



BHARAT HEAVY ELECTRICALS LIMITED

HEAVY POWER EQUIPMENT PLANT

TURBINE & COMPRESSOR - PURCHASE DIVISION

RAMACHANDRAPURAM, HYDERABAD

PRE-QUALIFICATION REQUIREMENTS - FINANCE

PRODUCT: **Rate Contract for Oil Purification Unit**

PROJECT: **Various Projects**

CRITERIA FOR EVALUATION - FINANCIAL

Average annual financial turnover during the last Three Financial Years should not be less than as mentioned below:

Notes:-

a. Case 1 – If bidder is quoting for only Trolley Type 1.

The Average annual Financial turnover during last 03 (three) years, ending of the previous financial year, should be at least **INR 61,10,000/-** and positive net worth as per latest balance sheet. The bidder has to submit financial accounts comprising of Audit report, Balance Sheet, Profit & Loss A/c Statement and Notes/Schedules pertaining to Turnover/Sales/Revenue, certified by Chartered Accountant for the last three years as on tender due date to review the above criteria.

b. Case 2 – If bidder is quoting for only Trolley Type 2.

The Average annual Financial turnover during last 03 (three) years, ending of the previous financial year, should be at least **INR 33,43,000/-** and positive net worth as per latest balance sheet. The bidder has to submit financial accounts comprising of Audit report, Balance Sheet, Profit & Loss A/c Statement and Notes/Schedules pertaining to Turnover/Sales/Revenue, certified by Chartered Accountant for the last three years as on tender due date to review the above criteria.

c. Case 3 – If bidder is quoting for only STG OPU Var 1.

The Average annual Financial turnover during last 03 (three) years, ending of the previous financial year, should be at least **INR 19,88,000/-** and positive net worth as per latest balance sheet. The bidder has to submit financial accounts comprising of Audit report, Balance Sheet, Profit & Loss A/c Statement and Notes/Schedules pertaining to Turnover/Sales/Revenue, certified by Chartered Accountant for the last three years as on tender due date to review the above criteria.

d. Case 4 – If bidder is quoting for only STG OPU Var 2.

The Average annual Financial turnover during last 03 (three) years, ending of the previous financial year, should be at least **INR 9,54,000/-** and positive net worth as per latest balance sheet. The bidder has to submit financial accounts comprising of Audit report, Balance Sheet, Profit & Loss A/c Statement and Notes/Schedules pertaining to Turnover/Sales/Revenue, certified by Chartered Accountant for the last three years as on tender due date to review the above criteria.

e. Case 5 – If bidder is quoting for only STG OPU Var 3.

The Average annual Financial turnover during last 03 (three) years, ending of the previous financial year, should be at least **INR 8,79,000/-** and positive net worth as per latest balance sheet. The bidder has to submit financial accounts comprising of Audit report, Balance Sheet, Profit & Loss A/c Statement and Notes/Schedules pertaining to Turnover/Sales/Revenue, certified by Chartered Accountant for the last three years as on tender due date to review the above criteria.

f. Case 6 – If bidder is quoting for only Power Plant OPU.

The Average annual Financial turnover during last 03 (three) years, ending of the previous financial year, should be at least **INR 28,21,000/-** and positive net worth as per latest balance sheet. The bidder has to submit financial accounts comprising of Audit report, Balance Sheet, Profit & Loss A/c Statement and Notes/Schedules pertaining to Turnover/Sales/Revenue, certified by Chartered Accountant for the last three years as on tender due date to review the above criteria.

g. In case bidder is quoting for all 06 variants:

The Average annual Financial turnover during last 03 (three) years, ending of the previous financial year, should be at least **INR 1,60,93,000/-** and positive net worth as per latest balance sheet. The bidder has to submit financial accounts comprising of Audit report, Balance Sheet, Profit & Loss A/c Statement and Notes/Schedules pertaining to Turnover/Sales/Revenue, certified by Chartered Accountant for the last three years as on tender due date to review the above criteria.

h. In case bidder is quoting for any of combination of variants:

The Average annual Financial turnover during last 03 (three) years, ending of the previous financial year, should be at least **Sum of value of combination of variants mentioned against each variant (a) to f))** and positive net worth as per latest balance sheet. The bidder has to submit financial accounts comprising of Audit report, Balance Sheet, Profit & Loss A/c Statement and Notes/Schedules pertaining to Turnover/Sales/Revenue, certified by Chartered Accountant for the last three years as on tender due date to review the above criteria.

i. Foreign bidder is to submit a latest certificate from reputed third party business rating agency like Dun & Bradstreet, Credit reform etc. in addition to the documents mentioned at point (a) above for review of above criteria. The certificate thus produced will explicitly mention the turnover in terms of equivalent Indian Rupees.

j. Other Income shall not be considered for arriving at Annual Turnover/Sales. For evaluation purpose, only revenue from operations shall be considered.