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11. **Clause No. 18 of Addendum to GTC for Integrity Pact** - Applicable as per Annexure XI.
12. **Clause No. – 17 of GTC** - Tender Evaluation – Grand Total Package Wise (Delivery up to Jogbani, Bihar).
Evaluation in case of more than one L-1 bidders - In the course of evaluation, if more than one bidder happens to occupy L-1 status, effective L-1 will be decided by soliciting discount from respective L-1.

In case more than one bidder happens to occupy the L-1 status even after soliciting discounts, the L-1 bidder shall be decided by a toss/draw of lots, in the presence of the respective L-1 bidder(s) or their representative(s).

Ranking will be done accordingly. BHEL's decision in such situations shall be final and binding.
13. **Clause No. 39 of GTC** – Quantity Variation - BHEL shall have the right to variation in quantities of items within 20% of the total Purchase Order / Contract value at the time of placement of PO or award of Contract on overall basis for all amendments together within two years from the date of original Purchase Order the purchaser shall have the right to increase or decrease quantity and scope up to the above extent of value and seller/contractor shall be bound to accept the same at the contracted prices without any escalation.
Note: In case of package is broken into purchase orders of main supply, services and spares, quantity variation clause shall be applicable.
14. **GeM Seller ID-** GeM seller ID is mandatory for the bidders and must be mentioned in their offer. In case at the time of submission of offer GeM seller ID is not available with bidder, then successful tenderer should ensure to have GeM Seller ID prior to award of contract. Department of Expenditure (DOE) OM no. 6/9/2020-PPD dated 24.08.2020 may be referred in this regard.
15. **HEALTH, SAFETY AND ENVIRONMENT (HSE) OF BHEL:** BHEL has their own Health, safety and environment. HSE policy is enclosed for bidder's reference.
16. **ADDITIONAL /EXTRA ITEM REQUIRED AT SITE DUE TO DAMAGE REPORTED AT SITE/ THEFT FOR COMPLETION OF PROJECT:** In case of additional requirement of any item specified in BOQ, whether due to damages / theft or any other reason, during contract (i.e. till expiry of contract i.e. end of guarantee period), contractor shall ensure supply of same at unit Price mentioned in purchase order main BOQ (supply and service portion) or BOQ for addition /deletion (if any).
17. **INVOLVEMENT OF REPRESENTATIVE:** Bidder must be **Cable** manufacturer. Purchase Orders will be placed on successful bidder directly for total supplies and services subject to prior approval by BHEL/end Customer.
18. **CUSTOMER APPROVAL:**
 - Bidder should be approved in SAPDC/SJVN and approved bidder to submit their approval letter of SAPDC/SJVN, if any,

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- Bidder who are not approved in SAPDC/SJVN, needs to be submitted complete credential along with techno-commercial bid for approval from SAPDC/SJVN & placement of order is subject to approval of SAPDC/SJVN.
- Final acceptance of technical qualified vendor for placement of order is subject to approval of SAPDC/SJVN. Price bid opening of offers is also subject to vendor approval from SAPDC/SJVN.

19. IMPORTANT INSTRUCTION TO BIDDER

- **Export worthy packing** as per specification is applicable. However, bidder to ensure proper packing to avoid any damage & packing of spares should be separated.
- Validity of PERFORMANCE BG: It should cover the guarantee period & additional cover period of 3 months.
- Transit Insurance policy shall be in Bidder's scope and that should also have a provision of 30 days extended cover at site/ store. **Place of store is INDO NEPAL BORDER STORE (JOGBANI).**
- **Separate POs shall be placed on L1 bidder at ex-works value for main supply & mandatory spares. However, evaluation shall be done based on overall quantity as per NIT.**
- Prices shall be **FIRM**. No enhancement of rate for whatsoever reasons unless and until asked by BHEL shall be allowed.

20. DEFECT LIABILITY (GUARANTEE SPECIFIC CLAUSE): The defect liability period shall be twenty four months (24) months from the date of completion of the facilities (or any part thereof) or eighteen (18) months from the date of operational acceptance/taking over of the facilities (or any part thereof), of respective unit/ common auxiliary whichever period concludes earlier.

If during the Defect Liability Period any defect should be found in the design, engineering, materials and workmanship of the Plant and equipment supplied or part thereof, the Contractor shall promptly, in consultation and agreement with the Employer regarding appropriate remedying of the defects, and at its cost, repair, replace or otherwise make good (as the Contractor shall, at its discretion, determine) such defect as well as any damage to the Facilities caused by such defect. The Contractor shall not be responsible for the repair, replacement or making good of any defector of any damage to the Facilities arising out of or resulting from any of the following causes:

- (a) Improper operation or maintenance of the Plant and equipment by the Employer
- (b) Operation of the Facilities outside specifications provided in the Contract
- (c) Normal wear and tear

Note:

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21. The date of completion of Facilities is 21-08-2022 & operational acceptance/taking over is 15-09-2022.

22. Item like MANDATORY SPARES, TOOLS & TACKLES & CONSUMABLES ITEMS are not covered in defect liability, however bidder is bound to fulfill contractual liability.

Note: BHEL reserves the right to cancel this enquiry at any point of time. Bids of only customer approved vendors will be processed.

(Sign and seal of Bidder)

Name:

Signature:

Stamp:

BHEL UN-PRICE BID/PRICE BID FORMAT FOR SUPPLY

(BIDDER TO STRICTLY ENSURE SUBMITTING THE PRICE BIDS IN THIS FORMAT)

PROJECT : - SJVN ARUN III

VENDOR NAME / OFFER REF:

ENQUIRY No. - 92G2100346 dated 12.03.2021

	S.No.	Description of Item	HSN Code	Unit	Quantity	Unit Price Ex-works (Rs.)	Total Ex-Works (Rs.)	GST @ 0.1 % on Ex Works	Unit Freight & Insurance up To Jogbani (Bihar)	Total Freight & Insurance up To Jogbani (Bihar)	GST @ 0.1 % on Freight & Insurance	TOTAL (FOR Destination) PRICE (Rs.)
	1	SUPPLY- HIGH VOLTAGE POWER CABLE : XLPE INSULATED, COPPER (PLAIN) CONDUCTOR, PE WITH HFFR LAYER OUTER SHEATH 230/400KV SINGLE CORE, 500 SQMM SIZE		MTR	4550							
	2	SUPPLY- HIGH VOLTAGE POWER CABLE : BONDING CABLE FOR EARTHING THE METALLIC SHEATH OF THE EHV CABLE		MTR	100							
	3	SUPPLY- HIGH VOLTAGE POWER CABLE : EARTH CONTINUITY CONDUCTOR		MTR	1400							
	4	SUPPLY- HIGH VOLTAGE POWER CABLE : INDOOR/ OUTDOOR TERMINATION KIT FOR GIS END SUITABLE FOR 230/400KV, 500 SQMM SIZE		NO	24							
	5	SUPPLY- HIGH VOLTAGE POWER CABLE : INDOOR/ OUTDOOR TERMINATION KIT FOR SPARE EHV CABLE FOR 230/400KV, 500 SQMM SIZE		NO	2							
	6	SUPPLY- HIGH VOLTAGE POWER CABLE : 1 X 3 PHASE - DISCONNECTING LINK BOX WITH SVL(SHEATH VOLTAGE LIMITER SUITABLE/ COMPATIBLE FOR EHV CABLE SYSTEM WITH NECESSARY FITTINGS AND ACCESSORIES		SET	4							
	7	SUPPLY- HIGH VOLTAGE POWER CABLE : 1 X 3PHASE DISCONNECTING LINK BOX WITHOUT SVL(SHEATH VOLTAGE LIMITER) SUITABLE/ COMPATIBLE FOR FOR EHV CABLE SYSTEM WITH NECESSARY FITTINGS AND ACCESSORIES		SET	4							
	8	SUPPLY- HIGH VOLTAGE POWER CABLE : 1 PHASE - DISCONNECTING LINK BOX WITH SVL(SHEATH VOLTAGE LIMITER SUITABLE/ COMPATIBLE FOR EHV CABLE SYSTEM WITH NECESSARY FITTINGS AND ACCESSORIES		SET	1							
	9	SUPPLY- HIGH VOLTAGE POWER CABLE : 1 X 3 PHASE - CROSS BONDING LINK BOX WITH SVL(SHEATH VOLTAGE LIMITER SUITABLE/ COMPATIBLE FOR EHV CABLE SYSTEM WITH NECESSARY FITTINGS AND ACCESSORIES		SET	1							
	10	SUPPLY- HIGH VOLTAGE POWER CABLE : CABLE SUPPORT STRUCTURE FOR CABLE SEALING END SUITABLE/ COMPATIBLE FOR FOR CABLE SYSTEM		MT	5							
	11	SUPPLY- HIGH VOLTAGE POWER CABLE : SINGLE CLAMPS, NON-MAGNETIC SUITABLE/ COMPATIBLE FOR FOR CABLE SYSTEM		NO	3033							
	12	SUPPLY- HIGH VOLTAGE POWER CABLE : TREFOIL CLAMPS, NON-MAGNETIC SUITABLE/ COMPATIBLE FOR CABLE SYSTEM		NO	100							
	13	SUPPLY- HIGH VOLTAGE POWER CABLE : SUPERVISION , CONTROL, MONITORING AND RELATED ITEMS		SET	1							
	14	SUPPLY- HIGH VOLTAGE POWER CABLE : CABLE IDENTIFICATION TAGS		LOT	1							
	15	SPARES- HIGH VOLTAGE POWER CABLE : XLPE INSULATED, COPPER (PLAIN) CONDUCTOR, PE WITH HFFR LAYER OUTER SHEATH 230/400KV SINGLE CORE, 500 SQMM SIZE		MTR	350							
	16	SPARES- HIGH VOLTAGE POWER CABLE : INDOOR/ OUTDOOR TERMINATION KIT FOR GIS END SUITABLE FOR 230/400KV, 500 SQMM SIZE		NO	2							
	17	SPARES- HIGH VOLTAGE POWER CABLE : COPPER (PLAIN) CONDUCTOR, STRAIGHT THROUGH JOINT SUITABLE FOR 230/400KV, 500 SQMM SIZE		NO	2							
	18	SPARES- HIGH VOLTAGE POWER CABLE : SURGE ARRESTOR (SHEATH VOLTAGE LIMITER) FOR 400KV XLPE CABLE		NO	4							
	19	SPARES- HIGH VOLTAGE POWER CABLE : DISCONNECTING LINK BOX, THREE PHASE		NO	2							
	20	SPARES- HIGH VOLTAGE POWER CABLE : DISCONNECTING LINK BOX, SINGLE PHASE		NO	2							
	21	SPARES- HIGH VOLTAGE POWER CABLE : BONDING CABLE FOR EARTHING THE METALLIC SHEATH OF THE EHV CABLE		MTR	350							
		TOTAL PRICE FOR SUPPLY [IN FIGURES]										
		TOTAL PRICE FOR SUPPLY [IN WORDS]										

1. It is certified that M/s _____ have quoted as per the specified price format of the tender, otherwise offer shall be liable for rejection.
2. PLEASE NOTE THAT UNPRICED COPY OF PRICE BID (i.e. WITH ALL PRICE BLANKED) SHALL BE FURNISHED ALONGWITH TECHNO-COMMERCIAL BID.
3. Vendor to mention the word "QUOTED" against each item in UNPRICED SCHEDULE.
4. GST applicable in case of Export Project @ 0.1 % as per notification no. - 41/2017 - Integrated tax (rate) dated 23.10.2017

BHEL UN-PRICE BID/PRICE BID FORMAT FOR SERVICE PORTION

PROJECT : - SJVN ARUN 3

VENDOR NAME / OFFER REF:

NOTE: THIS FORMAT IS TO BE SUBMITTED IN ORIGINAL ONLY, DULY FILLED IN. REPRODUCTION OF THIS FORMAT ON BIDDER’S LETTER HEAD OR ON OTHER PAPER IS NOT ACCEPTABLE.

TENDER ENQUIRY NO. : 92G2100346 dated 12.03.2021

SL. NO.	DESCRIPTION OF ITEM	UNIT	SAC CODE	QTY.	UNIT PRICE (Rs.)	TOTAL PRICE (Rs.) (5 * 6)
1	2	3	4	5	6	7
1	Site survey for route & length finalization of 400 kV, 1Cx500sqmm, Copper Conductor, XLPE cables The exact cable length shall be decided after visiting site & making precise measurements at contract stage. Manufacturing lengths and drum length shall be determined with consultation & approval with BHEL/ Customer/ Consultant. 1. The payment of cables lengths for supply shall be as per approved quantities after survey. 2. The Payment of cables length for installation shall be as per actual measurement at site which shall also include cable terminations. 3. The length may vary by -20% to +20% at contract stage based on actual measurement at site and calculations submitted by the bidder. (1 Lot = Complete requirement for package)	Lot		1		
2	Installation of 400 kV, 1Cx500sqmm, Copper Conductor, XLPE cables complete in all respect including earthing & bonding arrangements. Scope includes installation of installation of clamp, route marker, cable marker & other miscellaneous cable accessories. Installation of XLPE, Cu conductor cable shall be completed in all respects and comprising of following but not limited to, 1. Laying of cables in flat / trefoil form with proper dressing by fixing trefoil clamps and/ or single form as required on support structure using trefoil/ single clamps on cable trays of cable trench/ rack assembly/ other structure assembly. The scope shall include includes snaking, dressing of cable etc. also. 2. Arrangement of special tools & tackles for smooth laying & installation on returnable basis. 3. Al cable tags shall be supplied and fixed at the distance of 30m and in all bends/ as applicable in technical specification. 4. Any other service/(s) required to complete the work in all respects but not limited to above shall be in bidder's scope.	Meter		4550		
3	Installation of Cable Accessories: Cable sealing end (SF6 to XLPE) suitable for termination of 400 kV, 1Cx500sqmm, Copper Conductor, XLPE cables for interconnection with GIS complete with all necessary fittings, accessories, hardware & Bonding arrangement for the connection of the cable sheath to the grounding system Termination of Cable Sealing End shall be completed in all respects and comprising of following but not limited to, 1. Termination suitable with Copper Cable in all respects. 2. Fixing of structure for support of termination including other fixing arrangements. 3. Termination/ jointing of cables shall be done by skilled and experienced jointer certified by OEM of the joints/ end terminations and duly approved by Engineer-in charge. 4. Any other service/(s) required to complete the work in all respects but not limited to above shall be in bidder's scope.	Nos		26		
4	Installation of Cable Accessories: 1x3-PHASE DISCONNECTING LINK BOX WITH & WITHOUT SVL - (Cable Covering Protective Unit -CCPU) with Sheath Voltage Limiter suitable for 400 kV, 3Rx1Cx500sqmm, Copper Conductor, XLPE cables, along with installation of metallic screen bonding/ earthing cable along with accessories. Installation of link box shall be completed in all respects and comprising of following but not limited to, 1. Installation of link box along with installation of metallic screen bonding/ earthing cable along with accessories. 2. Installtion of rod electrode/ pipe electrode or any other accessories for earthing shall also be in bidder's scope. 3. Any other service/(s) required to complete the work in all respects but not limited to above shall be in bidder's scope.	Nos		8		
5	Installation of Cable Accessories: 1- PHASE LINK BOX WITH SLV - DISCONNECTING LINK BOX (Cable Covering Protective Unit -CCPU) with Sheath Voltage Limiter suitable for 400 kV, 1Cx500sqmm, Copper Conductor, XLPE cables, along with installation of metallic screen bonding/ earthing cable along with accessories. Installation of link box shall be completed in all respects and comprising of following but not limited to, 1. Installation of link box along with installation of metallic screen bonding/ earthing cable along with accessories. 2. Installtion of rod electrode/ pipe electrode or any other accessories for earthing shall also be in bidder's scope. 3. Any other service/(s) required to complete the work in all respects but not limited to above shall be in bidder's scope.	Nos		1		

6	Installation of Cable Accessories: 1x3-Phase CROSS BONDING LINK BOX WITH SVL - Link Box with Sheath Voltage Limiter suitable for Cross Bonding arrangement of 400 kV, 3Rx1Cx500sqmm, Copper Conductor, XLPE cables, complete with all necessary fittings, accessories, hardware, Bonding & grounding system. Installation of link box shall be completed in all respects and comprising of following but not limited to, 1. Installation of link box along with installation of metallic screen bonding/ earthing cable along with accessories. 2. Installtion of rod electrode/ pipe electrode or any other accessories for earthing shall also be in bidder's scope. 3. Any other service/(s) required to complete the work in all respects but not limited to above shall be in bidder's scope.	Nos		1		
7	Installation of Support structure: Support structure for Cable Termination/ Sealing End, including cable trays / hangers, fixtures, hardware etc as applicable. All structural works required to support and fix the end terminations including supply of mounting hardware, fixing hardware, grouting and other civil works required to complete the work shall be in bidder's scope.	MT		5		
8	Installation and services for Control, monitoring and related items Installation of Control, monitoring and related items shall be complete in all respects and comprising of following but not limited to, 1. Control, monitoring and related items as per clause no. 17.1.1.2, Co-ordination and provision of necessary contacts and/or ports for integration with plant SCADA system. 2. Any other service required for completion of work shall be included in biider's scope.	Lot		1		
9	Field testing & commissioning 400kV XLPE, Cu conductor cable along with accessories - a) High voltage AC resonant type Test / Uo voltage for 24 hours as per clause no 16.3 of IEC 62067 (AC voltage test of the insulation)	Lot		1		
10	Field testing & commissioning 400kV XLPE, Cu conductor cable along with accessories - b) Partial discharge measurement test	Lot		1		
11	Field testing & commissioning 400kV XLPE, Cu conductor cable along with accessories - c) "DC Voltage test of the oversheath	Lot		1		
12	Repetition of Type Test: Check on insulation thickness as per IEC 60811 (check of cable construction)	Lot		1		
13	Repetition of Type Test: Tan δ measurement.	Lot		1		
14	Repetition of Type Test: Partial discharge test after complete assembly of end terminations - At ambient temperature - At high temperature (90°C) -	Lot		1		
15	Repetition of Type Test: Cable bending test followed by partial discharge test at ambient temperature.	Lot		1		
16	Repetition of Type Test: Switching impulse voltage withstand test as per IEC 60230/62067	Lot		1		
17	Repetition of Type Test: Lightning Impulse voltage withstand tests followed by power frequency voltage test asper IEC 62067/6023	Lot		1		
18	Repetition of Type Test: Ageing treatment as per IEC 60811	Lot		1		
19	Repetition of Type Test: Tests for determining the mechanical properties of XLPE insulation and outer sheath(PE) before and after ageing	Lot		1		
20	Repetition of Type Test: Heat cycle voltage test as per IEC 62067.	Lot		1		
21	Repetition of Type Test: Flame retardant test on outer sheath (Test under fire condition) .	Lot		1		
22	Repetition of Type Test: Insulation shrinkage test .	Lot		1		
23	Repetition of Type Test: Measurement of resistivity of semi-conducting screens as per IEC 62067.	Lot		1		
24	Repetition of Type Test: Conditioning & mechanical test as per IEC 60811 .	Lot		1		
25	Repetition of Type Test: Pressure test at high temperatures on over sheaths .	Lot		1		
26	Repetition of Type Test: Hot set test for XLPE insulation.	Lot		1		
27	Repetition of Type Test: Measurement of carbon black contents in PE outer sheath.	Lot		1		
28	Repetition of Type Test: Water penetration test. hardness of outer sheath .	Lot		1		
29	Repetition of Type Test: Measurement of hardness of outer sheath .	Lot		1		
30	Repetition of Type Test: Abrasion test on outer sheath.	Lot		1		
31	Repetition of Type Test: Heat shock test on outer sheath.	Lot		1		
32	Repetition of Type Test: Oil resistant test for outer sheath.	Lot		1		
	TOTAL PRICE FOR SERVICES PORTION [IN FIGURES]					
	TOTAL PRICE FOR SERVICES PORTION [IN WORDS]					

NOTE - Taxes outside India shall be in scope of bidder and deemed to be included in their quoted price.

SCHEDULE OF TECHNICAL DEVIATION

TENDER ENQUIRY NO. - 92G2100346 dated 12.03.2021

The following are the deviations/ variations exception from the Technical Specifications:

SL.NO.	CLAUSE NO. OF GENERAL TERMS AND CONDITIONS	STATEMENT OF DEVIATION

In case, this schedule is not submitted, it will be presumed that the equipment /material to be supplied under this contract is deemed to be in compliance with the Technical Specifications,

If there is NIL deviation,even then the format to be filled as NIL DEVIATION.

Note : Continuation Sheets of like size and format may be used as per the Bidder's Requirement and shall be annexed to this schedule.

All deviations must be mentioned in this format only. Deviation(s) to terms mentioned else where will not be considered.

Place: ě ě ě ě ě ě ě
Date : ě ě ě ě ě ě ě .

Signature of the authorised representative of

[illegible]

SCHEDULE OF COMMERCIAL DEVIATION

TENDER ENQUIRY NO. - 92G2100346 dated 12.03.2021

The following are the deviations/ variations exception from the General Terms and Conditions:

SL.NO.	CLAUSE NO. OF GENERAL TERMS AND CONDITIONS	STATEMENT OF DEVIATION

In case, this schedule is not submitted, it will be presumed that the equipment /material to be supplied under this contract is deemed to be in compliance with the General Terms and Conditions.

If there is NIL deviation,even then the format to be filled as NIL DEVIATION.

Note : Continuation Sheets of like size and format may be used as per the Bidder's Requirement and shall be annexed to this schedule.

All deviations must be mentioned in this format only. Deviation(s) to terms mentioned else where will not be considered.

Place: ò ò ò ò ò ò ò

Date : ò ò ò ò ò ò ò .

Signature of the authorised representative of

Bidder's name :ò ò ò ò ò ò ò ò ò ò ò ò ò ò

Designation:ò ò ò ò ò ò ò ò ò ò ò ò ò ò ..

Company Seal:ò ò ò ò ò ò ò ò ò ò ò ò ò ò