

Annexure-B

Part A – Qualifying Criteria

SECTION – I:

The BIDDER has to compulsorily meet the Qualifying criteria indicated in SECTION – I to get qualified. Otherwise the technical offer will not be considered.

SI No	Requirements	Vendor's Response
1.0	QUALIFYING CRITERIA	
1.1	The BIDDER / VENDOR shall have a minimum of two Years of Continuous Experience in the field of supply and installation of IIOT solution in industries / institution. Vendor may indicate the actual no. of years of experience in the field.	
1.2	The BIDDER / VENDOR should have executed successfully similar works which should be either of the following: - (i). Two similar completed works costing not less than Rs. 3 lakhs Or (ii). One similar completed work costing not less than Rs.5 lakhs EITHER (i) In India OR (ii) In at least any one country globally, within the past 5 years. Note: Similar work means "supply and installation of IIOT solution in industries / institution for real time data acquisition of not less than three variables / parameters and its integration to a central system"	
1.3	The BIDDER / VENDOR should have their regd./ branch office in India. Details on SERVICE-AFTER-SALES Set-up in India including the Address of Agents/Service Centers in India.	
1.4	Vendor has to submit at least ONE Performance Certificate from their customers, for satisfactory performance for a minimum period of one year (as on date of opening tender).	
1.5	The BIDDER / VENDOR to furnish Reference List of Customers, with complete address, details of contact person, where supply and installation of IIOT solution in industries / institution in the past with details .	
1.6	Performance certificate as Original Certificate or E-mail directly from the customer may be submitted. The original certificate may be returned after verification by BHEL, if required.	

Annexure-B

SECTION - 2:

The BIDDER to note:

S. No.	REQUIREMENTS	Vendor response
2.1	The BIDDER / VENDOR shall submit the offer in TWO parts. 1. Technical Offer (with Annexure-B & Annexure-C) 2. Commercial Offer and Price bid. Vendor to specify.	
2.2	The Technical Offer shall contain complete details against all clauses of Technical Specifications given by BHEL. Vendor to specify	
2.3	The Technical Offer shall be supported by copies of product Catalogues, Data Sheets and technical details of Bought-Out Items. Vendor to specify	
2.4	The Commercial Offer (given with the Technical Offer) shall contain the Scope of Supply and the Un-Priced Part of the Price-Bid, for confirmation. Vendor to specify	
2.5	Performance Certificate Vendor to specify	
2.6	Month and Year of Supply / Installation Vendor to specify	
2.7	BHEL reserves the right to verify the information provided by the Vendor at their referred customer's works. It shall be the responsibility of the vendor to facilitate the visit of BHEL's team at their referred customer works. Travel, Board and Lodging expenses for BHEL Personnel shall be borne by BHEL. In case the information provided by vendor is found to be false/ incorrect, the offer shall be rejected. BHEL reserves the right to accept or reject the offer based on the assessment of their technical and financial capability. Vendor to note.	
2.8	If required, BHEL may ask for demo to understand the technical competence of the bidder Vendor to note.	

Vendor Sign & Seal