



**BHARAT HEAVY ELECTRICALS LIMITED**  
(Government of India Undertaking)  
**Fabrication, Stamping & Insulator Plant (FSIP), Jagdishpur**  
Distt.: Amethi (U.P.) 227817, INDIA

**NOTICE INVITING TENDER**

**Tender Enquiry No. TE-S1D1X01284**

**Date: 18.06.2024**

FSIP, BHEL, Jagdishpur invites Online Global and Open tender (in Two-Part Bid system) for purchase of Magnetic Steel Sheet varnish as per following details:

**Item Description:** Magnetic Steel Sheet Varnish as per BHEL Specification No. AA27541 Rev-01

**Quantity:** 6500 KG (+/-10% tolerance)

**Delivery Schedule:** 06 weeks from date of PO

**Mode of Submission of offer:** Being e-tender, offer will be submitted online through e-tender portal: <https://eprocurebhel.co.in/nicgep/app> OR on below email IDs:

Email ID for <b>Technical Bid (Part-I)</b> and documents submission	tenderip@bhel.in
Email ID for <b>Price Bid (Part-II)</b> submission	pricebidip@bhel.in

Important dates are given below:

EVENT	SCHEDULE
Last Date & Time for receipt of tender	Date : <b>02.07.2024</b> -Time : 13.00 hrs ( IST )
Tender opening date & Time	Date : <b>02.07.2024</b> -Time : 15.30 hrs ( IST )

**E procurement Service Provider details:**

In case of any difficulty faced while registering on BHEL's e-Procurement portal developed by NIC, queries may be addressed to email ID and Contact No provided below. These details are also available on 'Contact Us' page of the portal

Sl. No.	Email Id	Contact No.
1	support-eproc@nic.in	0120-4001002, 0120-4001005 and 0120-6277787

The process of utilizing e-procurement necessitates usage of DSC (Digital Signature Certificate) (Class 3-SHA2- 2048 BIT SIGNING & ENCRYPTION) and you are requested to procure the same immediately, if not presently available with you. Please note that only with DSC, you will be able to login the e-procurement secured site and take part in the tendering process. In case facing problem to participate through NIC portal, bidder may participate on email mode([tenderip@bhel.in](mailto:tenderip@bhel.in)) for techno-commercial bid and ([pricebidip@bhel.in](mailto:pricebidip@bhel.in)) for price bid only on same date and time.

Offer to be submitted only either NIC portal or designated emails only. Hard copy of offer is not required to be submitted to BHEL- FSIP.

**Any offer received in Hard copy shall not be accepted and straightway rejected by BHEL-FSIP**

**SECTION-I: PQR cum Techno-Commercial Bid**

**SECTION-II: Price Bid**

**Enclosures to Tender Enquiry:**

- 1. Annexure -I:** Special conditions of enquiry
- 2. PQR ref:** ISE&CPL/2021-22/135
- 3.** General Terms and Conditions (GTC)
- 4.** BHEL's Technical Specification (Corporate Purchasing Specification No. AA27541 Rev-01)
- 5. Annexure I-A & I-B:** Permanent establishment and Business connection
- 6.** Model Conciliation clause available at <https://www.bhel.com/sites/default/files/formats-1607514527.pdf>



**ANNEXURE -I:**

**SPECIAL CONDITONS OF ENQUIRY**

**1 Tender Quantity & Tentative Delivery Schedule:-**

Sl. No.	Item/Size	BHEL Spec	Qty in KG	Delivery
1	Magnetic Steel Sheet Varnish	AA27541 Rev-01	6500	Within 06 weeks from date of PO.

- i. **Validity of offer:** 90 days from technical bid opening date. BHEL reserve the right to reject/accept the offer, in case offer validity is less than 90 days from the date of technical bid opening.
- ii. For Indigenous bidders (basic price rates to be quoted along with freight & insurance charge on F.O.R BHEL-FSIP Jagdishpur (U.P.) basis and For Foreign bidders (Terms of delivery CIF "Nhava Sheva Seaport, Mumbai")
- iii. **Shelf-Life:** Varnish shall have a shelf life of minimum 12 months after delivery and shall satisfy all the requirement of BHEL's specification.
- iv. **Test Certificate:** Test certificate is required as per BHEL specification along with supply of material.
- v. **Warranty Certificate:** Warranty Certificate is required for the period of 12 months after delivery.
- vi. **Consignee Address:** The Stores Officer-CS, BHEL, FSIP, I.A. Jagdishpur, Distt. Amethi (UP)-227817
- vii. **Billing Address:** Manager-Finance, BHEL FSIP, I.A. Jagdishpur, Distt. Amethi (UP)-227817
- viii. Mode of Assessment shall be on **Merit duty basis.**
- ix. **Dispatch Instruction-**
  - a) **Indigenous:** FOR: The Store, FSIP, BHEL, I.A. Jagdishpur Dist. Amethi, UP-227817, India
  - b) **Foreign:** Dispatch of material- By Sea, Port of discharge-CIF, Nhava Sheva, Mumbai, India

**2. Pre-qualification Requirement (PQR):**

As per attached Pre-Qualification Requirement Ref: "ISE&CPL/2021-22/135" **In absence of submission of documents / compliances required as per PQR along with technical bid. Your offer may be rejected out rightly.**

**3. Clause by Clause acceptance**

Bidder shall confirm clause by clause acceptance to all the terms and conditions of the enquiry, Purchase specifications mentioned above and bring out deviations, if any from-

- i. Purchase specification of enquiry item.
- ii. Packing and marking as per specification.
- iii. Terms and conditions contained in: Special condition of enquiry (Annexure-I) and General Terms & Conditions.
- iv. Test Certificate shall be provided as per point no.9 of BHEL Specification.



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- v. Minimum 14 days free of detention from the date of IGM for Customs clearance at Delivery port to be offered by the bidder through its shipping Line for CIF delivery.
- vi. The vendors shall ensure timely dispatches as per delivery schedule indicated in the purchase orders.

**4. Additional clause for Imports**

- a) Foreign bidders shall quote on CIF Nhava Sheva Seaport basis with sea-freight, load port charges and all en-route charges until discharge/delivery port in scope of the bidder. Port congestion charges or any other additional charges claimed by Shipping Line until delivery at destination port shall be to the Seller's account and in no case shall be borne by BHEL.
- b) Bidders to ensure to negotiate the shipping documents with their bankers within standard time of maximum 21 days as per UCP 600, early negotiation are always preferred. Any delay in submission of documents may results in cascading effect on various consequent costs to BHEL like demurrage charges; detention charges ground rent, storage charges etc. any such cost shall be recovered from supplier's bill.
- c) Bidder must confirm Minimum 14 days free of detention from the date of 'GM for Customs clearance at Delivery port to be offered by the bidder through its shipping Line for CIF delivery.
- d) Seller shall arrange to send to the respective purchaser one set of documents including original Bill of Lading as per clause 11 B as per general term and condition. One set of original documents to be sent to Sr DGM (MM), FP Administrative building, BHEL FSIP Jagdishpur - 227817, India.
- e) In case the material is shipped in Full Container load (FCL), seller shall ensure that the Bill of Lading should clearly spell out the Port of discharge - "Nhava Sheva Seaport" and preferred place of Delivery / Final Destination - FSIP-JAGDISHPUR (UTTAR PRADESH-INDIA) PIN-227817 respectively..
- f) The vendor to submit the declaration of Permanent Establishment and Business Connection (PE/BC) in either Annexure I- A or Annexure I- B format, whichever is applicable as per their transaction entered into with BHEL. In the absence of PE/BC declaration from the vendor, withholding tax @ 40% plus applicable surcharge and Cess will be levied at time of remittance to the supplier.

**5. Evaluation of bids:**

- a) Indigenous bidder shall quote basic price rate along with Freight & Insurance charges on F.O.R BHEL Jagdishpur (Uttar Pradesh, India PIN 227817) basis.  
Foreign bidders shall quote be preferably on CIF Nhava Sheva Seaport basis.
- b) Offers will be evaluated for total delivered/landed cost (HESG in per KG basis INR basis) at FSIP BHEL Jagdishpur and Purchase order will be awarded accordingly. Offers will be evaluated at merit duty.
- c) Late delivery (LD) penalty is applicable as 0.5% per week of delayed / undelivered portion per week or part thereof subject to maximum 10% of delayed / undelivered portion for delay in supply beyond contractual delivery period. Failure on the part of the bidder to accept this clause will attract the loading of maximum 10% on the quoted price for the purpose of evaluation.



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- d) For indigenous bidders, receipt of material at BHEL Units (CN date) shall be taken as proof of delivery. For foreign bidders, date of Bill of Lading will be taken as proof of delivery for CIF incoterms.
- e) **Finalization of tender shall be through Price bid opening.**
- f) Offers will be evaluated at merit duty.

**6 Documentation:**

One set of Original Test Certificates shall be sent by Courier addressed to Purchase department of respective unit of BHEL after the dispatch of goods to purchaser along with other documents as mentioned in GTC. Vendor should ensure that the Test certificates (TC) issued by them must include Purchase Order no., Customer name i.e., M/s FSIP BHEL. Test certificates should cover results of tests as per clause 9 of BHEL's Specification.

Invoices shall be issued by the Supplier in the name of the Consignee.

The invoices shall contain the following information:

- Item no, quantity and description of material as per Purchase Order.
- Gross amount payable and net amount payable.

The following documents shall be presented by the Supplier to the Purchaser for processing payment:

- Signed Commercial/Tax Invoice in quadruplicate.
- Bill of lading
- Packing list.
- Manufacturer's test certificate.
- Certificate of Country of Origin, issued by an independent third party like Chamber of Commerce.
- Declaration by the Supplier certifying that the contents in each case are not less than those entered in the invoices / packing list and that the invoicing for the supplies effected is strictly in accordance with agreed rates as stipulated in Purchase Order.

**7.** Bidder to Furnish Declaration about the participation of sister concerns in Tender Enquiry.

**8.** 4 originals of OBLs are to be submitted to Sr DGM (MM), BHEL, FSIP, IA Jagdishpur 227817, Amethi , UP, India

**9.** Port congestion charges or any additional charges claimed by shipping line till delivery at destination Port shall be to the Seller's account and in no case shall be borne by BHEL.

In case of any further assistance in this tender please contact following persons:

***Pankaj Kumar Mishra***

***Dy. Manager-MM***

***FSIP BHEL, I.A. Jagdishpur***

***Dist. Amethi, UP-227817, India***

***Landline No.: 05361-224136***

***Email Id: [pankajkumar.mishra@bhel.in](mailto:pankajkumar.mishra@bhel.in)***



### Supplier's Confirmation Sheet

Sl. No	Description	Supplier Confirmation
1	Confirmation to Supply Material as per Enquiry Material Specification	Yes/No
2	Confirmation to Supply Material as per Enquiry quantity	Yes/No
3	All testing requirement as called in the Purchase specifications must be part of the Mill TC report to be issued by the mill along with supply.	Yes/No
4	Acceptance of late delivery penalty clause as per GTC	Yes/No
5	Lead time for supply of material with delivery as below <b>7000 Kg</b> - 8 weeks from date of PO	Yes/No
6	Validity of the rates (for issuance of Purchase Orders) - 90 days from technical bid opening date.	Yes/No
7	Acceptance of Part order quantity	Yes/No
8	Acceptance to conciliation clause	Yes/No
9	In case of rejection, BHEL reserve the right to withhold the payment of rejected lot & supplier must withdraw the bill of exchange unconditionally.	Yes/No
10	Inspection at BHEL shall be final & binding.	Yes/No
11	Bidder to Specify the currency in which the rate is offered (INR/EURO/USD)	
<b><u>Additional details for overseas bidders</u></b>		
1	Discharge Port Nhava Sheva, Mumbai (for CIF delivery)	Yes/No
2	Load Port details for information	Yes/No
3	Shipment of cargo through containers	Yes/No
4	Minimum 14 days free of detention from the date of IGM for Customs clearance at Delivery port to be offered by the bidder through its shipping Line.	Yes/No
5	Acceptance of payment terms- 100% direct Payment payable on 90th day of B/L / AWB as per GTC.	Yes/No
6	The BL and invoice should mention the Incoterm as "CIF"	Yes/No
7	The BL should mention final destination charges, acceptable by shipping lines. BHEL should be aware of the destination charges before the consignment reaches the destination Port.	Yes/No
8	Load port charges should be settled by the supplier and should not be passed on to BHEL in some form of destination charges.	Yes/No



**Additional details for indigenous bidders**

1	Delivery on FOR FSIP BHEL basis with transit insurance risk to be borne by supplier. All transit risk shall be covered under clause inland Rail & Road-A (IRR-A).	
2	IGST / (CGST + SGST) extra as applicable against ITC	
3	Payment terms - '100% Direct within 90 days of receipt' and as per GTC	
4	Supplier shall have valid GST Registration	
5	Supplier shall mention their GSTN registration number in their invoices. Invoice no which is linked /uploaded in GSTN network shall be clearly indicated in invoice	
6	All invoices shall bear the HSN code for each item separately.	
7	Confirmation that all invoice particulars will be uploaded in the GSTN network / portal and all tax liability will be discharged as per GST rules and regulations.	
8	Submission of declaration for having local content as per of GTC	

- For any deviation from BHEL Standard Commercial terms, your offer shall be loaded suitably.
- In case of deviation in any of the above conditions, please spell out clearly & strike off table not applicable.

**Sign & Seal of the Vendor**

**PRE-QUALIFICATION REQUIREMENTS (TECHNICAL) FOR  
MAGNETIC STEEL SHEET VARNISH (AA27541)**

**INTRODUCTION:** Magnetic Steel Sheet Varnish is water-thinnable, pigmented and hot-curing synthetic resin varnish used for insulation of cold and hot rolled magnetic steel sheets used for manufacturing of electrical machines. The cured varnish is suitable for temperature endurance stability at 180°C and for short periods at 220°C.

1. **EXPERIENCE:** The vendor should have the experience of successful manufacturing (authorized dealer of original manufacturers are also allowed. In case of authorized dealer, vendor/bidder to furnish supporting documents/valid authorization certificate) and supplying the Magnetic Steel Sheet Varnish to OEM of Turbo-Generator of capacity 21 kV and above, during last seven years from date of enquiry. In support of which, vendor to submit the following documents: -
  - 2.1 Copy of one purchase order of Magnetic Steel Sheet Varnish.
  - 2.2 Copy of Test Certificates (physical condition, solid content, hardness and insulation resistance of the cured varnish etc.) corresponding to unpriced purchase order submitted above as per clause 2.1.
  - 2.3 Vendor to submit documentary evidence of acceptance of material, pertaining to purchase order submitted above as per clause 2.1.
2. **MANUFACTURING FACILITIES:** Vendor to confirm that they have all the in-house manufacturing facilities for above Magnetic Steel Sheet Varnish meeting the requirements as per BHEL specification AA27541 rev 01 (In case of authorized dealer confirmation to be taken from principal supplier).
3. **TESTING FACILITIES:**
  - 4.1. Vendor to confirm that they have in-house test facilities (duly calibrated), sufficient to carry out all the test as per enquired specification AA27541 Rev 01 (In case of authorized dealer confirmation to be taken from principal supplier).
4. Vendor to comply the detailed technical requirements given in the enquired specification.
5. Vendor, who is supplying this material to BHEL first time, has to submit Magnetic Steel Sheet Varnish samples of 5.0 Liters for testing of material as per clause 4 and 5 of BHEL specification AA27541 rev 01. Vendor will be qualified on the basis of successfully passing of all the tests of submitted samples as per specification AA27541 rev 01 in addition to qualifying other requirement of PQR.

**NOTE**

- a) BHEL reserves the right to verify the information submitted by the vendor. In case the information is found to be false or incorrect, the offer shall be rejected.
- b) All the documents should be furnished in English language only. If the document provided by vendor is in any language other than English, it must be supported with its certified English translation.

*Minkosh Kumar*  
Minkosh Kumar 1-2-22  
Sr. Manager / ISE & CPL

*Amit Mittal*  
Amit Mittal  
DGM (EME)

*Rajesh Ranjan*  
Rajesh Ranjan  
AGM / ISE, CPL & GRI

Corrigendum to PQR No. ISE&CPL/2020-21/135  
for MAGNETIC STEEL SHEET VARNISH (AA27541)

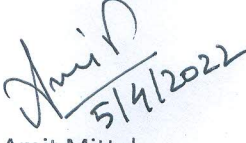
In the "EXPERIENCE" at Clause 1

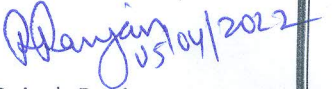
"Turbo-Generator of capacity 21 kV and above"

should be read as

"Turbo-Generator of voltage rating 21 kV and above"

  
Minkosh Kumar  
Sr. Manager / ISE & CPL

  
Amit Mittal  
DGM (EME)

  
Rajesh Ranjan  
AGM / ISE, CPL & GRI

### LIST OF CONTENTS

Sl.	Description	Page No
1	General	2
2	General Instructions - Common for Indigenous & Foreign enquiries	2-3
3	Delivery Terms	3-4
4	Delivery Schedule & Completion date	4
5	Transit Insurance	4
6	Force Majeure	4-5
7	LD/Penalty for delayed delivery/ performance	5-6
8	Indian Agents and Agency commission	6
9	Documentation	6-7
10	Pricing Terms	7
11	Price Validity	7
12	Taxes & Duties - Indigenous Purchase	7
13	Taxes & Duties - Foreign Purchase — Imports	8
14	Payment Terms	8
15	Inspection of Goods	8-9
16	Guarantee / Warranty and corresponding Repairs / Replacement of Goods	9
17	Evaluation and Loading Criteria	9
18	Variation of orders	9
19	Sub-contract	10
20	Recovery / deductions of amount from supplier	10
21	Safety clause for Purchase Orders	10
22	Non-Disclosure Agreement	10
23	Settlement of Disputes & Arbitration	10-11
24	Applicable Laws and Jurisdiction of Courts	11
25	Right of Rejection /Non- Placement of PO	11
26	Benefits earmarked for Purchase from Micro & Small Enterprises (MSEs) — Indigenous Purchase	11
27	Integrity Pact (IP) — Independent external monitors (IEM)	11-12
28	Fraud Prevention Policy	12
29	GSTIN	12
30	Right of Acceptance and Rejection	12
31	Deviation	12
32	Benefits earmarked to suppliers for Purchase under 'MAKE IN INDIA'	12-13
33	Restriction Under Rule 144 (Xi) of The General Financial Rules (GFR) 2017	13-14
34	Conciliation	14
35	Clause for Suspected Cartel Formation	14
36	Conflict of Interest	15
37	Suspension of The Business Dealings	15-16
38	Bid Security / Earnest Money Deposit (EMD)	16
39	Performance Security/Security deposit	17
40	Breach of Contract, Remedies And Termination	17

## GENERAL TERMS AND CONDITIONS (GTC) OF TENDER ENQUIRY

SL. NO.	DESCRIPTION
1	<b>General:</b>
A	These <b>General Terms &amp; Conditions (GTC)</b> shall apply to all tender enquiries, notice inviting tenders (NIT), request for quotations concerning the supply of goods and / or rendering of services to Bharat Heavy Electricals Ltd., FSIP, Jagdishpur (hereinafter referred to as BHEL or the Purchaser) or its Projects / Customers. <b>Special / supplementary/Notice Inviting Tender (NIT) terms and conditions of enquiry, if any, will override the terms and conditions mentioned in this GTC.</b>
2	<b>General Instructions - Common for Indigenous &amp; Foreign enquiries</b>
A	<b>Through E- procurement-</b>
	<p>i. Offer shall be submitted by the bidders in single / two parts as called in Tender enquiry.</p> <p>ii. Bid Part - I      Technical cum Commercial bid  Bid Part - II      Price bid</p> <p>iii. Suppliers shall quote <b>price</b> on BHEL/authorised third party service provider <b>e-procurement site</b>.  Any deviation from the price format shall be clearly brought out in the offer Bid part-I.</p> <p>The offer shall be uploaded on BHEL e-procurement site using Class III digital signature. <b>Bidders to put sign and seal on all the uploaded documents.</b> The quotation should be uploaded on the site before due date and time.</p> <p>Part-I of the bid shall contain complete item-wise scope of supply as offered vis-à-vis the scope of supply as per enquiry, all commercial terms and conditions etc. It is expected that bidders shall meet all our technical and commercial requirements and shall not deviate from them.</p>
B	Commercial Conditions quoted by the vendor in any place including as stated in bidder's 'General Terms and Conditions' if any, shall not be binding on the BHEL and the conditions contained in this GTC, including special conditions, if any, for this enquiry shall only prevail, unless agreed by BHEL.
C	<p><b><u>Wherever Reverse Auction is called for</u></b>  <b>REVERSE AUCTION (RA):</b>  "BHEL shall be resorting to Reverse Auction (RA) (Guidelines as available on <a href="https://www.bhel.com/supplier-registration">https://www.bhel.com/supplier-registration</a>) for this tender. RA shall be conducted among the techno-commercially qualified bidders. Price bids of all techno-commercially qualified bidders shall be opened and same shall be considered for RA. In case any bidder(s) do (es) not participate in online Reverse Auction, their sealed envelope price bid along with applicable loading, if any, shall be considered for ranking."</p> <p><b><u>Wherever Reverse Auction is not called for</u></b>  <b>PRICE BID OPENING:</b>  Tender shall be finalized via price bid opening of all the techno-commercially qualified bidders in place of RA.</p> <p>Price bid should contain only price of item. Anything other than price of item shall be invalid.  <i>Tender finalization mode (RA or Price bid opening) shall be specified in NIT / Special / supplementary terms and conditions of enquiry.</i></p>
D	The goods offered shall conform to BHEL specifications and / or National/International standards as mentioned in the Enquiry and the bidder is required to confirm his unconditional acceptance to the same. Vendors, seeking deviations from the specifications and any other conditions, may indicate the same clearly on a separate sheet, with reasons for such deviations. <b>BHEL reserves the right to reject the offer with deviations or load the deviations suitably for evaluation.</b>
E	Wherever, any make/ brand specific requirement is there in tender, the offers shall be submitted directly by Manufacturer/ OEM or his authorized agent/dealer/distributor only. Unsolicited offers shall be summarily rejected. In case both OEM and its Authorized agent/dealer/distributor quote against tender, offer of only OEM shall be considered.
F	Bid in <b>single part</b> or techno-commercial bid in <b>two-part</b> system (as the case may be) will be opened on the due date. In case of two part bid, price bids of techno-commercially acceptable bidder(s) only shall be opened on the assigned date.
G	In case of changes in scope and / or technical specification and / or commercial terms & conditions, having price implication, techno-commercially acceptable bidders shall be asked by BHEL to submit the impact of such changes on their price bids. In case a bidder opts to submit revised price bid instead of impact called for, then latest price bid shall prevail.



## GENERAL TERMS AND CONDITIONS (GTC) OF TENDER ENQUIRY

H	The bidders will submit Integrity Pact, duly signed by its authorized signatory, where called for in the enquiry.
I	Bidders who are not registered with BHEL FSIP, Jagdishpur may visit <a href="http://www.bhel.com">www.bhel.com</a> and may fill up online "Supplier Registration Form" on BHEL link ( <a href="http://supplier.bhel.in">http://supplier.bhel.in</a> ) along-with all the supporting documents.
J	BHEL expects that the bidder must respond to the enquiry. Regret letter, with valid reasons for not participating in the tender will be submitted where the bidder is unable to submit offer. Repeated lack of response (Not Quoted in last four consecutive tenders or all enquiries in last two years whichever is earlier) on the part of vendor may lead to his deletion from BHEL's approved vendor list.
K	Goods shall be properly packed to avoid transit damage. Suitable markings shall be provided to identify the goods with that of the PO No. and the consignee details.
L	Goods shall be consigned to Store Officer, BHEL, FSIP, IA Jagdishpur Dist- Amethi (U.P.) India, unless otherwise specified in the PO.
M	All corrigenda, addenda, amendments, time extensions, clarifications etc. to the tender will be hosted on BHEL website ( <a href="http://www.bhel.com">www.bhel.com</a> )/ <a href="https://eprocurebhel.co.in/nicgep/app">https://eprocurebhel.co.in/nicgep/app</a> eProcurement website only.
N	In the course of evaluation, if more than one bidder happens to occupy L1 status, effective L1 will be decided by soliciting discounts from the respective L1 bidders. In case more than one bidder happens to occupy the L1 status even after soliciting discounts, the L1 bidder shall be decided by a toss / draw of lots, in the presence of the respective L1 bidder (s) or their representative(s). Ranking will be done accordingly. BHEL's decision in such situations shall be final and binding.
O	The Purchaser can consider awarding tendered quantities among more than one bidder (after acceptance of L1 price by the other bidders) in the manner and proportion disclosed in the tender conditions. Wherever the numbers of qualified responses (N) are three or more, the distribution shall be limited to (N-1) qualified responses. Distribution in case of two qualified bidders shall be as per BHEL's discretion only. Purchaser can also consider awarding of part of the tendered quantity to other than L1 bidder at L1 counter offered rates, if the quantity offered by the L1 bidder is less than the quantity tendered for. BHEL can also award order to L1 bidder/counter offer accepted bidders in case any bidder is not supplying/delaying the supplies and in this case the distributed quantity shall not be considered in loading share. The loading of Order shares on suppliers will also be subject to their performance (Quality, Delivery and Service) for the supplies made against Purchase Orders. The suppliers with consistence good performance will be preferred over poor performance supplier and encouraged with more order share. Depending upon performance in supplies BHEL shall go to redistribute the pending orders/shares of poor performer to other suppliers whose performance in supplies is better.
P	The bidder shall submit price bid strictly in the price format, wherever provided for, in the enquiry. Any attempt on the part of the bidder to alter the contents of the price bid format in any manner, which in the opinion of BHEL can vitiate the tendering process, will lead to rejection of the bid, <b><i>besides BHEL taking appropriate punitive action as deemed fit as per policy.</i></b>
Q	In case the bidder decides to sub-contract part of his activity / work to some of his vendors, details of such intended subcontracting shall be mentioned in the bid. This will however not absolve the bidder from his contractual obligations and responsibilities.
R	Wherever the minimum reserved capacity is called for in the tender, the offers of such bidders, who do not quote for the minimum reserved capacity, are liable to be rejected.
3	<b>Delivery Terms</b>
A	<b>Indigenous Purchase</b>
	Goods shall be delivered on 'FOR Destination' basis (with freight and insurance in bidder scope) to the named destination unless otherwise called for in the enquiry.
B	<b>Foreign Purchase — Imports</b>

## GENERAL TERMS AND CONDITIONS (GTC) OF TENDER ENQUIRY

B1	<ol style="list-style-type: none"> <li>1. Goods shall be despatched by Sea, unless stated otherwise in the enquiry or purchase order.</li> <li>2. Terms of Delivery for Sea shipment shall be on CFR / CIF basis with 14 days' detention free period for FCL (Full Container Load) Cargo of GP &amp; HC Containers.</li> <li>3. For other cases - Other than GP &amp; HC Containers, LCL Cargo shall be delivered at Nhava Sheva (JNPT) &amp; Break-bulk Cargo at Mumbai (MPT).</li> <li>4. For Air consignments, the terms of delivery shall be FCA at BHEL nominated Airport.</li> <li>5. Freight amount shall be indicated separately in the offer in case of CIP/CFR/CIF.</li> <li>6. The number of detention free days and destination charges payable to shipping line must be mentioned in your offer and also on the Bill of Lading.</li> <li>7. Offer received on FOB basis may be considered on an exceptional basis. BHEL will load freight, marine insurance &amp; shipping line port handling charges etc. to work out landed cost at Sea Port.</li> <li>8. Please visit BHEL website for details of named Air ports and Sea ports. Name of the gateway port so chosen by the Seller shall be indicated by the Bidder in his offer.</li> </ol>
B2	<ol style="list-style-type: none"> <li>1. For delivery of FCL (Full Container Load) cargo, the Bidder shall provide minimum <b>14 days' detention free period</b> from the date of delivery at Port of Discharge / Place of Delivery (in case of ICD). Wherever the detention free period offered is less than 14 days, the bids shall be <b>loaded</b> for the period short of 14 days' period.</li> <li>2. <u>Port Congestion charges or any additional charges claimed by the shipping line at Port of Discharge / Place of Delivery shall be to the Seller's account.</u></li> </ol>
C	If bidder insists for Ex Works Delivery in FOR tenders, BHEL shall load for transportation charges as per BHEL transport rate contract. In case of rate contract is not available, BHEL may seek budgetary offer for transportation charges.
4	<b>Delivery Schedule &amp; Completion date</b>
A	<ul style="list-style-type: none"> <li>• Instead of writing specific date against delivery offered, bidder shall commit delivery period in number of days / weeks/ months to suit the delivery period indicated in the enquiry.</li> <li>• Commencement of delivery period shall be reckoned from the date of PO / LOI or any other agreed milestone.</li> <li>• Seller shall deliver the goods in the manner and schedule agreed under the Purchase order.</li> <li>• Goods shall be delivered within contractual period or any extension thereof, if any, granted by the Purchaser.</li> <li>• If delivery is linked to approval of documents, time for submission of such documents to be indicated and delivery period to be indicated from approval of documents. This delivery schedule will be considered for processing delivery extension, wherever applicable.</li> <li>• BHEL reserves the right to cancel the order if material is not delivered within PO scheduled delivery.</li> <li>• In case of unsatisfactory performance on quality / delivery BHEL will have right to discontinue the contract in part or full.</li> </ul>
B	In case of foreign supplies, the date of Bill of Lading (B/L) or AWB shall be taken as actual date of delivery.
C	In case of Indigenous bidders, the date of delivery at named destination in India shall be taken as contractual delivery completion date where delivery terms are FOR destination.
D	In case of 'Ex-works' delivery terms, the date of Intimation by supplier to lift the material or date of invoice, whichever is earlier, shall be the contractual delivery completion date.
5	<b>Transit Insurance</b>
	Except where delivery terms are agreed on CIF basis for Imports & FOR destination basis for indigenous purchases, transit insurance will be covered by BHEL under its Open Marine Transit Insurance Policy. Seller shall inform dispatch particulars with value of consignment to the Purchaser within 07 days of dispatch for BHEL to arrange insurance coverage in its policy. Failure on the part of seller to inform dispatch particulars will make him liable to pay for any transit damages / losses suffered by the Purchaser.
6	<b>Force Majeure</b>
	Notwithstanding anything contained in the contract, neither the Seller nor the Purchaser shall be held responsible for total or partial non-execution of any of the contractual obligations, should the obligation become unreasonably onerous or impossible due to occurrence of a 'Force Majeure' which directly affects the obligations to be performed by the Purchaser or the Seller; Such events include war, military operations of any nature, blockages, revolutions, insurrections, riots, civil commotions, insurgency, sabotage, acts of public enemy, fires, explosion, epidemics, quarantine restrictions, floods, earthquake, or acts of God, restrictions by Govt. authorities; over which the Seller or the Purchaser has no control.

	<p>The party claiming to be affected by force majeure shall notify the other party in writing without delay, within two weeks on the intervention and on the cessation of such circumstance. Extension of time sought by the Seller along with supporting evidence and so granted by the Purchaser for the supply/ work affected, if any, shall not be construed as waiver in respect of remaining deliveries. Rescheduling of deliveries on account of force majeure conditions, if so agreed by the Purchaser, will not entail the Seller to claim any increase in the price on whatsoever account.</p> <p>Notwithstanding above provisions, Purchaser shall reserve the right to cancel the order/ Contract, wholly or partly, in order to meet the overall project schedule and make alternative arrangements. If deemed necessary, Purchaser may takeover partly processed material at a mutually agreed price.</p>
7	<p><b>LD/Penalty for delayed delivery/ performance.</b></p> <p>Subject to force majeure conditions,</p> <p>I. LD shall be 0.5 % of the total order value per week of delay or part thereof subject to a maximum of 10% of the total order value.</p> <p>II. In case of staggered delivery schedule, LD shall be 0.5 % of the undelivered portion per week of delay or part thereof subject to a maximum of 10% of the total order value of that lot. However, even if a staggered delivery schedule for Capital Machine / BOPs is agreed, the LD cap will be levied on total order value and not undelivered portion of the order value.</p> <p>III. In case of any amendment/ revision, the LD shall be linked to the amended / revised PO value.</p> <p>A Any loading on LD/penalty clause shall be to the extent to which it is not agreed to by the bidder (at offered value). The same shall be intimated separately prior to price bid opening.</p> <p><b>Note: "Recovery of LD will not include GST".</b></p> <p>Date of Gate entry at BHEL shall be considered as date of material receipt for LD purpose except Ex Works PO.</p> <p>In case the contractually agreed delivery date falls on a holiday in BHEL FSIP Jagdishpur, the next working day shall be taken as contractual delivery date for compliance and applicability of LD / penalty.</p> <p>In case any supply is rejected by BHEL, Receipt date of replacement material shall be considered as date of material receipt for LD purpose.</p>
B	<p><b>Risk Purchase</b></p> <p>If the material is not supplied within the agreed delivery period, BHEL reserves the right to cancel the order and purchase the material from alternate source (s) at the Risk and Cost of the Seller along with appropriate action as per BHEL extant rules. In such an event, it shall be obligatory on the part of seller to make good any loss suffered by the purchaser.</p> <p>Amount to be recovered in case of risk purchase shall be calculated as below:</p> <p>Risk and Cost against Balance Work :</p> <p><b>Risk &amp; Cost Amount= [(A-B) + (A x H/100)]</b></p> <p>Where,</p> <p>A = Value of Balance scope of Work/ Supply (*) as per rates of new contract</p> <p>B = Value of Balance scope of Work/ Supply (*) as per rates of old contract being paid to the contractor/ supplier at the time of termination of contract i.e. inclusive of PVC &amp; ORC, if any.</p> <p>H = Overhead Factor to be taken as 5</p> <p>In case (A-B) is less than 0 (zero), value of (A-B) shall be taken as 0 (zero).</p> <p>*(Balance scope of work/ supply)</p> <p>Difference of Contract Quantities and Executed Quantities as on the date of issue of Letter for 'Termination of Contract', shall be taken as balance scope of Work/ Supply for calculating risk &amp; cost amount.</p> <p>Contract quantities are the quantities as per original contract. If, Contract has been amended, quantities as per amended Contract shall be considered as Contract Quantities.</p> <p>Items for which total quantities to be executed have exceeded the Contract Quantities based on drawings issued to contractor from time to time till issue of Termination letter, then for these items total Quantities as per issued drawings would be deemed to be contract quantities. Substitute/ extra items whose rates have already been approved would form part of contract quantities for this purpose. Substitute/ extra items which have been executed but rates have not been</p>



## GENERAL TERMS AND CONDITIONS (GTC) OF TENDER ENQUIRY

	<p>approved, would also form part of contract quantities for this purpose and rates of such items shall be determined in line with contractual provisions.</p> <p>However, increase in quantities on account of additional scope in new tender shall not be considered for this purpose.</p> <p><b>NOTE:</b> In case portion of work is being withdrawn, contract quantities pertaining to portion of work withdrawn shall be considered as 'Balance scope of work/supply' for calculating Risk &amp; Cost amount.</p>		
<b>8</b>	<b>Indian Agents and Agency commission</b>		
A	BHEL prefers to deal directly with Foreign vendor, wherever required, for procurement of Goods. However if the Foreign Principal desires to avail services of an Indian Agent, then the Principal should ensure compliance to "regulatory guidelines" which will require submission of an agency agreement.		
B	The CFR / CIF price quoted will be deemed to be inclusive of Indian Agency commission. Agency commission as disclosed by the bidder in his quoted CFR / CIF price will be paid in Indian Rupees on receipt & acceptance of Materials or it's installation at destination, as the case may be. The lower of the TT buying rate prevailing on the date of technical bid opening or price bid opening shall be considered for computation of Agency commission.		
C	In a tender either the Indian Agent on behalf of Principal / OEM or the Principal / OEM itself can bid, but both cannot bid simultaneously for same item / product in the same Tender. In case bids are received from both the Principal / OEM and the agent, bid received from the agent will be ignored.		
D	If an agent submits Bid on behalf of the Principal / OEM, the same agent shall not submit bid on behalf of another Principal / OEM in the Tender, for the same Item / Product.		
<b>9</b>	<b>Documentation:</b>		
A	<b>Indigenous Purchase</b>		
	Seller shall arrange to send to the consignee, Original Tax invoice (Buyer's copy and duplicate for Transporter), Commercial invoice in duplicate, consignee copy of LR & 2 sets each of Packing list, Test certificate, Guarantee / Warranty certificate, O & M manuals (where applicable), immediately on despatch of the goods. The distribution of such documents will be specified in the Purchase order.		
B	<b>Foreign Purchase — Imports</b>		
	<p><b>A. Vendor to share immediately Bill of lading with Import Invoice and packing list of material at <a href="mailto:mssea@bhel.in">mssea@bhel.in</a> and incorporate following detail in the bill of lading:</b></p> <p><b>a. Import &amp; export Code (IEC) of importer;</b></p> <p><b>b. GST Identification No (GSTIN) of importer;</b></p> <p><b>c. Official email id of importer (to be used for correspondence by shipping lines and Customs) – <a href="mailto:mssea@bhel.in">mssea@bhel.in</a> to be included.</b></p> <p><b>B. Seller shall send 1 set of following documents, in English, within 7 days of B/L date / 1 day of AWB date by courier to the Purchaser.</b></p> <ol style="list-style-type: none"> <li>1. Express / Original 'Clean on board' Bill of Lading / AWB.</li> <li>2. One set of Commercial Invoice, Packing list indicating container-wise Gross weight, Net weight, CBM volume, No. of packages with Dimensions of each package.</li> <li>3. Original Certificate of Country of Origin issued by Chamber of Commerce.</li> <li>4. One set of Original Test Certificates and O&amp;M Manual where called for.</li> <li>5. Fumigation / Phyto Sanitary Certificate wherever cargo is packed in wooden packing or packing of plant origin material is used.</li> <li>6. Supplier should additionally forward 2 sets of original documents mentioned at point 1 to 5 along with original bill to Lading through any international courier service / registered airmail or AWB by captain's mail within three days of obtaining the same directly to the following:</li> </ol> <table style="width: 100%; border: none;"> <tr> <td style="width: 50%; vertical-align: top;"> <p>(i) Head- M.S Regional Operations Division BHEL 14th Floor Centre-1 World Trade Centre, Cuffe Parade Colaba, Mumbai 400 005 INDIA E-mail: <a href="mailto:mssea@bhel.in">mssea@bhel.in</a></p> </td> <td style="width: 50%; vertical-align: top;"> <p>(ii) Head- Finance Administrative Bldg. BHEL, FSIP, IA Jagdishpur Amethi, 227817, UP, India</p> </td> </tr> </table>	<p>(i) Head- M.S Regional Operations Division BHEL 14th Floor Centre-1 World Trade Centre, Cuffe Parade Colaba, Mumbai 400 005 INDIA E-mail: <a href="mailto:mssea@bhel.in">mssea@bhel.in</a></p>	<p>(ii) Head- Finance Administrative Bldg. BHEL, FSIP, IA Jagdishpur Amethi, 227817, UP, India</p>
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## GENERAL TERMS AND CONDITIONS (GTC) OF TENDER ENQUIRY

	<p>And <b>confirm forwarding details</b> to Purchase Officer, BHEL, FSIP, IA Jagdishpur 227817, Amethi , UP, India <u>through email</u>.</p> <p>7. In case the Seller decides to negotiate all 3 originals of B/L / AWB along with all original documents through negotiating Bank, non-negotiable documents (NNDs) consisting of copy of B/L / AWB &amp; documents mentioned at Sl. no. 11- B2 to B5 will be sent by e-mail to the Purchaser at his e-mail address given in the PO. Other documents, as required, will be separately indicated in the Purchase Order. Additional expenditure, if any, incurred by the Purchaser by way of detention / demurrage, resulting out of delay attributable to the Seller in providing Negotiable documents, will be recovered from the Seller. In case any discrepancy is raised by bankers / BHEL with respect to documents submitted, vendor to facilitate clearance of goods through Delivery Order.</p>
C	<b>General</b>
	<ol style="list-style-type: none"> <li>1. For Hazardous chemicals, the materials safety data sheet (MSDS) is to be submitted.</li> <li>2. All certificates as called must be sent. BHEL may test any goods supplied and their decision is final irrespective of supplier's certificates. If test certificate and guarantee certificate are not received along with the document stipulated in these specifications, BHEL reserves the right to get the material tested and recover the expenses from the supplier without awaiting supplier's confirmation.</li> </ol>
10	<b>Pricing Terms:</b>
	Prices once quoted shall remain firm within the validity or any extension thereof for placement of order, till complete execution of the order, without any escalation / increase for any reason, whatsoever, unless specifically provided for in the Enquiry & PO. In case of foreign vendors, the quoted price shall be taken as inclusive of Third Party Inspection and testing charges as called for in the NIT.
11	<b>Price Validity :</b>
	Unless stated otherwise in the enquiry, offer shall be valid for a period of <b>90 days</b> from the date of Techno- commercial (Part-I) bid opening date.
12	<b>Taxes &amp; Duties - Indigenous Purchase:</b>
A	Vendor to ensure timely remittance of SGST, CGST, IGST as applicable in time as per law.
B	Vendor to ensure compliance to filing of monthly GST sales return including BHELs supplies by 10 <sup>th</sup> of next calendar month in the online GST portal wherever applicable.
C	Vendors to declare filing of timely returns and GST remittance / likely remittance / ITC adjustment along with invoice.
D	Vendor to submit invoices compliant with GST invoice Rules
E	Vendors to comply with all statutory provisions as may be applicable at the time of despatch / sale. Any additional financial liability to BHEL on account of non-compliance by vendors shall be borne by them and shall be adjusted / recovered from the vendors. BHEL reserves the right to review the existing offers / contracts for any revision in terms, which may arise due to change in any statutory provisions to ensure that the benefit accrues to BHEL.
F	Vendor to ensure TAX INVOICE submission along with consignment.
G	<p>In respect of cases where the liability to discharge GST is on BHEL under reverse charge mechanism, vendors have to ensure timely submission of invoices and delivery of material / services to BHEL, so that there is no mismatch on both activities. In case there is any additional financial liability on BHEL on account of default on the part of the vendor on submission or delivery of material / services the same shall be passed on to them.</p> <p>In respect of free issue material by BHEL, vendors have to return the processed material within the time line as per the provisions of GST. In case of any additional tax liability on BHEL on account of non-compliance by the vendor, the additional financial implications on BHEL shall be passed on to the vendor.</p>
H	Vendors to provide the applicable HSN / SAC codes as called for in the enquiry.
I	<b>e-Invoicing:</b> In line with notifications of the Government of India in the Ministry of Finance (Department of Revenue), GST invoices are to be uploaded by vendors on the Invoice Registration Portal (IRP) as per applicability of relevant notifications and shall submit the unique 'Invoice Reference Number (IRN)' after digitally signing the e-invoice generated by IRP. It is important to note that where a vendor is required to issue an e-invoice but fails to do so, then such invoice would not be treated as a valid invoice under GST law for availing input tax credit (ITC).



## GENERAL TERMS AND CONDITIONS (GTC) OF TENDER ENQUIRY

13	<b>Taxes &amp; Duties - Foreign Purchase — Imports</b>
	The offered prices shall be <u>inclusive of all the Taxes and duties</u> as applicable in the country of bidder / country of dispatch for the quoted CFR / CIF price.
14	<b>Payment Terms-</b>
A	<b>Indigenous:</b> 100% payment in 90 days of receipt (45 days for MSE having UDYAM certificate, registered suppliers as per relevant Act in force), subject to acceptance of material at BHEL, on direct presentation of the documents. In case of despatch of material to site directly, site certification for receipt of materials is required unless otherwise provided for in the PO. GST amount shall be released only after the same is credited in BHEL account in GSTR 2.
B	<b>Foreign:</b> 100% direct Payment payable on 90 <sup>th</sup> day of B/L / AWB.
	<b>Any deviation from the above payment terms, if accepted (by BHEL), shall be loaded as per below point:</b>  (i) Base rate of SBI (as applicable on the date of bid opening; Techno-commercial bid opening in case of two part bids) + 6% shall be considered for loading for the period of relaxation sought by bidders.  (ii) Wherever LC payment terms are not offered in NIT and the same is insisted by bidder(s), all LC related bank charges to be incurred by BHEL shall also be loaded.  (iii) In case of deviation w.r.t. LC payment terms offered in NIT, the loading shall be done for all LC related bank charges to be incurred by BHEL.
C	Foreign vendors to submit declaration of <b>Permanent Establishment and Business Connection (PEBC)</b> for remittances purpose. Declaration to be submitted in required formats whichever is applicable as per their transaction entered into with BHEL. In the absence of certificates from the vendor, withholding tax at applicable rates along with surcharge and cess will be recovered at the time of remittance to the vendor.
D	Foreign vendors to submit <b>Tax Residency Certificate (TRC) &amp; Form 10 F</b> (for obtaining DTAA benefits) in respect of services. The TRC (tax residency certificate) is to be issued by the authorities of the government of vendor's country. If the informative part of the format (other than residency) is not furnished by the authorities the same may be furnished by the vendor as a declaration.
15	<b>Inspection of Goods</b>
A	The Seller shall give adequate notice, of 1 week (unless otherwise stated ) or as mutually agreed period, in writing to the Purchaser (in case Customer inspection is involved) or BHEL appointed TPIA about the date and place at which the goods will be ready for inspection/ testing, as provided for in the contract.
B	Purchaser or his authorized representative shall be entitled to carry out inspection of material and Workmanship / Surveillance Audit at Seller's premises or at his sub-contractor's premises at all reasonable times during execution of contract; Such inspection, examination and testing, if made, shall not absolve the Seller from his obligations under the contract.  Wherever required, BHEL may carry out testing at BHEL's testing Lab and in case of any rejection during such testing, replacement / rectification, as required, will have to be done by Supplier. If BHEL carries out any rectification of such rejected material, such cost will be recovered from Supplier's Bills. In case of Customer inspection as Supplier's Works, inspection clearance to be obtained from Customer and submitted to BHEL.
C	BHEL's representative from unit or Corporate Quality (CQ) is authorised to carry out audits along with TPIA at vendor's works before clearing the items for despatch.
D	All costs related to inspections and re-inspections shall be borne by the Seller. In case of inspection by BHEL and / or BHEL's customer, the cost of to & fro passage and Boarding & Lodging shall be borne by the Purchaser / Customer, unless otherwise specifically agreed. In case of foreign vendors, the cost of third party inspection, where called for, shall be deemed to be included in the quoted price. Seller shall be responsible to provide assistance such as labour, materials, electricity, fuels, stores, apparatus, instruments at his cost, as may be required and as may be reasonably demanded to carry out such tests effectively.

E	<p><b>REJECTION:</b> If any goods are rejected, BHEL shall be at liberty to take action as per following:</p> <p>a) Allow the supplier, wherever mutually agreed, to rectify the rejected goods at BHEL's works within reasonable time as fixed by BHEL.</p> <p><b>or</b></p> <p>b) Allow the supplier to make free replacement within a specified period. Rejected goods can be lifted by the supplier there after.</p> <p><b>or</b></p> <p>c) In case payment has been done, allow supplier to refund equivalent value of rejected material by NEFT / RTGS or furnish Bank Guarantee for same amount before lifting the rejected goods. Fresh replacement shall be regulated as per terms and condition of the original Purchase Order. In case payment has not been done, allow the supplier, wherever mutually agreed, to rectify the rejected goods at supplier's works within reasonable time as fixed by BHEL.</p> <p><b>or</b></p> <p>d) Terminate the contract either in part or in whole at the discretion of BHEL and recover the loss, if any, from the supplier.</p> <p><b>or</b></p> <p>e) Any goods rejected by BHEL must be removed by the supplier after making payment through NEFT / RTGS within 45 days from the date of intimation of rejection or 30 days after receipt of the intimation of rejection whichever is earlier. If vendor fails to lift or allow despatch of rejected material at his cost within 90 days from the intimation of rejection, his claim on rejected material shall cease.</p>
16	<p><b>Guarantee / Warranty and corresponding Repairs / Replacement of Goods</b></p> <p>Manufacturer's works test / infection certificates shall be furnished along with the guarantee that material conforms strictly to the specification for general &amp; special conditions as laid down in the purchase order. Goods shall comply with the specifications for material, workmanship and performance. The Guarantee/ Warranty shall be for a period of 12 months from the date of receipt. If the delivery is found non-compliant during the Guarantee/ Warranty period, leading to rejection, the Seller shall arrange free replacement / repair of goods, within one month from the date of intimation or any mutually agreed period. The rejected goods shall be taken away by the Seller at his cost and replaced on Delivered Duty Paid (DDP) (FOR - BHEL Stores / designated destination basis) within such period. In the event of the Seller's failure to comply, Purchaser may take action as appropriate, including Repair / Replenish rejected goods &amp; disposal of rejections, at the risk &amp; cost of the Seller.</p> <p>In case the defects attributable to Seller are detected during processing of the goods at purchasers/ his subcontractor's works, the Seller shall be responsible for free replacement / repair of the goods as required by the purchaser.</p>
17	<p><b>Evaluation and Loading Criteria:</b></p> <p>Evaluation of the tender shall be on the basis of delivered cost, i.e. '<b>total cost to BHEL</b>' w.r.t the technical scope and commercial conditions finalized after techno-commercial clarifications (after considering, inter alia, Customs Duty and GST / Other taxes as applicable/Other applicable loading). Exchange rate (TT selling rate of State Bank of India) applicable on the date of Part-I bid opening shall be considered for evaluation of foreign bids. If the relevant day happens to be a bank holiday in India, then the FOREX rate as on the previous bank working day shall be taken for evaluation.</p> <p>Foreign suppliers shall ensure that the benefits as applicable under Comprehensive Economic Partnership Agreement (CEPA) with Government of India are disclosed in the bid &amp; relevant documents such as Certificate of Country of Origin, issued by the appropriate authority in the country of Export is provided by the vendor along with dispatch documents. Bids shall be evaluated with such applicable benefits. In the event of Seller failing to provide appropriate documents for Purchaser to avail disclosed concessional duty benefits in India, financial loss, so incurred, will be to the Seller's account.</p> <p>The evaluation currency for this tender shall be <b>INR (Indian Rupees)</b>.</p>
18	<p><b>Variation of orders</b></p> <p>No variation to the Purchase order is permitted unless authorised in writing and signed by or on behalf of purchase executive, BHEL Jagdishpur.</p>



## GENERAL TERMS AND CONDITIONS (GTC) OF TENDER ENQUIRY

19	<b>Sub-contract</b>
	BHEL's order or part there off, if further to be subcontracted in exceptional circumstances the details of subcontracting and to whom to be subcontracted shall be furnished to BHEL and written permission shall be obtained from BHEL. However, it shall not absolve the supplier of the responsibility of fulfilling BHEL order requirements.
20	<b>Recovery / deductions of amount from supplier</b>
	<p>A) Any amount on account of recovery from consignor / supplier under any condition shall be liable to be adjusted against any amount payable to the consignor / supplier against bills.</p> <p>B) For any deficiency in supplies where deduction is involved, an amount as decided by BHEL, shall be deducted from supplier's bills.</p>
21	<b>Safety clause for Purchase Orders</b>
	<p>The vendors shall maintain and ensure sufficient safety measures as required for inspections and test like HV test. Pneumatic test, Hydraulic test Spring test, Bend test, Material handling and safe working environment etc. to enable Inspection Agency for performing inspection.</p> <p>The vendor shall ensure that all the safety precautions specified in factories Act 1948 chapter-IV Section-21 to 41 are complied with respect to equipment's to be inspected.</p> <p>If any test equipment is found not complying with proper safety requirement, then the inspection agency may withhold inspection, till such time the desired safety requirements are met.</p>
22	<b>Non-Disclosure Agreement</b>
	<p>All Drawings and technical documents relating to the product or it's manufacture submitted by one party to the other, prior or subsequent to the formation of contract, shall remain property of the submitting party. Drawing, technical documents or other technical information received by one party, shall not without the consent of the other party, be used for any other purpose than that, for which they were provided. Such technical information shall not without the consent of the submitting party, otherwise be used or copied, reproduced, transmitted or communicated to a third party. Patterns supplied by BHEL will remain BHEL's property which shall be returned by the bidder on demand to BHEL. Bidder shall in no way share or use such intellectual property of BHEL to promote his own business with others. <b><u>BHEL reserves the right to claim damages from the bidder, or take appropriate penal action as deemed fit against the bidder, for any infringement of the provisions contained herein.</u></b></p>
	<p><b>DRAWINGS, PATTERNS &amp; TOOLS:</b> All drawings, patterns &amp; tools supplied by BHEL or made at BHEL's expense are BHEL's property. These cannot be used or referred to any other party and must only be used in the execution of BHEL's orders. These should be preserved at the supplier's cost for a period of not less than 5 years. Patterns &amp; tools should be returned to BHEL within 90 days of issue of the same.</p>
23	<b>Settlement of Disputes &amp; Arbitration</b>
A	All questions / interpretations regarding subject matter of the Contract shall be decided by the Purchaser on the request of the Seller and the decision of the Purchaser shall be final.
B	In case of dispute, steps shall be taken by the parties to the contract to settle the same through negotiations.
C	In case, dispute is not settled in negotiations, it shall be referred to Conciliator appointed by the competent authority of the Purchaser.
D	<p>Except as provided elsewhere in this Contract, in case amicable settlement is not reached between the Parties, in respect of any dispute or difference; arising out of the formation, breach, termination, validity or execution of the Contract; or, the respective rights and liabilities of the Parties; or in relation to interpretation of any provision of the Contract; or, in any manner touching upon the Contract, then, either Party may, by a notice in writing to the other party refer such dispute or difference to the sole arbitration of an arbitrator appointed by Head of the BHEL Unit/Region/Division issuing the Contract. The Arbitrator shall pass a reasoned award and the award of the Arbitrator shall be final and binding upon the Parties. Subject as aforesaid, the provisions of Arbitration and Conciliation Act 1996 (India) or Statutory modifications or re-enactments thereof and the rules made thereunder and for the time being in force shall apply to the arbitration proceedings under this clause. The seat of arbitration shall be Sultanpur/Amethi.</p> <p>The cost of arbitration shall be borne as per award of the Arbitrator.</p> <p>Subject to the arbitration in terms of Clause above, the Courts at Sultanpur/Amethi shall have exclusive jurisdiction over any matter arising out of or in connection with this Contract.</p> <p>Notwithstanding the existence or any dispute or differences and / or reference for the arbitration, the Contractor shall proceed with and continue without hindrance the performance of its obligations under this Contract with due diligence and</p>



## GENERAL TERMS AND CONDITIONS (GTC) OF TENDER ENQUIRY

	expedition in a professional manner except where the Contract has been terminated by either Party in terms of this Contract.
	<b>In case of Contract with Public Sector Enterprise (PSE) or Government Department, the following shall be applicable:</b> In the event of any dispute or difference relating to the interpretation and application of the provisions of the Contract, such dispute or difference shall be referred by either Party for arbitration to the sole arbitrator in the Department of Public Enterprises to be nominated by the Secretary to the Government of India in-charge of the Department of Public Enterprises. The Arbitration and Conciliation Act, 1996 shall not be applicable to arbitration under this clause. The award of the arbitrator shall be binding upon the Parties to the dispute, provided, however, any Party aggrieved by such award may make further reference for setting aside or revision of the award to the Law Secretary, Department of Legal Affairs, Ministry of Law and Justice, Government of India. Upon such reference the dispute shall be decided by the Law Secretary or the Special Secretary or Additional Secretary when so authorized by Law Secretary, whose decision shall bind the Parties hereto finally and conclusively. The Parties to the dispute will share equally the cost of arbitration as intimated by the Arbitrator.
E	The Seller shall continue to perform the contract, pending settlement of dispute(s).
24	<b>Applicable Laws and Jurisdiction of Courts</b>
	Indian laws both substantive and procedural, for the time being in force, including modifications thereto, shall govern the Contract including Arbitration proceedings. The competent Courts at Sultanpur/Amethi in the State of Uttar Pradesh, India shall have sole jurisdiction.
25	<b>RIGHT OF REJECTION /NON- PLACEMENT OF PO:</b> BHEL reserves the right to accept the offers in part or in full, or cancel the Tender enquiry without assigning any reason.
26	<b>Benefits earmarked for Purchase from Micro &amp; Small Enterprises (MSEs) — Indigenous Purchase</b>
A	MSE bidders must submit the valid UDYAM certificate along with their bid w.r.t. their respective MSE status as per extant norms. Date to be reckoned for determining the deemed validity will be the last date of Technical bid submission. Non-submission of such document will lead to consideration of their bid, at par with other bidders and MSE status of such bidders shall be shifted to Non- MSE supplier till the supplier submit these documents.
B	In tender, participating MSEs quoting price within price band of L1+15% shall also be allowed to supply a portion of requirement by bringing down their price to L1 price in a situation where L1 price is from someone other than a MSE and such MSE shall be allowed to supply up to 25% of total tendered value. In case of more than one such MSE, the supply shall be shared proportionately. A quantum of 6.25% out of 25% quantity, so earmarked, will be reserved for MSE's owned by SC / ST entrepreneurs who submit their bid with relevant documents provided that in event of failure of such MSE(s) to participate in tender process or meet tender requirements and L1 price, 6.25% sub-target for procurement earmarked for MSE(s) owned by SC or ST entrepreneurs shall be met from other MSE(s). <b>Special provision for Micro and Small Enterprises owned by Women:</b> 3% reservation for women owned MSEs under following conditions:- i. In case of Proprietary MSE, proprietor is woman. ii. In case of Partnership MSE, the woman partner is holding at least 51% share in the unit. iii. In case Private limited companies, at least 51% share is held by woman promoters.  <b>In case of indivisible tender the full quantity shall be awarded to L1.</b>
27	<b>Integrity Pact (IP) — Independent external monitors (IEM)</b> For tenders in which integrity pact is applicable, following points stand valid :
A	IP is a tool to ensure that activities and transactions between the company and its bidders / contractors are handled in a fair, transparent and corruption free manner. A panel of Independent External Monitors (IEMs) have been appointed to oversee implementation of IP in BHEL. The IP as enclosed with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this pact would be a preliminary qualification. Name : ----- Address : ----- mail : ----- } As indicated in NIT / enquiry : _____

## GENERAL TERMS AND CONDITIONS (GTC) OF TENDER ENQUIRY

B	<p>Please refer Section 8 of the IP for roles and responsibilities of IEMs. In case of any complaint arising out of tendering process, the matter may be referred to the IEM mentioned in the tender.</p> <p><b>NOTE:</b> No routine correspondence shall be addressed to the IEM (phone / post / e-mail) regarding the clarifications, time extensions or any other administrative queries, etc. on the tender issued. All such clarifications / issues shall be addressed directly to the tender issuing (procurement) department.</p>
28	<p><b>Fraud Prevention Policy :</b> The Bidder along with its associate / collaborators / sub-contractors / sub-vendors / consultants / service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <a href="http://www.bhel.com">www.bhel.com</a> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.</p>
29	<p><b>GSTN nos. of vendors as well as GSTN No of BHEL must be mentioned on the invoices/bills of the materials. Please note that correct HSN code as well as rate of GST be mentioned in the invoice/bills.</b></p> <p>BHEL FSIP GSTIN Reg. No: <b>09AAACB4146P2ZC</b> State Code: <b>09</b> (Uttar Pradesh)</p>
30	<p><b>(a) Right of Acceptance:</b> BHARAT HEAVY ELECTRICALS LIMITED JAGDISHPUR reserves the right to reject any or all the bids/quotations without assigning any reason thereof. BHEL also reserves the right to increase or decrease the tendered quantities. Bidders should be prepared to accept order for reduced quantity without any extra charges.</p> <p><b>(b) Right of Rejection /Non- Placement of PO:</b> BHEL reserves the right to accept the offers in part or in full or cancel the Tender enquiry/PO without assigning any reason.</p> <p><b>(c)</b> Wherever BHEL business interest will contradict with any supplier, offer of that supplier may be rejected.</p>
31	<p><b>Deviation:</b> Any of the terms and conditions not acceptable to supplier, shall be explicitly mentioned in the tender. Otherwise, it will be treated as that all those terms and conditions as mentioned in the tender are acceptable in Toto.</p>
32	<p><b>Benefits earmarked to suppliers for Purchase under 'MAKE IN INDIA'</b></p>
	<p>Compliance to <b>MAKE IN INDIA</b> (MII) circular issued by GOI: "For this procurement, the local content to categorize a supplier as a Class I local supplier / Class II local supplier / Non-Local Supplier and purchase preference to Class I local supplier, is as defined in Public Procurement (Preference to Make in India), Order 2017 dated 04.06.2020 issued by DPIIT. In case of subsequent orders issued by the nodal ministry, changing the definition of local content for items of the NIT, the same shall be applicable even if issued after issue of this NIT, but before opening of Part II bids against this NIT" (Annexure-A Attached).</p>
	<p>As part of minimizing import content, Government of India, vide order no P-45021/2/2017-B.E.-II dated 15.06.2017, under the subject – Public Procurement (Preference to Make in India) -- has set the initiatives to encourage and promote indigenously manufactured goods within India and services provided by sources within India. . In line with this, bidders who manufacture the goods and provide services within India ( otherwise referred as local suppliers ) are given purchase preference and are entitled to benefits in the tender</p>
A	<p><b>Definitions</b></p>
(i)	<p>Local content means the amount of value added in India which shall, unless otherwise prescribed by the Nodal Ministry, be the total value of item procured ( excluding net domestic indirect taxes ) minus the value of imported content in the item ( including all customs duties ) as a proportion of the total value , in percent . Presently, the minimum local content required is 50%. The nodal ministry may prescribe a higher or lower percentage in respect of any particular item and may also prescribe the manner of calculation of local content.</p>
(ii)	<p>Local supplier means a supplier or service provider whose product or service offered for procurement meets the minimum local content as prescribed</p>
(iii)	<p>Margin of Purchase Preference means the maximum extent to which the price quoted by a local supplier may be above the L1 for the purpose of purchase preference. Presently the margin of Purchase preference is 20%.</p>
B	<p><b>Conditions under which preference is given</b></p>
(i)	<p>In procurement of goods in respect of which the Nodal ministry has communicated that there is sufficient local capacity and local competition, and where the estimated value of procurement is Rs 50 lakhs or less, only local suppliers shall be eligible. If the estimated value of procurement of such goods is more that Rs 50 lakhs, provisions of 32(B) (ii) and 32(B)(iii) shall apply.</p>

## GENERAL TERMS AND CONDITIONS (GTC) OF TENDER ENQUIRY

(ii)	If the procurement of goods are not covered by 32(B)(i) and are divisible in nature, the following procedure shall be followed :
<i>a</i>	If L1 is a local supplier, the order for full quantity shall be awarded to local supplier
<i>b</i>	If L1 bid is not from a local supplier, 50% of the order quantity shall be awarded to L1. Thereafter, the lowest bidder among the local suppliers, shall be invited to match the L1 price for the remaining 50% quantity, subject to the local supplier's quoted price falling within the margin of purchase preference, and the order for that quantity shall be awarded to such local supplier subject to matching the L1 price. In case such lowest eligible local supplier fails to match the L1 price or accepts less than offered quantity, the next higher local supplier within the margin of purchase preference shall be invited to match the L1 price for remaining quantity and so on, and the order shall be awarded accordingly. In case some quantity is still left uncovered on local suppliers, then such balance quantity may also be ordered on the L1 bidder.
iii	If the procurement of goods are not covered by 32(B)(ii) and are not divisible in nature, and in procurement of services where the bid is evaluated on the price alone, the following procedure shall be followed :
<i>a</i>	If L1 is a local supplier, the order shall be awarded to local supplier
<i>b</i>	If L1 bid is not from a local supplier, then the lowest bidder among the local suppliers, will be invited to match the L1 price, subject to the local supplier's quoted price falling within the margin of purchase preference, and the order shall be awarded to such local supplier subject to matching the L1 price. In case such lowest eligible local supplier fails to match the L1 price, the local supplier with the next higher bid within the margin of purchase preference shall be invited to match the L1 price and so on, and the order shall be awarded accordingly. In case none of the local suppliers within the margin of preference match the L1 price, then the order may be awarded to the L1 bidder.
<b>C</b>	<b>Exemption of small purchases</b>
	Notwithstanding anything contained at clause 32B above, <b>procurements</b> where the estimated value of procurement is less than Rs 5 lakhs are <b>exempt and</b> purchase preference shall not be accorded in such cases.
<b>D</b>	<b>Verification of local content</b>
(i)	The local supplier, at the time of tender, bidding or solicitation, shall be required to provide self-certification that the item offered meets the minimum local content and shall give details of the location(s) at which the local value addition is made.
(ii)	In cases of procurement for a value in excess of Rs 10 crores, the local supplier shall be required to provide a certificate from the statutory auditor or cost auditor of the company ( in case of companies ) or from a practicing cost accountant or practicing chartered accountant ( in respect of suppliers other than companies ) giving the percentage of local content.
(iii)	False declarations shall be in breach of code of integrity and shall invite action as per guidelines for Suspension of Business dealings with Suppliers
<b>E</b>	<b>In case of any disputes / clarifications, the extant guidelines of Government of India shall prevail.</b>
<b>33</b>	<b>RESTRICTION UNDER RULE 144 (xi) OF THE GENERAL FINANCIAL RULES (GFR) 2017: As per latest government guidelines</b>
I	Any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority.
II	"Bidder" (including the term 'tenderer', 'consultant' or 'service provider' in certain contexts) means any person or firm or company, including any member of a consortium or joint venture (that is an association of several persons, or firms or companies), every artificial juridical person not falling in any of the descriptions of bidders stated hereinbefore, including any agency branch or office controlled by such person, participating in a procurement process.
III	"Bidder from a country which shares a land border with India" for the purpose of this Order means: -
<i>a</i>	An entity incorporated, established or registered in such a country: or
<i>b</i>	A subsidiary of an entity incorporated, established or registered in such a country; or



## GENERAL TERMS AND CONDITIONS (GTC) OF TENDER ENQUIRY

c	An entity substantially controlled through entities incorporated, established or registered in such a country; or
d	An entity whose beneficial owner is situated in such a country; or
e	An Indian (or other) agent of such an entity; or
f	A natural person who is a citizen of such a country; or
g	A consortium or joint venture where any member of the consortium or joint venture falls under any of the above
IV	The beneficial owner for the purpose of (iii) above will be as under:
1	In case of a company or limited liability Partnership, the beneficial owner is the natural person (s) who, whether acting alone or together, or through one or more juridical person, has a controlling ownership interest or who exercises control through other means. Explanations –
A	“Controlling ownership interest” means ownership of or entitlement to more than twenty-five per cent. Of shares or capital or profits of the company
B	“Control” shall include the right to appoint majority of the directors or to control the management or policy decisions including by virtue of their shareholding or management rights or shareholder’s agreements of voting agreements;
2	In case of a partnership firm, the beneficial owner is the natural person (s) who, whether acting alone or together, or through one or more juridical of capital or profits of the partnership;
3	In case of an unincorporated association or body of individuals, the beneficial owner is the natural person (s), who, whether acting alone or together, or through one or more juridical person, has ownership of or entitlement to more than fifteen percent of the property of capital of profits of such association or body of individuals;
4	Where no natural person is identified under (1) or (2) or (3) above, the beneficial owner is the relevant natural person who holds the position of senior managing official;
5	In case of trust, the identification of beneficial owner (s) shall include identification of the author of the trust, the trustee, the beneficiaries with fifteen percent or more interest in the trust and any other natural person exercising ultimate effective control over the trust through a chain of control or ownership.
v	An agent is a person employed to do any act for another, or to represent another in dealings with third person.
34	<b>Conciliation</b>
	BHEL and bidder agree that if at any time (whether before, during or after the arbitral or judicial proceedings), any disputes (which term shall mean and include any dispute, difference, question or disagreement arising in connection with construction, meaning, operation, effect, interpretation or breach of the terms & conditions of order, which the parties are unable to settle mutually), arise inter-se the parties, the same may, be refereed by either party to Conciliation to be conducted through Independent Experts Committee to be appointed by competent authority of BHEL from the BHEL panel of Conciliators Notes: 1. No serving or a retired employee of BHEL/Administrative Ministry of BHEL shall be included in the BHEL Panel of Conciliators. 2. Any other person(s) can be appointed as Conciliator(s) who is/are mutually agreeable to both the parties from outside the BHEL Panel of Conciliators. The proceedings of Conciliation shall broadly be governed by Part-III of the Arbitration and Conciliation Act 1996 or any statutory modification thereof. The details of Conciliations shall be governed by the BHEL Conciliation scheme 2018.
35	<b>Clause for Suspected Cartel Formation</b>
	The Bidder declares that they will not enter into any illegal or undisclosed agreement or understanding, whether formal or informal with other Bidder(s). This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process. In case, the Bidder is found having indulged in above activities, suitable action shall be taken by BHEL as per extant policies/ guidelines.

	<p><i>Important Note: The bidder will, when presenting his bid, declare whether other family firms or sister concern affiliates/subsidiary firms are participating in same tender, so as to eliminate the possibility of cartel formation. Annexure-B for declaration is attached.</i></p>
36	<p><b>CONFLICT OF INTEREST</b></p> <p>A bidder shall not have conflict of interest with other bidders. Such conflict of interest can lead to anti-competitive practices to the detriment of Procuring Entity's interests. <b>The bidder found to have a conflict of interest shall be disqualified.</b> A bidder may be considered to have a conflict of interest with one or more parties in this bidding process, if:</p> <p>a) They have controlling partner (s) in common; <b>or</b>  b) They receive or have received any direct or indirect subsidy/ financial stake from any of them; or c) They have the same legal representative/agent for purposes of this bid; <b>or</b>  d) They have relationship with each other, directly or through common third parties, <u>that puts them in a position to have access to information about or influence on the bid of another Bidder</u>; <b>or</b>  e) Bidder participates in more than one bid in this bidding process. Participation by a Bidder in more than one Bid will result in the disqualification of all bids in which the parties are involved. <u>However, this does not limit the inclusion of the components/ sub-assembly/Assemblies from one bidding manufacturer in more than one bid</u>; <b>or</b>  f) In cases of agents quoting in offshore procurements, on behalf of their principal manufacturers, one agent cannot represent two manufacturers or quote on their behalf in a particular tender enquiry. One manufacturer can also authorize only one agent/dealer. There can be only one bid from the following:</p> <ol style="list-style-type: none"> <li>1. The principal manufacturer directly or through one Indian agent on his behalf; and</li> <li>2. Indian/foreign agent on behalf of only one principal; <b>or</b></li> </ol> <p>g) A Bidder or any of its affiliates participated as a consultant in the preparation of the design or technical specifications of the contract that is the subject of the Bid; <b>or</b>  h) In case of a holding company having more than one independently manufacturing units, or more than one unit having common business ownership/management, only one unit should quote. Similar restrictions would apply to closely related sister companies. Bidders must proactively declare such sister/ common business/ management units in same/ similar line of business.</p>
37	<p><b>SUSPENSION OF THE BUSINESS DEALINGS</b></p> <p>Defaulter suppliers/contractors shall be treated as per BHEL's Guidelines for Suspension of the Business Dealing with suppliers/contractors.</p> <p>The offers of the bidders who are under suspension as also the offers of the bidders, who engage the services of the firms debarred across BHEL, shall be rejected. The list of firms debarred across BHEL is available on BHEL web site <a href="https://www.bhel.com/supplier-registration">https://www.bhel.com/supplier-registration</a>.</p> <p>1.0 Integrity commitment, performance of the contract and punitive action thereof:</p> <p><b>1.1. Commitment by BHEL:</b>  BHEL commits to take all measures necessary to prevent corruption in connection with the tender process and execution of the contract. BHEL will during the tender process treat all Bidder(s) in a transparent and fair manner, and with equity.</p> <p><b>1.2 Commitment by Bidder/ Supplier/ Contractor:</b></p> <p>1.2.1. The bidder/ supplier/ contractor commit to take all measures to prevent corruption and will not directly or indirectly influence any decision or benefit which he is not legally entitled to nor will act or omit in any manner which tantamount to an offence punishable under any provision of the Indian Penal Code, 1860 or any other law in force in India.</p>

1.2.2. The bidder/ supplier/ contractor will, when presenting his bid, disclose any and all payments he has made, and is committed to or intends to make to agents, brokers or any other intermediaries in connection with the award of the contract and shall adhere to relevant guidelines issued from time to time by Govt. of India/ BHEL.

1.2.3. The bidder/ supplier/ contractor will perform/ execute the contract as per the contract terms & conditions and will not default without any reasonable cause, which causes loss of business/ money/ reputation, to BHEL.

If any bidder/ supplier/ contractor during pre-tendering/ tendering/ post tendering/ award/ execution/ post-execution stage indulges in malpractices, cheating, bribery, fraud or and other misconduct or formation of cartel so as to influence the bidding process or influence the price or acts or omits in any manner which tantamount to an offence punishable under any provision of the Indian Penal Code, 1860 or any other law in force in India, then, action may be taken against such bidder/ supplier/ contractor as per extant guidelines of the company available on [www. bhel.com](http://www.bhel.com) and/or under applicable legal provisions.

### 38 BID SECURITY / EARNEST MONEY DEPOSIT (EMD)

Bidders to submit Bid Security / Earnest Money Deposit (EMD) along with their bids (except Micro and Small Enterprises (MSEs) or Startups as recognized by Department for Promotion of Industry and Internal Trade (DPIIT)).

**Applicability:** The applicability of Bid Security / Earnest Money Deposit (EMD) the subject tender shall be mentioned the special terms and conditions of the tender enquiry/NIT.

**Amount of EMD:** The amount of Bid Security / Earnest Money Deposit (EMD) the subject tender shall be mentioned the special terms and conditions of the tender enquiry.

#### Modes of deposit

a) The EMD may be accepted only in the following forms:

- (i) Electronic Fund Transfer credited in BHEL account (before tender opening).
- (ii) Banker's cheque/ Pay order/ Demand draft, in favour of BHEL (along with offer).
- (iii) Fixed Deposit Receipt (FDR).
- (iv) Bank Guarantee from any of the Scheduled Banks.
- (v) Insurance Surety Bonds.

b) In case the EMD is more than Rupees Two lakh and in case of foreign bidders, it may be in the form of a bank guarantee (in equivalent Foreign Exchange amount, in case of foreign bidders) issued / confirmed from any of the scheduled commercial bank in India in an acceptable form. The EMD shall remain valid for a period of 45 (forty-five) days beyond the final bid validity period.

#### Forfeiture of EMD

- (i) A bidder's EMD will be forfeited if the bidder withdraws or amends its/his tender or impairs or derogates from the tender in any respect within the period of validity of the tender or if the successful bidder fails to furnish the required performance security within the specified period mentioned in the Tender.
- (ii) EMD by the tenderer to be withheld in case any action on the bidder is envisaged under the provisions of extant "Guidelines on Suspension of business dealings with suppliers/ contractors" and forfeited/ released based on the action as determined under these guidelines.

#### Return of EMD

- (i) Bid securities of the unsuccessful bidders shall be returned to them at the earliest after expiry of the final bid validity period and latest by the 30th day after the award of the contract. However, in case of two packet or two stage bidding, Bid securities of unsuccessful bidders during first stage i.e. technical evaluation etc. shall be returned within 30 days of declaration of result of first stage i.e. technical evaluation etc.
- (ii) Bid security shall be refunded to the successful bidder on conclusion of the order/ receipt of a performance security (if called in the tender).
- (iii) EMD shall not carry any interest.

39	<b>PERFORMANCE SECURITY</b>
	<p>To ensure due performance of the contract, Performance Bank Guarantee (PBG) or Security Deposit (SD), hereafter referred as performance security shall be submitted by successful bidder after award of the contract. Performance security is to be submitted by the date specified in the contract.</p> <p><b>Applicability:</b> The applicability of Performance security the subject tender shall be mentioned the special terms and conditions of the tender enquiry/NIT.</p> <p><b>Amount of Performance security:</b> The total amount of Performance Security shall be mentioned in contract (which is usually 5% of the contract value, however this value may vary as per BHEL discretion).</p> <p><b>Modes of deposit:</b></p> <p>a) Performance security may be furnished in the following forms:</p> <p>(i) Local cheques of Scheduled Banks (subject to realization)/ Pay Order/ Demand Draft/ Electronic Fund Transfer in favour of BHEL.</p> <p>(ii) Bank Guarantee from Scheduled Banks / Public Financial Institutions as defined in the Companies Act. The Bank Guarantee format should have the approval of BHEL.</p> <p>(iii) Fixed Deposit Receipt issued by Scheduled Banks / Public Financial Institutions as defined in the Companies Act (FDR should be in the name of the Contractor, a/c BHEL).</p> <p>(iv) Securities available from Indian Post offices such as National Savings Certificates, Kisan Vikas Patras etc. (held in the name of Contractor furnishing the security and duly endorsed/ hypothecated/ pledged, as applicable, in favour of BHEL).</p> <p>(v) Insurance Surety Bond.</p> <p>(Note: BHEL will not be liable or responsible in any manner for the collection of interest or renewal of the documents or in any other matter connected therewith)</p> <p>b) In case of GTE tenders, the performance security should be in the same currency as the contract and must conform to Uniform Rules for Demand Guarantees (URDG 758) – an international convention regulating international securities. Performance Security is to be furnished by a specified date (generally 14(fourteen) days after notification of the award) and it should remain valid for a period of 60 (sixty) days beyond the date of completion of all contractual obligations of the supplier, including warranty obligations.</p> <p><b>Forfeiture of Performance Security:</b></p> <p>The performance security will be forfeited and credited to BHEL's account in the event of a breach of contract by the supplier.</p> <p><b>Return of Performance Security:</b></p> <p>Performance Security shall be refunded to the contractor without interest, after he duly performs and completes the contract in all respects but not later than 60(sixty) days of completion of all such obligations including the warranty under the contract.</p> <p>The Performance Security shall not carry any interest.</p>
40	<b>BREACH OF CONTRACT, REMEDIES AND TERMINATION</b>
	<p>In case of breach of contract, 10% of the contract value will be recovered from SD/ bank guarantee, running bills etc. or legal action may be pursued. Further, levy of liquidated damages, debarment, termination, de-scoping, short-closure, etc., shall be applied as per provisions of the contract.</p>

**Self-Declaration on Class I/Class II/Non Local under Make in India**  
(Valid for tender value greater than or equal to 5 Lakhs and Less than or equal to 10 Crores)

Refer Tender Enquiry No: .....

I ....., hereby declare on behalf of M/s.....  
..... that my firm is under

Class I ( )

Class II ( ) {Put Tick Mark as applicable}

Non Local ( )

as per Make in India Government Preferences.

(.....)

For M/s .....

(Seal & Sign)

**SISTER CONCERN DECLARATION BY BIDDER**

We declare that the following family firms or sister concern affiliates/subsidiary firms are participating in the tender No .....

1. ....

2. ....

3. ....

I ....., hereby declare on behalf of M/s.....  
..... and the family firms or sister concern affiliates/subsidiary firms listed above that we are not indulging in cartel formation for the subject enquiry.

(.....)

For M/s .....

(Seal & Sign)



## CORPORATE PURCHASING SPECIFICATION

AA 275 41

Rev. No. 01

PAGE 1 OF 5

## MAGNETIC STEEL SHEET VARNISH

**1.0 GENERAL:**

This specification covers the technical requirements of pigmented, water-thinnable and hot curing synthetic resin varnish.

**2.0 APPLICATION:**

The varnish is used for insulation of cold and hot rolled magnetic steel sheets. The cured varnish is suitable for temperature endurance stability at 180<sup>0</sup> C and for short periods at 220<sup>0</sup> C

**3.0 COMPLIANCE WITH NATIONAL STANDARDS:**

There is no Indian standard covering this material. The standard is based on BHEL experience.

**4.0 QUALITY CONTROL TESTS :****4.1 Physical Conditions :**

The varnish shall be homogenous after stirring and freely soluble in water. The varnish shall be free from gelled particles and foreign impurities.

**4.2 Density :**

1.70 to 1.90 Kg / dm<sup>3</sup>

**4.3 Viscosity :**

130 ± 20 seconds at 20 ± 2°C by DIN cup of 4 mm orifice to DIN 53211.

Alternatively

180 ± 30 seconds at 27 ± 2°C by IS flow cup to IS 3944.

**Revisions :**

32<sup>nd</sup> MOM of MRC-E

**APPROVED :**

INTERPLANT MATERIAL RATIONALISATION  
COMMITTEE-MRC ( E )

Rev. No. 01

Amd.No.

Reaffirmed

Prepared

Issued  
Corp. R&D

Dt. of 1 st Issue


Dt:01.11.2002

Dt :

Year :

HARDWAR

APRIL 2002

AA 275 41	CORPORATE PURCHASING SPECIFICATION	
Rev. No. 01		
PAGE 2 OF 5		

4.4 **Composition of the varnish (in weight %) :**

Solid content :  $75 \pm 5$

4.5 pH value :  $8.5 \pm 1$

**5.0 INFORMATION FOR REFERENCE :**

**5.1 Materials :**

5.1.1 Type of binder : Phenolic resin, Melamine resin

5.1.2 Organic solvents : Butylglycol, Butyldiglycol, Butanol, dimethylethanolamine

5.1.3 Fillers : Barium sulphate, Zinc sulphide

5.1.4 Solid content by volume :  $51 \pm 5\%$  (The volatile portion consists of organic solvents and water in the weight ratio of  $7 \pm 1$  to  $20 \pm 3$ ).

5.1.5 Composition of solid content (in weight %) :

Total binder content	: 29	+5 (This includes a maximum of 12% emulsifier part) -8
Filler content	: 71	+8 -5

5.1.6 Flash point : Not less than  $55^{\circ}\text{C}$

**5.2 Properties of cured varnish :**

5.2.1 Colour : Grey

5.2.2 Lead Pencil Hardness : 7H, min

5.2.3 Interlaminar insulation resistance :

90% of results	:	Minimum 1 Megaohm-cm <sup>2</sup> / sheet
10% of results	:	Minimum 1 Kilo-ohm-cm <sup>2</sup> / sheet



## CORPORATE PURCHASING SPECIFICATION

AA 275 41

Rev. No. 01

PAGE 3 OF 5

- 5.2.4 Cross cut test : Gt OB as per DIN 53151
- 5.2.5 Method of usage : The varnish shall be satisfactorily stirrable and processable by means of rubber rollers. (Rubber of shore hardness 40°–60°). The coating, after curing shall have minimum roughness.
- 5.2.6 Test for curing of the varnish on the stamping : A soft cloth moistened with spirit (denatured Ethyl alcohol) is rubbed to and fro with hand pressure 10 times on the varnished surface of the sheet and observed. No varnish material removed from the sheet shall be seen on the moistened cloth. Also, there shall be no softening or dissolving of the insulation layer.

**6.0 SHELF LIFE :**

When stored in the original sealed container at normal temperature (max. 30°C), the varnish shall have a shelf life of minimum 12 months after delivery and shall satisfy all the requirements of this specification.

**7.0 SAMPLING :**

A sample shall be taken for testing from each supply after thorough stirring. If the results of these tests do not conform to this specification, two more samples from different containers are taken for repeat testing of those parameters, which were found deviating. If the results of the repeat tests also do not conform to this specification, then the entire supply is considered as not conforming to this specification.

**8.0 TEST METHODS :****8.1 Tests for Varnish in as-received condition :**

- 8.1.1 Test for Density : This shall be determined by accurately weighing exact volume (minimum 25 ml) of the varnish at the specified temperature and calculating the ratio of weigh to volume.
- 8.1.2 Test for viscosity : This shall be determined by finding the time required for the varnish to flow while using either the DIN or IS flow cup, as the case may be, at the specified temperature.

AA 275 41	CORPORATE PURCHASING SPECIFICATION	
Rev. No. 01		
PAGE 4 OF 5		

8.1.3 Test for Solid content : This shall be determined by finding the weight loss in a sample of not less than 0.1 g of the varnish when subjected to a temperature of  $80 \pm 5^{\circ}\text{C}$  for 16 hours.

Alternatively, solid content can be determined on 1-2 g sample by finding weight loss at  $120^{\circ}\text{C}$  for 4 hours.

8.1.4 Test for pH value : This shall be determined by using a suitable electro-chemical pH meter.

## 9.0 TEST CERTIFICATE AND COMPLIANCE CERTIFICATE :

Unless otherwise specified, three copies of test certificates incorporating the properties as per clause 4 and compliance certificate with respect to other clauses shall be supplied with each consignment, indicating the following information :


- AA 275 41 (Rev 01): Magnetic Steel Sheet Varnish
- BHEL Order No.
- Batch / Lot No.
- Date of manufacture
- Size and No. of drums

## 10.0 PACKING & MARKING :

The varnish shall be suitably packed in 250 Kg drums or as stated in BHEL order to provide adequate protections to prevent any damage during transit and storage. The drum shall have a fully openable and sealable cover.

Each drum shall bear the following information :

- \* Magnetic Steel Sheet Varnish
- \* Specification No.,
- Batch / Lot No.
- Date of manufacture
- Date of expiry / Shelf life
- Net weight
- Supplier's name / grade

	<b>CORPORATE PURCHASING SPECIFICATION</b>	AA 275 41
<b>Rev. No. 01</b>		
<b>PAGE 5 OF 5</b>		
<b>11.0 ACCEPTANCE CRITERIA :</b>		
The material supplies shall be accepted on the basis of the following :		
<ol style="list-style-type: none"> <li>i) Compliance certificate to AA27541, Rev 01 furnished by the supplier.</li> <li>ii) Test certificate furnished by the supplier and / or testing carried out at BHEL end.</li> </ol>		
<b>12.0 ENVIRONMENTAL REQUIREMENTS :</b>		
The supplier shall furnish Material Safety Data Sheet (MSDS) covering all information relating to human safety and environmental impacts of the hazardous materials particularly during their transportation, storage, handling and disposal alongwith each supply.		
Each container shall be marked with corresponding symbol and minimum worded cautionary notice for flammable / corrosive / toxic / harmful / irritant and oxidizing etc. as applicable.		
<b>13.0 REJECTION :</b>		
BHEL reserves the right to reject the entire lot of the material, if found not to comply with these requirements. Parts of the lot which are found to be defective or not complying with these requirements can also be rejected at a later stage.		
<b>14.0 REFERRED STANDARDS (Latest Publications Including Amendments) :</b>		
<ol style="list-style-type: none"> <li>1) DIN 53211</li> <li>2) DIN53151</li> <li>3) IS : 3944</li> </ol>		

Company Letter Head

Date: {insert date}

To,  
Bharat Heavy Electricals Limited  
FSIP Jagdishpur-227817  
Uttar Pradesh India

I/We hereby certify (for the period from\* \_\_\_\_\_ to \_\_\_\_\_) that,

1. {Name of company} (Vendor Code with BHEL) is a company incorporated on {insert date}{insert date} under the {Law of the Country}
2. It is a tax resident as per the Tax Laws of {country}.
3. The Company does not have and is not likely to have a permanent establishment in India as defined in Article 5 of the Agreement for Avoidance of Double Taxation between India and \_\_\_\_\_ ("the tax treaty" for short).
4. In this regard, it is further confirmed that:
  - the Company does not have or is not likely to have a fixed place of business in India through which its business is wholly or partly conducted as stipulated in Article 5 of the tax treaty
  - the Company does not have or is not likely to have any dependent agent in India as stipulated in Article 5 of the tax treaty
5. The company does not have any business connection in India as per Sec 9(1) of the Indian Income Tax Act 1961 through which business is carried on in India.

I hereby declare that the above information is correct and complete to the best of my knowledge and belief. Further I undertake to promptly inform the Company (i.e. BHEL) in writing should there be any change in the facts given above.

I/We, my/our legal heirs, executors and administrators hereby indemnify and keep indemnified the Company (i.e. BHEL) for any loss (including but not limited to tax, interest and penalty) suffered by as a result of the Company (i.e. BHEL) relying on this declaration and/or my delay/default in confirming the change, if any, in the facts mentioned above. This obligation shall be in force at all times.

This certificate is being issued to the Customer / Client / Payee to enable them to decide upon the With Holding Tax applicable on transaction with our company.

If there is any change in the above facts the same would be intimated to you.

For& On behalf of

{Insert name of the company}

Authorized Signatory with Seal

*\*The period can be decided by the issuer & no fresh certificate will be asked for releasing payment within this period.*

## Company Letter Head

Date: {insert date}

To,  
 Bharat Heavy Electricals Limited  
 FSIP Jagdishpur-227817  
 Uttar Pradesh India

I/We hereby certify (for the period from \* \_\_\_\_\_ to \_\_\_\_\_) that,

1. {Name of company} (Vendor Code with BHEL) is a company incorporated on {insert date}{insert date} under the {Law of the Country}
2. It is a tax resident as per the Tax Laws of {country}.
3. The Company has its permanent establishment in India as defined in Article 5 of the Agreement for Avoidance of Double Taxation between India and \_\_\_\_\_ ("the tax treaty" for short).  
**And/or**
4. The Company has a fixed place of business in India through which its business is wholly or partly conducted as stipulated in Article 5 of the tax treaty  
**And/or**
5. The Company has agent(not of independent status) in India as stipulated in Article 5 of the tax treaty  
**And/or**
6. The company has business connection in India as per Sec 9(1) of the Indian Income Tax Act 1961 through which its business is carried on in India.

**But as far as our business dealing with your organization is concerned we are not using this permanent establishment and business connections and we are dealing directly from our office situated in \_\_\_\_\_.**

I hereby declare that the above information is correct and complete to the best of my knowledge and belief. Further, I undertake to promptly inform the Company (i.e. BHEL) in writing should there be any change in the facts given above.

I/We, my/our legal heirs, executors and administrators hereby indemnify and keep indemnified the Company (i.e. BHEL) for any loss (including but not limited to tax, interest and penalty) suffered by as a result of the Company (i.e. BHEL) relying on this declaration and/or my delay/default in confirming the change, if any, in the facts mentioned above. This obligation shall be in force at all times.

This certificate is being issued to the Customer / Client / Payee to enable them to decide upon the With Holding Tax applicable on transaction with our company.

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For & On behalf of  
 {Insert name of the company}

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