

IMPORTANT: [1] Suppliers to ensure submission of completely filled & duly signed/stamped "Annexure-A" along-with the Offer.

Sl no	IMPORTANT INSTRUCTIONS FOR TENDERER	
❖	BHEL's Parameter	Accepted/ Deviation
1	BHEL's Standard Payment Terms: - For Indigenous supply: 100% payment in 90 days of receipt (45 days for MSE including NSIC/ Udyog Aadhar registered suppliers as per relevant act in force), subject to acceptance of material at BHEL, on direct presentation of the documents. Udhyaam registration is needed for SME consideration. For Foreign supply: 100% payment against unconfirmed & irrevocable letter of credit (LC), payable within 90 days. Payment terms of CAD payable on 90 days of BL/HAWB date shall be preferred for foreign supply. [Note :In case deviation in payment terms, the loading shall be at base rate of SBI (as applicable on the date of bid opening; techno-commercial bid opening in case of two part bids) + 6% shall be considered for loading for the period for relaxation sought by bidders to arrive landed cost for comparison purpose.]	
2	Financial PQR: Average annual turnover of last three preceding years (2017-18, 2018-19 & 2019-20) should be minimum of INR 150 lakhs. Audited profit & loss and balance sheet to be submitted. CPA (Certified Public Accountant) certified Financial statements have to be given by foreign bidders. For conversion of Average PQR Turnover from foreign currency to INR, Exchange rate of SBI TT selling rate of Tender opening date will be considered.	
3	Penalty Clause: An unconditional penalty of half percent of the price of the goods in arrears per week subject to a maximum of 10% of the order value, solely at BHEL's discretion. [Note: In case of non-acceptance of penalty clause, loading shall be to the extent to which it is not agreed to by the bidder (at offered value subject to maximum of 10% of the total order value) for comparison purpose.]	
4	Clause no 30 of BHEL STD T&C BP 200102 I.e. Integrity Pact is applicable in this enquiry. Please refer Annexure -2 for clause on Integrity Pact (IP) in the tender. Please submit duly filled Annexure -1 along with offer. Only those bidders who have entered into IP with BHEL would be competent to participate in the bidding.	
5	Preference to Make in India: For this procurement, Public Procurement (Preference to Make in India), order 2017 dated 15.06.2017 & 28.05.2018 and subsequent orders issued by the respective Nodal ministry shall be applicable even if issued after issue of this NIT but before finalization of contract/PO/WO against this NIT. In the event of any Nodal Ministry prescribing higher or lower percentage of purchase preference and/ or local content in respect of this procurement, same shall be applicable. Default margin of purchase preference shall be 20% to local suppliers with default minimum local content of 50%.	
6	Type of GST applicable - IGST / CGST_SGST with percentage	
7	HSN code of item.	
8	Delivery Schedule: quote in nos. of weeks from the date of P.O.	
9	Terms & Conditions:- BHEL STD T&C BP 200102,MM5527,MM5533 [as available at www.bhelbpl.co.in] are applicable.	
10	The bidder / supplier /contractor will, when presenting his bid, declare whether other family firms or sister concern affiliates / subsidiary firms are participating in the same tender or not.	
11	Offer Validity: 90 days from the date of Tender opening.	
12	Prices : 'Firm Price'	
13	Reverse auction: BHEL shall be resorting to Reverse Auction (RA) (Guidelines as available on www.bhel.com) for this tender. RA shall be conducted among all the techno-commercially qualified bidders. Price bids of all techno-commercially qualified bidders shall be opened and same shall be considered for RA. In case any bidder(s) do(es) not participate in online Reverse Auction, their sealed envelope price bid along with applicable loading, if any, shall be considered for ranking."	
14	Delivery terms for indigenous supply : F.O.R Destination (All freight & Insurance charges shall be borne by Supplier)	
15	Delivery terms for Foreign supply : CIF, Mumbai	
16	For General Terms & Conditions, Clause P for case where more than one offer is L-1, the following supersedes the Clause P and will prevail :- "In the course of evaluation, if more than 1 bidder happens to occupy L-1 status, effective L-1 will be decided by soliciting discounts from the respective L-1 bidders. In case more than 1 bidder happens to occupy the L-1 status even after soliciting discounts, the L-1 bidder shall be decided by a toss/ draw of lots, in the presence of the respective L1 Bidder(s) or their representative(s). Ranking will be done accordingly. BHEL's decision in such situations will be final and binding"	
17	Unit of Currency	
18	Whether submitted the completely filled, signed sealed copy of PEB certificate (Annexure I / II) along with techno- commercial offer.	
19	A copy of valid authorization certificate from OEM or agency agreement between OEM & agent/dealer (if applicable) to be submitted along-with Part1 - Techno-commercial offer.	
20	Please confirm clause no 10 of BP 200102 i.e. <i>BHEL prefers to deal directly with Foreign vendor, wherever required, for procurement of Goods. However if the Foreign Principal desires to avail services of an Indian Agent, then the Principal should ensure compliance to "regulatory guidelines" which will require submission of an agency agreement.</i>	
21	Contact Person & details (email & telephone no)	

28/7/21