

ANNEXURE-II**Main Commercial Terms and Conditions for enquiry E4601109**

S.N.	Commercial terms	BHEL Requirement	Your offer
1	Offered Equipment with complete Details as specification enclosed	As per our specifications enclosed with the enquiry	Submitted
2	Erection/ Commissioning of only one equipment is required	Offer required	Submitted
3	Blank Price Bid	Copy of blank price bid for main item & spares or accessories required with commercial terms & conditions.	Submitted
4	Delivery Terms	FOR BHEL Jhansi basis (I.e. freight charges are included in material cost). Insurance will be done by BHEL.	Accepted/ Not Accepted
5	Excise Duty	Please indicate rate of Excise Duty as applicable.	Applicable/ NA
6	CST/VAT	Please indicate rate of CST/VAT as applicable.	Applicable/ NA
7	Packing & Forwarding Charges	Please indicate if applicable.	Applicable/ NA
9	Service Tax	Please indicate If applicable on Commissioning charges	Applicable/ NA
8	Payment	100% payment after 60 days after acceptance of material at BHEL Works.	Accepted, if not please mention your payment terms
9	Validity	90 DAYS from the date of tender opening.	Accepted/ Not Accepted
10	Guarantee Period	24 months from the date of despatch or 18 months from the date of commissioning, whichever is earlier	Accepted/ Not Accepted
11	Penalty for late delivery	0.5% per week maximum 10%	Accepted/ Not Accepted
12	Reverse Auction	For finalizing the order BHEL may conduct the Reverse Auction	Accepted/ Not Accepted
13	Delivery	Oct'10	Accepted/ Not Accepted
14	All other terms & Conditions of our enquiry Annexure -III	Please confirm that all other terms and conditions of our enquiry Annexure-III are acceptable to you.	Accepted/ Not Accepted

Note:

1 Any deviation to above points are to be specifically brought out.

2 For Two Bid:

(A) Offer To Be Submitted In Two Bid As Per Detail Given Below:

(I) Techno-Commercial Bid Should Be A Copy Of Price Bid Except The Price Which Should Be Blanked.

(II) Techno-Commercial Bid Should Be Sealed In An Envelope Bearing "Enquiry Number And Due Date, Techno-Commercial Bid" On Top Of Envelope.

(B) Price Bid:-

(I) Price Bid Should Be Indicating Price of Equipment also.

(II) Price Bid Should Be Sealed In Separate Envelope Bearing

"The Enquiry No., Due Date, Price Bid" On Top Of Envelope.

(C) Both the envelope should be packed in separate envelope with The Address.

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- 3 Tenders may not be considered if :
- 3.1 Copy of agrrement between principal & Indian agent (in case offer is submitted through agent) indicating scope of work of Indian Agent & agency commission payable to him is not enclosed with the technical Bid.
 - 3.2 Tendor not submitted in Two Bid i.e. Technical Part with Blank Price Bid & Price Bid separate
 - 4 In case of Offer in Foreign currency, exchange rate applicable on the date of technical Bid Opening will be considered for price comparison.
 - 5 Unregistered but Successful bidder to submit necessary documents for vendors registration. Details are given in our website www.bhel.com

(Signature and Seal)

Handwritten signature