

BHARAT HEAVY ELECTRICALS LIMITED, BHOPAL (CMM – STEEL DIVISION)

Instruction to Bidders and Special Terms and conditions for supply of CRNGO Steel under open tender enquiry E1413089 & E1413093. Online bids are invited in **Two-Part Bid** (<https://eprocurebhel.co.in/nicgep/app>) for purchase of **CRNGO Steel** as per following details ;

Tender quantity & tentative delivery schedule:-

Item	Item / Size	Qty in MT	BHEL Unit	Qty variation
BP-1	0.65 MM X 630 MM X COIL BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10917 REV 07 GRADE 65C530	150	Bhopal	10%
BP-2	0.65 MM X 710 MM X COIL BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10917 REV 07 GRADE 65C530	150	Bhopal	10%
BP-3	0.65 MM X 790 MM X COIL BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10917 REV 07 GRADE 65C530	100	Bhopal	10%
BP-4	0.65 MM X 890 MM X COIL BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10917 REV 07 GRADE 65C530	150	Bhopal	10%
BP-5	0.65 MM X 975 MM X COIL BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10917 REV 07 GRADE 65C530	150	Bhopal	10%
BP-6	0.65 MM X 1015 MM X COIL BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10917 REV 07 GRADE 65C530	400	Bhopal	10%
BP-7	0.65 MM X 1060 MM X 1060 MM LONG BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10917 REV 07 GRADE 65C530	80	Bhopal	10%
BP-8	0.65 MM X 1090 MM X 1090 MM LONG BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10917 REV 07 GRADE 65C530	100	Bhopal	10%
BP-9	0.65 MM X 1130 MM X 1130 MM LONG BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10916 REV 08 GRADE 65C530	300	Bhopal	10%
BP-10	0.65 MM X 1235 MM X 1260 MM LONG BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10917 REV 07 GRADE 65C530	500	Bhopal	10%
BP-11	0.65 MM X 920 MM X 920MM LONG BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10917 REV 07 GRADE 65C530	80	Bhopal	10%
BP-12	0.65 MM X 970 MM X 970MM LONG BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10917 REV 07 GRADE 65C530	80	Bhopal	10%
BP-13	0.65 MM X 630 MM X COIL BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10916 REV 08 GRADE 65C350	60	Bhopal	10%
BP-14	0.65 MM X 710 MM X COIL BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10916 REV 07 GRADE 65C350	50	Bhopal	10%
BP-15	0.65 MM X 790 MM X COIL BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10916 REV 08 GRADE 65C350	50	Bhopal	10%

BP-16	0.65 MM X 890 MM X COIL BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10916 REV 08 GRADE 65C350	200	Bhopal	10%
BP-17	0.65 MM X 1015 MM X COIL BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10916 REV 08 GRADE 65C350	200	Bhopal	10%
BP-18	0.65 MM X 1060 MM X 1060 MM LONG BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10916 REV 08 GRADE 65C350	70	Bhopal	10%
BP-19	0.65 MM X 1130 MM X 1130 MM LONG BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10916 REV 08 GRADE 65C350	100	Bhopal	10%
BP-20	0.5 MM X 705 MM X COIL BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION TM10472 GRADE 50C530	400	Bhopal	10%
BP-21	0.5 MM X 980 MM X COIL BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10916 REV 08 GRADE 50C350	80	Bhopal	10%
1 JP	0.65 MM X1015 MM x COIL BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10916 REV 08 GRADE 65C350	125	FSIP Jagdishpur	5%
2 JP	0.65 MM X 890 MM X COIL BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10916 REV 08 GRADE 65C350	110	FSIP Jagdishpur	5%
3 JP	0.65 MM X 1130 MM X COIL BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10917 REV 07 GRADE 65C530	150	FSIP Jagdishpur	5%
4 JP	0.65 MM X 1235 MM X 1260 MM BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10917 REV 07 GRADE 65C530	150	FSIP Jagdishpur	5%
5 JP	0.65 MM X 1015 MM X COIL BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10917 REV 07 GRADE 65C530	100	FSIP Jagdishpur	5%
6 JP	0.5 MM X 930 MM X COIL BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION AA10916 REV 08 GRADE 50C350	50	FSIP Jagdishpur	5%
7 JP	0.5 MM X 710 MM X COIL BOTH SIDE INSULATED COLD ROLLED NON GRAIN ORIENTED STEEL SHEET WITH INSULATION THICKNESS MATERIAL SPECIFICATION TM10472 GRADE 50C530	500	FSIP Jagdishpur	5%

Total – 4635 MT

- a) Quantity tolerance (supply tolerance) as per above is preferred, however quantity tolerance as requested by the bidder may be permitted with mutual consent.

1. **Pre-Qualification Criteria:** As per attached Pre-Qualification Criteria annexure “Common technical PQR Requirement for CRNGO”. *In absence of submission of documents / compliances required as per PQR along with technical bid, your offer shall be liable for technical rejection. Bidder may quote any/all items of subject NIT.*

2. **Clause by Clause acceptance**

- A. Bidder shall confirm clause by clause acceptance to all the terms and conditions of the enquiry, Purchase specifications mentioned above and bring out deviations, if any from-
- Purchase specification of enquiry item(s).
 - Packing and marking as per specification.

- iii. Terms and conditions contained in this Annexure-I: Special condition of enquiry & General Terms & Conditions (Enquiry GTC – BP200102A)
- iv. All testing requirement as called in the purchase specifications must be part of the MTC to be issued by the Mill at the time of supply.

B. BHEL reserve the right to accept or reject the bid for deviation offered wrt clause 3.A.

3. Evaluation of bids:

- a. Offers will be evaluated (**Item wise**) on total delivered/landed cost (HESG in Rs PMT basis) at BHEL Bhopal and BHEL FSIP Jagdishpur and Purchase order will be awarded accordingly.
- b. **Levy of Penalty for delayed performance:** - Penalty @ 0.5% per week or part there of subject to maximum of 10% on total order value shall be applicable for delayed performance on undelivered portion. Failure on the part of the bidder to accept this clause will attract the loading of maximum 10% on the quoted price for the purpose of evaluation. LD recovery, the applicable GST shall also be recoverable from vendors. **For indigenous bidder:** Receipt of material at BHEL (UMID / CN date) will be taken as proof of delivery.
- c. Bidders may note that quoted rates shall be loaded for any deviation from the terms & conditions given in this enquiry, to arrive at landed rate.
- d. Offers will be evaluated at **Merit duty basis**.
- e. *In the course of evaluation, if more than one bidder happens to occupy L-1 status, effective L-1 will be decided by soliciting discounts from respective L-1 bidders. In case more than one bidder happens to occupy the L-1 status even after soliciting discounts, the L-1 bidder shall be decided by a toss / draw of lots, in the presence of the respective L-1 bidder(s) or their representative(s). Ranking will be done accordingly. BHEL's decision in such situations shall be final and binding.*

4. Documentation: One set of **Original Test Certificates** shall be sent by Courier addressed to Purchase department of respective unit of BHEL after the dispatch of goods to purchasing Units along with other documents as mentioned in the Annexure-II. Vendor should ensure that the Test certificates (TC) issued by them must include Purchase Order no., Customer name i.e., M/s Purchasing unit of BHEL. Test certificates should cover results of tests for Mechanical and Electrical properties as per specification for each Coil No / Heat No.

5. BHEL fraud prevention policy: The bidder along with its associate/collaborators.sub-contractor/sub-vendors/consultants/service providers shall strictly adhere to BHEL fraud prevention policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.

6. Tender submission Process :

- a) The E-TENDER should be submitted through <https://eprocurebhel.co.in/nicgep/app>, in two part bid system not later than due date / due time.
- b) All subsequent corrigendum/amendment shall be published only on our website (www.bhel.com) and not in press. Hence, bidders are advised to be in touch with our website till the tender is finally opened.

NOTE : Reverse Auction shall not be done under this tender enquiry

7. Complete tender documents can be downloaded from BHEL corporate website www.bhel.com also.

8. Bidders to give acceptance to **Conciliation clause** as per annexure D.

9. Compliance to **MAKE IN INDIA** circular issued by GoI:

“For this procurement, the local content to categorize a supplier as a Class I local supplier / Class II local supplier / Non-Local Supplier and purchase preference to Class I local supplier, is as defined in Public Procurement (Preference to Make in India), Order 2017 dated 04.06.2020 issued by DPIIT. In case of subsequent orders issued by the nodal ministry, changing the definition of local content for items of the NIT, the same shall be applicable even if issued after issue of this NIT, but before opening of Part II bids against this NIT”

Only ‘ Class I local supplier’ and ‘ Class II local supplier’ as defined under the order shall be eligible to bid in procurements under this tender.

Important Note :*The bidder will, when presenting his bid, declare whether other family firms or sister concern affiliates/subsidiary firms are participating in same tender, so as to eliminate the possibility of cartel formation. Format for declaration is attached.*

To avail purchase preference under Make In India guidelines, vendor should be categorized as Class 1 supplier. For a vendor to be classified as Class 1 supplier, bidder & their mill from which support letter has been furnished shall have to submit **annexure – III** with seal and sign duly ratified / verified by statutory auditor or cost auditor of the company (in case of companies) or from a practicing chartered accountant (in respect of suppliers other than companies) giving the percentage of local content.

10. Integrity Pact (IP) – Independent external monitor (IEM):-

- (a) IP is a tool to ensure that activities and transactions between the company and its bidders/contractors are handled in a fair, transparent and corruption free manner.
- (b) The IP as enclosed with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this pact would be a preliminary qualification. Details of IEMs for this tender is furnished below :

S. N	Name of IEM	Contact detail
1	Shri Arun Chandra Verma, IPS (Retd.)	acverma1@gmail.com
2	Shri Virendra Bahadur Singh, IPS (Retd.)	vbsinghips@gmail.com

- (c) Please refer section 8 of the IP for roles and responsibilities of IEMs. In case of any complaint arising out of tendering process, the matter may be referred to any of the above IEMs mentioned in the tender.

Note:

No routine correspondence shall be addressed to the IEM (phone/ post/ email) regarding the clarifications, time extensions or any other administrative queries, etc on the tender issued. All such clarification/ issues shall be addressed directly to the tender issuing (procurement) department.

For all clarifications/ issues related to the tender, Please contact:

Name	Sumit Gupta	Purchase (CMM –Steel)
Contact details	0755 250 3298	sumitg@bhel.in
Address	Administrative building, 2 nd floor, BHEL Bhopal - 462022	

S.N	Description	Remarks
1	Confirmation to supply material as per enquiry material specifications	
2	Confirmation to supply material as per enquiry size and quantity	
3	All testing requirement as called in the purchase specifications must be part of the Mill TC to be issued by the mill along with supply.	
4	Acceptance of late delivery penalty clause (Refer Clause 3.b of Annexure I)	
5	Lead time for supply of material from the date of Purchase Order	----- days
6	Confirmation that supplying mill is BIS approved for quoted material grade	
7	Validity of the rates (for issuance of Purchase Orders) - 90 days from technical bid opening date	
8	Tender submitted in Two part bid only	
9	In case of rejection, BHEL reserve the right to withhold the payment of rejected lot & supplier must withdraw the bill of exchange unconditionally.	
10	Inspection at BHEL shall be final & binding.	
11	Acceptance to part order quantity	
12	Acceptance to conciliation clause as per annexure D	
13	Acceptance to Fraud Prevention Policy	
14	Submission of original copy of Integrity pact	
<u>Additional details required</u>		
1	Delivery preferred on FOR BHEL Unit basis with transit insurance risk to be borne by supplier. All transit risk shall be covered under clause inland rail & road-A(IRR-A).	
2	IGST / (CGST + SGST) extra as applicable against ITC	____%
3	Payment terms - '100% Direct within 90 days of receipt' and as per clause 16 GTC (BP200102A)	
4	Supplier shall have valid GST registration	
5	Supplier shall mention their GSTN registration number in their invoices. Invoice no which is linked /uploaded in GSTN network shall be clearly indicated in invoice	
6	All invoices shall bear the HSN code for each item separately.	
7	Confirmation that all invoice particulars will be uploaded in the GSTN network / portal and all tax liability will be discharged as per GST rules and regulations.	
8	Submission of declaration for having local content as per of clause 10 of annex I.	

- For any deviation from BHEL standard commercial terms, your offer shall be loaded suitably.
- In case of deviation in any of the above conditions, please spell out clearly & Strike off table not applicable.

Sign & Seal of the vendor

Format of Independent Statutory auditor's certificate for percentage of Local Content for availing "make in India" preference to be issued on the letter head of the Audit Firm.

TO,

<Name and complete address of the bidder>

Sub: Independent Statutory auditor's certificate for percentage of Local Content for availing "make in India" preference.

Ref: <Tender Enquiry details of HEP _ BHOPAL>

1. We, <Firm name>, Chartered Accountants, the Statutory Auditors of M/s <Bidders name> ("the Company") have been requested by the company to verify the amount of value added in India (i.e. the total value of the items procured excluding net domestic indirect taxes, minus the value of the imported content, if any, of the above mentioned items including all custom duties), as a proportion of total value. This certificate is required by the company for purpose of availing purchase preference under public procurement (preference to make in India), Order 2017 to ensure local content in minimum 50% in the above mentioned tender.

Management's responsibility

2. The responsibility for the preparation of the details of total value as well as proportion of value added in India of the aforementioned items is that of the management of the company. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the afore said details. The management is also responsible to ensure local content of minimum 50% in the above mentioned tender for purpose of availing purchase preference under public procurement (preference to make in India), Order 2017. The management also confirms that they are aware that any false declarations in this respect will be in breach of the code of integrity under rule 175(1)(i)(h) of the General Financial rule for the company or its successors can be debarred for upto two years as per 151(iii) of the general financial rules also with such other actions as may be permissible under law.

Auditor's responsibility

3. Our responsibility is only to examine the details of total value as well as proportion of value added in India of the aforementioned items prepared by the management and to ensure that local content of minimum 50% in the above-mentioned items as required in the tender. Nothing contained in this certificate, nor anything said or done in the course of, or in connection with the services that are subject to this certificate, will extend any duty of care that we may have in our capacity of the statutory auditors of any financial statements of the company.
4. We have complied with the relevant applicable requirements of the standard on quality control (SQC) 1, quality control for firms that perform audits and reviews of historical financial information, and other assurance and related services engagements, further, our examination did not extend to any other parts and aspects of a legal or proprietary nature in the previously mentioned details.
5. We have been provided and verified the following documents in this regard; (a) bill of materials, i.e. details of raw and other materials used for production of aforesaid items; (b) sample invoices of raw & other materials procured by the company, and (c) other relevant details in respect of the above including written management representations. We have also relied on management representations that the entire raw and other material is fully indigenous and 100% value has been added in India.

Conclusion

6. Based on the procedures performed by us as referred in paragraph 3 to 5 above, and according to the information and explanations given to us, we confirm that amount of value added in India (i.e. the total value of the items procured excluding net domestic indirect taxes, minus the value of the imported content, if any, of the above mentioned item including all custom duties), as a proportion of the total value is <Mention the percentage> (fully indigenous) i.e. the above within the limits of minimum threshold of 50% as required for availing purchase preference under public procurement (preference to make in India), order 2017.

Restriction on use.

7. This certificate is issued at the request of the company for onward submission to M/s Bharat Heavy Electricals limited (BHEL), Bhopal in respect of tender enquiry <Tender reference>. This certificate should not be used for any other purpose without our prior written consent. Accordingly, we do not accept or assume any liability of any duty of care for any other purpose or to any other person to whom this certificate is shown or into whose hands it may come without our prior consent in writing.

For <Audit Firm Name> Chartered Accountants
Firm Registration number:

Signature of Partner Membership Number:
UDIN: