

Special Terms & Conditions of Enquiry

Annexure B

(to be necessarily ticked and signed by bidder & submitted along with offer)

Page 1 of 2

Enquiry No. (Rev) Due on ...

Sl. No.	Description	Confirmation by vendor
1.	(a) We confirm that our offer meets in to all the technical requirements as given in the enquiry item description, technical annexure & remarks of the tender.	Accepted/Not accepted
	(b) Technical deviations, if any, are to be clearly brought out in offer itself. (Note: offers with technical deviations are liable for rejection)	Accepted/Not accepted
2.	(a) We confirm acceptance of all the commercial terms & conditions of purchase enquiry.	Accepted/Not accepted
	(b) Commercial deviations, if any, are to be specifically brought out in offer itself.	Accepted/Not accepted
3.	Terms of payment:	
	(a) <u>BHEL standard terms of payment:</u> Our standard payment term is, "90% payment after 60 days of acceptance of material balance 10% payment after successful completion of erection & commissioning & submission of duly signed commissioning certificate by BHEL/Customer representative."	Accepted/Not accepted
	(b) <u>Any other payment term like:</u> Advance payment shall not be accepted. Further offers of indigenous vendors with LC payment terms will not be accepted. BHEL will load total outflow in case of alternate payment terms @ (base rate of SBI+6%) per annum. Base rate of SBI shall be taken as the rate applicable on the date of 'techno-commercial bid' opening date. Base rate of SBI is available at SBI site. Current base rate of SBI is 10%. In case where there are deferred payment terms i.e. payment in more than one stage, loading shall be done on pro-rata basis on the deferred amounts.	Accepted/Not accepted
4.	<u>Liquidated Damage (L.D.):</u> Failure to supply by the time specified on the order will make the supplier liable to pay unconditional penalty of ½% the prices of goods in arrear per week subject to a maximum of 10% of the order value.	Accepted/Not accepted
5.	<u>Guarantee:</u> In case an order is placed, supplier shall be required to guarantee for smooth and satisfactory performance of the equipment for a period of 24 months from the date of dispatch or 18 months from the date of commissioning whichever is earlier and certificate must be issued to this effect. Necessary instruction booklets for operation and maintenance are to be sent with supply, where applicable.	Accepted/Not accepted
6.	We confirm documents as per Annexure 'A' has been submitted for qualifying criteria. Offer of vendors failing to give relevant documents/details fulfilling qualifying criteria will be bypassed. Price bid of only techno commercially acceptable vendors will be considered.	Accepted/Not accepted
7.	<u>Special Conditions for Foreign Suppliers-</u> a- The rates must be quoted on FOB/FCA basis for loading on-board the vessel. The bids shall be evaluated on delivered price to BHEL Jhansi Basis. b- For cost calculation, SBI TT selling rate prevailing on date of techno-commercial bid opening date (Part 1 Bid) shall be considered. If techno-commercial bid date happens to be holiday, then SBI TT selling rate prevailing on the last working day shall be considered.	Accepted/Not accepted

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8.	We confirm to provide back to back support for supervision of Erection and commissioning at one site in India and to do Field trial of equipment in India. Labour/ Tools & Tackles will be provided by BHEL. We confirm rates for the same has been quoted separately.	Confirmed/not confirmed
9.	We confirm that Bank Guarantee of 10% of order value at the time of dispatch will be provided which will be valid upto 24 months from the date of dispatch with further claim period of 3 months.	Confirmed/not confirmed
10.	BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA. In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit online sealed bid in the Reverse Auction. Non-submission of online sealed bid by the bidder will be considered as tampering of the tender process and will invite action by BHEL. Please give specific confirmation for RA as per Annexure 1 (page 1 & 2) of RA terms & conditions.	Confirmed/not confirmed
11.	We confirm that schematic details, equipment details has been submitted in the offer (i.e. along with techno commercial bid (Part A)).	Confirmed/not confirmed
12.	We confirm BHEL or its authorized inspecting agency reserves the right to witness individual equipments during manufacturing, to do inspection/Testing at different stages.	Confirmed/not confirmed
13.	We confirm that BHEL or its authorized inspecting agency reserves the right to witness test at our work.	Confirmed/not confirmed
14.	We confirm to provide detailed drawings, data sheet, quality plan etc before manufacturing for approval by BHEL and will commence manufacturing after approval.	Confirmed/not confirmed
15.	In support of remark no.1 of Annexure A i.e. being OEM manufacturer of equipment; Please confirm the following. (i) List of measuring/ test facilities has been provided. (ii) Organization structure is provided. (iii) Turn over of last 3 financial years is provided..	Confirmed/not confirmed
16.	Please note that in case of any contradiction between special Terms & Conditions (Annexure B) And General Terms & Conditions given in Annexure C, Special terms & Conditions shall prevail.	Accepted/Not accepted
17.	Para wise deviation if any to above specific terms & conditions has to be given separately.	Confirmed/not confirmed

Signature

Name

Company's Name

Mouly