

PRE QUALIFYING REQUIREMENTS

|                        |                                                                                                                            |
|------------------------|----------------------------------------------------------------------------------------------------------------------------|
| JOB                    | "HIRING OF 750MT OR HIGHER CAPACITY CRANE FOR INCINERATOR STACK ERECTION IOCL PARADIP-STANDBY SRU (525TPD) TRAIN PROJECT". |
| Tender/Enquiry Ref No: | T0AWX00009                                                                                                                 |

BIDDER SHALL SUBMIT BELOW PRE-QUALIFICATION REQUIREMENTS FORMAT, DULY FILLED- IN, SPECIFYING RESPECTIVE ANNEXURE NUMBER AGAINST EACH CRITERIA AND FURNISH RELEVANT DOCUMENT IN THE RESPECTIVE ANNEXURES IN THEIR OFFER.

| SL NO | PRE-QUALIFICATION REQUIREMENTS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Bidders claim in respect of fulfilling the PQR Criteria |                                |
|-------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------|--------------------------------|
|       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Name and Description of qualifying requirements         | Page no of supporting document |
| A     | Submission of Integrity Pact duly signed, if offer value is Rs 2 Cr [excluding taxes and duties] or more, if applicable.<br>(Note: To be submitted by Prime Bidder & Consortium/Technical Tie up partner jointly in case Consortium bidding is permitted, otherwise by the sole bidder)                                                                                                                                                                                                                                                                                                                                                |                                                         | Applicable                     |
| B     | <p><u>Technical Criteria:</u></p> <p>Bidder should meet technical PQR criteria of B1 &amp; B2.</p> <p><b>B1:</b> Bidder must be in the business of providing Services of Crane hiring in the last seven years as on the latest date of offer submission.</p> <p>AND</p> <p><b>B2:</b> The crane offered by the bidder must meet the technical requirements of BHEL as per Clause No. 2, chapter II: Scope of Works and Technical Specifications, of Technical conditions of the Contract (TCC).</p> <p>Bidder shall submit duly filled Appendix-A "Technical Specification" to fulfill the technical requirement as per <b>B2</b>.</p> |                                                         |                                |
| C     | Financial Criteria Turnover:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | T/O value:                                              |                                |

|   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                        |            |
|---|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|------------|
| 1 | Bidders must have achieved an average annual financial turnover (Audited) of <b>Rs. 81.50</b> Lacs or more over last three completed Financial Years (FY) i.e. 2019-20, 2020-21 & 2021-22                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | FY 2019-20: Rs. _____ Lacs<br>FY 2020-21: Rs. _____ Lacs<br>FY 2021-22: Rs. _____ Lacs |            |
| 2 | Not used                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                        |            |
| 3 | Not used                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                        |            |
| D | Capacity Evaluation of Bidder:<br>Concurrent Commitments of the bidder shall not be greater than or equal to double the average financial turnover of last three completed Financial years i.e. for FY's 2019-20, 2020-21 & 2021-22.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                        |            |
| E | Approval of Customer:<br>Note: Name of L-1 Bidder along with the credentials may be sent to end customer (IOCL Paradip) for approval as per customer requirement if sought by them.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                        | Applicable |
| F | Price Bid opening.<br>Note: Price Bids of only those bidders shall be opened through Reverse auction, who stand qualified after compliance of criteria A to D                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                        | By BHEL    |
|   | <p>1. Explanatory Notes for the PQR (unless otherwise specified in the PQR):</p> <p>2. Bidder to submit Audited Balance Sheet and Profit and Loss Account for the respective years as indicated against C-1 above along with all annexures.</p> <p>3. Audited financial statement have to be submitted for all the three years as indicated against C-1 above. If financial statements are not required to be audited statutorily, then instead of audited financial statements, financial statements are required to be certified by chartered accountant.</p> <p>4. Incase audited Financial statements have not been submitted any of three years as indicated against C-1 above, then the applicable audited statements submitted by bidders against the requisite three years, will be averaged for three years i.e. total divided by three.</p> <p>5. Not Used</p> <p>6. For evaluation of PQR, in case Bidder alone does not meet the pre-qualifying technical criteria- B above, bidder may utilize the experience of its Parent/ Subsidiary Company along with its own experience, subject to following:</p> <p>i) The parent company shall have a controlling stake of <math>\geq 50\%</math> in the subsidiary company (as per Annexure-V).</p> <p>ii) The Parent Company/ Subsidiary Company of which experience is being utilized for bidding shall submit Security Deposit(SD) equivalent to 1% of the total contract value.</p> |                                                                                        |            |

|  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|--|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  | <p>iii ) The parent/ subsidiary company and bidder shall provide an undertaking that they are jointly or severally responsible for successful performance of the contract (as per Annexure-V).</p> <p>7. The bidder can be a company under Companies Act, 1956 or Partnership firm or Proprietor firm. Bidder to submit the document for same.</p> <p>8. Time period for achievement of the 'Technical' criteria of PQR (as in 'B1' above) will be the last 7 years ending on the 'latest date' of Bid submission. If the Qualifying work is executed in the last seven years period, as specified above, even if it has been started earlier, the same will also be considered meeting the qualifying requirements.</p> <p>9. For PQR 'B' value of work is to be updated as per the PVC formula of GCC with Indices for "All India Avg. Consumer Price Index for Industrial Workers" with base month as date of execution and indexed up to two months prior to the bid opening month. This condition will be applicable only for the completed jobs and not for the jobs in progress as on date of technical bid opening.</p> <p>10. Bidders are required to declare the current commitments in the attached format, Form F 09. For the purpose of determining Concurrent commitments.</p> <p>11. Bidder to submit completion certificate and its Work order for documentary evidence as indicated against criteria B above. Duly certified Payment invoice from the customer organization can be accepted as completion certificate.</p> |
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## Annexure-II

CHECK LIST

NOTE: - Tenderers are required to fill in the following details and no column should be left blank

|    |                                                                                                                                                                                 |                                                                           |                |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------|----------------|
| 1  | Name and Address of the Tenderer                                                                                                                                                |                                                                           |                |
| 2  | Details about type of the Firm/Company                                                                                                                                          |                                                                           |                |
| 3a | Details of Contact person for this Tender                                                                                                                                       | Name : Mr/Ms<br>Designation:<br>Telephone No:<br>Mobile No:<br>Fax No:    |                |
| 3b | Details of alternate Contact person for this Tender                                                                                                                             | Name : Mr/Ms<br>Designation:<br>Telephone No:<br>Mobile No:<br>Fax No     |                |
| 4a | EMD DETAILS                                                                                                                                                                     | DD No:                      Date :<br>Bank :                      Amount: |                |
| 4b | Tender Fee Details.                                                                                                                                                             | NA                                                                        |                |
|    |                                                                                                                                                                                 | APPLICABILITY                                                             | BIDDER REPLY   |
| 5  | Whether the format for compliance with PRE QUALIFICATION REQUIREMENTS (ANNEXURE-1) is understood and filled with proper supporting documents referenced in the specified format | Applicable                                                                | YES / NO       |
| 6  | Whether Audited profit and Loss Account for the last three years submitted along with latest IT return & Cash Flow statement.                                                   | Applicable                                                                | YES/NO         |
| 7  | Whether Copy of PAN Card submitted                                                                                                                                              | Applicable                                                                | YES/NO         |
| 8  | Whether all pages of the Tender documents including annexures, appendices etc are read understood and signed                                                                    | Applicable                                                                | YES/NO         |
| 9  | Integrity Pact                                                                                                                                                                  | Applicable                                                                | YES/NO         |
| 10 | Declaration by Authorised Signatory                                                                                                                                             | Applicable                                                                | YES/NO         |
| 11 | Whether No Deviation Certificate submitted                                                                                                                                      | Applicable                                                                | YES/NO         |
| 12 | Whether Declaration confirming knowledge about Site Conditions submitted                                                                                                        | Applicable                                                                | YES/NO         |
| 13 | Whether Declaration for relation in BHEL submitted                                                                                                                              | Applicable                                                                | YES/NO         |
| 14 | Whether Non Disclosure Certificate submitted                                                                                                                                    | Applicable                                                                | YES/NO         |
| 15 | Whether Bank Account Details for E-Payment submitted                                                                                                                            | Applicable                                                                | YES/NO         |
| 16 | Capacity Evaluation of Bidder for current Tender                                                                                                                                | Applicable                                                                | YES/NO         |
| 17 | Tie Ups/Consortium Agreement are submitted as per format                                                                                                                        | Not Applicable                                                            | Not Applicable |
| 18 | Whether Analysis of Unit rates submitted                                                                                                                                        | Applicable                                                                | YES/NO         |
| 19 | Whether Acceptance to "Reverse Auction" submitted                                                                                                                               | Not Applicable                                                            | YES/NO         |
| 20 | Whether GSTIN No.& certificate submitted                                                                                                                                        | Applicable                                                                | YES/NO         |

NOTE: STRIKE OFF 'YES' OR 'NO', AS APPLICABLE

DATE:

 AUTHORISED SIGNATORY  
 (With Name, Designation and Company seal)

ANNEXURE - III**Certificate by Chartered Accountant on letter head**

(applicable upto 31<sup>st</sup> March'2021 in line with MSME notification no. S.O. 2119 (E), dated 26 th June'2020)

This is to Certify that M/S .....  
 ...,(hereinafter referred to as 'company') having its registered office at  
 ..... is registered under MSMED Act 2006,  
 (Entrepreneur Memorandum No (Part—II)/ Udyam Registration Certificate  
 No..... dtd: .....  
 Category: ..... (Micro/Small/Medium)). (Copy enclosed).

Further verified from the Books of Accounts that the investment of the company as per the latest audited financial year..... as per MSMED Act 2006 is as follows:

1. For Manufacturing Enterprises: Investment in plant and machinery (i.e. original cost excluding land and building and the items specified by the Ministry of Small Scale Industries vide its notification No. S.O.1722(E) dated October 5, 2006: Rs ..... Lacs.
2. For Service Enterprises: Investment in equipment (original cost excluding land and building and furniture, fittings and other items not directly related to the service rendered or as may be notified under the MSMED Act, 2006: Rs ..... Lacs .
3. For Enterprises (having EM-II Certificate/ valid NSIC Certificate or Udyog Aadhar Memorandum): Investment in plant and machinery or equipment is Rs..... Lacs and turnover is Rs. .... Lacs (as notified in MSME notification no. S.O. 2119 (E) dated 26.06.2020).
4. For Enterprises (having EM-II Certificate/ valid NSIC Certificate or Udyog Aadhar Memorandum): Investment in plant and machinery or equipment is Rs..... Lacs and turnover is Rs. .... Lacs (as notified in MSME notification no. S.O. 2119 (E) dated 26.06.2020) (Strike off whichever is not applicable)

The above investment of Rs. .... Lacs is with in permissible limit of Rs. .... Lacs for ..... Micro / Small/ Medium (Strike off which is not applicable) Category under MSMED Act 2006.

Or

The enterprise has been graduated upward from its original category (micro/small/medium) (strike off which is not applicable), the enterprise shall maintain its prevailing status till expiry of one year from the close of year of registration, as notified vide S.O. No. 2119 (E) dated 26.06.2020 published in the gazette notification dated 26.06.2020 by Ministry of MSME.

Or

The enterprise has been reverse-graduated from its original category (micro/small / medium) (strike off which is not applicable), the enterprise will continue in its present category till the closure of the financial year and it will be given the benefit of the changed status only with effect from 1 st April of the financial year following the year in which such change took place, as notified vide S.O. No. 2119 (E) dated 26.06.2020 published in the gazette notification dated 26.06.2020 by Ministry of MSME.

Date:

(Signature)

Name:

Membership Number:

Seal of the Chartered Accountant

Annexure-IV

**Reverse Auction Process Compliance Form****(The bidders are required to print this on their company's letterhead and sign, stamp before RA)**

To

- M/s. {Service provider
- Postal address}

Sub: Agreement to the Process related Terms and Conditions

Dear Sir,

This has reference to the Terms & Conditions for the Reverse Auction mentioned in the RFQ document for {Items} against BHEL enquiry/ RFQ no.{.....} dt. {.....} This letter is to confirm that:

- 1) The undersigned is authorized official/ representative of the company to participate in RA and to sign the related documents.
- 2) We have studied the Reverse Auction guidelines (as available on [www.bhel.com](http://www.bhel.com)), and the Business rules governing the Reverse Auction as mentioned in your letter and confirm our agreement to them.
- 3) We also confirm that we have taken the training on the auction tool and have understood the functionality of the same thoroughly.
- 4) We also confirm that, in case we become L1 bidder, we will FAX/ email the price confirmation & break up of our quoted price as per Annexure - 6 within two working days (of BHEL) after completion of RA event, besides sending the same by registered post/ courier both to M/s. BHEL and M/s. {Service provider.}

We, hereby confirm that we will honor the Bids placed by us during the auction process.

With regards

Signature with company seal

Name:

Company / Organization:

Designation within Company / Organization:

Address of Company / Organization:

Sign this document and FAX/ email it to M/s {Service provider} at {.....} prior to start of the Event.

Annexure-V

**Certificate for relationship between Parent Company/ Subsidiary Company and the bidder**

To,

.....

.....

Dear Sir,

Sub: Bid for NIT No .....dated..... for .....” (name of the tender).

We hereby certify that M/s..... is Parent Company/ Subsidiary Company of M/s ... .....(the bidder) and details of equity holding of the Parent Company in Subsidiary Company as on .....(not earlier than seven days prior to the Bid Submission Date) are given as below:

| Name of Parent Company | Name of Subsidiary Company | Percentage of Equity Holding of Parent Company in Subsidiary Company |
|------------------------|----------------------------|----------------------------------------------------------------------|
|                        |                            |                                                                      |

(Insert Name and Signature of Statutory Auditor or practicing Company Secretary of the Bidder)

Annexure-VI

**Undertaking from the Parent Company/ Subsidiary Company of the bidder (On the Letter Head of Parent Company/ Subsidiary Company, as applicable)**

From,  
Name:  
Full Address:

Telephone No.:  
E-mail address:  
Fax/No.:

To,  
.....  
.....

Dear Sir,

We refer to the NIT No ..... dated..... for “.....” (name of the Tender).

“We have carefully read and examined in detail the NIT/Tender Terms and Conditions, including in particular, Clause .... of the NIT/Tender, regarding submission of an Undertaking, as per the prescribed Format 1 of the NIT/ Tender. We confirm that M/s..... (the Bidder) has been authorized by us to use our Technical capability for meeting the Technical Criteria as specified in Clause.....of the PQR of the NIT/Tender referred above.

We agree to submit the Security Deposit equivalent to 1% of the total contract value in addition to Security Deposit to be submitted by Bidder as per Clause.....of the NIT/Tender for fulfilment of all obligations in terms of provisions of the contract, in the event of .....(the Bidder) being selected as the Successful Bidder.

We confirm that we along with M/s.....(the bidder), are jointly or severally responsible for successful performance of the contract.

We confirm that our company shall not participate in the above tender as a ‘Standalone Bidder’ or as a ‘Consortium bidder’ and also shall not authorize any other bidder to use our Technical capability for the above tender.

All the terms used herein but not defined, shall have the meaning as ascribed to the said terms under the referred NIT/Tender.

Signature of Managing Director/Authorized signatory of Parent/ Subsidiary Company

Annexure-VII

**DECLARATION REGARDING MINIMUM LOCAL CONTENT IN LINE WITH REVISED PUBLIC PROCUREMENT (PREFERENCE TO MAKE IN INDIA), ORDER 2017 DATED 04TH JUNE, 2020 AND SUBSEQUENT ORDER(S).**

(To be typed and submitted in the Letter Head of the Entity/Firm providing certificate as applicable)

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-----  
To,

(Write Name & Address of Officer of BHEL inviting the Tender)

Dear Sir,

Sub: Declaration reg. minimum local content in line with Public Procurement (Preference to Make in India), Order 2017-Revision, dated 04 th June, 2020 and subsequent order(s).

Ref : 1) NIT/Tender Specification No: .....  
2) All other pertinent issues till date

We hereby certify that the items/works/services offered by..... (specify the name of the organization here) has a local content of \_\_\_\_\_ % and this meets the local content requirement for 'Class-I local supplier' / 'Class II local supplier' \*\* as defined in Public Procurement (Preference to Make in India), Order 2017-Revision dated 04.06.2020 issued by DPIIT and subsequent order(s).

The details of the location(s) at which the local value addition is made are as follows:

1. \_\_\_\_\_ 2. \_\_\_\_\_  
3. \_\_\_\_\_ 4. \_\_\_\_\_

Thanking you,  
Yours faithfully,

(Signature, Date & Seal of  
Authorized Signatory of the Bidder)

\*\* - Strike out whichever is not applicable.

Note:

1. Bidders to note that above format Duly filled & signed by authorized signatory, shall be submitted along with the techno-commercial offer.
2. In case the bidder's quoted value is in excess of Rs. 10 crores, the authorized signatory for this declaration shall necessarily be the statutory auditor or cost auditor of the company (in the case of companies) or a practising cost accountant or practicing chartered accountant (in respect of suppliers other than companies).
3. In the event of false declaration, actions as per the above order and as per BHEL Guidelines shall be initiated against the bidder.

## Annexure-VIII

**Authorization of representative who will participate in the on line Reverse Auction Process;**

|    |                                                                                              |  |
|----|----------------------------------------------------------------------------------------------|--|
| 1. | NAME & DESIGNATION OF OFFICIAL                                                               |  |
| 2. | POSTAL ADDRESS (COMPLETE)                                                                    |  |
| 3. | TELEPHONE NOS (LAND LINE & MOBILE BOTH)                                                      |  |
| 4. | FAX NO                                                                                       |  |
| 5. | E-MAIL ADDRESS                                                                               |  |
| 6. | NAME OF PLACE/ STATE/ COUNTRY,<br>WHERE FROM S/HE WILL PARTICIPATE IN<br>THE REVERSE AUCTION |  |