

BHARAT HEAVY ELECTRICALS LIMITED

(A Govt. of India Undertaking)
Boiler Auxiliaries Plant

R35 - 415E

RAINPET - 632 406, TAMIL NADU, INDIA
FAX : ++91-4172 - 241131, 241179
PHONE : --(04172)284912/284621

- ☐ This is only a request for quotation and not an order
- ☐ Please read carefully the instructions given below and terms and conditions printed overleaf before quoting.
- ☐ The Enquiry No. Date and Due date shall be superscribed on the cover containing your offer.

ENQUIRY

ENQUIRY NUMBER AND DATE

DUE DATE

4281636E

21/03/2019

02/04/2019

TEST CERTIFICATE
REQUIRED

GUARANTEE CERTIFICATE
REQUIRED

NOT RECD.

REV NO. AND DATE

NO OF ITEMS
013

DESTINATION
BHEL/STORES/RANIPET

SHEET NO.
1 / 9

SL. No.

MATERIAL CODE, DESCRIPTION AND SPECIFICATION

UNIT

QUANTITY

LOT NO.

DELIVERY SCHEDULE
DELIVERY QTY.

DEL. REQD. BY

REFER ANNEXURE FOR LIST OF ITEMS

NOTE: PLEASE REFER ANNEXURE-A FOR OTHER TERMS & CONDITIONS.

* CST REGISTRATION NO. 1141686 AND TIN NUMBER (UNDER TNVAT) 33024364741.
* PLEASE IGNORE THE OLD SALES TAX NUMBERS PRINTED OVERLEAF.

* TERMS OF PAYMENT:

* A) IN CASE OF NON-MSE VENDORS, 100% PAYMENT WITHIN 90 DAYS OF RECEIPT AND ACCEPTANCE OF MATERIALS AT OUR STORES / RECEIPT OF MATERIALS AT BHEL SITE (IN CASE OF DTG ITEMS).
* B) IN CASE OF REGISTERED MSE VENDORS, 100% PAYMENT WITHIN 45 DAYS OF RECEIPT AND ACCEPTANCE OF MATERIALS AT OUR STORES / RECEIPT OF MATERIALS AT BHEL SITE (IN CASE OF DTG ITEMS).
* THIS CONDITION SUPERCEDES THE PAYMENT PERIOD PRINTED OVERLEAF UNDER TERMS OF PAYMENT.

REVERSE AUCTION:

"BHEL RESERVES THE RIGHT TO GO FOR REVERSE AUCTION (RA) INSTEAD OF OPENING THE SEALED ENVELOPE PRICE BID, SUBMITTED BY THE BIDDER. THIS WILL BE DECIDED AFTER TECHNICAL EVALUATION. ALL BIDDERS TO GIVE THEIR ACCEPTANCE FOR PARTICIPATION IN RA, NON-ACCEPTANCE TO PARTICIPATE IN RA MAY RESULT IN NON-CONSIDERATION OF THEIR BIDS, IN CASE BHEL DECIDES TO GO FOR RA. IN CASE BHEL DECIDES TO GO FOR REVERSE AUCTION, ONLY THOSE BIDDERS WHO HAVE GIVEN THEIR

SUPPLIER'S NAME AND ADDRESS

Dear Sir,

CPPP COPY

Please submit your lowest quotation on FIRM PRICE, in duplicate subject to our terms & conditions printed overleaf for the above materials so as to reach us on or before the due date by 2.00 P.M.

Please quote Enquiry Number, Date, Due Date, Supplier Code and material code in all your correspondences.

For and on behalf of
BHARAT HEAVY ELECTRICALS LIMITED
RAINPET

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5. Manufacturer's Name, Trade Mark or patent No., if any should be specified. Illustrative leaflets giving particulars are required along with quotation wherever necessary.

(Purchase)

BHARAT HEAVY ELECTRICALS LIMITED

(A Govt. of India Undertaking)
Boiler Auxiliaries Plant

R35 - 415E

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ACCEPTANCE TO PARTICIPATE IN RA WILL BE ALLOWED TO PARTICIPATE IN THE REVERSE AUCTION. THOSE BIDDERS WHO HAVE GIVEN THEIR ACCEPTANCE TO PARTICIPATE IN REVERSE AUCTION WILL HAVE TO NECESSARILY SUBMIT 'ONLINE SEALED BID' IN THE REVERSE AUCTION. NON-SUBMISSION OF 'ONLINE SEALED BID' BY THE BIDDER WILL BE CONSIDERED AS TAMPERING OF THE TENDER PROCESS AND WILL INVITE ACTION BY BHEL AS PER EXTANT GUIDELINES IN VOGUE."

IN ORDER TO BRING MORE TRANSPARENCY AND TO ADDRESS ANY QUERIES OF BIDDERS ON REVERSE AUCTION, AN ABRIDGED VERSION OF BHEL'S "COMMON GUIDELINES FOR CONDUCTING REVERSE AUCTION (RA)" HAS BEEN HOSTED IN BHEL'S WEB SITE WWW.BHEL.COM UNDER THE LINKS "SUPPLIER REGISTRATION PAGE" AND "TENDER NOTIFICATION". ALL BIDDERS ARE REQUESTED TO VISIT THE LINK AND FAMILIARIZE THEMSELVES WITH BHEL'S RA PROCEDURES AND GUIDELINES BEFORE SUBMISSION OF THEIR BIDS. SUBMISSION OF BID SHALL MEAN THAT THE BIDDER HAS READ AND UNDERSTOOD BHEL'S RA PROCEDURES AND THE BID IS IN AGREEMENT WITH THE SAME.

* ATTENTION IS DRAWN TO THE BIDDERS FOR THE LIQUIDATED DAMAGES, RISK PURCHASE AND BANK GUARANTEE *
* CLAUSES GIVEN IN CL. NO. 6, 7 AND GENERAL(III) ON THE REVERSE SIDE OF THIS ENQUIRY. *
* BIDDERS ARE REQUESTED TO GIVE SPECIFIC CONFIRMATION FOR THESE CLAUSES. *

DIRECT-TO-SITE DISPATCHES:
WHENEVER DISPATCHES ARE MADE DIRECT TO BHEL'S CUSTOMER PROJECT SITE AS PER CONSIGNEE ADDRESS GIVEN IN ENQUIRY, ALL SUPPLIERS ARE ADVISED TO NOTE THAT, BASED ON PREVAILING SITE CONDITIONS, THEY HAVE TO FACTOR TEN WORKING DAYS FOR UNLOADING OF CONSIGNMENTS. ALL SUPPLIERS ARE STRONGLY ADVISED TO MAKE NOTE OF IT WHILE QUOTING FOR TENDERS.

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For and on behalf of
BHARAT HEAVY ELECTRICALS LIMITED
RANIPET

CRPP COPY

Manager (Purchase)

BHARAT HEAVY ELECTRICALS LIMITED



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Boiler Auxiliaries Plant

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BHEL/STONES/RANIPET

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RECEIPT OF THIS ENQUIRY MAY BE ACKNOWLEDGED
IF YOU ARE NOT QUOTING, PLEASE SEND REGRET LETTER QUOTING OUR ENQUIRY NUMBER

TENDER SHALL BE SUBMITTED IN TWO PARTS. PART-1 SHALL CONSIST OF TECHNICAL AND ALL COMMERCIAL
TERMS WITHOUT PRICE. PART-2 SHALL CONSISTS ONLY PRICE BID. BOTH BIDS SHALL BE SUBMITTED IN
SEPARATE COVERS SEALED AND SUPERSCRIBING ENQUIRY NO., DUE DATE AND PRICE BID / TECHNICAL BID
*** PLEASE QUOTE FOR SUPPLYING THE ITEMS WITH ECOFRIENDLY PACKAGING MATERIALS. ***

THIS ENQUIRY SHALL BE SUBJECT TO JURISDICTION OF THE COURTS AT RANIPET, VELLURE DT., TAMILNADU.
***** SPECIAL NOTE *****

ANY REVISED OFFER(S) SENT BY VENDORS ON THEIR OWN, AFTER THE TENDER OPENING, WILL BE TREATED AS
"UNSOLICITED OFFER". SUCH OFFERS WILL NOT BE CONSIDERED AND NECESSARY ACTION AS DEEMED FIT WILL BE
TAKEN BY BHEL ON THOSE VENDORS. HENCE COMPETITIVE OFFER TO BE GIVEN IN THE ORIGINAL QUOTE ITSELF.

IMPORTANT NOTE : (ATTACHMENT TO 4281636E)

TENDER SHOULD BE SENT IN DUPLICATE IN A SEALED COVER. INNER COVER SEALED WITH TENDERER'S DISTINCTIVE
SEAL AND SUPERSCRIBED WITH CORRECT TENDER NO., ITEM OF SUPPLY, DUE DATE OF OPENING AND VALIDITY OF
THE OFFER ADDRESSED BY DESIGNATION TO DY. MANAGER/PURCHASE, BHARAT HEAVY ELECTRICALS LIMITED,
BOILER AUXILIARIES PLANT, INDIRA GANDHI INDUSTRIAL COMPLEX, RANIPET, VELLURE DISTRICT-632406, INDIA
ALL OFFERS ARE REQUESTED TO CAREFULLY READ THE FOLLOWING CONDITIONS AND

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CPRP COPY

For and on behalf of
BHARAT HEAVY ELECTRICALS LIMITED
RANIPET

Manager (Purchase)

BHARAT HEAVY ELECTRICALS LIMITED

(A Govt. of India Undertaking)
Boiler Auxiliaries Plant

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GIVE THEIR SPECIFIC CONFIRMATION OF ACCEPTANCE IN TOTO.
2A) TIME IS THE ESSENCE OF CONTRACT.
2B) IN THE EVENT OF DELAY ON THE CONTRACTED DELIVERY, LIQUIDATED DAMAGES (LD) WILL BE LEVIED.
2C) LD WILL BE LEVIED AT THE RATE OF 0.5 % PER WEEK OR PART THEREOF ON THE UNDELIVERED PORTION.
2D) THE LD CEILING WILL BE 10 %.
2E) LD WILL BE A MANDATORY CONDITION IN THE PURCHASE ORDER.
3) IF NO CONFIRMATION OR COMMENTS ARE INCLUDED IN THE INITIAL OFFER BY THE TENDERER, IN THE EVENT OF PLACEMENT OF ORDER, THE ORDER WILL BE RELEASED WITH THE STANDARD LD CONDITION GIVEN ABOVE.
4) THE CONDITION WILL BE INCLUDED IN THE ORDER WITHOUT ANY FURTHER REFERENCE TO THE OFFERER AND NO CHANGES WILL BE PERMISSIBLE, POST ORDER RELEASE.
OFFERS BY E-MAIL / FAX:

ORDINARILY, OFFER/S SHALL BE SENT DULY PLACED IN SEALED ENVELOPES, AS SPECIFIED IN THE TENDER.
(A) IN EXCEPTIONAL CIRCUMSTANCES, OFFERS SENT BY E-MAIL WOULD BE ACCEPTED, SUBJECT TO THE CONDITION THAT SUCH OFFERS ARE MAILED TO THE FOLLOWING ID ONLY: rtp@bhel.in
AND ARE COMPLETE WITH REFERENCE TO THE TENDER REQUIREMENTS.
UNDER NO CIRCUMSTANCES, OFFERS SHALL BE SENT TO THE INDIVIDUAL MAIL ID OF THE DEALING PERSONNEL. SUCH MAIL OFFER/S RUN THE RISK OF BEING IGNORED IN THE TENDER.
THE MAIL OFFER/S SHALL BE SENT WELL IN TIME, SO AS TO DROP INTO THE MAIL BOX OF THE SPECIFIED MAIL ID ON OR BEFORE THE BID CLOSING TIME SPECIFIED IN THE TENDER TERMS AND CONDITIONS.
PLEASE NOTE THAT THE ABOVE SPECIFIED MAIL ID IS A DEDICATED ONE FOR RECEIVING E-MAIL OFFERS AND THEREFORE SHALL BE USED FOR SENDING OFFERS ONLY. THIS MAIL ID SHALL NOT BE USED FOR ANY

SUPPLIER'S NAME AND ADDRESS

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QPPP COPY

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For and on behalf of
BHARAT HEAVY ELECTRICALS LIMITED
RAINPET

Manager (Purchase)

Bm

BHARAT HEAVY ELECTRICALS LIMITED

(A Govt. of India Undertaking)
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GENERAL / DAY-TO-DAY COMMUNICATION. (ROUTINE) E-MAIL CORRESPONDENCE RELATED TO THE PROCUREMENT SHALL BE MADE DIRECTLY WITH THE DEALING PERSONNEL THROUGH THEIR OFFICIAL E-MAIL ID ONLY. (B) OFFERS IF SENT BY FAX, SHALL BE SENT TO THE SPECIFIED FAX NUMBER, COMPLETE, WITH REFERENCE TO THE TENDER REQUIREMENTS, SO AS TO BE RECEIVED AT OUR MACHINE ON OR BEFORE THE BID CLOSING TIME SPECIFIED IN THE TENDER TERMS AND CONDITIONS.

EVALUATION OF OFFERS:

THE EVALUATION OF OFFERS BY BHEL WILL BE ON THE BASIS OF DELIVERED COST I.E. TOTAL COST TO BHEL. INDIGENOUS OFFERS SHALL BE ON F.O.R. DESTINATION BASIS. FOR INDIGENOUS OFFERS, WHERE THE OFFERS ARE GIVEN ON EX-WORKS OR ON F.O.R. DISPATCHING STATION BASIS, SUCH COSTS THAT WOULD BE INCURRED BY BHEL (E.G. TRANSPORTATION, INSURANCE ETC.) WILL BE ADDED TO THE QUOTED PRICE TO ARRIVE AT THE TOTAL COST TO BHEL FOR DELIVERY AT THE DESTINATION SPECIFIED IN THE TENDER. OFFERS BY FOREIGN SUPPLIERS SHALL BE ON F.O.B BASIS. THE PORT OF DISPATCH SHALL BE A PUBLIC PORT. BHEL WILL ARRANGE FOR THE SHIPMENT THROUGH THEIR NOMINATED CARRIERS / AGENTS. FOREIGN SUPPLIERS SHALL ALSO QUOTE THEIR FREIGHT RATES SEPARATELY. PRICE EVALUATION OF FOREIGN OFFERS WILL BE DONE BY TAKING THE QUOTED FOB PRICE AND ADDING THE OTHER COSTS THAT WOULD BE INCURRED BY BHEL (LIKE OCEAN FREIGHT, INSURANCE, INLAND TRANSPORTATION IN INDIA ETC.) TO ARRIVE AT THE TOTAL COST TO BHEL FOR DELIVERY AT THE DESTINATION SPECIFIED IN THE TENDER. BHEL RESERVES THE OPTION TO AVOID THE FREIGHT CHARGES OFFERED BY THE FOREIGN SUPPLIER, IF THE SAME IS FOUND TO BE BETTER THAN THE RATES OF BHEL'S NOMINATED CARRIERS. HOWEVER IT IS REITERATED FOR ARRIVING AT THE COST TO BHEL, THE FREIGHT RATES QUOTED BY THE SUPPLIER WILL NOT BE CONSIDERED. BHEL'S OWN RATES WOULD BE ADDED TO THE GIVEN FOB PRICE FOR ARRIVING AT THE COST. IN THE EVENT THAT BHEL OPTS TO AVOID THE FREIGHT RATES OFFERED BY THE FOREIGN SUPPLIER, THEN THE ORDER WOULD BE RELEASED ON FOB BASIS. OTHERWISE

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For and on behalf of
BHARAT HEAVY ELECTRICALS LIMITED
RANIPET

Manager (Purchase)

BHARAT HEAVY ELECTRICALS LIMITED

(A Govt. of India Undertaking)
Boiler Auxiliaries Plant

R35 - 415E

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THE ORDER WOULD BE RELEASED ON FOB BASIS ONLY.

MSME STATUS (APPLICABLE ONLY FOR INDIAN SOURCES)

As per the Public Procurement Policy notified by the Central Government, Micro and Small Enterprises quoting within the price band of L1+15% shall be allowed to supply the requirement up to 20% of the tender value subject to condition that such Enterprises bring down their price to L1 price. Subject to the condition that it is practicable to split the quantity of the tendered item. In case of the item being a package or a single system or if the end customer requirement is supply of a single make / manufacturer. Then this split provision will not be applicable. In case more than one Micro and Small Enterprise is there within this span, the supply shall be shared proportionate to the tender quantity. (70:30 or 50:30:20 of the eligible quantity).

Note: Special provision for Micro and small enterprises owned by SC or ST: -

Sub target of 20% (i.e. 4% out of 20%) would be earmarked for procurement from Micro and Small Enterprises owned by the Scheduled Caste or Scheduled Tribe Entrepreneurs provided that in event of failure of such Micro and Small Enterprises to participate in the tender process or meet the tender requirements and the L1 price, the 4% sub-target for procurement from SC/ST owned MSME Enterprises shall be met from other MSME Enterprises.

Such of those Suppliers who are already registered with BHEL, RANIPET as an MSME and whose registration is valid on the date of the tender opening (technical bid opening date in the case of two part bid) will be considered as eligible for the above concession.

In their own interest the registered Bidders are advised to check the current status of the validity of the registration, which is one year from the date of the certification by the Chartered Accountant before submitting their Bid document/s. In the event that on the date of

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Manager (Purchase)

DEAR

BHARAT HEAVY ELECTRICALS LIMITED



(A Govt. of India Undertaking)
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RANIPET - 632 406, TAMIL NADU, INDIA

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the tender opening the registration is not valid, then the Supplier will be treated under non-MSE category for this tender.

In case the validity of the registration has expired and if the Bidder wants to be considered as an MSE then, the Supplier shall submit the necessary certificate from a chartered accountant certifying the status of their Unit / Works clearly specifying the address of the works which is to be considered as MSE and send the same to BHEL, Ranipet either before the tender opening date or as a part of the tender document. If the offer is accompanied with the certificate, then the Bidder would be considered as an MSE. If the certificate is sent separately BHEL will not be responsible for any postal / courier / delivery delays and the status as on the date of the bid opening as available with BHEL Ranipet's records shall be used for reckoning the status of the Bidder as an MSE or otherwise.

Offer/s received without these documents will be treated as non-MSE and order finalization will be done based on this premise. Documents submitted after bid-opening will not be considered in this tender. This provision for MSE will apply subject to the condition that the participating MSE meets the tender requirements.

In case of any change in the MSE status of the Bidder, it shall be the responsibility of the Bidder to notify the change as a part of the Bid document. If at a later date it comes to the knowledge of BHEL, Ranipet that the change in the status has not been intimated by the Bidder and the order is obtained under the premise of an MSE then BHEL would cancel the pending order against this tender and take necessary steps for suspension of the business dealing with the Bidder as per the procurement policy of BHEL.

In case after the bid opening it is seen that no MSE has become L1, then depending on the nature of the item, if it is not possible to split the tendered item / quantities on account of technical

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DELY. REQD. BY

like customer contract requirements of supplying one make for a given project on technical reasons like the tendered item being a system etc. then BHEL would not counter offer the LL prices even though there may be MSc bidders within the +15% band of LL.
ISSUE OF ON-LINE C-FORM:

IN VIEW OF THE CONDITIONS FOR ISSUE OF ON-LINE C-FORMS IN TAMILNADU, "ALL INVOICES ARE TO BE SUBMITTED WITHIN ONE MONTH FROM THE DATE OF DISPATCH". ELSE, REGISTRATION FOR ISSUE OF C-FORM IS NOT POSSIBLE AND BHEL WOULD NOT BE RESPONSIBLE FOR NON-ISSUE OF C-FORMS AND ALL CONSEQUENT FINANCIAL IMPLICATION IS TO SUPPLIER'S ACCOUNT ONLY.

***** VALUE ADDED TAX (APPLICABLE ONLY FOR INDIAN SOURCES) *****
PLEASE INDICATE YOUR TIN (TAXPAYER IDENTIFICATION) NUMBER, COMMODITY CODE FOR EACH ITEM, DESPATCHING PLACE AND STATE, WHILE SUBMITTING YOUR OFFER.

***** E - PAYMENT (APPLICABLE ONLY FOR INDIAN SOURCES) *****
BHEL IS MAKING PAYMENTS THROUGH E-MODE. SUPPLIERS, WHO HAVE NOT AWAILED THEMSELVES OF THIS FACILITY, CAN E-MAIL TO PURCHASE EXECUTIVES TO OBTAIN NECESSARY FORMATS.

BEFORE SUBMITTING OFFER, BIDDERS ARE ADVISED TO VISIT OUR WEB-SITE WWW.BHEL.COM / SUPPLIER REGISTRATION TO FAMILIARIZE THEMSELVES WITH BHEL'S POLICY AND PROCEDURES OF "SUSPENSION OF BUSINESS DEALINGS WITH SUPPLIERS".

SUBMISSION OF OFFER SHALL BE DEEMED TO BE EVIDENCE OF THE BIDDER TO HAVE READ AND

SUPPLIER'S NAME AND ADDRESS

Dear Sir,

Please submit your lowest quotation on FIRM PRICE, in duplicate subject to our terms & conditions printed overleaf for the above materials so as to reach us on or before the due date by 2.00 P.M.

1. Quotations will be opened at 2.30 P.M. on the due date in the presence of the tenderers who may like to be present.

2. No revision of prices will be entertained after tenders are opened.

3. Late tenders are liable to be rejected.

4. The purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any tender in part or full without assigning any reason whatsoever.

5. Manufacturer's Name, Trade Mark or patent No., if any should be specified, illustrative leaflets giving particulars are required along with quotation wherever necessary.

Please quote Enquiry Number, Date, Due Date, Supplier Code and material code in all your correspondences.

For and on behalf of
BHARAT HEAVY ELECTRICALS LIMITED
RANIPET

DEPP COPY

(Manager Purchase)

Agm

BHARAT HEAVY ELECTRICALS LIMITED



(A Govt. of India Undertaking)
Boiler Auxiliaries Plant

RANIPET - 632 406, TAMIL NADU, INDIA
FAX : ++91-4172 - 241131, 241179

R35 - 415E

PHONE : --(04172)284912/284621

ENQUIRY

ENQUIRY NUMBER AND DATE

DUE DATE

4281636E

21/03/2019

02/04/2019

TEST CERTIFICATE

GUARANTEE CERTIFICATE

NO OF ITEMS

DESTINATION

SHEET NO.

REQUIRED

REQUIRED

NOT REQD.

REV. NO. AND DATE

013

BHEL/STORES/RANIPET

9 / 9

SL. No.

MATERIAL CODE, DESCRIPTION AND SPECIFICATION

UNIT

QUANTITY

LOT NO.

DELIVERY SCHEDULE

DELIV. REQD. BY

UNDERSTOOD THE ABOVE SAID POLICY.

THE BIDDER ALONG WITH ITS ASSOCIATE/COLLABORATORS/SUB-CONTRACTORS/SUB-VENDORS/CONSULTANTS/
SERVICE PROVIDERS SHALL STRICTLY ADHERE TO BHEL FRAUD PREVENTION POLICY DISPLAYED ON BHEL WEBSITE
HTTP://WWW.BHEL.COM AND SHALL IMMEDIATELY BRING TO THE NOTICE OF BHEL MANAGEMENT ABOUT ANY FRAUD
OR SUSPECTED FRAUD AS SOON AS IT COMES TO THEIR NOTICE.
OUR PROVISIONAL GST REGISTRATION NO: 33AAACB4146P22L.

SUPPLIER'S NAME AND ADDRESS

CPPP COPY

Dear Sir,

Please submit your lowest quotation on FIRM PRICE, in duplicate subject to our terms & conditions printed overleaf for the above materials so as to reach us on or before the due date by 2.00 P.M.

1. Quotations will be opened at 2.30 P.M. on the due date in the presence of the tenderers who may like to be present.

2. No revision of prices will be entertained after tenders are opened.

3. Late tenders are liable to be rejected.

4. The purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any tender in part or full without assigning any reason whatsoever.

5. Manufacturer's Name, Trade Mark or patent No., if any should be specified, illustrative leaflets giving particulars are required along with quotation wherever necessary.

Please quote Enquiry Number, Date, Due Date, Supplier Code and material code in all your correspondences.

For and on behalf of
BHARAT HEAVY ELECTRICALS LIMITED
RANIPET

(Signature)
(Purchase)

TERMS AND CONDITIONS FOR INDIGENOUS OFFERS

- a) **Quotations :** Each Tender should be sent in duplicate in a sealed cover. Inner cover should be sealed with tender's distinctive seal and superscribed with correct Tender No., item of supply and due date of opening. Tender should not be addressed to any individual's names but only by designation and shall be addressed to
Manager/Purchase, BHARAT HEAVY ELECTRICALS LIMITED, BOILER AUXILIARIES PLANT, INDIRA GANDHI INDUSTRIAL COMPLEX, RANIPET, VELLORE DISTRICT - 632406, INDIA.
- b) Tenders should be neatly typewritten and should be free from CORRECTION AND ERRORS. Corrections, if any, must be attested. All amount shall be indicated both in words as well as in figures. Where there is difference between amount quoted in words and figures, amount quoted in words shall prevail.
- c) Price should be net F.O.R. destination inclusive of risk in transit and remain valid for 90 days from the due date.
- d) If any Sales Tax is payable as extra to the quoted price it should be specifically stated in quotation failing which the purchaser will not be liable for payment of Sales Tax. Our TIN No. 3302436471 & CST Number 1141686.
- e) Products with I.S.I certification marks will be preferred.
- f) The applicable rate of excise duty shall be clearly indicated in the quote itself.
- g) The tenderer shall fill up the specification Deviation Disposition Report either NIL or the deviation taken by the tenderer against the Tender specification.
2. **Samples :** Whenever possible samples should be submitted separately whether specifically requested or not, so as to reach the purchase on or before the due date of the enquiry. They should be clearly marked with the Enquiry No. and the date on the outside cover to facilitate identification.
3. **Packing and Marking :** The supplier shall arrange for securely protecting and packing the stores to avoid loss or damages during transit.
4. **Terms of Payment :** Payment will be made within 45 days for MSME (Small / Micro) Vendors and 90 days for others after receipt and acceptance of materials at BHEL Stores or receipt of site acknowledgment in case of direct to site items of satisfactory receipt of materials at site. Where required by the purchase, the successful tenderer must send the operation and maintenance manuals, test certificates, drawings, etc., as called for, for effect should be made in the invoice. Failure to comply with this provision will result in delay in payment of the bills. Goods despatched either by V.P.P. or by the documents presented through bank will not be accepted unless agreed to by the Purchaser.
5. The transporter's copy of Excise Invoice should accompany the material. The Original Invoice alongwith other documents shall be (a) routed through bank or (b) directly sent to us as called for in the contract. One set of the Advance copies of the above documents shall be sent to Manager / Finance (Stores Bill section), BHEL, BAP, RANIPET - 6 and one set to Manager / Purchase BHEL, BAP, RANIPET - 6.
6. **Liquidated Damages :** It is clearly understood among the parties to the contract that "Time is the essence of the contract". Therefore, the delivery of the goods specified in the purchase order should be made within the time limit prescribed. Where the seller supplies or despatches the goods, beyond the delivery period specified, the Purchaser will have no obligation to accept the goods. If accepted, liquidated damages at the rate of 1/2% of the value of goods delayed for each week of delay or part thereof will be levied without prejudice to any other relief or compensation due to the purchaser under any other condition of this contract.
7. **Risk Purchase :** Alternatively, the purchaser at this option will be entitled to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver or despatch within the time stipulated as aforesaid or if the same were not available, the best and the nearest available substitute therefor. The supplier shall be liable for any loss which the purchaser may sustain by reason of such risk purchases in addition to penalty at the rate mentioned in Clause 5 above.
8. **Preferential Delivery :** It should be noted that if a contract is placed on higher tenderer as a result of this invitation to tender in preference to the lowest acceptable offer in consideration to the earlier delivery, the seller will be liable to pay to the purchaser the difference between the contract rate and that of the lowest acceptable tender on the basis of final price F.O.R. destination including all elements of freight, sales tax, duties and other incidentals in case of failure to complete supplies in terms of such contract within the date of delivery specified in the tender and incorporated in the contract.
9. **MODVAT CREDIT :** If any Excise duty is payable, the chapter head/sub - head reference and the rate of duty should be quoted. If the tenderer is availing MODVAT credit for his input materials, the effect of proforma credit- It should be passed on the purchaser. Tender under "MODVAT" shall be preferred.
- General : a) The Purchaser reserves the right to split up the tender and place for individual items with different tenderers and also increase the quantity.

TERMS AND CONDITIONS FOR FOREIGN OFFERS

- (i) **Offer :** Offer in ENGLISH LANGUAGE AND IN TRIPPLICATE IN A SEALED COVER superscribing the enquiry number and due date shall be submitted addressed to : **THE MANAGER / PURCHASE, BHARAT HEAVY ELECTRICALS LIMITED, BOILER AUXILIARIES PLANT, INDIRA GANDHI INDUSTRIAL COMPLEX, RANIPET - 632 406, TAMIL NADU, INDIA.**
- (ii) Offer should be firm for net FOB / FCA nearest Sea / air port price and C & F Chennai Port Price indicating the shipping specifications and the earliest delivery in the respect of others from overseas suppliers.
- Documents :**
 - (i) Offers should be accompanied by detailed technical literature, catalogue and detailed dimensional drawing in ENGLISH and in DUPLICATE, or otherwise the offers will not be considered.
 - (ii) In case overseas suppliers route their accredited selling agents, a letter of authority should be furnished mentioning the name and address of their selling agents, who are authorised to bid, negotiate and conclude a contract on their behalf.
- Agency Commission :** In respect of offers from overseas suppliers, agency commission, if any, payable to their agents in India shall invariably be shown separately in the proforma invoice and this will be paid by us in India, in Indian Rupees, on satisfactory completion of the contract.
- Spare parts :** The tenderer should quote separately for spares that are required for two years trouble free operation. The spares offer should accompany the offer of main equipment, otherwise the quotation will be overlooked.
- Validity :** The offers for main equipment and spares shall be kept open for acceptance for 90 days (Ninety days) for the date of opening of the tender.
- Test Certificates, Operating and Maintenance Manuals :** The tenderer shall clearly mention in their offer that Test Certificates and Operating and Manuals, etc., as called for in technical specification, in the required number of copies will be provided at no extra cost. If any amount is payable as extra, the same shall be indicated separately in the offer.
- Terms and payment :** In the event of an order the purchaser will arrange for an unconfirmed irrevocable letter of credit against presentation of documents. Under, no circumstances confirmed irrevocable letter of credit will be established by the purchaser.
- General :**
 - (i) Preference will be given to suitable indigenous or ex-stock imported offers, failing which imported offers from incoming consignment against the indigenous supplies "Stock and sale Licence" will be accepted. If Stock and sale licence is not available with the indigenous suppliers, the same shall be indicated in their offer.
 - (ii) The offer should reach us on or before 14.00 Hours of date of tender opening. The offer will be opened at 14.30 hours on the due date in the presence of the tenderers who may like to be present.
 - (iii) **BANK GUARANTEE (if applicable) :** The supplier in the event of an order, should furnish a Bank Guarantee from an approved Bank at no extra cost in a proforma which will be supplied to the supplier, along with the order, for an amount equivalent to 10% of the value of the contract. The bank Guarantee should remain in full force and effect during the period that would be taken of successful completion of the contract and shall continue to be enforceable till 12 months from the date of receipt of consignment at purchaser's site or 18 months from the date of last shipment at the port of Delivery, whichever is earlier.
 - (iv) **INCOTERMS :** The definition for terms shall be as per Incoterms 2010
- PLEASE QUOTE YOUR RATE FOR ALL THE FOLLOWING CONDITIONS.**
 - (a) FOB on at sight L.C.
 - (b) On C & F Chennai Port India with at sight L.C.
 - (c) Rate on credit basis with rate of interest and period of credit.
 - (d) Rates with suppliers credit.

FRP CABLE TRAYS & ACCE AS PER ANNEX 4281636E

Page 1 of 2

SNO	MATERIAL CODE / DESCRIPTION	UNIT	QTY	LOT	QTY	DELY DT
1	R78827970001 FRP LADDER TYPE CABLE TRAY 600MM WIDTH (WITHOUT COVER) AS PER SHEET NO.10 OF BHEL TECHNICAL SPECIFICATION REF: TECI:MAIT:FRPCT:REV.00	NO	2100.000	01 02	1050.000 1050.000	24/05/2019 24/08/2019
2	R78827970002 FRP LADDER TYPE CABLE TRAY 450MM WIDTH (WITHOUT COVER) AS PER SHEET NO.10 OF BHEL TECHNICAL SPECIFICATION REF: TECI:MAIT:FRPCT:REV.00	NO	500.000	01 02	250.000 250.000	24/05/2019 24/08/2019
3	R78827970003 FRP LADDER TYPE CABLE TRAY 300MM WIDTH (WITHOUT COVER) AS PER SHEET NO.10 OF BHEL TECHNICAL SPECIFICATION REF: TECI:MAIT:FRPCT:REV.00	NO	600.000	01 02	300.000 300.000	24/05/2019 24/08/2019
4	R78827970004 FRP LADDER TYPE CABLE TRAY 150MM WIDTH (WITHOUT COVER) AS PER SHEET NO.10 OF BHEL TECHNICAL SPECIFICATION REF: TECI:MAIT:FRPCT:REV.00	NO	3300.000	01 02	1650.000 1650.000	24/05/2019 24/08/2019
5	R78827970005 FRP PERFORATED TYPE CABLE TRAY 150MM WIDTH (WITHOUT COVER) AS PER SHEET NO.15 OF BHEL TECHNICAL SPECIFICATION REF: TECI:MAIT:FRPCT:REV.00	NO	700.000	01 02	350.000 350.000	24/05/2019 24/08/2019
6	R78827970006 FRP PERFORATED TYPE CABLE TRAY 600MM WIDTH (WITHOUT COVER) AS PER SHEET NO.15 OF BHEL TECHNICAL SPECIFICATION REF: TECI:MAIT:FRPCT:REV.00	NO	240.000	01 02	120.000 120.000	24/05/2019 24/08/2019
7	R78827970007 FRP 90 DEGREE HORIZONTAL BEND SUITABLE FOR 600MM WIDTH FRP LADDER TYPE CABLE TRAYS ALONG WITH FISH PLATES AS PER SHEET NO.14 OF BHEL TECHNICAL SPECN REF:TECI:MAIT:FRPCT:REV.00	NO	140.000	01 02	70.000 70.000	24/05/2019 24/08/2019
8	R78827970008 FRP 90 DEGREE VERTICAL INSIDE BEND SUITABLE FOR 600MM WIDTH FRP LADDER TYPE CABLE TRAYS ALONG WITH FISH PLATES AS PER SHEET NO.13 OF BHEL TECHNICAL SPECN REF:TECI:MAIT:FRPCT:REV.00	NO	80.000	01 02	40.000 40.000	24/05/2019 24/08/2019
9	R78827970009 FRP 90 DEGREE VERTICAL OUTSIDE BEND SUITABLE FOR 600MM WIDTH FRP LADDER TYPE CABLE TRAYS ALONG WITH FISH PLATES AS PER SHEET NO.13 OF BHEL TECHNICAL SPECN REF:TECI:MAIT:FRPCT:REV.00	NO	100.000	01 02	50.000 50.000	24/05/2019 24/08/2019

MANAGER / PURCHASE

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~~MANAGER~~ / PURCHASE

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Annexure-A to Enquiry 4281636E dt.21.03.2019**I - Technical requirements:**

- 01) Bidder's shall meet Pre-Qualification requirement detailed as per ref:MAITREE:FRPCT.Rev.00 and pointwise confirmation along with necessary documentary proof.
- 02) Bidder's offer will be rejected who does not meet Pre-Qualification requirement detailed as per ref:MAITREE:FRPCT.Rev.00
- 03) Supply of FRP Cable Trays and accessories shall meet Technical specification requirements as per ref: TECI:MAIT:FRPCT.Rev.00.
- 04) Supply of FRP Cable Trays shall be **without Cable Tray Cover** as per sizes and Quantity as listed vide respective Enquiry Sl. Nos.

II - Quality requirements:

- 01) Bidder shall meet Test Requirements as detailed vide clause.6 – sheet 7 of 18 and specific confirmation for compliance is to be submitted along with offer.
- 02) Copy of Manufacturer Quality Plan (with all the reference standards shall be IEC) is to be submitted along with offer.
- 03) Copy of Type Test Reports (as detailed vide clause.6 – sheet 7 of 18) is to be submitted along with offer.
- 04) In the event of an order, Manufacturer Quality Plan and Type Test Reports are to be submitted for BHEL's customer approval.

III – Inspection requirements:

- 01) In the event of an order on Indian vendor, customer Inspection is applicable in addition to BHEL/ BHEL authorized Inspection agency and dispatch is to be done only after getting dispatch clearance from BHEL Ranipet. It shall be the responsibility of the vendor to co-ordinate with BHEL's customer for pre dispatch inspection and getting MDCC from Inspector.
- 02) In the event of an order on Foreign vendor, Third Party Inspection is applicable and dispatch is to be done only after getting dispatch clearance from BHEL Ranipet. It shall be the responsibility of the vendor to co-ordinate with Third Party Inspection agency for pre dispatch inspection and getting MDCC from Inspector.

IV – Packing requirements:

- 01) Packing shall be Export Quality and Sea Worthy.

- 02) **Provision of Inspection Windows on Packages:**

Unit/Vendors should provide inspection window of size 6" x 4" (glass perplexx) for customs examination for all packages (above 1.5 x 1.5 x 1.5 cu m) involving panels of any kind. Care would be taken to ensure that all packages are properly sealed to avoid ingress of moisture, rodents etc. Packing slip folders shall be attached in each box.

- 03) In the event of an order, packing shall meet the requirements as listed vide clause.9 of Technical Specification for Seaworthy Packing for Export Jobs, ref:PE-TS-888-100-A001. If the material proposed to be used for packing is wood, fumigation certificate is required for the total pkgs.
- 04) Enquiry items listed vide LOT-01 are required for MAITREE unit-01 and Enquiry items listed vide LOT-02 are required for MAITREE unit-02. Items against Unit-01 & Unit-02 are to be packed in a separate packing.
- 05) In the event of an order, bidder shall submit package dimension details like LxBxH (in mm) with nett. Weight and Gross weight. (in Kgs)
- 06) Shipping and packaging Instructions are enclosed and vendors shall meet the applicable requirements towards supply of above FRP Cable Trays & Accessories.

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Annexure-A to Enquiry 4281636E dt.21.03.2019**V – General Terms and Conditions:**

- 01)**Project allocation details:** MAITREE-2x660Mw, Bangladesh.
- 02)**Destination details:** In the event of an order, FRP Cable Trays and Accessories are to be dispatched directly from vendor works to **BHEL, Stores, Ranipet** destination.
- 03) Prices shall be firm till completion of supplies. [PVC clause is not acceptable. Offers with PVC clause will stand rejected]
- 04) Offer validity: minimum validity period shall be 90 days from Tender opening date.
- 05) Payment Terms: **(i) Indigenous MSE Vendors:** 100% Direct payment through EFT in 45 days from receipt and acceptance of materials at our stores. **(MSE vendor shall submit notary attested copy of CA certificate in support of MSE status along with offer failing which payment terms of 90 days only applicable)** **(ii) Indigenous NON MSE Vendors:** 100% Direct payment through EFT in 90 days from receipt and acceptance of materials at our stores. **(iii) Foreign Vendors:** 100% Direct payment through EFT in 90 days from receipt and acceptance of materials at our stores. In case LC is insisted, it shall be 100% Irrevocable Unconfirmed Letter of Credit with 90 days usance period with all charges within India to BHEL account and outside India to Supplier's account. (any deviation, vendor's offer shall be loaded) [No other payment term is acceptable]
- 06) Offers shall be submitted **online thro EPS system** in two part bid basis i.e. Technical offer along with commercial terms & condition in one bid with clear commercial terms like, Delivery Terms, Delivery Period, applicable Taxes & Duties, Freight & Insurance, payment terms, acceptance to BHEL's standard (i) Guarantee clause, (ii) Risk Purchase Clause (iii) Liquidity Damage etc. - filled in commercial terms & conditions as per Annexure-A1 & A2. Offer is to be submitted on or before due date by 14.00Hrs on the Tender opening date.
- 07) **Price Bid Opening:** "BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders are requested to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA. In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction **as per the terms and conditions listed vide Annexure-B. Reverse Auction date will be communicated later by our Service Provider after finalization of Technical and Commercial Terms and Conditions. (signed copy of Annexure-B is to be attached with offer with vendor's acceptance)** Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non-submission of 'online sealed bid' by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue."
- 08) Offers will be evaluated on Total Cost to BHEL at the destination basis.
- 09) Deviation if any w.r.t. Enquiry Technical Specification, Quality Plan and Commercial Terms and Conditions shall have to be clearly spelt out in the offer itself.
- 10) **Specific point wise confirmation shall be submitted along with the offer. (signed copy of Annexure-A is to be attached with offer with vendor's acceptance)**
- 11) **Important Note:** Any deviation taken by vendor w.r.t. L.D clause and Payment Terms, Vendor's offer will be loaded accordingly.



D G M / Purchase
BHEL Ranipet

ANNEXURE – B

GENERAL TERMS AND CONDITIONS OF REVERSE AUCTION

Ref: 4281636E

Dt.21.03.2019

1. BHEL reserves the right to go for Reverse Auction (RA) [Guidelines as available on www.bhel.com] instead of opening of the sealed envelope price bid submitted by the bidder. This will be decided after techno commercial evaluation. Bidders shall give their acceptance with their offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids in case BHEL decides to go for RA.
2. For the proposed RA, technically & commercially acceptable bidders only shall be eligible to participate.
3. Those bidders who have given their acceptance to participate in RA will have to necessarily submit "Process Compliance Form" (PCF) [to the designated service provider] as well as "online sealed bid" in the RA. Non-submission of "PCF" or "online sealed bid" by the agreed bidder(s) will be considered as tampering of tender process and will invite action by BHEL as per extant guidelines for "Suspension of Business dealing with Suppliers / Contractors" (as available in www.bhel.com).
4. BHEL will engage the services of a service provider who will provide all the necessary training and assistance before commencement of online bidding on internet.
5. In case of RA, BHEL will inform the bidders the details of service provider to enable bidders to contact service provider and get trained.
6. Business Rules like event date, time, bid decrement, extension etc. will be communicated through service provider for compliance.
7. Bidders have to fax/email the PCF & sample Excel Sheet to the service provider before start of RA, without this the bidder will not be eligible to participate in the RA event.
8. The calculation sheet eg. Excel sheet (which will help arrive at "Total Cost to BHEL") will be communicated to respective bidders of RA by BHEL. In line with the NIT terms, BHEL will provide the calculation sheet (eg. Excel sheet) which will help arrive at "Total Cost" to BHEL" like packing & Forwarding charges, taxes and Duties, Freight Charges, insurance, Service tax for servicing and loading factors (for non-compliance to BHEL standard Commercial Terms and Conditions) for each bidder to enable them to fill in the price and keep it ready for punching in during the Sealed Bid session of RA.
9. RA is deemed to have started upon receipt of "Online Sealed Bids" from the bidders within the prescribed time frame as per business rules.
10. After receipt of "Online Sealed Bids", Start Price and bid decrement will be decided by BHEL and the same would be communicated to the service provider to start the bidding process.
11. Only those bidders who have submitted their 'Online Sealed Bids' within the scheduled time would be eligible to participate further in RA process. However the H1 bidder (whose quote is highest in online sealed bid) will not be allowed to participate in further RA process provided minimum three bidders are left after removal of H1 bidder. In case of tie for H1 bid (identical online Sealed Bids), 15 minutes additional time would be provided and all the participating bidders will be informed by mail/message on bidding screen to enable bidders to submit revised online Sealed Bids to break the tie.
12. If the lowest sealed bid is the Starting Price, then the lowest bidder in online Sealed Bid shall be shown as current L1 automatically by the system. Systems would have the provision to indicate this bid as current L1 for further bidding.
13. If the Start Price is lower than the lowest online Sealed Bid, on acceptance of such Start Price by any bidder, this bid would be indicated as current L1 for further bidding.
14. In case of no further bidding, RA will be deemed to have been successful with current L1 bidder.
15. All bidders who had given online sealed bid would be able to see their rank and L1 price and their ranking L1, L2 etc would be based on their last quoted price irrespective of quote received in RA or online Sealed Bid.

Contd..2

16. RA will be treated as failed in the following scenarios

- (a) In cases where the start price is (a) estimate (b) one decrement (maximum) lower than the lowest of the online Sealed Bids and no bidder accepts the Start Price.
- (b) In case where the number of online sealed bids are less than four before removal of highest bidder.
- (c) In cases of tie among H1 bidders, even after extension of submission of online bids once by 15 minutes.
- (d) Wherever, the evaluation is done for individual line items, RA shall be treated as failed only for those line items for which any of the above (a), (b) or (c) satisfies.

17. In case of failure of RA, Sealed envelope Price Bids (of items for which RA has failed) of all the techno commercially acceptable bidders shall be opened and the tender shall be processed accordingly. However the envelope Sealed Bid(s) of techno commercially acceptable bidder(s) who had agreed to participate in the RA and had failed to submit the online sealed bid will not be opened.

18. After declaring L1 upon completion of RA, the envelope Sealed Price Bid of L1 bidder will be opened for placement of order on lower of the two bids (RA closing price and envelope sealed price) and file will be processed as per extant purchase policy provision. Action as per NIT terms is to be taken if online Sealed Bid is higher than the envelope sealed bid.

19. Relative position of bidders (for usage in cases of predefined splitting the quantities) shall also include bidders who have given "Online Sealed Bids" but have not given further bids in auction. In case of splitting requirement, H1 bidder may also be considered for counter offer if the pre stated (NIT) numbers of suppliers do not accept the counter offer. However, principle of splitting to n-1 bidder shall be maintained in line with extant purchase policy.

20. In case H1 bidder happen to be MSE and was removed from further bidding but is within L1+15% band, than this bid shall also be considered and to be processed in line with Public Procurement for MSE order 2012.

21. For providing preferences to domestically manufactured Electronic products, in accordance with Department of Electronics and Information Technology (DeitY) gazettes notification No 33(3)/2013-IPHW dated 23.12.2013 & its related notification issued from time to time. H1 bidder removed from further bidding may be considered for counter offer to meet domestic bidder requirement for items(s) under procurement.

22. In case BHEL decides not to go for RA for the tender enquiry, the price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice.

23. In case of enquiry through e-procurement, the Sealed electronic Price Bid is to be treated as Sealed envelope Price Bid.


DGM/Purchase
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