



Ref. Enquiry No.: PE/PG/PA1/E-6164/2019 Dt: 05.04.2019

DUE DATE

15.04.2019

BY 02:00 PM

Dear Ma'am/Sir,

Subject: Tender Enquiry for "Sump Pumps/ Submersible Pumps" as per Technical Specification No. PE-TS-434-172-N001 Rev 0 for 3X800 MW NTPC PATRATU STPS EXPANSION PHASE-I

BHEL invites your offers for design, manufacture, assembly, inspection and testing at manufacturer's and/or his sub-contractors works, proper packing for delivery and mandatory spares complete with all accessories as per the requirements, etc. as specified and necessary in Technical specification PE-TS-434-172-N001 Rev 00, amendment & agreements till placement of order for **Sump Pumps/ Submersible Pumps** package for **3X800 MW NTPC PATRATU STPS EXPANSION PHASE-I Project**.

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC Rev. 06, in sealed cover for the under mentioned equipment/system.

Item Description – Sump Pumps/ Submersible Pumps		
Sl. No.	Project	TECHNICAL SPECIFICATION NO.
1	3X800 MW NTPC PATRATU STPS EXPANSION PHASE-I	PE-TS-434-172-N001 Rev 0

Note: 1. Detailed tender documents have been uploaded at the following websites.

- www.bhel.com
- www.bhelpem.com
- www.eprocure.gov.in
- <https://bhel.abcpocure.com>

Your best quotation/offer for the above requirement, in line with enquiry terms and conditions, should be submitted online via e-procurement portal (<https://bhel.abcpocure.com>). It shall be the responsibility of the bidder to ensure that the tender is submitted via **e-PROCUREMENT SYSTEM** (<https://bhel.abcpocure.com>) on or before the due date by 2:00 P.M. Part-I bids shall be opened at 3:00 P.M on the due date through e-procurement Portal (<https://bhel.abcpocure.com>). Please send us Acknowledgment for the receipt of Enquiry by mail or Letter. In case you are not interested to quote, please send us the regret by mail or letter.

Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate for participating in the subject tender. For Bidder's convenience, the Helpdesk Nos. of E-Procurement service providers are also listed in the annexure to this NIT.

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05/04/19

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ENQUIRY TERMS AND CONDITIONS:

Please refer GCC Rev-06 which is available on www.bhelpem.com/Tenders.aspx. GST related corrigendum to GCC Rev06 is enclosed and same is to be considered along with GCC Rev06. Bidders are requested to go through the same while submitting the offer.

1. Bidders to note that General Conditions of Contract GCC Rev.06 is the latest revision of GCC in which many changes have been made. Bidders are advised to go through the same thoroughly while submitting the offers.
2. Offers should be submitted separately in two parts **online through e-procurement system** as follows:
Part-I: TECHNO-COMMERCIAL BID **Part-II: PRICE BID**
For detailed instructions, please see clause no. 1.0 & 2.0 of "Instructions to Bidders (Vol-I, GCC Rev. 06)".
3. Bidders shall submit their offers meeting the requirements of the following tender documents indicated in GCC, Rev. 06 and other Terms and Conditions included in this Enquiry Letter:
a. ANNEXURE-I: To be furnished by the Bidders.
b. ANNEXURE-II: "DEVIATION SHEET (COST OF WITHDRAWAL)".
c. ANNEXURE-III: "DECLARATION".
4. Bidders to note that following form the part of tender documents:
a. General Conditions of Contract (GCC) Rev 06 comprising of: Instructions to Bidders and General Commercial Terms & Conditions and GST related corrigendum to GCC Rev06.
b. Technical Specifications.
c. Price format & Special Conditions of Contract (SCC).
d. Enquiry terms & conditions
e. Technical PQR
f. RA Guidelines as per Sl. No. 19
g. NTPC format for Main & Sub – Supplier Questionnaires.
h. Performance Bank Guarantee format.
5. Any hidden conditions/deviations mentioned elsewhere in offer and standard pre-printed terms & conditions of the tenderers shall not be considered valid.
6. Tenders shall be submitted strictly in accordance with the requirements of the above mentioned tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately in Annexure-II of GCC Rev-06 (to be read in conjunction with GST related corrigendum to GCC Rev06) along with reasons for taking such deviations. Any deviations (Technical as well as Commercial) not mentioned in the Annexure-II shall not be considered. Bidders to note all the points mentioned in "Notes" of Annexure-II to GCC Rev.06 along with GST related corrigendum to GCC Rev06.
7. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS" as per General Conditions of Contracts (GCC, Rev.06), GST related corrigendum to GCC Rev 06, Special Conditions of Contract and Notice Inviting Tender (NIT)" in case of no deviations.
8. Unsolicited fresh/revised price bids shall not be entertained.

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9. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
10. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's/Owner's inspection of the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
11. Late tenders shall be rejected.
12. Offers should be submitted separately in two parts **online through e-procurement system only (<https://bhel.abcprocure.com>)**, however, all correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

MANISHA GUPTA, MGR, PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA E-MAIL: manisha.gupta@bhel.in Ph. No. +91-120-4368666; Mob: +91-7834815222	Ms. Sandeep Kumar, Dy. GM, PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA E-MAIL: sandeepkr@bhel.in Ph. No. +91-120-4368942
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13. Bidder to note that this is a conditional Open tender enquiry. Hence, price bid (Part-II) opening/RA shall be subject to following criterion:

a) Techno-commercial qualification/ recommendation of bidder by BHEL-PEM

b) Approval of bidders by customer

Approval shall be taken up by BHEL with customer based on the credentials/reference list. Hence, Bidders are requested to submit the following (as part of their credentials) on or before technical bid Part-I opening :-

- i. Reference list indicating PO details, customer name, PO date, execution date etc.
- ii. Performance certificate issued by the clients.
- iii. Filled NTPC format for Main & Sub-Supplier Questionnaire (enclosed with enquiry) and submit all the supportive documents against details furnished therein (sign & stamped on each page).

14. The bidders (who are not registered with BHEL-PEM) -Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.

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15. **Pre-Qualifying Requirements:** Bidders have to provide the required details as per PRE-QUALIFICATION REQUIREMENT CRITERIA (enclosed as NIT Tender Documents) in their Techno-Commercial offer. Bids of only those bidders shall be evaluated who meet the Pre-Qualifying requirements
16. **Delivery Schedule :-**
- "Delivery shall be 6 months from the date of drawings/docs approval (except O&M manual) or manufacturing clearance whichever is earlier".
Drawings/docs submission & resubmission schedule shall be as per clause no. 13.c, Section I, sub Section IA, Tech Spec no. PE-TS-434-172-N002 (pg. 30-31). In case there is delay in submission/re-submission of documents, that much days would be reduced from delivery period except delivery period.
17. Bidders are requested to refer Performance Bank Guarantee (PBG) format & rules and adhere to it while furnishing PBG.
18. Over all (%) quantity variation: The variation on overall package value due to changes in the scope shall be limited to +/- 10%. This will prevail over the quantity variation clause no.6.0 indicated in the GCC rev 06.
19. BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/contractors (as available on www.bhel.com)."

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Link for RA guidelines to be followed as:

http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf

IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION

The Bidders has to quote the Single Price (i.e. Total Cost to BHEL availing input tax credit) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight charges, Insurance charges (if applicable) etc., including loading (if any) & cost of withdrawal (if any) as applicable. Evaluation shall be done excluding GST quoted by bidders and hence GST is not to be included in prices quoted during reverse auction.

20. **Bidders have to quote freight charges in terms of percentage of their quoted total Ex-Works prices. If any bidder will quote freight as Nil/Included, Freight@ 1.97% shall be added to BHEL estimates for evaluation while evaluating with such bidder .**
21. CIF allocation is not available for this package
22. For this procurement, Public Procurement (Preference to Make in India), Order 2017 dated 15.06.2017 & 28.05.2018 and subsequent Orders issued by the respective Nodal Ministry shall be applicable even if issued after issue of the NIT but before finalization of contract/ PO/WO against the NIT. In the event of any Nodal Ministry prescribing higher or lower percentage of purchase preference and / or local content in respect of this procurement, same shall be applicable"
23. If any bidder uploads price bid in the unpriced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Unpriced and Price Bid for Part-I and Part-II respectively to avoid mismatch.
24. Bid should be free from correction, overwriting, using corrective fluid, etc. Any interlineation, cutting, erasure or overwriting shall be valid only if they are attested under full signature(s) of person(s) signing the bid else bid shall be liable for rejection. All overwriting/ cutting, etc. will be numbered by bid opening officials and announced during bid opening.
25. Overhead charges to be read as 5% in place of 30% mentioned in clause no. 26.2.b of GCC Rev 06.
26. MSME vendor are requested to furnish the UAM details.
27. All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.
28. **The Evaluation of offers shall be done on overall L1 (i.e. Total cost to BHEL i.e., F.O.R. Site Price excluding GST) basis.**
29. The offers of the bidders who are on the banned list and also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website <http://www.bhel.com>.

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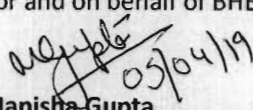
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30. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
31. **Digital Signature:** Foreign and indigenous bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is uploaded on www.bhel.com for participating in future tender enquires through e procurement.
32. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT :-
- Acceptance of GCC, Rev.06 and GST related corrigendum to GCC Rev06.
 - Acceptance of Special Conditions of Contract (SCC).
 - Technical and Commercial deviations, if any as per enclosed Annexure II to GCC rev 06.
 - Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
 - Un-Priced price schedule (format) duly filled mentioning 'Quoted' or 'Q' in each column/row, wherein actual price has been quoted.

Note: Tenderer must submit UN-PRICED Price format duly filled mentioning the word "QUOTED" in place of actual price. The actual price is to be filled in separately and submitted in sealed price bid. Wherever GCC Rev06 is mentioned same is to be read in conjunction with GST related corrigendum to GCC Rev06

Thanking You.

Yours faithfully,
For and on behalf of BHEL


Manisha Gupta
(Manager/PG-III/BHEL-PEM)

Enclosures:

1. Technical Specification No. PE-TS-434-172-N0011 Rev 0
2. Technical PQR
3. Project SCC Rev 00.
4. Priced & Un-Priced Price Schedule.
5. Deviation sheet Annexure-II of GCC Rev-06 (Priced & Un-Priced).
6. NTPC format for Main & Sub – Supplier Questionnaires.
7. Performance Bank Guarantee format.
8. GST related corrigendum to GCC Rev 06.

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