

ANNEXURE – ‘A1’
COMMERCIAL TERMS AND CONDITIONS
(To be filled in full and to be submitted along with offer)

Annexure-‘A’ (Import Supply) to Enquiry

Sl. No.	Buyer’s preference	Seller’s acceptance
1	Price (Firm till completion of order, Offer with price variation clause is not acceptable).	
2	Delivery term (CFR -Chennai Sea Port).	
3	Packing & Forwarding (If extra, to be indicated separately in lump sum basis).	
4	Freight & Insurance (If extra, to be indicated separately in lump sum basis).	
5	Delivery Period (To be indicated clearly from the date of PO / Mfg. clearance)	
6	Validity of offer: 90 days from the date of Tender opening.	
7	Name of nearest Airport/Seaport.	
8	Approximate weight & Dimension of the goods.	
9	Payment term (100% by Unconfirmed irrevocable Letter of credit payable at sight. All Charges in India to BHEL A/c and outside India to beneficiary’s A/c.	
10	Name your bankers on whom the L/C negotiation can be restricted with SWIFT CODE.	
11	Deviation Report on buyer’s specification is enclosed, if any.	
12	L.D. Clause as mentioned in the Enquiry (Penalty for delayed delivery) @ 0.5% per week (Max. 10%) beyond the agreed delivery date.	
13	Details of your Indian Office/Agent (if any).	
14	Indian Agency Commission, if any (to be quoted clearly & payable in Indian Rupees.	
15	Original manufacturer’s Name with country of origin.	
16	Country of origin & Confirmation for the submission of Country of origin Certificate.	
17	Performance bank Guarantee for 10% of Contract Value valid for 12 months from the date of commissioning/putting into use or 18 months from the date of supply whichever is earlier. PBG shall be from BHEL consortium Banks.	
18	Risk Purchase clause: Your confirmation to our standard risk purchase clause that alternatively the Purchaser at his option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver or dispatch within the time stipulated as aforesaid or if the same were not available, the best and the nearest available substitute therefor. The supplier shall be liable for any loss which the purchaser may sustain by reason of such risk purchases in addition to penalty at the rate mentioned in clause 12 above.	
19	Guarantee Clause: The materials are to be guaranteed for satisfactory performance for period of 12 months from the date of commissioning/putting in to use. OR 18 months from the date of dispatch, which ever is earliest and if any defect is noticed during the above period, the same shall be rectified/replaced free of cost on FOR Ranipet/Destination basis within a reasonable time.	
20	Test Certificate: Confirmation for the submission of Test Certificate	

Note:

- 1) Customs duty as applicable will be loaded during the offer evaluation.
- 2) The exchange rate as on technical bid opening will be considered for offer evaluation.
- 3) Guidelines for Indian agents are enclosed.

Name & designation of seller

ANNEXURE – A2
REQUIREMENT OF TECHNICAL DETAILS /CONFIRMATION
(To be filled in full and to be submitted along with offer)

S.NO	DESCRIPTION	BHEL'S REQUIREMENT	SUPPLIER'S COMMENTS
01	SPECIFICATION	Clause wise / Point wise confirmation to be given in TOTO for all specifications & to be submitted along with offer. (i.e Xerox copy of specn duly filled with your acceptance / comments duly signed & sealed).	
02	Specification	Quality Plan SQP:E:202 rev 00	
03	Drawings	3-79-024-01566 / Rev 01 3-79-024-01567 / Rev 01	
04	SPECIFICATION DEVIATION DISPOSITION REPORT (SDDR)	Attached SDDR to be filled & submit along with offer.[In case of NO deviation is taken, NIL report to be submitted]	

Date :

VENDOR's SIGNATURE WITH SEAL

(To be submitted along with the offer)

SPECIFICATION DEVIATION DISPOSITION REPORT			
Specn		Item	
Enq.No & Date			
Vendor Name			
SPECN			
Page	Clause	Details Of Deviation With Reason	Disposition By Bhel
Signature Of Vendor			Reviewed By
" AGREED DEVIATION "		APPROVED BY	
if any to be incorporated in the PO in the event of order.			

Date :

VENDOR's SIGNATURE WITH SEAL