PRE QUALIFYING REQUIREMENTS

| JOB | "Safety 386RKM | Consultancy /440TKM projec | Services" t | for | Railway | Electrification | Birlanagar-Etawah |
|----------------|-------------------|-------------------------------|----------------|-----|---------|-----------------|-------------------|
| Tender Ref No: | TOATX000 | 005 | | | | | |

Date: 06.02.2020

BIDDER SHALL SUBMIT BELOW PRE-QUALIFICATION REQUIREMENTS FORMAT, DULY FILLED-IN, SPECIFYING RESPECTIVE ANNEXURE NUMBER AGAINST EACH CRITERIA AND FURNISH RELEVANT DOCUMENT IN THE RESPECTIVE ANNEXURES IN THEIR OFFER.

| SL NO | PRE-QUALIFICATION REQUIREMENTS | Bidders claim in respect of fulfilling the PQR Criteria | | | |
|----------|--|---|--------------------------------|--|--|
| NO | | Name and Description of qualifying requirements | Page no of supporting document | | |
| A | Submission of Integrity Pact duly signed, if offer value is Rs 5 Cr [excluding taxes and duties] or more, if applicable. (Note: To be submitted by Prime Bidder & Consortium/Technical Tie up partner jointly in case Consortium bidding is permitted, otherwise by the sole bidder) | | Not Applicable | | |
| В | Technical Criteria: | | | | |
| | Bidders must have achieved the following criteria (PQR) of B1 and B2, during last 7 years. Bidder must have successfully completed, | | | | |
| | B1 one similar work of value not less than Rs. 11.62 Lakhs | | | | |
| | AND | | | | |
| | B2 Bidder shall have experience in execution of Railway Electrification (RE) works and completed 100 Tkm of RE Project(s) as an Engineering Consultant or Project Management Consultancy or as a part of Project Management Consultancy for Railway /Metro works OR for any project executed for Central and State government, Public Sector Undertaking (PSU) of Central and State Government, special purpose Vehicles (SPVs) of Central Government in sector other than Railways/Metro and Railway Sidings. | | | | |

| С | Financial Criteria: | T/O value: | |
|---|--|---|------------|
| 1 | Turnover: Bidders must have achieved an average annual financial turnover (Audited) of Rs.9.2 Lacs or more over last three completed Financial Years (FY) i.e. 2016-2017, 2017-18 & 2018-19 | FY 2016-17: Rs Lacs FY 2017-18: Rs Lacs FY 2018-19: Rs Lacs | |
| 2 | Net worth: Net worth of the Bidder based on the latest Audited Accounts as furnished for 'C1' above should be positive. Net worth = Paid up share capital* + Reserves. (*Share Capital OR Partnership Capital OR Proprietor Capital as the case may be) | | |
| 3 | Cash Profit: Bidder must have earned cash profit in any one of the three Financial Years as applicable in the last three years defined in 'C1 above based on latest Audited Accounts. NET cash profit=(PAT + Non cash expenditure viz. depreciation) | | |
| D | Approval of Customer: Note: Bidders who stand qualified after compliance of criteria A to C, shall be ranked as 1,2,3and so on based on the total marks scored by them as per the ranking system defined in "Ranking Criteria" attached in Annexure-1A. In compliance to BHEL's contract with customer (C.O.R.E.), name of the first three ranked bidders shall be forwarded to customer for their approval. Price bid of only those bidder(s) shall be opened whose names are approved by the customer (Railways). In case, the customer (Railways) rejects all three first ranked bidders, name of next three ranked bidders and so on till the last ranked bidder will be sent to customer for their approval. In case, customer (Railways) does not provide their approval within the reasonable time; BHEL, at its own discretion may open the price bid of all technocommercially qualified bidders. | | Applicable |
| E | Price Bid opening: Note: Price Bids of only those bidders shall be opened who stand qualified after compliance of criteria A to D. | | By BHEL |

Date: 06.02.2020

Explanatory Notes for the PQR (unless otherwise specified in the PQR):

 Bidder to submit Audited Balance Sheet and Profit and Loss Account for the respective years as indicated against C-1 above along with all annexures. They should also submit latest Income Tax return for FY mentioned in criteria C1.

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- 2. Audited financial statement have to be submitted for all the three years as indicated against C-1 above. If financial statements are not required to be audited statutorily, then instead of audited financial statements, financial statements are required to be certified by chartered accountant.
- 3. Incase audited Financial statements have not been submitted any of three years as indicated against C-1 above, then the applicable audited statements submitted by bidders against the requisite three years, will be averaged for three years i.e. total divided by three.
 - However audited financial statement for FY 2018-19 is necessarily required to be submitted for determining net worth.
- 4. The bidder can be a company under Companies Act, 1956 or Partnership firm or Proprietor firm. Bidder to submit the document for same.
- 5. Time period for achievement of the 'Technical' criteria of PQR (as in 'B' above) will be the last 7 years ending on the 'latest date' of Bid submission. If the Qualifying work is executed in the last seven years period, as specified above, even if it has been started earlier, the same will also be considered meeting the qualifying requirements.
- 6. 'Successfully completed' means the bidder should have achieved the criteria specified in the Technical criteria of PQR (as in 'B'' above) even if the Contract has not been completed or closed. The bidders will be required to submit successful completion of work completed (completion of entire work with closing of contract or part successful completion certificate upto a minimum level specified in the criteria B above).
- 7. For PQR 'B' value of work is to be updated as per the PVC formula of GCC with Indices for "All India Avg. Consumer Price Index for Industrial Workers" with base month as date of execution and indexed up to two months prior to the bid opening month. This condition will be applicable only for the completed jobs and not for the jobs in progress as on date of technical bid opening.
- 8. "Similar Work' means Any "Design and Engineering of Overhead Equipment (OHE), Signaling & Telecommunication, Traction / Switching Substations" works for Railway/Metro works OR for any project executed for Central and State government, Public Sector Undertaking (PSU) of Central and State Government and special purpose Vehicles (SPVs) of Central Government in sector other than Railways/Metro.
- 9. Bidder to submit completion certificate and its Work order for documentary evidence as indicated against criteria B above. Duly certified Payment invoice from the customer organization can be accepted as completion certificate/substantial completion certificate.